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INDIANA UTILITY
REGULATORY COMMISSION

Petitioner's Exhibit No. 2 Cause No. 43405-DSMA 18 Vectren South Page 1 of 27

SOUTHERN INDIANA GAS AND ELECTRIC COMPANY d/b/a VECTREN ENERGY DELIVERY OF INDIANA, INC. A CENTERPOINT ENERGY COMPANY (VECTREN SOUTH)

IURC CAUSE NO. 43405-DSMA 18

DIRECT TESTIMONY

OF

J. CAS SWIZ

DIRECTOR, REGULATORY AND RATES

ON

VECTREN SOUTH'S PROPOSED DEMAND SIDE MANAGEMENT ADJUSTMENTS

SPONSORING PETITIONER'S EXHIBIT NO. 2, ATTACHMENTS JCS-1 THROUGH JCS-2

DIRECT TESTIMONY OF J. CAS SWIZ

| 1 2 | I. | INTRODUCTION |
|--------|-----------------|---|
| 3 | Q. | Please state your name and business address. |
| 4 | Q. A. | J. Cas Swiz |
| 5 | , v. | One Vectren Square |
| 6 | | Evansville, Indiana 47708 |
| 7 | | Evalieville, indiana 17766 |
| 8 | Q. | By whom are you employed? |
| 9 | A. | I am employed by CenterPoint Energy, Inc. ("CenterPoint"). Southern Indiana Gas and |
| 10 | | Electric Company d/b/a Vectren Energy Delivery of Indiana, Inc. ("Petitioner", "Vectren |
| 11 | | South", or "the Company") is an indirect subsidiary of CenterPoint. |
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| 13 | Q. | What position do you hold with Petitioner Vectren South? |
| 14 | A. | I am Director, Regulatory and Rates of CenterPoint, the immediate parent company of |
| 15 | | Vectren South. I hold the same position with two other utility subsidiaries of |
| 16 | | CenterPoint—Indiana Gas Company, Inc. d/b/a Vectren Energy Delivery of Indiana, |
| 17 | | Inc. ("Vectren North") and Vectren Energy Delivery of Ohio, Inc. ("Vectren Ohio"). |
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| 19 | Q. | Please describe your educational background. |
| 20 | A. | I am a 2001 graduate of the University of Evansville with a Bachelor of Science Degree |
| 21 | | in Accounting, and a 2005 graduate of the University of Southern Indiana with a |
| 22 | | Masters of Business Administration. |
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| 24 | Q. | Please describe your professional experience. |
| 25 | A. | From 2001 to 2003, I was employed by ExxonMobil Chemical as a Product and |
| 26 | | Inventory accountant. Since 2003, I have been employed with VUHI in various |
| 27 | | accounting capacities. In 2008, I was named Manager, Regulatory and Utility |
| 28 | | Accounting, and in November 2012, I was promoted to Director, Regulatory |
| 29 | | Implementation and Analysis. In August 2015, I was named Director, Rates and |
| 30 | | Regulatory Analysis. I was named to my current position in February 2019. |
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What are your present duties and responsibilities as Director, Regulatory and

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Q.

1 Rates?

A. I am responsible for the Indiana and Ohio regulatory and rate matters of the regulated utilities within CenterPoint in proceedings before the Indiana and Ohio utility regulatory commissions. I also have responsibility for the implementation of all regulatory initiatives for Vectren South (and other utility subsidiaries in Indiana and Ohio), as well as the preparation of accounting exhibits submitted in various regulatory proceedings.

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Q. Are you familiar with the books, records, and accounting procedures of Vectren South?

10 A. Yes, I am.

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Q. Have you previously testified before this Commission?

