

STATE OF INDIANA

INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE VERIFIED )  
PETITION OF INDIANA MICHIGAN POWER )  
COMPANY FOR APPROVAL OF: (1) )  
DEMAND SIDE MANAGEMENT (DSM) )  
PLAN, INCLUDING ENERGY EFFICIENCY )  
(EE) PROGRAMS, DEMAND RESPONSE ) CAUSE NO. 45701  
PROGRAMS, AND ENHANCED )  
CONSERVATION VOLTAGE; AND (2) )  
ASSOCIATED ACCOUNTING AND )  
RATEMAKING TREATMENT, INCLUDING )  
TIMELY RECOVERY THROUGH I&M'S )  
DSM/EE PROGRAM COST RIDER OF )  
ASSOCIATED COSTS, INCLUDING )  
PROGRAM OPERATING COSTS, NET LOST )  
REVENUE, AND FINANCIAL INCENTIVES. )

**SUBMISSION OF DSM SCORECARD**

Petitioner, Indiana Michigan Power Company, by counsel, and pursuant to the Commission's Order in Cause No. 45701, hereby submits its Q2 2023 DSM Scorecards.

Respectfully submitted on behalf of Indiana Michigan Power Company,



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## **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that a copy of the foregoing was served this 31st day of July, 2023, by email transmission, hand delivery or United States Mail, first class, postage prepaid to:

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Attorneys for INDIANA MICHIGAN POWER COMPANY

 <b>ELECTRIC IDEAS™</b>		Indiana Michigan Power Company DSM/EE 2023 PY 14 (January 1, 2023 - December 31, 2023 ) Quarter 2 Program Scorecard Energy Savings							
SAVINGS PERFORMANCE-AT THE METER		SAVINGS PERFORMANCE-AT THE METER							
Program	Ex-Ante (Gross) Energy Savings (MWh)	Original Plan Energy Savings (MWh)*	Adjusted Plan Energy Savings (MWh)**	% To Original Plan Goal	% To Adjusted Plan Goal	Audited Energy Savings (MWh)	Verified Energy Savings (MWh)	Ex-Post (Gross) Energy Savings (MWh)	Ex-Ante (Net) Energy Savings (MWh)
<b>COMMERCIAL &amp; INDUSTRIAL SECTOR</b>		<b>COMMERCIAL &amp; INDUSTRIAL SECTOR</b>							
Work Custom Rebates	8,821	31,605	31,605	28%	28%	0	0	0	4,710
Work Prescriptive Rebates	4,670	44,440	44,440	11%	11%	0	0	0	3,581
Work Direct Install	0	1,661	1,661	0%	0%	0	0	0	0
Work Midstream	0	5,542	5,542	0%	0%	0	0	0	0
Work Strategic Energy Management	0	2,647	2,647	0%	0%	0	0	0	0
EECO - C&I	4,969	65,926	65,926	8%	8%	0	0	0	4,159
Subtotal	18,460	151,821	151,821	12%	12%	0	0	0	12,450
<b>RESIDENTIAL SECTOR</b>		<b>RESIDENTIAL SECTOR</b>							
EECO - Residential	2,795	37,084	37,084	8%	8%	0	0	0	2,339
Home Online Energy Checkup	739	2,741	2,684	27%	28%	0	0	0	611
AMI Data Portal	417	8,373	8,373	5%	5%	0	0	0	417
Income Qualified Weatherproofing	713	511	511	140%	140%	0	0	0	550
HEP Energy Star Appliances	898	3,179	3,179	28%	28%	0	0	0	480
Home HVAC Midstream	487	2,364	2,364	21%	21%	0	0	0	375
HEP Online Marketplace	456	12,366	11,804	4%	4%	0	0	0	278
Subtotal	6,505	66,618	65,998	10%	10%	0	0	0	5,050
<b>PORTFOLIO SAVINGS</b>		<b>PORTFOLIO SAVINGS</b>							
C&I SECTOR TOTALS	18,460	151,821	151,821	12%	12%	0	0	0	12,450
RESIDENTIAL SECTOR TOTALS	6,505	66,618	65,998	10%	10%	0	0	0	5,050
<b>Total Portfolio</b>	<b>24,965</b>	<b>218,439</b>	<b>217,820</b>	<b>11%</b>	<b>11%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>17,500</b>

Note: Home New Construction Program has been removed from the DSM Plan based on I&M OSB vote to not proceed with program implementation for 2023 through 2025.

