

STATE OF INDIANA

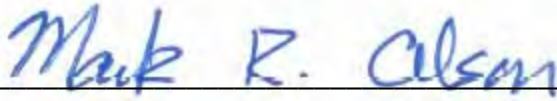
INDIANA UTILITY REGULATORY COMMISSION

VERIFIED PETITION OF NORTHERN)	
INDIANA PUBLIC SERVICE COMPANY LLC)	
FOR APPROVAL OF ITS PROPOSED 2019-2021)	
ENERGY EFFICIENCY PLAN FOR ELECTRIC)	
SERVICE (OR ITS ALTERNATIVE PLAN) AND)	CAUSE NO. 45011
ASSOCIATED RATEMAKING AND)	
ACCOUNTING TREATMENT, INCLUDING)	
TIMELY RECOVERY THROUGH NIPSCO'S)	
DEMAND SIDE MANAGEMENT)	
ADJUSTMENT MECHANISM OF)	
ASSOCIATED COSTS (INCLUDING)	
PROGRAM COSTS, LOST REVENUES, AND)	
FINANCIAL INCENTIVES), IN ACCORDANCE)	
WITH INDIANA CODE SECTION 8-1-8.5-10,)	
AND FOR AUTHORITY TO DEFER PROGRAM)	
COSTS.)	

COMPLIANCE FILING – UPDATED QUARTERLY SCORECARD

Northern Indiana Public Service Company LLC ("NIPSCO"), by counsel, respectfully submits the Updated Quarterly Performance Update as of December 31, 2021 to update the fourth quarter/full year scorecard for 2021 now that the EM&V results have been received based on the updated savings achieved according to the evaluated results, as well as actual lost revenues, EM&V expenditures and financial incentives.

Respectfully submitted,



Mark Alson (No. 27724-64)

Ice Miller LLP

One American Square, Suite 2900

Indianapolis, Indiana 46282-0002

Phone: (317) 236-2263

Fax: (317) 592-4698

Email: mark.alson@icemiller.com

Attorney for Petitioner

Northern Indiana Public Service Company LLC

CERTIFICATE OF SERVICE

The undersigned hereby certifies that on September 30, 2022, the foregoing
was served by email transmission upon the following:

Jeffrey M. Reed
Office of Utility Consumer Counselor
115 W. Washington Street,
Suite 1500 South
Indianapolis, Indiana 46204
jreed@oucc.in.gov
infomgt@oucc.in.gov

Jennifer Washburn
Citizens Action Coalition of Indiana, Inc.
1915 West 18th Street, Suite C
Indianapolis, Indiana 46204
jwasburn@citact.org



Mark R. Alson



NIPSCO Electric Programs Energy Efficiency Scorecard
Program Period January 2021 to December 2021
As of December 31, 2021