Yes. I have testified before the Indiana Utility Regulatory Commission ("Commission") on behalf of Vectren South and Vectren North in its TDSIC proceedings, Cause No. 44429 (Vectren South) and Cause No. 44430 (Vectren North). I have testified on behalf of Vectren South in Cause No. 44645 for approval of its 2016-2017 Demand Side Management ("DSM") Program Plan ("2016-2017 DSM Plan"), in Cause No. 44927 for approval of its 2018-2020 DSM Program Plan ("2018-2020 DSM Plan"), in Cause No. 45387 for approval of its 2021-2023 DSM Program Plan ("2021-2023 DSM Plan") and in Cause No. 43405 for DSMA13 through DSMA17. I have testified on behalf of Vectren South in Cause No. 43354-MCRA 21-S1 ("MCRA 21-S1") for modifications to Four Coincident Peak ("4CP") allocation factors various electric mechanisms, including the Demand Side Management Adjustment ("DSMA"). I have testified on behalf of Vectren South and Vectren North in its Gas Cost Adjustment ("GCA") proceedings Cause No. 37366 (Vectren South) and Cause No. 37394 (Vectren North) and on behalf of Vectren South in its Fuel Adjustment Clause ("FAC"). Cause No. 38708. I have also testified before the Public Utilities Commission of Ohio on behalf of Vectren Ohio.

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Q. What is the purpose of your testimony in this proceeding?

A. My testimony supports Vectren South's proposed DSMA to be applicable from January
 1, 2021 through December 31, 2021 ("the DSMA18 Period" or "the Projection Period").
 I will sponsor Vectren South's proposed tariff sheet revisions reflecting the proposed

DSMA and how the DSMA for each Rate Schedule was calculated. I will describe the DSMA allocation percentages applicable to each Rate Schedule consistent with the September 2, 2020 Order in MCRA 21-S1. I will also describe how the DSMA complies with the requirements of Ind. Code 8-1-8.5-9 and 8-1-8.5-10 ("Energy Efficiency Statute") enacted and amended in Senate Enrolled Act 340 ("SEA 340") and Senate Enrolled Act 412 ("SEA 412"). I will also describe the impacts of the Tax Cuts and Jobs Act of 2017 ("2017 Tax Act") to the DSMA.

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Q. Are you sponsoring any exhibits in this proceeding?

- 10 A. Yes. I am sponsoring, and will discuss in greater detail below, the following exhibits11 in this proceeding:
 - <u>Petitioner's Exhibit No. 2</u>, **Attachment JCS-1**: Proposed tariff, Sheet No. 66, clean and red-lined.
 - <u>Petitioner's Exhibit No. 2</u>, <u>Attachment JCS-2</u> (Schedules 1 through 9):
 Detailed calculation of the proposed DSMA charges.

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- Q. Were these exhibits prepared by you or under your supervision?
- 18 A. Yes, they were.

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II. <u>BACKGROUND</u>

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- 23 Q. Please describe the DSMA and the procedural history of the components of the DSMA.
- 25 Α. Consistent with a settlement approved in 2007 in Cause No. 43111, the DSMA was 26 created to specifically recover all of Vectren South's DSM costs, including (at that time) 27 a Direct Load Control ("DLC") Component and any associated variances. The 28 Commission, in its order in Cause No. 43427, authorized Vectren South to include 29 both Core and Core-Plus DSM Program Costs in an Energy Efficiency Funding 30 Component ("EEFC") of the DSMA. In subsequent orders, the Commission approved 31 performance incentives related to DSM Program Costs, and the inclusion of those 32 incentives for recovery as part of the Incentives and Variance Component. In its order

in Cause No. 43839 ("Rate Order"), Vectren South's most recent general electric rate case, the Commission authorized recovery of the cost of the DLC inspection and maintenance ("I&M").

In Cause No. 43938, the Commission approved the Company's Second Revised Initial Plan, which included implementation of Core and Core Plus Conservation Programs in order to meet the energy savings goals established in the Commission's Phase II Order in Cause No. 42693. The Commission also approved Vectren South's request for a Lost Margin Component for recovery in the DSMA of lost margins resulting from large customer participation in commercial/industrial Core and Core Plus programs. In addition, the Commission authorized the deferral of up to \$1 million in small customer lost margins in 2011 for subsequent recovery over a two year period through a mechanism to be approved in a future proceeding in the event the Company's decoupling request in Cause No. 43839 was not approved.

