

OFFICIAL
EXHIBITS

Joint IURC
PETITIONER'S
EXHIBIT NO. 16-26-20
DATE 16-26-20 REPORTER LR

RONALD P. SALKIE
TESTIMONY

STATE OF INDIANA
INDIANA UTILITY REGULATORY COMMISSION

PETITION OF OHIO VALLEY GAS CORPORATION)	
AND OHIO VALLEY GAS, INC. FOR APPROVAL OF A)	
PLAN FOR INVESTMENTS IN ELIGIBLE)	
TRANSMISSION, DISTRIBUTION AND STORAGE)	CAUSE NO. 45400
IMPROVEMENTS AND TO BEGIN RECOVERING IN)	
ITS RATES THOSE INVESTMENTS VIA A TDSIC)	
TRACKER PURSUANT TO INDIANA CODE CH. 8-1-39)	

DIRECT TESTIMONY
AND
EXHIBITS
OF
RONALD P. SALKIE

On Behalf Of
Ohio Valley Gas Corporation and
Ohio Valley Gas, Inc.

DIRECT TESTIMONY AND EXHIBITS OF
RONALD P. SALKIE
ON BEHALF OF
OHIO VALLEY GAS CORPORATION AND
OHIO VALLEY GAS, INC.

1Q. Please state for the record your name and business address.

1A. Ronald P. Salkie, 111 Energy Park Drive, Winchester, Indiana 47394.

2Q. By whom are you employed and in what capacity?

2A. I am employed by the joint petitioners in this cause, Ohio Valley Gas Corporation and Ohio Valley Gas, Inc. (herein referred to as "OVG"). My position is Vice President, Chief Financial Officer and Chief Information Officer.

3Q. Please describe your educational background.

3A. I graduated from Purdue University in 1989 with a Bachelor of Science in Industrial Management and a Computer Science minor. I then attended Indiana University Bloomington in 1990 and graduated in 1992 with a Master of Business Administration (MBA), dual concentration in Corporate Finance and Management Information Systems.

4Q. Please describe your employment history.

4A. I was employed from 1992 to 2013 by Delphi Electronics Corporation, an automotive electronics manufacturer headquartered in Auburn Hills, Michigan in a variety of corporate financial positions related to revenue planning, business planning, budgeting, forecasting, capital management, and engineering finance. I joined OVG in 2014 as Chief Financial Officer and Chief Information Officer, and in addition I was promoted to Vice President of OVG effective February 27, 2017.

5Q. Are you a member of any business or professional organizations?

5A. Yes. I am a member of both the Gas Rate & Regulatory Committee and the Cybersecurity Committee of the Indiana Energy Association (IEA).

6Q. Have you previously testified before the Indiana Utility Regulatory Commission?

6A. Yes.

7Q. What are your duties and responsibilities at OVG?

7A. My duties at OVG include support of all regulatory matters, including quarterly GCA filing, annual PSA filings, and general rate case filing, as well as administration of four key areas of OVG's operations: accounting, gas supply, information technology, and billing.

8Q. What are the Petitioners seeking in this Cause?

8A. Petitioners in this Cause are seeking approval of a five-year TDSIC plan ("Plan"), which initially includes six (6) rural main extensions and fourteen (14) low-pressure replacement projects. OVG also anticipates presenting as part of its future semi-annual filings updating its Plan specific economic development projects as those projects are finalized, as well as additional rural main extension projects and the remainder of its low-pressure replacement projects planned to begin after the initial fourteen projects in this filing. If the Commission approves OVG's Plan, OVG is also seeking authority from the Commission to establish a TDSIC Tracker to recover TDSIC-approved project costs.

9Q. How will the full five-year TDSIC Tracker be populated in detail?

9A. OVG has identified and has detailed cost estimates for its initial six rural main extensions and fourteen low-pressure replacement projects. OVG intends to file twice-a-year updates of its Plan which will contain detailed cost estimates for the remaining low-pressure projects and also include additional rural main extensions as well as economic development projects.

10Q. You previously testified that OVG's proposed five-year TDSIC Plan anticipates projects in three areas: Rural main extensions, low-pressure replacement, and economic development. Has OVG prepared cost estimates for each such project?