	Gross MWh Savings at the Meter						MWh Savings at the Meter - EM&V (a)						
	Current Quarter	Year To Date	Commission Approved Plan	Commission Actual % Achieved	OSB Current Plan	OSB Actual % Achieved	Ex-Ante Savings	Audited Savings	Verified Savings	Ex-Post Gross Savings	Net Energy Savings	Projected Lost Revenues (b)	Actual Lost Revenues based upon Net Energy Savings (b)
RESIDENTIAL PROGRAMS													
Residential HVAC Rebates	301	1,245	2,389	52%	2,013	62%	1,245	1,245	1,245	989	591	\$ 49,823	\$ 27,454
Residential Lighting (1)	3,691	12,058	26,172	46%	16,502	73%	12,058	12,058	11,067	19,840	7,202	\$ 388,246	\$ 373,611
Residential Home Energy Analysis (HEA)	109	168	2,140	8%	314	53%	168	168	147	154	111	\$ 11,645	\$ 2,475
Residential Appliance Recycling	807	1,862	1,643	113%	2,267	82%	1,862	1,862	1,862	1,472	827	\$ 92,628	\$ 26,692
Residential School Education	1,299	2,240	2,574	87%	2,236	100%	2,240	2,240	2,262	2,067	1,632	\$ 99,683	\$ 47,098
Residential Multi Family Direct Install (MFDI)	160	160	1,125	14%	851	19%	160	160	133	137	137	\$ 46,453	\$ 2,152
Residential New Construction	1	444	854	52%	926	48%	444	444	444	161	87	\$ 14,825	\$ 6,230
Residential Home Life EE Calculator	15	61	2,059	3%	243	25%	61	61	55	40	34	\$ 8,344	\$ 1,525
Residential Employee Education	3	8	1,004	1%	230	4%	8	8	7	5	5	\$ 8,342	\$ 176
Residential Income Qualified Weatherization (IQW)	57	81	1,195	7%	592	14%	81	81	75	72	72	\$ 33,767	\$ 1,526
Residential Online Marketplace (3)	3,200	3,639	-	0%	1,946	187%	3,639	3,638	2,904	1,520	972	\$ 98,732	\$ 25,395
RESIDENTIAL PROGRAMS SUBTOTAL	9,642	21,965	41,155	53%	28,121	78%	21,965	21,964	20,200	26,458	11,669	\$ 852,488	\$ 514,333
Residential Behavioral	6,168	24,952	9,763	256%	22,796	109%	24,952	24,952	24,952	24,952	24,952	\$ 2,146,443	\$ 2,349,448
TOTAL 2021 RESIDENTIAL PROGRAMS	15,810	46,917	50,918	92%	50,917	92%	46,917	46,916	45,152	51,410	36,621	\$ 2,998,931	\$ 2,863,781
COMMERCIAL & INDUSTRIAL PROGRAMS													
C&I Prescriptive	10,220	24,521	25,520	96%	43,020	57%	24,521	24,521	24,521	26,247	22,310	\$ 719,175	\$ 695,481
C&I Custom	6,150	13,028	36,960	35%	43,399	30%	13,028	13,028	12,865	13,044	11,739	\$ 1,220,409	\$ 263,927
C&I New Construction	7,634	12,091	11,440	106%	14,240	85%	12,091	12,156	12,156	12,460	6,729	\$ 254,118	\$ 136,205
C&I Small Business Direct Install (SBDI)	1,285	2,115	9,680	22%	3,713	57%	2,115	2,115	2,115	2,133	2,005	\$ 360,601	\$ 60,672
C&I Retro-Commissioning (c)	N/A	N/A	4,400	N/A	N/A	N/A	-	-	-	-	-	\$ -	\$ -
C&I Online Marketplace (3)	485	3,029	-	0%	4,518	67%	3,029	3,029	2,863	2,886	2,586	\$ -	\$ 170,745
TOTAL 2021 C&I PROGRAMS	25,774	54,784	88,000	62%	108,890	50%	54,784	54,849	54,519	56,770	45,369	\$ 2,554,303	\$ 1,327,030
TOTAL 2021 NIPSCO DSM PROGRAMS	41,584	101,701	138,918	73%	159,807	64%	101,701	101,765	99,671	108,180	81,989	\$ 5,553,234	\$ 4,190,811