In DSMA9-S1, the Commission approved the addition of a Lost Margin Component applicable to Small Customers (defined later in my testimony). The Commission also granted Vectren South the authority to continue deferring small customer lost margins incurred after December 31, 2011 until such time as projected small customer lost margins are reflected in rates. Finally, the recovery of small customer lost margins deferred during 2012 were to be amortized over two years, with 50% included in DSMA11 and the remainder included in DSMA12.

In DSMA10, the Commission approved Vectren South's proposal to include its annual DLC report as required by 170 IAC 4-8-4(b) in its annual DSMA filing.

In DSMA12, the large customer opt out provision in the Energy Efficiency Statute as a result of SEA 340 necessitated the creation of additional schedules to calculate DSMA rates applicable to groups of customers who have opted out (or will opt out in the future) of DSM Programs ("Opt Out Groups"). The Commission approved these additional schedules and the rates assigned to the initial Opt Out Groups.

In DSMA13, the Commission approved Vectren South's DSMA rates and charges to recover costs associated with DSM Programs for calendar year 2016. DSMA13 also captured modifications to the forecasting of lost revenues to better align Vectren South with the requirements of SEA 412, and modifications to how the annual over or under recovery variances will be included and allocated to each Rate Schedule. The Commission also ordered Vectren South to submit a scorecard reviewing program performance with its next DSMA filing, which Vectren South witness Rina H. Harris discusses.

In DSMA14, the Commission approved Vectren South's DSMA rates and charges to recover costs associated with DSM Programs for calendar year 2017. DSMA14 continued the modifications to the forecasting of lost revenues to better align Vectren South with the requirements of SEA 412, and modifications to how the annual over or under recovery variances were included and allocated to each Rate Schedule. Vectren South also submitted a scorecard reviewing program performance in DSMA14 consistent with the DSMA13 order. The DSMA14 order also approved modifications to the cost allocation methodology.

The DSMA15 Petition and its case-in-chief consisting of verified direct testimony and attachments was filed August 31, 2017. On October 6, 2017, Vectren South filed a *Motion to Stay Proceedings and Vacate Evidentiary Hearing and Pre-Hearing Schedule,* which the Commission granted pursuant to a Docket Entry on October 17, 2017. The stay allowed the parties time to reach a settlement on the allocation factors affecting the MISO Cost and Revenue Adjustment ("MCRA"), Reliability Cost and Revenue Adjustment ("RCRA") and DSMA proceedings. The Commission order dated March 7, 2018 in Cause No. 43354-MCRA 21 approved a Stipulation and Settlement Agreement ("the Allocation Settlement") between Vectren South, the Indiana Office of Utility Consumer Counselor ("OUCC") and the Vectren Industrial Group (collectively, the "Settling Parties"). Vectren South requested DSMA 15 to be dismissed on May 10, 2018 with the commitment that Vectren South would maintain rates that were approved in DSMA 14 and reconcile any resulting under- or over- recoveries for calendar year 2018 in DSMA 17. The Commission granted the Unopposed Motion to Dismiss on May 16, 2018.

The DSMA16 Petition and its case-in-chief consisting of verified direct testimony and attachments was filed August 31, 2018. The Commission approved Vectren South's DSMA rates and charges to recover costs associated with DSM Programs for Calendar Year 2019. DSMA16 continued the modification to the forecasting of lost revenues to better align Vectren South with the requirements of SEA 412, and modifications to how the annual over or under recovery variances were included and allocated to each Rate Schedule. Vectren South also submitted a scorecard reviewing program performance in DSMA16 consistent with DSMA13 order.