\*Adjusted Plan Energy Savings reflects budget transfers between programs.


 <b>ELECTRIC IDEAS™</b>		Indiana Michigan Power Company DSM/EE 2023 PY 14 (January 1, 2023 - December 31, 2023 ) Quarter 2 Program Scorecard Demand Savings							
SAVINGS PERFORMANCE-AT THE METER		SAVINGS PERFORMANCE-AT THE METER							
Program	Ex-Ante (Gross) Demand Savings (MW)	Original Plan Demand Savings (MW)*	Adjusted Plan Demand Savings (MW)**	% To Original Plan Goal	% To Adjusted Plan Goal	Audited Demand Savings (MW)	Verified Demand Savings (MW)	Ex-Post (Gross) Demand Savings (MW)	Ex-Ante (Net) Demand Savings (MW)
<b>COMMERCIAL &amp; INDUSTRIAL SECTOR</b>		<b>COMMERCIAL &amp; INDUSTRIAL SECTOR</b>							
Work Custom Rebates	1.39	5.45	5.45	25%	25%	0.00	0.00	0.00	0.72
Work Prescriptive Rebates	0.68	5.67	5.67	12%	12%	0.00	0.00	0.00	0.56
Work Direct Install	0.00	0.24	0.24	0%	0%	0.00	0.00	0.00	0.00
Work Midstream	0.00	1.66	1.66	0%	0%	0.00	0.00	0.00	0.00
Work Strategic Energy Management	0.00	0.47	0.47	0%	0%	0.00	0.00	0.00	0.00
EECO - C&I	1.01	18.14	18.14	6%	6%	0.00	0.00	0.00	0.85
Subtotal	3.08	31.64	31.64	10%	10%	0.00	0.00	0.00	2.13
<b>RESIDENTIAL SECTOR</b>		<b>RESIDENTIAL SECTOR</b>							
EECO - Residential	0.57	10.21	10.21	6%	6%	0.00	0.00	0.00	0.48
Home Online Energy Checkup	0.05	0.30	0.29	15%	16%	0.00	0.00	0.00	0.04
AMI Data Portal	0.00	0.62	0.62	0%	0%	0.00	0.00	0.00	0.00
Income Qualified Weatherproofing	0.04	0.09	0.09	41%	41%	0.00	0.00	0.00	0.04
HEP Energy Star Appliances	0.13	0.64	0.64	20%	20%	0.00	0.00	0.00	0.07
Home HVAC Midstream	0.10	0.90	0.90	11%	11%	0.00	0.00	0.00	0.07
HEP Online Marketplace	0.00	2.41	2.30	0%	0%	0.00	0.00	0.00	0.00
Subtotal	0.88	15.15	15.04	6%	6%	0.00	0.00	0.00	0.69
<b>PORTFOLIO SAVINGS</b>		<b>PORTFOLIO SAVINGS</b>							
C&I SECTOR TOTALS	3.08	31.64	31.64	10%	10%	0.00	0.00	0.00	2.13
RESIDENTIAL SECTOR TOTALS	0.88	15.15	15.04	6%	6%	0.00	0.00	0.00	0.69
<b>Total Portfolio</b>	<b>3.96</b>	<b>46.80</b>	<b>46.68</b>	<b>8%</b>	<b>8%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2.82</b>

Note: Home New Construction Program has been removed from the DSM Plan based on I&M OSB vote to not proceed with program implementation for 2023 through 2025.

\*Adjusted Plan Energy Savings reflects budget transfers between programs.

