



NEW JERSEY RES. NYSE-NJR

RECENT PRICE 36.62

P/E RATIO 22.2 (Trailing: 18.6; Median: 17.0)

RELATIVE P/E RATIO 1.04

DIV YLD 3.6%

VALUE LINE

Page 2

TIMELINESS 5

Lowered 12/25/20

SAFETY 2

Lowered 4/17/20

TECHNICAL 5

Lowered 2/19/21

BETA .95

(1.00 = Market)

18-Month Target Price Range

Low-High Midpoint (% to Mid)

\$25-\$61 \$43 (15%)

2024-26 PROJECTIONS

Price 50

Gain (+35%)

Ann'l Total Return 11%

High 50

Low 35

Gain (-5%) 3%

Institutional Decisions

10/2020 123

20/2020 139

30/2020 129

To Buy 131

To Sell 97

10/5 105

Hold s(000) 67063

67573

69155

Percent shares traded

30

20

10

% TOT. RETURN 1/21

THIS STOCK

VL ARITH. INDEX

1 yr. -11.5

3 yr. -0.9

5 yr. 15.2

26.6

29.4

99.1

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

2020

2021

2022

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24-26

38.10

39.81

36.31

45.37

31.17

32.05

36.30

27.08

38.38

44.40

32.09

21.90

26.28

33.24

29.01

20.39

23.70

25.50

Revenues per sh <sup>A</sup>

27.30

1.31

1.37

1.22

1.81

1.58

1.63

1.70

1.86

1.93

2.73

2.52

2.46

2.68

3.72

2.99

3.30

2.95

3.60

"Cash Flow" per sh

3.90

.88

.93

.78

1.35

1.20

1.23

1.29

1.36

1.37

2.08

1.78

1.61

1.73

2.72

1.96

2.07

1.65

2.25

Earnings per sh <sup>B</sup>

2.45

.45

.48

.51

.56

.62

.68

.72

.77

.81

.86

.93

.98

1.04

1.11

1.19

1.27

1.34

1.42

Div'ds Decl'd per sh <sup>C</sup>

1.65

.64

.64

.73

.86

.90

1.05

1.13

1.26

1.33

1.52

3.76

4.15

3.80

4.39

5.83

4.68

4.10

4.10

Cap'l Spending per sh <sup>D</sup>

4.00

5.30

7.50

7.75

8.64

8.29

8.81

9.36

9.80

10.65

11.48

12.99

13.58

14.33

16.18

17.37

19.26

19.80

20.85

Book Value per sh <sup>E</sup>

23.60

82.64

82.88

83.22

84.12

83.17

82.35

82.89

83.05

83.32

84.20

85.19

85.88

86.32

87.69

89.34

95.80

97.00

98.00

Common Shs Outst'g <sup>E</sup>

100.00

16.8

16.1

21.6

12.3

14.9

15.0

16.8

16.8

16.0

11.7

16.6

21.3

22.4

15.6

24.3

17.7

Bold figures are Value Line estimates

Avg Ann'l P/E Ratio

17.0

.89

.87

1.15

.74

.99

.95

1.05

1.07

.90

.62

.84

1.12

1.13

.84

2.9

.92

Relative P/E Ratio

.95

3.1%

3.2%

3.0%

3.3%

3.5%

3.7%

3.3%

3.4%

3.7%

3.5%

3.1%

2.9%

2.7%

2.6%

2.5%

3.5%

Avg Ann'l Div'd Yield

3.7%

CAPITAL STRUCTURE as of 12/31/20

Total Debt \$2426.1 mill. Due in 5 Yrs \$420.5 mill.

LT Debt \$2264.9 mill. LT Interest \$47.1 mill.

Incl. \$54.9 mill. capitalized leases.

(LT interest earned: 5.0x; total interest coverage: 5.0x)

Pension Assets-9/20 \$404.4 mill.

Oblig. \$643.0 mill.

Pfd Stock None

Common Stock 96,250,435 shs.

as of 2/2/21

MARKET CAP: \$3.5 billion (Mid Cap)

CURRENT POSITION

2019

2020

12/31/20

(SMILL.)

Cash Assets

2.7

117.0

22.4

Other

508.9

505.3

586.8

Current Assets

511.6

622.3

609.2

Accts Payable

295.9

270.1

263.4

Debt Due

46.9

152.6

161.2

Other

103.6

111.0

94.1

Current Liab.