	Gross MW Savings at the Meter						MW Savings at the Meter - EM&V (a)						
	Current Quarter	Year To Date	Commission Approved Plan	Commission Actual % Achieved	OSB Current Plan	OSB Actual % Achieved	Ex-Ante Savings	Audited Savings	Verified Savings	Ex-Post Gross Savings	Net Demand Savings	Projected Lost Revenues (b)	Actual Lost Revenues based upon Net Demand Savings (b)
RESIDENTIAL PROGRAMS													
Residential HVAC Rebates	0	1	1	131%	2	64%	1	1	1	1	1	\$ -	\$ -
Residential Lighting (1)	0	2	4	46%	2	74%	2	2	1	3	1	\$ -	\$ -
Residential Home Energy Analysis (HEA)	0	0	0	12%	0	57%	0	0	0	0	0	\$ -	\$ -
Residential Appliance Recycling	0	0	0	121%	1	55%	0	0	0	0	0	\$ -	\$ -
Residential School Education	0	0	0	67%	0	100%	0	0	0	0	0	\$ -	\$ -
Residential Multi Family Direct Install (MFDI)	0	0	0	5%	0	12%	0	0	0	0	0	\$ -	\$ -
Residential New Construction	0	0	1	19%	0	50%	0	0	0	0	0	\$ -	\$ -
Residential Home Life EE Calculator	0	0	0	3%	0	25%	0	0	0	0	0	\$ -	\$ -
Residential Employee Education	0	0	0	1%	0	4%	0	0	0	0	0	\$ -	\$ -
Residential Income Qualified Weatherization (IQW)	0	0	0	13%	0	17%	0	0	0	0	0	\$ -	\$ -
Residential Online Marketplace (3)	0	1	-	0%	0	169%	1	1	0	0	0	\$ -	\$ -
RESIDENTIAL PROGRAMS SUBTOTAL	2	4	7	61%	6	72%	4	4	4	5	2	\$ -	\$ -
Residential Behavioral	N/A	N/A	3	N/A	N/A	N/A	-	-	-	3	3	\$ -	\$ -
TOTAL 2021 RESIDENTIAL PROGRAMS	2	4	9	44%	6	72%	4	4	4	8	5	\$ -	\$ -
COMMERCIAL & INDUSTRIAL PROGRAMS													
C&I Prescriptive	1	4	8	45%	13	30%	4	4	4	4	4	\$ 38,573	\$ 14,063
C&I Custom	0	1	7	15%	5	21%	1	1	1	1	1	\$ 22,807	\$ 3,695
C&I New Construction	1	2	2	130%	1	135%	2	2	2	2	1	\$ 4,673	\$ 1,704
C&I Small Business Direct Install (SBDI)	0	0	2	10%	0	49%	0	0	0	0	0	\$ 3,855	\$ 51
C&I Retro-Commissioning (c)	N/A	N/A	1	N/A	N/A	N/A	-	-	-	-	-	\$ -	\$ -
C&I Online Marketplace (3)	0	1	-	0%	1	65%	1	1	1	1	1	\$ -	\$ 596
TOTAL 2021 C&I PROGRAMS	3	8	19	39%	20	38%	8	8	7	8	7	\$ 69,908	\$ 20,109
TOTAL 2021 NIPSCO DSM PROGRAMS	5	12	29	41%	26	45%	12	12	11	16	12	\$ 69,908	\$ 20,109

- (a) The 2021 EM&V Report has been used to update the MWh Savings at the Meter - EM&V columns including ex-ante, audited, verified, ex-post gross and ex-post net energy savings. The actual lost revenue dollars are based on the ex-post net energy savings and corresponding lost margin dollars included in the DSMA-17 filing.
- (b) Lost Revenues are calculated from ex-post net energy and demand savings.
- (c) NIPSCO filed and received approval to offer the Retro-Commissioning (RCx) program but Lockheed Martin proposed to shift the RCx projects within the Custom program. The OSB approved the shift and RCx projects will be reported in the Custom program.
- (d) On November 4, 2020, the OSB approved the addition of the Residential and C&I Online Marketplace programs.