<div><div>INDIANA MICHIGAN POWER</div><div>ELECTRIC IDEAS™</div></div>		Indiana Michigan Power Company DSM/EE 2023 PY 14 ( January 1, 2023 - December 31, 2023 ) Quarter 2 Program Scorecard PORTFOLIO COSTS									
Budget Performance		Budget Performance									
Program	DIRECT COSTS										
	Direct Program Costs	Original Authorized Direct Program Budget*	Adjusted Authorized Direct Program Budget**	% of Original Authorized Direct Cost Budget	% of Adjusted Authorized Direct Cost Budget						
C&I Programs	C&I Program Costs										
Work Custom Rebates	\$549,773	\$1,664,691	\$1,664,691	33%	33%						
Work Prescriptive Rebates	\$423,753	\$1,932,549	\$1,932,549	22%	22%						
Work Direct Install	\$24,190	\$331,147	\$331,147	7%	7%						
Work Midstream	\$0	\$224,075	\$224,075	0%	0%						
Work Strategic Energy Management	\$19,128	\$326,138	\$326,138	6%	6%						
EECO - C&I	\$107,625	\$480,934	\$480,934	22%	22%						
Subtotal	\$1,124,468	\$4,959,534	\$4,959,534	23%	23%						
Residential Programs	Residential Program Costs										
EECO - Residential	\$60,539	\$270,525	\$270,525	22%	22%						
Home Online Energy Checkup	\$148,424	\$431,782	\$421,782	34%	35%						
AMI Data Portal	\$1,466	\$93,025	\$93,025	2%	2%						
Income Qualified Weatherproofing	\$344,096	\$690,159	\$690,159	50%	50%						
HEP Energy Star Appliances	\$62,419	\$92,739	\$92,739	67%	67%						
Home HVAC Midstream	\$56,696	\$315,652	\$315,652	18%	18%						
HEP Online Marketplace	\$35,083	\$1,642,551	\$1,442,551	2%	2%						
Subtotal	\$708,723	\$3,536,433	\$3,326,433	20%	21%						
Net Lost Revenue***	Ex-Ante Gross	Audited	Net Verified	Ex-Post Gross	Ex-Ante Partial Net						
C&I	\$1,681,326				\$1,085,355						
Residential	\$775,689				\$534,319						
<table><tr><td colspan="2">Legacy Net Lost Revenue ***</td></tr><tr><td>C&amp;I</td><td>\$767,987</td></tr><tr><td>Residential</td><td>\$113,097</td></tr></table>						Legacy Net Lost Revenue ***		C&I	\$767,987	Residential	\$113,097
Legacy Net Lost Revenue ***											
C&I	\$767,987										
Residential	\$113,097										
Note: Home New Construction Program has been removed from the DSM Plan based on I&M OSB vote to not proceed with program implementation for 2023 through 2025.											
**Adjusted Plan Budget reflect budget transfers between programs.											



 <b>ELECTRIC IDEAS™</b>	Indiana Michigan Power Company DSM/EE 2023 PY 14 ( January 1, 2023 - December 31, 2023 ) Quarter 2 Program Scorecard PORTFOLIO COSTS				
Budget Performance	Budget Performance				
Program	EM&V				
	EM&V Costs	Original Authorized EM&V Budget*	Adjusted Authorized EM&V Budget**	% of Original Authorized EM&V Costs	% of Adjusted Authorized EM&V Costs
C&I Programs	C&I Program Costs				
Work Custom Rebates	\$45,220	\$250,135	\$250,135	18%	18%
Work Prescriptive Rebates	\$45,636	\$236,701	\$236,701	19%	19%
Work Direct Install	\$0	\$61,333	\$61,333	0%	0%
Work Midstream	\$0	\$33,669	\$33,669	0%	0%
Work Strategic Energy Management	\$0	\$49,005	\$49,005	0%	0%
EECO - C&I	\$19,232	\$64,000	\$64,000	30%	30%
Subtotal	\$110,088	\$694,843	\$694,843	16%	16%
Residential Programs	Residential Program Costs				
EECO - Residential	\$10,818	\$36,000	\$36,000	30%	30%
Home Online Energy Checkup	\$2,419	\$48,207	\$48,207	5%	5%
AMI Data Portal	\$13,361	\$13,287	\$13,287	101%	101%
Income Qualified Weatherproofing	\$22,804	\$16,691	\$16,691	137%	137%
HEP Energy Star Appliances	\$1,740	\$8,323	\$8,323	21%	21%
Home HVAC Midstream	\$10,533	\$13,956	\$13,956	75%	75%
HEP Online Marketplace	\$16,986	\$72,621	\$72,621	23%	23%
Subtotal	\$78,661	\$209,085	\$209,085	38%	38%
Note: Home New Construction Program has been removed from the DSM Plan based on I&M OSB vote to not proceed with program implementation for 2023 through 2025. **Adjusted Plan Budget reflect budget transfers between programs.					