446.4

533.7

518.7

Fix. Chg. Cov.

545%

545%

550%

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '17-'19 to '24-'26

Revenues

-2.5%

-4.0%

NMF

"Cash Flow"

7.5%

7.5%

2.5%

Earnings

7.0%

6.0%

1.5%

Dividends

7.0%

6.5%

5.5%

Book Value

7.0%

8.5%

5.0%

Fiscal Year Ends

Dec.31

Mar.31

Jun.30

Sep.30

Fiscal Year

2018

705.3

1019.1

543.4

647.3

2915.1

2019

811.8

866.2

434.9

479.1

2592.0

2020

615.0

639.6

299.0

400.1

1953.7

2021

454.3

725

505

615.7

2300

2022

505

775

555

665

2500

Fiscal Year Ends

Dec.31

Mar.31

Jun.30

Sep.30

Fiscal Year

2018

1.53

1.61

d.09

d.33

2.72

2019

.61

1.27

d.20

.29

1.96

2020

.44

1.12

d.06

.57

2.07

2021

.46

.90

d.15

.44

1.65

2022

.49

1.17

d.03

.62

2.25

Cal-endar

Mar.31

Jun.30

Sep.30

Dec.31

Full Year

2017

.255

.255

.255

.273

1.04

2018

.273

.273

.273

.2925

1.11

2019

.2925

.2925

.2925

.3125

1.19

2020

.3125

.3125

.3125

.3325

1.27

2021

.3325

BUSINESS:

New Jersey Resources Corp. is a holding company providing retail/wholesale energy svcs. to customers in NJ, and in states from the Gulf Coast to New England, and Canada. New Jersey Natural Gas had 558,000 cust. at 9/30/20. Fiscal 2020 volume: 215 bill. cu. ft. (14% interruptible, 21% res., 10% commercial & elec. utility, 55% capacity release programs). N.J. Natural Energy subsidiary provides unregulated retail/wholesale natural gas and related energy svcs. 2020 dep. rate: 2.8%. Has 1,156 empls. Off./dir. own 1.3% of common; BlackRock, 14.3%; Vanguard, 10.6% (12/20 Proxy). CEO, President & Director: Steven D. Westhoven. Incorporated: New Jersey. Address: 1415 Wyckoff Road, Wall, NJ 07719. Telephone: 732-938-1480. Web: www.njresources.com.

New Jersey Resources is off to a so-so start in fiscal 2021 (year ends September 30th).

On the downside, the December-quarter revenues fell 26.1%, to \$454.3 million, due to double-digit volume declines at the nonutility and utility divisions, as the coronavirus pandemic continues to weigh on end-use consumer demand. Meanwhile, on the profitability front, total expenses declined about 740 basis points, when viewed as a percentage of the top line. All told, these factors drove the bottom line roughly 4.5% higher, to \$0.46 a share. This was markedly below our call for earnings of \$0.55.

We have reduced our annual top- and bottom-line estimates by \$450 million, and \$0.60, to \$2.3 billion and \$1.65 a share, respectively. Our revised figure would represent a more-than-15% year-over-year decline, as overall system throughput will likely be depressed in the near term. Additionally, although commodity prices have rebounded from the lows experienced in early 2020, fossil fuel prices are still down when viewed against historical levels. We look for the company to continue to face a challenging operating

environment this year, until vaccines can be widely distributed and the economy returns to pre-pandemic levels. Meanwhile, we are introducing our fiscal 2022 revenue and earnings estimates at \$2.5 billion, and \$2.25 a share, respectively. New accounts at the NJNG regulated utility segment and economic recovery should be the primary drivers here.

The balance sheet is in decent shape at the moment. Although cash reserves declined roughly 80% over the first quarter of this year, that cushion still sat at \$22.4 million. Too, the long-term debt load remained stable at \$2.265 billion, or 57% of total capital. This is relatively standard for a utility. Finally, the somewhat recent increase to the quarterly dividend leaves NJR with a competitive yield. At this juncture, we think most investors' funds could be better utilized elsewhere. The stock is trading near the low end of our 3- to 5-year Target Price Range, suggesting limited upside potential. And, since our November review, NJR fell one notch in Timeliness, to 5 (Lowest), for year-ahead performance.