10A. For the initial projects, yes, but not for all the projects contemplated over the course of the next five years. Although OVG has prepared and is presenting for approval in this cause cost estimates at the project level detail for its near-term activities, additional projects contemplated in these three categories for the later years of the five-year plan have yet to be fully defined. For example, OVG has not yet surveyed all possible rural main extensions to determine the level of customer interest. In addition, several of OVG's service areas have significant potential for economic development, but the local economic development corporations with which we are working are still in the process of defining those development opportunities. Implementing a TDSIC Tracker at this time

will position OVG to be able to engage in these economic development activities through the six-month update process as expansion plans are finalized.

11Q. Have you reviewed Mr. Bailey's analysis from his testimony of OVG's ability to recover the costs of the six proposed rural main extension projects over a twenty-year period?

11A. Yes, I have reviewed Mr. Bailey's six separate analyses for the five Sullivan rural main extension projects and the Connersville rural main extension project.

12Q. Do you confirm his analysis demonstrates a positive contribution to OVG's cost of service?

12A. Yes.

13Q. Please explain the methodology used to determine that OVG's proposed rural main extensions will positively contribute to OVG's cost of service?

13A. Mr. Bailey's analysis uses a standard OVG tool to estimate average annual natural gas consumption across residential customers determined by survey at the base rate per therm for the specified service area. These figures are used to determine the annual margin using fixed and variable components of OVG's rate structure from its Gas Service Tariff. This annual margin related to the estimated customers as determined by survey is compared to each project's total estimated cost excluding meters and services. A contingency percentage adjustment is added to the project's total estimated cost to ensure the estimated costs are accurate siding conservatively.

14Q. Based on Mr. Bailey's economic analysis, what is the total anticipated investment in the first-year rural main extension components of OVG's Plan?

14A. The total anticipated investment in the first year of OVG's rural main extensions is \$943,044.

15Q. Do you believe that the six rural main extensions proposed in your TDSIC Plan will provide incremental benefits which justify the cost of this project?

15A. Yes. It is our understanding that the TDSIC statute (Ind. Code 8-1-39-11(c)) encourages the extension of mains into rural areas, if such extension will result in a positive contribution to a natural gas utility's overall cost of service within a 20-year period. Given the value that natural gas delivers to customers especially at current gas pricing levels, OVG has had significant interest by customers for service in its five primary service areas in Indiana.

16Q. Has OVG prepared cost estimates for its initial fourteen low-pressure replacement projects component of its Plan?

16A. Yes, Mr. Bailey prepared cost estimates for the fourteen projects included for its initial low-pressure replacement as exhibits in his testimony.

17Q. Do you agree with the cost estimates prepared and filed by Mr. Bailey?

17A. Yes, I do agree with Mr. Bailey's cost estimates for OVG's initial fourteen low-pressure replacement projects in our Plan.

18Q. Based on Mr. Bailey's economic analysis, what is the total anticipated investment in the low-pressure replacement component of your TDSIC plan?

18A. The total anticipated investment in OVG's low-pressure replacement projects is \$3,225,170.

19Q. Why is OVG working to eliminate their low-pressure services and replace them with intermediate-pressure services by the end of 2023?

19A. After the low-pressure natural gas over-pressurization issue in Merrimack Valley, MA, the Pipeline Safety Division of the Commission requested Indiana natural gas utilities to detail a plan to address low pressure within their pipeline infrastructure. Such plans could focus on continued operation with possible design changes, or replacement. OVG chose replacement and immediately began working an aggressive plan in 2019 to eliminate all low-pressure natural gas services throughout its service territories. OVG began this activity in 2019 by beginning construction in the communities of Lynn, Connersville, and Cannelton.

20Q. Are you familiar with the terms of the latest OVG general rate case?

20A. Yes, I am familiar with OVG's most recent general rate case, IURC Cause No. 44891, including the Commission's order issued in that cause on October 17, 2017. In addition, I was directly involved with Cause No. 45032, Sub-Docket 12, the Commission's investigation into the impacts of the Tax Cuts and Jobs Act of 2017 and possible rate implications under Phase 2 for OVG, including the Commission's order issued in that cause on December 27, 2018, which affected OVG's most recent general rate case.

21Q. Did the latest General Rate Case seek approval of a Transmission, Distribution and Storage Plan under Indiana Code 8-1-39-1 et seq.?