NIPSCO Electric Programs Energy Efficiency Scorecard
Program Period January 2021 to December 2021
As of December 31, 2021

	Program Trackable Expenditures								
	Customer Incentive (a)	Actual Customer Incentive as a % of Total Commission Budget	Actual Customer Incentive as a % of Total Annual OSB Budget	Direct Program Expenditures	Actual Direct Program Expenditures as a % of Total Annual Commission Budget	Actual Direct Program Expenditures as a % of Total Annual OSB Budget	Indirect Program Expenditures (b)	Actual Indirect Program Expenditures as a % of Total Annual Commission Budget	Actual Indirect Program Expenditures as a % of Total Annual OSB Budget
RESIDENTIAL PROGRAMS									
Residential HVAC Rebates	\$ 83,261	35%	14%	\$ 34,845	13%	15%	N/A	N/A	N/A
Residential Lighting (1)	\$ 308,767	10%	17%	\$ 338,451	20%	21%	N/A	N/A	N/A
Residential Home Energy Analysis (HEA)	N/A	N/A	N/A	\$ 47,229	6%	38%	N/A	N/A	N/A
Residential Appliance Recycling	\$ 36,180	35%	37%	\$ 68,276	22%	33%	N/A	N/A	N/A
Residential School Education	N/A	N/A	N/A	\$ 244,016	40%	55%	N/A	N/A	N/A
Residential Multi Family Direct Install (MFDI)	N/A	N/A	N/A	\$ 39,195	11%	12%	N/A	N/A	N/A
Residential New Construction	N/A	N/A	N/A	\$ 6,231	2%	1%	N/A	N/A	N/A
Residential Home Life EE Calculator	N/A	N/A	N/A	\$ 2,766	1%	7%	N/A	N/A	N/A
Residential Employee Education	N/A	N/A	N/A	\$ 866	0%	2%	N/A	N/A	N/A
Residential Income Qualified Weatherization (IQW)	N/A	N/A	N/A	\$ 27,587	7%	7%	N/A	N/A	N/A
Residential Online Marketplace (3)	N/A	N/A	N/A	\$ 868,604	0%	283%	N/A	N/A	N/A
RESIDENTIAL PROGRAMS SUBTOTAL	\$ 428,208	13%	17%	\$ 1,678,065	30%	40%	N/A	N/A	N/A
Residential Behavioral	N/A	N/A	N/A	\$ 298,567	55%	17%	N/A	N/A	N/A
TOTAL 2021 RESIDENTIAL PROGRAMS	\$ 428,208	13%	17%	\$ 1,976,632	33%	34%	N/A	N/A	N/A

*The Residential current full year plan for program expense does not include unallocated funds of \$1,087,836 related to TRC vendor expense. TRC will utilize the unallocated funding for additional cost effective savings and the plan will be updated accordingly.

COMMERCIAL & INDUSTRIAL PROGRAMS									
C&I Prescriptive	\$ 878,204	47%	23%	\$ 321,355	32%	19%	N/A	N/A	N/A
C&I Custom	\$ 611,243	21%	17%	\$ 168,594	11%	10%	N/A	N/A	N/A
C&I New Construction	\$ 588,357	66%	51%	\$ 160,588	35%	30%	N/A	N/A	N/A
C&I Small Business Direct Install (SBDI)	N/A	N/A	N/A	\$ 244,914	18%	44%	N/A	N/A	N/A
C&I Retro-Commissioning (c)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C&I Online Marketplace (3)	N/A	N/A	N/A	\$ 54,151	0%	18%	N/A	N/A	N/A
TOTAL 2021 C&I PROGRAMS	\$ 2,077,804	36%	24%	\$ 949,602	20%	20%	N/A	N/A	N/A
TOTAL 2021 NIPSCO DSM PROGRAMS	\$ 2,506,012	28%	23%	\$ 2,926,234	27%	28%	N/A	N/A	N/A