Brvan J. Fong February 26, 2021

(A) Fiscal year ends Sept. 30th.  
(B) Diluted earnings. Qtrly. sales and eggs. may not sum to total due to rounding and change in shares outstanding. Next earnings report due

**(C)** Dividends historically paid in early Jan., April, July, and October. ■ Dividend reinvestment plan available.

(D) Includes regulatory assets in 2020: \$527.5 million, \$5.51/share.  
(E) In millions, adjusted for splits.

Company's Financial Strength	A+
Stock's Price Stability	80
Price Growth Persistence	60
Earnings Predictability	50

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N.W. NATURAL NYSE-NWN										RECENT PRICE	46.32	P/E RATIO	18.9	(Trailing: 22.5 Median: 23.0)	RELATIVE P/E RATIO	0.89	DIV'D YLD	4.1%	VALUE LINE	Target Price Range				
TIMELINESS	3	Raised 11/20/20	High: 50.9	49.0	50.8	46.6	52.6	52.3	66.2	69.5	71.8	74.1	77.3	47.5							2024	2025	2026	
SAFETY	1	Raised 3/18/05	Low: 41.1	39.6	41.0	40.0	40.1	42.0	48.9	56.5	51.5	57.2	42.3	41.7										
TECHNICAL	5	Lowered 2/12/21	LEGENDS 0.90 x Dividends p sh divided by Interest Rate ..... Relative Price Strength Options: Yes Shaded area indicates recession																					
BETA	.80	(1.00 = Market)																						
18-Month Target Price Range																								
Low-High Midpoint (% to Mid)																								
\$37-\$97 \$67 (45%)																								
2024-26 PROJECTIONS																								
Price Gain Ann'l Total																								
High Low 80 65																								
(+75%) (+40%) 18% 12%																								
Institutional Decisions																								
10/2020 20/2020 30/2020																								
to Buy 88 73 92																								
to Sell 133 103 94																								
Hld's(000) 22679 21936 21896																								
Percent shares traded																								
15 10 5																								
2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022																								
33.01 37.20 39.13 39.16 38.17 30.56 31.72 27.14 28.02 27.64 26.39 23.61 26.52 24.45 24.49 24.65 26.45 27.70																								
4.34 4.76 5.41 5.31 5.20 5.18 5.00 4.94 5.04 5.05 4.91 4.93 1.04 5.28 5.15 5.30 5.15 6.05																								
2.11 2.35 2.76 2.57 2.83 2.73 2.39 2.22 2.24 2.16 1.96 2.12 d1.94 2.33 2.19 2.25 2.50 2.65																								
1.32 1.39 1.44 1.52 1.60 1.68 1.75 1.79 1.83 1.85 1.86 1.87 1.88 1.89 1.90 1.91 1.92 1.93																								
3.48 3.56 4.48 3.92 5.09 9.35 3.76 4.91 5.13 4.40 4.37 4.87 7.43 7.43 7.95 8.05 8.40 8.70																								
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17.0 15.9 16.7 18.1 15.2 17.0 19.0 21.1 19.4 20.7 23.7 26.9 -- 26.6 30.9 25.5 25.5 25.5																								
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3.7% 3.7% 3.1% 3.3% 3.7% 3.6% 3.9% 3.8% 4.2% 4.1% 4.0% 3.3% 3.0% 3.0% 2.8% 3.3%																								
CAPITAL STRUCTURE as of 9/30/20																								
Total Debt \$1178.4 mill. Due in 5 Yrs \$910.0 mill.																								
LT Debt \$860.2 mill. LT Interest \$40.0 mill.																								
(Total interest coverage: 3.1x)																								
Pension Assets-12/19 \$313.1 mill.																								
Oblig. \$515.7 mill.																								
Pfd Stock None																								
Common Stock 30,568,578 shares as of 10/29/20																								
MARKET CAP \$1.4 billion (Mid Cap)																								
CURRENT POSITION																								
(SMILL.)																								
Cash Assets																								
Other																								
Current Assets																								
Accts Payable																								
Debt Due																								
Other																								
Current Liab.																								
Fix. Chg. Cov.																								
ANNUAL RATES																								
of change (per sh)																								
Revenues																								
"Cash Flow"																								
Earnings																								
Dividends																								
Book Value																								
QUARTERLY REVENUES (\$ mill.)																								
Cal-endar																								
2018																								
2019																								
2020																								
2021																								
2022																								
EARNINGS PER SHARE ^																								
Cal-endar																								
2018																								
2019																								
2020																								
2021																								
2022																								
QUARTERLY DIVIDENDS PAID ^																								
Cal-endar																								
2017																								
2018																								
2019																								
2020																								
2021																								