21A. No, OVG's latest General Rate Case did not seek approval of a TDSIC plan.

22Q. Have any of the projects included in OVG's Plan been identified in any other Cause filed with the Commission?

22A. No, none of the projects described in this Cause have been identified in any other Cause previously filed with the Commission.

23Q. Has OVG discussed with the OUCC the details of its TDSIC filing?

23A. Yes, OVG met with the OUCC on two occasions prior to deciding to file for approval of its Plan and associated TDSIC Tracker to discuss details of the planned rural main extension projects and also to ask general questions regarding TDSIC filings and trackers in general. OVG received valuable input from the OUCC which was useful in OVG's determination to proceed with this TDSIC filing.

24Q. Have you, or another member of your staff, had discussions with the Board of Directors of OVG prior to filing this Cause?

24A. Yes, details of our planned TDSIC filing were discussed with the OVG Board of Directors, as well as details of OVG's early discussions with the OUCC regarding our plans for the TDSIC filing.

25Q. Can you describe to the Commission the details of this Board discussion?

25A. The Board was educated on Indiana's TDSIC statute (Ind. Code 8-1-39-11(c)). Details of the two OUCC meetings were presented, as well as OVG's process to be used to determine which project activities would be included in the filing.

26Q. Upon completion of the first year of rural main extensions (including installation of service lines and meters) and low-pressure replacement projects, does OVG intend to collect revenue on sales of gas from those customers?

26A. Regarding the rural main extensions, OVG does plan to collect revenue on sale of gas to customers who sign up for natural gas service. Regarding low-pressure replacement projects, OVG does not anticipate adding new customers after replacing existing low-pressure services with intermediate-pressure services. For the most part, existing customers will remain OVG customers, but will simply have safer intermediate-pressure service to their house instead of low-pressure service.

27Q. Do you reasonably believe that your direct pre-filed testimony comprehensively presents the necessary elements contained in Indiana Code Section 8-1-39-9 variously known as the TDSIC code?

27A. Yes, I do. In particular, it is my opinion that the estimated cost of the improvements described in the Plan are justified by incremental benefits attributable to the Plan, and that the public convenience and necessity require or will require the improvements described in OVG's Plan.

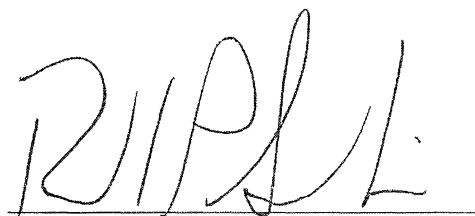
28Q. Does this conclude your prefled direct testimony in this Cause?

28A. Yes, it does.

VERIFICATION

I, Ronald P. Salkie, Vice President, CFO and CIO of Ohio Valley Gas Corporation and Ohio Valley Gas, Inc., the Petitioners, affirm, under penalties for perjury, that the foregoing is true to the best of my knowledge, information and belief.

Dated this 2nd day of July 2020.

A handwritten signature in black ink, appearing to read 'R. P. Salkie', written over a horizontal line.

Ronald P. Salkie
Vice President, CFO and CIO
Ohio Valley Gas Corporation
Ohio Valley Gas, Inc.

GREGORY A. BAILEY
TESTIMONY

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DIRECT TESTIMONY
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GREGORY A. BAILEY

On Behalf Of
Ohio Valley Gas Corporation and
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1Q. Please state your name, employment position and business address.

1A. My name is Gregory A. Bailey. I am employed as the Chief Engineer for the petitioners in this cause, Ohio Valley Gas Corporation and its wholly owned subsidiary, Ohio Valley Gas, Inc. (collectively "OVG"). My business address is 111 Energy Park Drive, Winchester, IN, 47394.

2Q. Please describe your educational and professional experience relevant to your testimony in this cause.

2A. I have an Associate's Degree in Mechanical Engineering Technology as well as a Bachelor's Degree in Organizational Leadership, both from Purdue University. I have 15 years of project management and estimation experience in the mechanical pipe trade construction industry. I will have 9 years of natural gas design, construction, and implementation experience as of August 1, 2020. I am also a Registered Gas Distribution Professional through the Gas Technology Institute. I joined OVG as a Project Engineer in 2011 and was promoted to my current position in 2017.

3Q. What is the purpose of your testimony in this cause?