<div><div>INDIANA MICHIGAN POWER</div><div>ELECTRIC IDEAS™</div></div>		Indiana Michigan Power Company DSM/EE 2023 PY 14 ( January 1, 2023 - December 31, 2023 ) Quarter 2 Program Scorecard PORTFOLIO COSTS			
Budget Performance		Budget Performance			
Program	Total Program				
	Actual Cost	Original Authorized Plan Budget*	Adjusted Plan Budget**	% of Original Authorized Budget	% of Adjusted Authorized Budget
C&I Programs	C&I Program Costs				
Work Custom Rebates	\$1,110,988	\$4,361,302	\$4,361,302	25%	25%
Work Prescriptive Rebates	\$687,533	\$4,189,850	\$4,189,850	16%	16%
Work Direct Install	\$24,190	\$605,972	\$605,972	4%	4%
Work Midstream	\$0	\$804,741	\$804,741	0%	0%
Work Strategic Energy Management	\$19,128	\$428,921	\$428,921	4%	4%
EECO - C&I	\$126,857	\$544,934	\$544,934	23%	23%
Subtotal	\$1,968,695	\$10,935,720	\$10,935,720	18%	18%
Residential Programs	Residential Program Costs				
EECO - Residential	\$71,357	\$306,525	\$306,525	23%	23%
Home Online Energy Checkup	\$150,843	\$479,989	\$469,989	31%	32%
AMI Data Portal	\$14,827	\$136,820	\$136,820	11%	11%
Income Qualified Weatherproofing	\$366,900	\$706,850	\$706,850	52%	52%
HEP Energy Star Appliances	\$148,009	\$376,377	\$376,377	39%	39%
Home HVAC Midstream	\$190,629	\$1,078,562	\$1,078,562	18%	18%
HEP Online Marketplace	\$84,214	\$4,400,389	\$4,200,389	2%	2%
Subtotal	\$1,026,778	\$7,485,512	\$7,275,512	14%	14%
Indirect Programs	Portfolio Level Costs (Indirect Programs)				
DSM Database & IT Support	\$64,194	\$198,926	\$198,926	32%	32%
Portfolio Marketing & Customer Awareness	\$50,774	\$37,963	\$247,963	134%	20%
Planning & Analytic Support	\$31,054	\$197,185	\$197,185	16%	16%
New Program Development	\$70	\$50,000	\$50,000	0%	0%
Administrative Support	\$88,092	\$175,992	\$175,992	50%	50%
Subtotal	\$234,184	\$660,066	\$870,066	35%	27%
PORTFOLIO COST TOTALS		PORTFOLIO COST TOTALS			
Total Residential Costs	\$1,026,778				
Total C&I Costs	\$1,968,695				
Total Indirect Costs	\$234,184				
Total Portfolio	\$3,229,658	\$19,081,298	\$19,081,298	17%	17%
Note: Home New Construction Program has been removed from the DSM Plan based on I&M OSB vote to not proceed with program implementation for 2023 through 2025.					
**Adjusted Plan Budget reflect budget transfers between programs.					