The DSMA17 Petition and its case-in-chief consisting of verified direct testimony and attachments was filed September 10, 2019. The Commission approved Vectren South's DSMA rates and charges to recover costs associated with DSM Programs for Calendar Year 2020. DSMA17 continued the modification to the forecasting of lost revenues to better align Vectren South with the requirements of SEA 412, and modifications to how the annual over or under recovery variances were included and allocated to each Rate Schedule. Vectren South also submitted a scorecard reviewing program performance in DSMA17 consistent with DSMA13 order.

On December 12, 2019, Vectren filed a Motion to create a sub-docket in Cause No. 43354-MCRA 21 for the purpose of submitting a 4CP Demand Study in accordance with the Order approving the Allocation Settlement. The Commission's Order dated September 2, 2020 approved a Stipulation and Settlement Agreement (the "MCRA21-S1 Settlement Agreement") among Vectren South, the OUCC, the Industrial Group and SABIC Innovative Plastics Mt. Vernon (the "MCRA 21-S1 Settling Parties") for allocation factors for the MCRA, the RCRA, the Environmental Cost Adjustment ("ECA"), the Clean Energy Cost Adjustment ("CECA") and DSMA mechanisms (collectively, the "Electric Adjustment Mechanisms"), as outlined in the MCRA21-S1 Settlement Agreement.

Consistent with these Commission findings, the DSMA proposed herein includes four components: a DLC and I&M Component, an Incentives and Variance Component, an EEFC, and a Lost Margin Component.

A.

Q. Please describe how SEA 412, enacted in May 2015, impacts the DSMA mechanism.

SEA 412 modified Ind. Code § 8-1-8.5-9, previously established by SEA 340, by eliminating the end date for customers to formally opt out of DSM Programs. Vectren South modified its schedules within DSMA12 to capture the impact of these opt out provisions, and will continue to adjust its DSMA filings for each Opt Out Group, as defined below, to ensure compliance with the Energy Efficiency Statute.

SEA 412 also added Ind. Code § 8-1-8.5-10, which defines the requirements for an electric utility to file for approval of its DSM Program Plan. In its initial filing in accordance with these requirements, Vectren South received approval of its 2016-2017 DSM Plan in Cause No. 44645 dated December 20, 2017¹ ("44645 Order"). Subsequently, Vectren South received approval of its 2018-2020 DSM Plan in Cause No. 44927 dated December 28, 2017² ("44927 Order"), in accordance with these requirements.

Finally, Ind. Code § 8-1-8.5-10(o)(2) covers specifically how the adjustment mechanism (in Vectren South's case, the DSMA) should be implemented in accordance with the Plan requirements:

"A retail rate adjustment mechanism proposed by an electricity supplier under this section to implement the timely recovery of program costs (including reasonable lost revenues) may be based on a reasonable forecast, with consideration given to the electricity supplier's historical lost revenue forecasting accuracy. If forecasted data is used, the retail rate adjustment mechanism must include a reconciliation mechanism to correct for any variance between the forecasted program costs (including reasonable lost revenues and financial incentives) and the actual program costs (including reasonable lost revenues and financial incentives based on the evaluation, measurement, and verification of the energy efficiency programs under the plan)."

¹ Initial approval was received on March 23, 2016, and was subsequently appealed with the Indiana Court of Appeals, and remanded back to the Commission for a decision. The final Commission Order in December 2017 was also appealed, with a final opinion issued on March 11, 2019.

² The December 27, 2017 Order in Cause No. 44927 was appealed with the Indiana Court of Appeals, with a final opinion issued on February 19, 2019.

As discussed later in my testimony, Vectren South's DSMA has included, and will continue to include, the required reconciliation of projected program costs (inclusive of lost revenues) and actual program costs (inclusive of lost revenues based on the evaluation, measurement, and verification ("EM&V") process). Specific to projected lost revenues reflected in the schedules discussed hereafter and in accordance with the language noted previously, Vectren South has developed a forecasting process that ensures its projection is "reasonable" and prepared "with consideration given to" historical lost revenue results.