3A. I describe each of the construction projects proposed for inclusion in OVG's Transmission, Distribution and Storage System Improvement Charge (TDSIC) Plan ("TDSIC Plan"), including their estimated costs and justification.

4Q. How many construction projects have you been involved with during your employment at OVG?

4A. I estimate that I have been involved in managing or supervising in excess of 200 pipeline construction projects.

5Q. Of these construction projects, how many have involved main extensions like those in OVG's TDSIC Plan?

5A. I estimate that approximately half of the pipeline construction projects referenced in my previous response entailed main extensions like those in OVG's TDSIC Plan.

6Q. In OVG's proposed TDSIC Plan, are you the party principally charged with approving the design, location, and cost estimate for each project included in OVG's TDSIC Plan?

6A. Yes, I am.

7Q. What categories of projects has OVG included in its proposed TDSIC Plan?

7A. The first category is rural main extensions, where OVG is extending its main pipeline service to serve more customers within OVG's certificated service territory. The second category involves Integrity Management and infrastructure upgrade projects, such as the replacement or removal of OVG's existing low-pressure systems, including piping, meter sets, and regulator stations. Integrity Management could also include the upgrade or replacement of existing intermediate or high-pressure systems, including transmission systems.

8Q. Have you prepared any exhibits to accompany your direct testimony in this cause?

8A. Yes, I have prepared two Exhibits to support OVG's requested relief. Exhibit A relates to OVG's six proposed rural main extensions. This exhibit includes both Satellite images of each project location on which our proposed routing has been superimposed, as well as the revenue margin tests and detailed cost estimates for each of these initial six rural main extensions. Exhibit B contains project cost estimates for each of OVG's fourteen (14) proposed low-pressure replacement projects.

9Q. Please describe the rural main extensions OVG intends to construct and install as part of its proposed TDSIC Plan.

9A. OVG has six proposed projects, five of which are in our Sullivan service area, and one of which is in our Connersville service area. Sullivan Project #1 consists of approximately 2,700 ft. of 2" polyethylene pipe to serve up to five new customers along County Road 90 west/southwest of Sullivan. This project ties into OVG's existing gas infrastructure. Sullivan Project #2 consists of approximately 3,200 ft. of 2" polyethylene pipe to serve up to seven new customers along Center Rd. and W. County Rd 125 S west/southwest of Sullivan. This new main will not tie into OVG's existing gas infrastructure but will connect to the terminus of the new main proposed for Sullivan Project #1. Sullivan Project #3 consists of 2,300 ft. of 2" polyethylene pipe to serve up to seven new customers along Center Rd. and Jenkins Lane west/southwest of Sullivan. This project does not tie into OVG's existing gas infrastructure but, as with Sullivan Project #2, will connect to the terminus of Sullivan Project #1. Sullivan Project # 4 is an extension to the Sullivan County Airport. It consists of 6,200 ft. of 4" polyethylene to serve up to 15 new customers, along with a

potential industrial park, along County Rd. 200 N west/northwest of Sullivan. This project ties into OVG's existing gas infrastructure. Sullivan Project #5 consists of 2,200 ft. of 2" polyethylene pipe to serve up to five new customers along County Rd. 50 E east/northeast of Sullivan. This project ties into OVG's existing gas infrastructure. Connersville Project #1 consists of approximately 13,000 ft. of 6" polyethylene pipe, 8,500 ft. of 4" polyethylene pipe, 2,900 ft. of 2" polyethylene pipe, 90 ft. of 2" steel pipe, associated valves, and one regulator station to serve up to 44 new customers along County Roads 300 N, 225 W, and 400 N in Fayette County west/northwest of Connersville to serve the unincorporated Town of Harrisburg. This project ties into OVG's existing infrastructure.

10Q. Please describe the low-pressure replacement projects included in OVG's TDSIC Plan.

10A. OVG has 14 low-pressure replacement projects proposed for inclusion in its TDSIC Plan. OVG has commenced construction on six of these projects, located in Portland, Lynn, Winchester, and Tell City. Of the remaining eight projects to be constructed over the next few years, three are in our Portland service area, two are in our Winchester service area, one is in our Connersville service area, and two are in our Tell City service area. Each of these projects involves replacing low pressure components on OVG's systems with intermediate pressure components. Intermediate Pressure is defined by OVG as a Maximum Allowable Operating Pressure (MAOP) of 60 psig or less.