	Program Trackable Expenditures									Performance Incentives (e)	
	EM&V Expenditures	Actual EM&V Expenditures as a % of Total Commission Budget	Actual EM&V Expenditures as a % of Total Annual OSB Budget	Total Actual Expenditures Current Quarter	Year to Date	Commission Approved Budget	Commission % Year to Date	OSB Approved Budget (d)	OSB % Year to Date	Projected Financial Incentives	Actual Financial Incentives Based on Net Energy Savings
RESIDENTIAL PROGRAMS											
Residential HVAC Rebates	\$ 34,277	146%	146%	\$ 152,383	\$ 507,507	\$ 529,842	96%	\$ 842,319	60%	\$ 272,918	\$ -
Residential Lighting (1)	\$ 43,200	20%	20%	\$ 690,418	\$ 2,300,458	\$ 4,919,279	47%	\$ 3,576,958	64%	\$ 54,900	\$ -
Residential Home Energy Analysis (HEA)	\$ 58,226	154%	154%	\$ 105,455	\$ 130,604	\$ 850,039	15%	\$ 162,552	80%	\$ 10,807	\$ -
Residential Appliance Recycling	\$ 29,530	154%	154%	\$ 133,986	\$ 274,845	\$ 430,929	64%	\$ 324,034	85%	\$ 43,418	\$ 12,534
Residential School Education	\$ 45,988	163%	163%	\$ 290,004	\$ 478,299	\$ 636,740	75%	\$ 475,322	101%	\$ 36,811	\$ 40,079
Residential Multi Family Direct Install (MFDI)	\$ 6,762	40%	40%	\$ 45,957	\$ 57,403	\$ 376,817	15%	\$ 341,154	17%	\$ 33,875	\$ -
Residential New Construction	\$ 42,686	308%	308%	\$ 48,917	\$ 255,568	\$ 312,095	82%	\$ 450,208	57%	\$ 14,807	\$ -
Residential Home Life EE Calculator	\$ 37,426	173%	173%	\$ 40,192	\$ 48,726	\$ 486,225	10%	\$ 60,806	80%	\$ 5,206	\$ -
Residential Employee Education	\$ 11,987	97%	97%	\$ 12,853	\$ 15,033	\$ 278,838	5%	\$ 49,271	31%	\$ 4,968	\$ -
Residential Income Qualified Weatherization (IQW)	\$ 53,368	284%	284%	\$ 80,955	\$ 113,614	\$ 423,520	27%	\$ 430,537	26%	\$ -	N/A
Residential Online Marketplace (3)	\$ 87,633	0%	0%	\$ 956,237	\$ 1,023,500	\$ -	0%	\$ 307,462	333%	\$ 54,157	\$ -
RESIDENTIAL PROGRAMS SUBTOTAL	\$ 451,084	110%	110%	\$ 2,557,357	\$ 5,205,556	\$ 9,244,323	56%	\$ 7,020,622	74%	\$ 531,868	\$ 52,613
Residential Behavioral	\$ 11,857	47%	47%	\$ 310,424	\$ 1,665,080	\$ 565,630	294%	\$ 1,737,316	96%	\$ -	\$ 17,950
TOTAL 2021 RESIDENTIAL PROGRAMS	\$ 462,941	106%	106%	\$ 2,867,781	\$ 6,870,636	\$ 9,809,953	70%	\$ 8,757,938	78%	\$ 531,868	\$ 70,563

*The Residential current full year plan for program expense does not include unallocated funds of \$1,087,836 related to TRC vendor expense. TRC will utilize the unallocated funding for additional cost effective savings and the plan will be updated accordingly.