The testimony of witness Harris explains in greater detail how the estimated net savings (both energy and demand) were calculated to support the Company's lost revenue projection.

Q. Please explain the meaning of each Opt Out Group (2014 through 2021) listed within the DSMA.

A. Opt Out Group 2014 consists of customers who opted out of participation in DSM Programs effective July 1, 2014. Starting with Opt Out Group 2015, each Opt Out Group consists of customers who opted out of participation in DSM Programs effective January 1 of each calendar year. In anticipation of the possibility of additional customer opt outs later in 2020, Opt Out Group 2021 was created for customers who may decide to opt out of participation in DSM Programs effective January 1, 2021. As eligible customers formally elect to opt out of DSM Programs in the future, new Opt Out Groups will be added. Vectren South had one customer elect to opt back in to the programs in 2018, and this customer is considered in the Non Opt Out customer group.

Q. Please describe how the 2017 Tax Act enacted on December 22, 2017 impacts the DSMA.

A. In accordance with the Commission's Order in Cause No. 45032 (February 16, 2018),
Vectren South filed a Thirty-Day Administrative Filing on March 26, 2018 (#50171) to
capture the impact on approved base rates and charges of the reduction in the Federal
income tax rate from 35% to 21%. On May 30, 2018, the Commission approved
Vectren South's adjusted base rates and charges, effective June 1, 2018. As the

Commission's Order in Cause No. 45032 directed Vectren South to recognize the impact of the 2017 Tax Act effective January 1, 2018, these revised base rates and charges are used to calculate the actual lost margin recoverable in the DSMA effective January 1, 2018, which were reconciled in DSMA17. In addition, these revised base rates and charges are used to calculate the projected lost margins by Rate Schedule discussed later in my testimony.

A.

Q. Are there other impacts to DSMA components as a result of the 2017 Tax Act?

Yes. The Commission's Order in Cause No. 44927 (December 28, 2017, "44927 Order") approved, as part of the 2018-2020 DSM Plan, the recovery of depreciation and operating expenses and carrying costs associated with the conservation voltage reduction ("CVR") program investment. The carrying costs are calculated using a pretax rate of return, which has been adjusted effective January 1, 2018 to reflect the lower Federal income tax rate. The recoverable costs associated with the CVR investments, adjusted for the lower pre-tax rate of return, are included as part of Vectren South's proposed DSM Program costs discussed later in my testimony.

III. ALLOCATION OF THE DSMA

Q. Please explain the basis for the allocation of costs and revenues recoverable in the DSMA to each rate schedule.

A. Vectren South allocates costs and revenues recoverable in the DSMA based on the 4CP allocation percentages as approved in the MCRA21-S1 Settlement Agreement. As previously discussed, Vectren South filed a 4CP Refresh Study under MCRA 21-S1 and the Commission approved the MCRA21-S1 Settlement Agreement with allocation factors for the Electric Adjustment Mechanisms. The Settling Parties agree the currently approved and effective allocation percentages for Vectren South's DSMA proceeding will remain unchanged until further changes are authorized by the Commission within the Company's next base rate case proceeding. The resulting modified 4CP allocation factors are as follows, and are reflected on Petitioner's Exhibit

1 No. 2, Attachment JCS-2, Schedule 1, Page 3 of 33:

| DSMA | | | |
|---------------|---------------------------|---------------------------|--|
| | Current Allocation | Current Allocation | |
| | Percentages - | Percentages - | |
| Rate Schedule | DLC/I&M | Program Costs | |
| RS | 43.1221% | 43.5114% | |
| В | 0.1307% | 0.1318% | |
| SGS | 1.8234% | 1.8399% | |
| DGS/MLA | 27.9043% | 28.1563% | |
| OSS | 2.1556% | 2.1750% | |
| LP/BAMP | 23.9692% | 24.1856% | |
| HLF | 0.8947% | 0.0000% | |
| | 100.0000% | 100.0000% | |

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IV. **COMPONENTS OF THE DSMA**

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Please describe the DLC Component of the DSMA. Q.

