

IURC Cause No 45722 RV Group - Exhibit 4S Settlement Testimony of Jonathan W. Burke Page 1 of 7 (March 17, 2023)

- 1 Q. Please state your name and business address.
- 2 A. My name is Jonathan W. Burke. My business address is 119 S. 26th Street, South
- 3 Bend, Indiana 46615.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am the President and CEO of Tactical Energy Group, an independent energy
- 6 consultant engaged by the RV Industry Users Group ("RV Group").
- 7 Q. Are you the same person who prefiled direct testimony in this Cause on behalf
- 8 of the RV Group on January 20, 2023?
- 9 A. Yes.
- 10 Q. What is the purpose of your settlement testimony in this phase of the
- 11 proceeding?
- 12 A. I will review the reasons why the RV Group finds the Stipulation and Settlement
- Agreement (the "Settlement") entered into by NIPSCO, the Industrial Group, the
- Office of Utility Consumer Counselor ("OUCC"), NLMK Indiana, United States
- 15 Steel Corporation, Walmart, Inc., and the RV Industry User's Group (collectively
- the "Settling Parties"), as filed by NIPSCO on March 10, 2023 is reasonable and in
- 17 the public interest, and recommend the Indiana Utility Regulatory Commission
- 18 ("IURC") approve it.
- 19 Q. What are the key items you are addressing in your settlement testimony?
- 20 A. NIPSCO's settlement commitments made with the RV Group are not only aimed
- 21 at general efforts to improve interactions with the RV Group members to provide



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better customer service, there are also specific commitments to engage and address possible improvements and refinements to RV Group members operations and uses of electricity that would materially improve on energy related costs and usage, as well as shave peak load demand for the benefit of all customers. Also, I will touch on the substation and other improvements NIPSCO has highlighted as part of the settlement to address reliability and service concerns for Goshen/Elkhart County areas. I will generally review the steps taken in this Settlement to address rates, subsidies, and additional opportunities to mitigate energy costs, use energy more efficiently, and incent and encourage RV Group members to continue or expand their operations in Indiana.

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- Q. Will you be discussing every part of the Settlement Agreement in this testimony?
 - No. Although the RV Group is a signatory to the Settlement Agreement, and supports the Settlement generally, my testimony will only address those key concerns and issues raised by the RV Group in its direct case that have been addressed in the Settlement and Addendum B. Other settling partis will address the revenue requirements reductions and other related issues in separate settlement testimony that sufficiently explains and reviews those parts of the Settlement Agreement.
- Q. Please elaborate on the Settlement and some of the issues your raised in your direct testimony that have been addressed related to the RV Group.

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In direct response to concerns raised by the RV Group, NIPSCO has agreed to pursue opportunities to assist these particular customers with identifying more effective ways to use electricity at their facilities. The Settlement provides distinct commitments from NIPSCO to not only include the RV Group to directly participate in Commission approved DSM and energy efficiency processes and programs but an agreement to include and encourage more effective and efficient use of electricity by RV Group members by identifying together ways to both reduce peak load and reduce members' energy costs. Peak load reductions will benefit of all NIPSCO customers and the more efficient use of electricity will reduce costs for the RV Group members to better enable them to address competition concerns.

12 Q. Please explain why you believe the Settlement should be approved.

A.

A.

If approved, the Settlement Agreement will provide certainty regarding critical issues, including revenue requirements, authorized return, and other benefits regarding other dockets and issues that provide known outcomes and benefits. While other settling parties will describe in further detail many of the bargained for settlement terms and customer benefits, I do want to note the Settlement does provide not only a \$103.205 million revenue requirement savings, but a targeted portion of that amount designed to address subsidy concerns raised by the RV Group and others presented in direct case filings. In addition, the specific commitments made by NIPSCO to address reliability of service concerns and

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set forth in Addendum B of the Settlement present reasonable and meaningful opportunities to address both energy costs and more efficient uses to better allow both the RV Group and NIPSCO mitigate and manage peak load needs to the benefit of all NIPSCO customers.