11Q. Is OVG seeking to recover in its TDSIC Tracker the full cost of those low-pressure replacement projects proposed for inclusion in its TDSIC Plan on which it begun construction prior to filing this petition?

11A. No. For the six projects commencing prior to the date this petition was filed, OVG is proposing to include only those construction and other project-related costs incurred after the petition filing date.

12Q. How much time do you estimate it will take to complete the projects proposed in OVG's TDSIC Plan?

12A. The rural main extension projects have estimated completion times ranging from 2 to 8 months per project. Our plan is to complete these projects over the course of three years. Each of the low-pressure projects may have an estimated duration of up to 12 months. Of course, project duration can be negatively affected by weather and other unexpected factors.

13Q. Does OVG intend to provide notice to the Commission and the OUCC should the time(s) to complete any given project exceed the time of the estimates you provide in this Cause?

13A. Yes, OVG will include a description of any material schedule delays or changes as part of its semi-annual Plan updates.

14Q. Please describe how the projects in OVG's proposed TDSIC Plan were identified and developed?

14A. Each of OVG's proposed rural main extensions will allow OVG to meet demand for gas service within its existing assigned territory. Five of these identified customer growth opportunities are in OVG's Sullivan service area, while the sixth project will accommodate growth outside of Connersville. Each was developed by OVG district personnel looking at areas that are close to our current infrastructure and then ascertaining the level of customer interest in receiving gas service, or in areas where customer demand was present but we could not extend our main under our standard 5.5 year margin test. Increased awareness of the dangers of low-pressure systems in general, along with the IURC Pipeline Safety Division's focus on such systems, is driving OVG's plans to replace all of its low-pressure systems.

15Q. In developing and designing the projects proposed for inclusion in its TDSIC Plan, has OVG prepared, with specific detail, the estimated costs, in accordance with Ind. Code Sec. 8-1-39-10(b)(1)?

15A. Yes. As noted above, Exhibits A and B to my testimony include detailed cost estimates for each project proposed for inclusion in OVG's TDSIC Plan. These cost estimates were either prepared by me or by others under my supervision and reflect our best reasonable efforts to estimate future costs based on our experience and available current information.

16Q. Are OVG's cost estimates that you are including for purposes of TDSIC recovery relating to the rural main extensions the same as OVG's cost estimates used to determine whether these same projects meet the Commission's 20-year cost recovery test for main extensions?

16A. No. Exhibit A to my testimony shows detailed cost estimates for each project excluding the cost of meters and services. OVG's TDSIC Tracker will not seek to recover costs related to meters and services on its rural main extensions.

17Q. Do OVG's cost estimates for its 6 rural main extension projects still meet the 20-year main extension rule when costs related to both meters and services are included?

17A. Yes, detailed cost estimates for each of OVG's 6 rural main extension projects including the cost of meters and services still meet the 20-year main extension rule.

18Q. Will any of the projects in OVG's proposed TDSIC Plan require improvement or repair to any existing OVG infrastructure?

18A. In the case of the rural main extension project identified as Connersville Project #1, an additional regulator station will be necessary to connect to OVG's existing infrastructure. For the other rural main extension projects, all of which are in the OVG Sullivan service area, no further improvement or repair is needed to OVG's existing infrastructure. In all rural main extension projects, customers are able to be served by tying into existing facilities in good repair and having more than adequate capacity to serve the prospective customers from the extension. The low-pressure replacement project in Connersville will involve the relocation and upgrade of one regulator station. This station will be installed to feed into the intermediate-pressure system that replaces the low-pressure system currently in service.

19Q. Did OVG conduct customer surveys in each rural main extension project area to determine customer support for obtaining natural gas service?

19A. Yes, we did.

20Q. Please describe the methodology employed in conducting this customer survey.

20A. OVG's Sullivan District personnel mailed surveys and visited the homes of potential customers. When personal contact was established, residents were asked about their interest in receiving natural gas service, if it became available to them. When personal contact was not made, OVG mailed surveys to the potential customers. OVG's Connersville District personnel visited homes along the route to determine residents' level of interest in receiving gas service.

21Q. Is the TDSIC Plan designed to meet the reasonably anticipated service demands of customers over and above those responding to OVG's customer survey?