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The DLC Component is calculated for each Rate Schedule as follows:

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(Actual DLC Credits-Base Rate Amount DLC Credits) x Rate Schedule Allocation%) DLC Component = Rate Schedule Sales Quantities

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13 14 Actual DLC Credits is the amount of DLC Credits to be paid to customers during the Projection Period. Currently, DLC Credits are available to customers during the months of June through September.

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Q. Please describe the I&M Component.

\$817,000).

21 A. The I&M Component recovers or passes back any differences between actual

Base Rate Amount is the base rate level of DLC Credits (annual amount of

³ These percentages are also reflected in Vectren South's Tariff, Appendix B, page 2, column (b).

expenses and the base rate level of expenses associated with the inspection and maintenance of the Company's DLC equipment.

The I&M Component is calculated for each Rate Schedule as follows:

(Actual I&M Expenses-Base Rate Amount of I&M Expenses) x Rate Schedule Allocation%)

I&M Component = Rate Schedule Sales Quantities

<u>Actual I&M Expenses</u> are the expenses to be incurred under the I&M program during the Projection Period.

Base Rate Amount of I&M Expenses is \$569,628 per year.

A.

Q. Please explain how the DLC and I&M Components are allocated to customers.

The Rate Schedule Allocation Percentage in each formula above is the proportion of each component applicable to each Rate Schedule. The following percentages applicable to each Rate Schedule are the 4CP percentages approved in the MCRA 21-S1 Settlement Agreement:

| DSMA | | |
|---------------|---------------------------|--|
| | Current Allocation | |
| | Percentages - | |
| Rate Schedule | DLC/I&M | |
| RS | 43.1221% | |
| В | 0.1307% | |
| SGS | 1.8234% | |
| DGS/MLA | 27.9043% | |
| OSS | 2.1556% | |
| LP/BAMP | 23.9692% | |
| HLF | 0.8947% | |
| | 100.0000% | |

The Rate Schedule Sales Quantities, used to determine the per unit rate component applicable to the DLC and I&M Component, are the estimated quantities of Energy Sales for each Rate Schedule for the Projection Period. Once calculated, both the DLC Component and I&M Component are modified to provide for the recovery of Indiana Utility Receipts Tax ("IURT").

Q. Why do the Opt Out Groups continue to be responsible for DLC and I&M costs?

A. DLC and I&M costs are demand related costs included in base rates and are not considered DSM Program costs. The DLC and I&M Components included in the DSMA represent the difference between actual costs and the respective amounts included in base rates, so this component of the DSMA should continue to apply to all Opt Out Groups.

A.

Q. Please describe the EEFC.

The EEFC supports the Company's efforts to help customers reduce their consumption of electricity and related impacts on peak demand. It is designed to recover the costs of Commission-approved DSM Programs from all customers receiving the benefit of these programs. At the time of this filing, approval of the proposed 2021 DSM Programs is pending in Cause No. 45387.

In Cause No. 43427 (and subsequent proceedings), the Commission approved recovery of the cost of Conservation Programs via the EEFC. These costs are allocated to both energy and demand based on the estimated energy and demand savings to be realized from the programs. Once the energy/demand allocation is determined, the resulting costs are allocated to the Rate Schedules based on the benefit(s) provided. Energy-related program costs are allocated based on projected sales (adjusted for line losses) to the Rate Schedules. Demand-related program costs savings are allocated to all Rate Schedules based on the MCRA 21-S1 Settlement Agreement approved allocation factors. As the remaining Rate HLF customer has opted out of program participation, demand related costs are allocated using the Program Cost Demand Allocations (or Program Cost 4CP Allocation):

| DSMA | | |
|---------------|---------------------------|--|
| | Current Allocation | |
| | Percentages - | |
| Rate Schedule | Program Costs | |
| RS | 43.5114% | |
| В | 0.1318% | |
| SGS | 1.8399% | |
| DGS/MLA | 28.1563% | |
| OSS | 2.1750% | |
| LP/BAMP | 24.1856% | |
| HLF | 0.0000% | |
| | 100.0000% | |

The costs are recovered in the DSMA via energy charges from smaller customers who do not have demand charges, and via demand and energy charges from larger customers who have both charges.