**Business:** Northwest Natural Holding Co. distributes natural gas to 1000 communities, 750,000 customers, in Oregon (89% of customers) and in southwest Washington state. Principal cities served: Portland and Eugene, OR; Vancouver, WA. Service area population: 3.7 mill. (77% in OR). Company buys gas supply from Canadian and U.S. producers; has transportation rights on Northwest Pipeline system. Owns local underground storage. Rev. breakdown: residential, 37%; commercial, 22%; industrial, gas transportation, 41%. Employs 1,167. BlackRock Inc. owns 15.5% of shares; Off/Dir. own less than 1% (4/20 proxy). CEO: David H. Anderson. Inc.: Oregon. Address: 220 NW 2nd Ave., Portland, OR 97209. Tel.: 503-226-4211. Internet: www.nwnatural.com.

**Northwest Natural Holding Co. likely performed fairly well last year.** (Note: The company was expected to issue its annual results shortly after this report went to press.) We look for revenues and earnings to advance approximately 2.5%, to \$765 million and \$2.25 a share, respectively. Despite the challenging operating environment and economic headwinds provided by the COVID-19 pandemic, Northwest Natural added more than 14,000 new natural gas meters over the past 12 months. Additional benefits stemmed from the Oregon Public Utility Commission's approval of a \$45 million rate increase. **We look for the company's momentum to improve this year.** The utility services provider appears well positioned to register revenue growth of more than 7% this year, to \$820 million. New customer accounts, rate increases, and acquisitions augur well for overall business operations. In fact, the NW Natural Water company recently purchased Suncadia water and wastewater utilities, the T&W water utility, and multiple systems in Idaho. Assuming costs associated with the pandemic begin to subside, we look for continued market expansion as the year progresses. On balance, NWN's annual earnings may well advance 11% this year, to \$2.50 per share. Finally, we are introducing our 2022 top-and bottom-line estimates at \$860 million and \$2.65 a share, respectively. **The natural gas distributor's balance sheet is in good shape and improving.** At the end of the third quarter, the last period for which financial information was available, cash reserves had swelled 272%, to \$35.9 million. Meanwhile, the long-term debt load increased 6.7%, to \$860 million. This represents a relatively modest 50% of total capital, when viewed against the industry as a whole. **These shares may appeal to patient investors with an eye on income generation.** NWN offers better-than-average appreciation potential for the pull to 2024-2026. What's more, the recent hike in the quarterly dividend, to \$0.48 per share, brings the yield to over 4%, handily besting the Value Line median. Finally, our Timeliness Ranking System suggests these shares will keep pace with the broader market averages in the coming year.

*Byron J. Fong*  
*February 26, 2021*

<p><b>(A)</b> Diluted EPS. Excludes nonrecurring gain: 2017, \$0.06. Next earnings report due early May. Quarterly EPS for 2018 don't add up due to rounding.</p>	<p><b>(B)</b> Dividends historically paid in early March, June, Sept., and Dec. ■ Dividend reinvestment plan. Direct stock purchase plan.</p>	<p><b>(C)</b> In millions.</p>	<p><b>Company's Financial Strength</b> A  <b>Stock's Price Stability</b> 95  <b>Price Growth Persistence</b> 80  <b>Earnings Predictability</b> 100</p>
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<p><b>(A)</b> Fiscal year ends Sept. 30th. <b>(B)</b> Based on diluted shares outstanding. Excludes nonrecurring loss: '06, 7c. Excludes gain from discontinued operations: '08, 94c. Net earnings report</p>	<p>due late April. <b>(C)</b> Dividends paid in early January, April, July, and October. ■ Dividend reinvestment plan available. <b>(D)</b> Incl. deferred charges. In '90: \$1,171.6 mill., \$22.71/sh.</p>	<p><b>(E)</b> In millions. <b>(F)</b> Qtly. egs. may not sum due to rounding or change in shares outstanding.</p>	<p><b>Company's Financial Strength</b> B++  <b>Stock's Price Stability</b> 95  <b>Price Growth Persistence</b> 60  <b>Earnings Predictability</b> 50</p>
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