COMMERCIAL & INDUSTRIAL PROGRAMS											
C&I Prescriptive	\$ 84,862	64%	64%	\$ 1,284,421	\$ 3,038,126	\$ 2,999,926	101%	\$ 5,694,593	53%	\$ 2,858,029	\$ -
C&I Custom	\$ 87,877	42%	38%	\$ 867,713	\$ 1,937,123	\$ 4,661,950	42%	\$ 5,540,653	35%	\$ 1,226,275	\$ -
C&I New Construction	\$ 40,423	64%	64%	\$ 789,369	\$ 1,368,911	\$ 1,411,839	97%	\$ 1,736,551	79%	\$ 354,361	\$ 414,042
C&I Small Business Direct Install (SBDI)	\$ 35,781	58%	58%	\$ 280,695	\$ 469,365	\$ 1,391,940	34%	\$ 621,320	76%	\$ 276,684	\$ -
C&I Retro-Commissioning (c)	N/A	N/A	N/A	N/A	N/A	\$ 592,020	N/A	N/A	N/A	\$ -	\$ -
C&I Online Marketplace (3)	\$ 76,351	0%	0%	\$ 130,501	\$ 301,058	\$ -	0%	\$ 293,713	103%	\$ 38,521	\$ -
TOTAL 2021 C&I PROGRAMS	\$ 325,293	66%	66%	\$ 3,352,699	\$ 7,114,583	\$ 11,057,675	64%	\$ 13,886,830	51%	\$ 4,753,869	\$ 414,042
TOTAL 2021 NIPSCO DSM PROGRAMS	\$ 788,234	85%	85%	\$ 6,220,480	\$ 13,985,218	\$ 20,867,628	67%	\$ 22,644,769	62%	\$ 5,285,737	\$ 484,605

(a) NIPSCO defines 'customer incentive' as a direct payment or instant discount to the customer.

(b) NIPSCO allocates all expense to the appropriate program and does not have indirect costs.

(c) NIPSCO filed and received approval to offer the Retro-Commissioning (RCx) program but Lockheed Martin proposed to shift the RCx projects within the Custom program. The OSB approved the shift and RCx projects will be reported in the Custom program.

(d) The OSB Approved Budget includes Program Implementation, Admin, Marketing, EM&V, and \$76,199 of Market Potential Study expense.

(e) Once NIPSCO obtains its annual EM&V Report, the cells in gray will be populated and a final scorecard will be submitted for the program year.