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Q. Please describe the Lost Margin Component.

7 A. The Lost Margin Component approved by the Commission in Cause No. 43938 8 recovers lost margins resulting from DSM programs implemented by customers 9 receiving service under the following Rate Schedules: Demand General Service - 3 10 ("DGS-3"), Municipal Levee Authority Service - 3 ("MLA-3"), Large Power Service 11 ("LP") and High Load Factor Service ("HLF") (collectively, "Large Customers"). The 12 Lost Margin Component approved in DSMA9-S1 recovers lost margins resulting from 13 DSM programs implemented by customers receiving service under the following Rate 14 Schedules: Residential Service ("Rate RS"), Water Heating Service ("Rate B"), Small 15 General Service ("Rate SGS"), Demand General Service -1 and -2 ("Rate DGS-1 and 16 Rate DGS-2"), and Off-Season Service ("Rate OSS") (collectively, 17 Customers").

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Q. Please describe the Lost Margin Component applicable to Opt Out Groups.

Opt out customers continue to be responsible for lost margins associated with measures that were installed prior to the individual customer's opt out date. In DSMA12, Vectren South created separate DSMA charges for Opt Out Groups to separate the lost margins between those driven by historical DSM Program savings

for which the Opt Out Groups remain responsible for in the DSMA, and those driven by future savings that the non-opt out customers will remain responsible for in the DSMA.

V. EXHIBITS AND SCHEDULES

A.

Q. Please describe <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-1.

Attachment JCS-1 is a copy of the proposed tariff, Sheet No. 66, with both a clean (pages 1 through 8) and red-lined (pages 9 through 16) version. Page 2 (page 10 for red-lined) is the Eleventh Revised Page 2 of 8 of Sheet No. 66, and reflects the proposed DSMAs for customers participating in Company-sponsored DSM Programs derived in Attachment JCS-2. Page 3 (page 11 for red-lined) is the Sixth Revised Page 3 of 8 of Sheet No. 66, and reflects the DSMAs derived in Attachment JCS-2 for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, Opt Out Group 2018, and Opt Out Group 2019. Page 4 (page 12 for red-lined) is the Fifth Revised Page 4 of 8 of Sheet No. 66, and reflects the DSMAs derived in Attachment JCS-2 for Opt Out Group 2020 and Opt Out Group 2021.

Q. Please describe <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

A. Attachment JCS-2 consists of schedules prepared under my direction that show the calculation of the proposed DSMAs and the associated residential bill impacts.

Q. Please describe Schedule 1 of <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

25 A. Schedule 1 provides the basis for the allocation of costs and the derivation of rates of the DSMA components.

Schedule 1, Page 1 of 3 presents the actual kWh sales for 2019, which are used to allocate actual energy-related DSMA costs incurred in 2019 to the specific Rate Schedules.

Schedule 1, Page 2 of 3 presents the projected kWh and kW / kVa sales for 2021, which are used to both allocate projected DSMA costs to be incurred in 2021 to the

Rate Schedules, as well as the basis to derive the various DSMA components. The projections of kWh and kW / kVa consider the split between 2014, 2015, 2016, 2017, 2018, 2019, and 2020 Opt Out Groups in order to appropriately allocate and derive rates for the various DSMA components for which the respective groups are responsible.