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Q. Would you please discuss the TDSIC portion of Addendum B and explain why you believe this is reasonable and appropriate?

Many of the RV Group members have manufacturing facilities and operations in areas outside the State of Indiana. As noted in my direct testimony in this case, several of RV Group members have shared a reluctance to rebuild or build new facilities in the NIPSCO territory and would likely expand or pursue redevelop in other, more energy cost-effective utility territories. NIPSCO has responded to these important concerns and the corresponding negative impact such practical business decisions would have on employment here in the State with commitments to the RV Group. I am no expert on the transmission, distribution, and storage system improvements (TDSIC) statute or the Commission proceedings on the NIPSCO TDSIC Plan, but I am aware that the statutory process does provide a mechanism¹ to allow NIPSCO to pursue TDSIC projects that: "...a public utility undertakes for

¹ The Settlement raises other pending Commission dockets and through party negotiations in the instant matter addresses and in some cases resolve issues in other cases, e.g. Section 3(a)(iii). This provision merely follows a similar path by creating obligations and commitments as between NIPSCO and the RV Group, while recognizing and preserving procedural rights and matters for a subsequent time in the appropriate TDSIC docket.

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	purposes of safety, reliability, system modernization, or economic development"	
	The settlement language requires that any such project must qualify under the	
	TDSIC statute and I understand that the Commission review process allows the	
	Commission and any interested party to participate to scrutinize and potentially	
	oppose such request. Not only is NIPSCO making a written commitment to assist	
	and pursue any qualifying projects, but the RV Group is making valuable	
	commitments as well.	
Q.	Please elaborate on what you mean by the RV Group is making valuable	
	commitments as part of this Addendum B TDSIC request and why you believe	
	the Commission should consider this as well?	
A.	Not only is NIPSCO making a written commitment, including a targeted dollar	
	amount for the RV Group, but the language also recognizes that these projects and	
	the related TDSIC facilities: (1) can be used to serve other NIPSCO customers; and,	
	more importantly, (2) the language places an obligation on the RV Group member	
	applying for such a TDSIC project will:	
	"result in continued or increased energy demand or continued or increased employment by the applying RV Group member from new capital investments made within the NIPSCO service territory; (ii) support of RV Group member renewable energy projects, energy efficiency and demand response, or peak load reduction projects; and (iii) any advanced or smart meter technology that will assist an RV Group member in reducing peak load." (Addendum B, Page 2, Para. 9).	

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1		These are obligations that are specific and beyond what is required under the
2		TDSIC statute but designed to encourage actions by the RV Group to retain or
3		increase energy and/or employment levels and make capital investments in
4		NIPSCO's service territory here in the State. We believe these are reasonable and
5		in the public interest because maintaining the RV Group members on the NIPSCO
6		system and/or continuing employment here in the State benefit NIPSCO and all its
7		customers.
8	Q.	Is this TDSIC section intended to be a preapproval request of the Fund or any
9		of the projects discussed and anticipated as you understand it?
10	A.	No. As the language specifically provides, these projects must qualify under the
11		TDSIC Statute and they will be subject to review and scrutiny of the Commission
12		and any participating party when presented. The language does, however, commit
13		NIPSCO (and the RV Group member as noted above) as specifically provided in
14		Addendum B.
15	Q.	Do you believe these reasons all support this Settlement, including Addendum
16		B, as being in the public interest?
17	A.	Yes. And for all of these reasons I recommend that it be approved without
18		modification.
19	Q.	Does this conclude your settlement testimony?

Yes.

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VERIFICATION

The undersigned verifies and affirms under the penalties of perjury that the that the testimony, statements, and representations contained herein are true and correct to the best of his knowledge, information, and belief.

/s/ Jonathan W. Burke

Jonathan W. Burke Tactical Energy Group