NIPSCO Electric Programs Energy Efficiency Scorecard

Program Period January 2021 to December 2021

As of December 31, 2021

Program Name	Program Description	Program Updates
Residential HVAC Rebates	The Heating, Ventilation and Air Conditioning ("HVAC") Rebates Program, which will be marketed as the Energy Efficiency Rebate Program, is designed to incentivize natural gas and electric customers to replace inefficient HVAC equipment with energy efficient alternatives. These measures are paid per-unit installed, reimbursing the customer for a portion of their cost. The program's intent is to help remove the financial barrier associated with the initial cost of these energy efficient alternatives. The primary marketing driver for these programs is the construction of a strong and active network of trade allies who are capable of promoting the program to NIPSCO customers directly.	3,274 rebates have been paid out to 2,562 participants.
Residential Lighting	The Residential Lighting Program, which will be marketed as the Lighting Discounts Program, encourages residential customers to purchase high-efficiency ENERGY STAR® qualified lighting. The program works toward this goal by using wholesale incentives to buy down or mark down the incremental cost of energy efficient products through manufacturer and retailer partnerships.	624,546 bulbs have been sold through the Lighting program.
Residential Home Energy Analysis	The Home Energy Analysis Program, which will be marketed as the Home Energy Assessment ("HEA") Program, provides homeowners with the direct install of low-cost, energy-efficient measures followed by the delivery of a Comprehensive Home Assessment ("CHA") report to the customer. The HEA Program is designed to help homeowners improve the efficiency, safety, and comfort of their homes, as well as deliver an immediate reduction in electricity (kWh) and/or natural gas (therm) consumption savings and promote additional efficiency work. TRC will be utilizing the services of Solutions for Energy Efficient Logistics ("SEEL") to administer this program.	Reported savings reflect 444 in-person and 116 virtual home energy assessments.
Residential Appliance Recycling	The Appliance Recycling Program provides a \$50 incentive to residential customers who recycle a secondary working refrigerator and/or freezer. TRC will be utilizing the services of ARCA to administer this program.	1,551 customers have recycled 1,748 units. In February, a credit was issued to 24 customers recycling 25 units. This includes a savings credit of 24,005 kWh and program expense credit of \$3,161.
Residential School Education	The School Education Program, which will be marketed as the Energy Efficiency Education Program, produces cost-effective electric and natural gas savings by influencing 5th grade students and their families to focus on conservation and the efficient use of electricity and natural gas. It provides classroom instruction, posters, and activities aligned with national and state learning standards and energy education kits filled with energy-saving products and advice. Students participate in an energy education presentation at school, learning about basic energy concepts through class lessons and activities. The students also receive an energy education kit of quality, high-efficiency products, that they are instructed to install at home with their families. The experience at home completes the learning cycle started at school. TRC will be utilizing the services of the National Energy Foundation ("NEF") to administer this program.	11,769 school kits have been shipped to participating schools.
Residential Multi Family Direct Install	The Multi Family Direct Install Program ("MFDI") is designed to provide a "one-stop shop" to multifamily building owners, managers, and tenants of multifamily units containing three or more residences receiving service from NIPSCO. The program generates immediate energy savings and improvements in two distinct program phases. Phase I is a walkthrough assessment of each property, while Phase II is an in-unit direct installation of energy-efficient devices at no-cost or low-cost to the tenant or landlord, such as light emitting diode light bulbs, low-flow showerheads, faucet aerators, pipe wrap, and programmable thermostats. TRC will be utilizing the services of SEEL to administer this program.	Reported savings reflect 212 multifamily units.
Residential New Construction	The Residential New Construction Program is designed to increase awareness and understanding by home builders of the benefits of energy-efficient building practices, with a focus on capturing energy efficiency opportunities during the design and construction of single family homes. This program will produce long-term, cost-effective savings as a result of the training they have received to achieve the various Home Energy Rating System ("HERS") tiers, along with strategies for incorporating the Silver, Gold, and Platinum approaches and for creating energy efficiency messages into their marketing efforts to home buyers.	Reported savings reflect 405 new construction rebates.
Residential Home Life EE Calculator	The Home Life Energy Efficiency ("EE") Calculator Program is designed to offer NIPSCO residential customers an online "do-it-yourself" audit and an energy savings kit for carrying out this audit, at no cost to the customer. The audit tool effectively: 1) identifies low-cost/no-cost measures that a NIPSCO residential customer can easily implement to manage their electric consumption; 2) allows eligible customers to request a free home energy kit; 3) educates customers about the variety of programs available to them through the residential EE portfolio; and 4) assists customers in finding qualified and experienced contractors through NIPSCO's trade ally network.	237 kits have been shipped to customers who completed the online HomeLife EE Calculator tool.
Residential Employee Education	The Employee Education Program is designed to offer valuable information to employees of NIPSCO C&I customers by providing residential energy efficiency training seminars at the place of employment. At these seminars, educational materials will be provided to inform residential customers of energy savings opportunities and methods to proactively manage their energy consumption. At the completion of the EE seminar, employees will be instructed to complete a postcard included in the information packet if they wish to receive an EE kit. TRC will be utilizing the services of NEF to administer this program.	32 kits have been shipped to customers who participated in a training seminar and completed a postcard.