21A. Yes. We have designed the systems based upon a 100% positive response rate. While we may not eventually serve 100% of the residents along the route of each main extension, we will have the capacity to serve all of them, as well as additional customers. Connersville Project #1 (Harrisburg) is designed with a set maximum future load incorporated into the design based on customer supplied load information.

22Q. Does OVG currently anticipate any new industrial or commercial customers locating in the vicinity of the proposed main extensions making additional extensions and or upgrades necessary?

22A. With two exceptions, OVG's proposed rural main extensions are in residential areas that are generally not areas where industry is expected to locate. The two exceptions are Sullivan Project

#4, which is designed to incorporate a possible industrial park, and Connersville Project #1 which is designed to accommodate the existing load as well as the projected future load of the existing grain drying operation.

23Q. Please explain the methodology that was used to determine that the proposed infrastructure will be adequate to serve present and reasonably anticipated future customers.

23A. I have reviewed OVG's systems in the areas of the proposed extensions. All of the maximum projected additional loads associated with the Sullivan main extension projects are relatively small, since they are mostly residential. OVG's main sizes and other existing infrastructure should be more than adequate to the task. Connersville Project #1 is the largest load of all the projects, and it will be served from a system which previously supported a large industrial load (larger than the projected load). This previous large industrial load has been removed. I do not foresee any issues serving these customers.

24Q. Does OVG have enough gas supply to meet the present and potential future needs of its anticipated customers?

24A. Yes, we do. OVG currently has access to enough gas supply via existing contracts with suppliers at each of our purchase points to meet reasonably anticipated customer demand.

25Q. Please describe the components and materials to be used in OVG's proposed rural main extensions.

25A. The mainline pipe will all be polyethylene gas pipe. Mainline valves will be polyethylene ball valves, regulator station valves will be carbon steel ball valves, and regulator station piping will be API-5L steel piping. All pipe and valves will meet 49 CFR Part 192 requirements.

26Q. What other OVG staff members have had significant input regarding extension routing, sizing of pipe and material (plastic or steel), estimates of reasonably anticipated costs and establishment of estimated time to complete the projects?

26A. OVG's District field personnel have been involved from the inception of each project. District Superintendents have had input into main size and service pressures in order to ensure adequate service for all existing as well as anticipated new customers. District field personnel have also provided input in order to ascertain the impact of local conditions (soil types, etc.) on construction project duration. District Managers have also facilitated the customer surveys. OVG's Project Engineers have assisted with design and cost estimation.

27Q. Did you supervise and review all engineering department matters which impact the filings in this Cause?

27A. Yes, I did.

28Q. Do you anticipate that the “as built plans” will be significantly different, in any material manner than the plans filed in this Cause?

28A. No, I do not. The routing may deviate from plan due to unforeseen obstacles, but I expect that the projects will at least generally if not precisely follow the proposed routing. Any changes should be minor, such as installing the new main on the north side of the road vs. the south side of the road, etc.

29Q. Has OVG contacted local county officials regarding usage of county road rights of way?

29A. Yes, we have. We have not encountered any difficulty obtaining permission to occupy county rights-of-way.

30Q. Has OVG contacted the Indiana Department of Transportation regarding usage of state rights of way?

30A. Not yet. We will contact them when we apply for State Highway permits. Since the few INDOT permits we will need involve crossing under state highways, which we propose to accomplish using directional boring rather than cutting any state highway surfaces, I don't foresee any issues with these permits.

31Q. Has OVG contacted private property owners about acquiring easements?

31A. Yes. Although most projects are planned to be installed within the public right-of-way, in cases where easements are needed on private property, most property owners so far have been agreeable to granting OVG an easement based on their desire to obtain natural gas service.

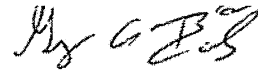
32Q. Does this conclude your direct testimony in this Cause?

32A. Yes, it does.

VERIFICATION

I, Gregory A. Bailey, Chief Engineer of Ohio Valley Gas Corporation and Ohio Valley Gas, Inc., the Petitioners, affirm, under penalties for perjury, that the foregoing is true to the best of my knowledge, information and belief.

Dated this 2nd day of July 2020.



Gregory A Bailey
Chief Engineer
Ohio Valley Gas Corporation
Ohio Valley Gas, Inc.