Residential Income Qualified Weatherization	The Income Qualified Weatherization ("IQW") Program provides energy efficiency services to qualifying low-income households. Qualifying participants receive an in-home energy assessment to identify the areas of the home that can be improved so that energy is used more efficiently to help make the home more comfortable and reduce energy costs. The income-qualified appliance replacement measure has been incorporated within this program. TRC will be utilizing the services of SEEL to administer this program.	Reported savings reflect 209 income qualified assessments and 15 refrigerator replacements.
Residential Online Marketplace	The Residential Online Marketplace Program provides an online store for NIPSCO electric customers to purchase and install energy efficiency measures with instant incentive applied at the time of purchase. The Online Marketplace ensures only NIPSCO customers are eligible to purchase and limits are set on the quantities purchased to ensure timely installation.	9,483 customers have received 19,061 instant discounts.
Residential Behavioral	The Behavioral Program, which will be marketed as the Home Energy Report, significantly increases energy efficient behavior through customer engagement across a selected population within the NIPSCO service territory. Home Energy Reports are sent to the select population to: 1) show large-scale, measurable, and cost-effective energy savings over a one year period; 2) to increase program participation in select NIPSCO energy efficiency programs; and 3) increase customer satisfaction through an improved customer experience. TRC will be utilizing the services of Oracle to administer this program.	191,755 combo customers and 14,747 electric customers are enrolled and receive a home energy report. There have been limited efforts and methods used by evaluation firms across the country in order to calculate demand savings. Due to these limitations demand savings will not be reflected in the scorecard.
C&I Prescriptive	The C&I Prescriptive Program offers a menu of incentives to commercial and industrial customers for installing energy efficient measures by reimbursing a portion of their cost of those pre-selected measures. Customers may have concerns about the initial cost associated with implementing larger energy efficiency upgrades; the incentives provided by this program help remove that barrier.	697 customers have participated in the program.
C&I Custom	The C&I Custom Program is available to commercial and industrial customers for non-prescriptive efficiency measure projects. This program is designed for more complicated projects, or those that incorporate alternative technologies where incentives are based on calculated energy savings. Each project will be specially designed by the customer and will be thoroughly reviewed by TRC. The purpose of this program is to provide customers with additional ways for saving energy outside of the traditional rebate program. Beginning in 2019, the Custom Program absorbed the Retro-Commissioning Program measures that were previously offered in 2016-2018.	247 customers have participated in the program.
C&I New Construction	The C&I New Construction Program is designed to encourage energy efficient new construction of commercial and industrial facilities within NIPSCO's service territory. This program offers financial incentives to encourage building owners, designers and architects to exceed standard building practices and achieve efficiency, above and beyond the current statewide building code requirements. The goal of the New Construction Program is to produce newly constructed and expanded buildings that are among the most efficient in the nation.	51 customers have participated in the program.
C&I Small Business Direct Install	The C&I Small Business Direct Install ("SBDI") Program is designed to assist small and medium commercial customers throughout NIPSCO's service territory by minimizing energy costs. The SBDI Program provides energy-saving measures paying up to the total cost (material and labor) of the measure by SBDI trade allies.	123 customers have participated in the program.
C&I Online Marketplace	The C&I Online Marketplace provides an online store for NIPSCO electric customers to purchase and install energy efficiency measures with instant incentive applied at the time of purchase. The Online Marketplace ensures only NIPSCO customers are eligible to purchase and limits are set on the quantities purchased to ensure timely installation.	550 customers have participated in the program. In October, an adjustment was made to correct deemed kWh savings for all kits invoiced in 2021 with Illume's oversight. This includes a savings credit of 6,336 kWh and program expense charge of \$2,900.

a) The NIPSCO forecast will be updated on a quarterly basis.

b) NIPSCO admin expense includes NIPSCO admin (\$927k), NIPSCO marketing (\$464k), and charges for the market potential study (\$76k). EM&V expense is not included in the scorecard.

TRC is the program implementer for the 2021 Residential and C&I portfolio.

As savings and spend are reported throughout the year, any prior month corrections will be reflected in the YTD column. As such, the sum of monthly/quarterly scorecards may not equal the YTD balance. 1) TRC modified the Residential Lighting program by decreasing the quantity of GSL bulbs, while increasing the quantity of specialty bulbs that are offered through the program. 2) C&I planned savings have been updated by 20,890,133 kWh and spend increased by \$2,788,778 to account for savings that were not achieved in 2020. 3) On November 4, 2020, the OSB approved the addition of the Residential and C&I Online Marketplace programs. 4) The Residential IQW program utilized \$11,782 of unallocated funds in April 2021 due to a change in incentive cost per unit for Refrigerator Replacements. 5) The current full year plan has been updated to reflect the OSB approved change to accommodate the C&I bonus incentive offer. Performance incentives will be calculated using the original OSB approved goal for 2021.