Schedule 1, Page 3 of 3 presents the two (2) demand 4CP percentages used to allocate costs within the DSMA. The first derivation (column b) is the Modified 4CP Allocation discussed previously, which is used to allocate DLC and I&M costs applicable to all customers. Within this, Rate DGS is split between Rates DGS-1&2 and Rate DGS-3. Additionally, rate schedules are split between non-opt out and opt out. The second derivation (column c) is the Program Cost 4CP Allocation and is used to allocate the actual and projected demand related EEFC costs. Within this, Rate DGS is split between Rates DGS-1&2 and Rate DGS-3.

16 Q. Please describe Schedule 2 of Petitioner's Exhibit No. 2, Attachment JCS-2.

17 A. Schedule 2 presents the DSMA variance by Rate Schedule to be recovered in DSMA18.

Q. Is Vectren South allocating the DSMA variances differently than in prior DSMA proceedings?

A. No. Beginning in DSMA13 and continuing in this DSMA, Vectren South has calculated an annual variance that will be amortized against recoveries in the period in which the variance amount is included in rates. In addition, Vectren South has calculated a variance for each Rate Schedule, by comparing actual recoveries to actual DSMA costs incurred, by component.

Q. Why is Vectren South specifically calculating variances by Rate Schedule and assigning them in the derivation of the DSMA rates and charges?

As noted previously, the enactment of SEA 412 and specifically Ind. Code 8-1-8.5-10(o)(2) prompted the Company to evaluate the reconciliation of projected costs and actual costs and how the resulting variance is treated within the DSMA. The use of the annual variance ensures that the DSMA is fully collecting past variances over 12 months, eliminating much of the regulatory lag and rate volatility that existed as a result of the move of the DSMA to an annual filing in DSMA11. This approach is also consistent with the treatment of variances in many of Vectren South's other recovery mechanisms.

In addition, the creation of multiple Opt Out Groups has added complexity in the allocation of costs. Specific identification of the variances by Rate Schedule ensures that those customers who have elected not to participate in the DSM Programs are only responsible for costs incurred prior to their effective opt out date. Conversely, it ensures costs for which opt out customers are responsible are not allocated to other customers.

Q. Please describe the pages of Schedule 2 of <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

A. Schedule 2, Page 1 of 7 shows the derivation of the 2019 variance by Rate Schedule. The variance is calculated for each Rate Schedule by comparing actual recoveries, net of IURT and the recoverable cost components of DSMA15 including prior variance, incentives, and recoverable deferred lost margins, with the total eligible costs to be recovered in the DSMA over this time period (DLC and I&M variance to base level, EEFC costs, and lost margins). Actual recoveries are based on Vectren South's customer billing system and its internal books and records. The eligible costs are derived from Pages 2 through 4 of Schedule 2.

Schedule 2, Page 2 of 7 presents the allocation of the DLC and I&M variance to the base rate level by Rate Schedule. Actual costs are allocated using Modified 4CP Allocation percentages, specifically the allocation considering the breakout of Rates DGS-1&2 and Rate DGS-3 and also between Opt Out and non-opt out customers. All opt out groups will continue to be responsible for the DLC & I&M Components, including any associated variances.

Schedule 2, Page 3 of 7 presents the allocation of EEFC costs. Consistent with the EEFC cost allocation previously noted, actual costs are allocated first to energy and demand related costs. The energy costs are allocated using kWh sales, and the

demand costs are allocated using the Program Cost 4CP Allocation percentages. Actual EEFC costs are based on the final 2018 DSM Program costs as presented in Petitioner's Exhibit No. 1, Attachment RHH-2. The energy and demand allocations are based on actual evaluated (final) 2018 DSM Program net kWh and kW / kVa savings.

The energy allocation is based on actual kWh sales for this twelve-month period, excluding the usage of Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, Opt Out Group 2018, and Opt Out Group 2019 customers. The demand allocation is based on the Program Cost 4CP Allocation, with the DGS Rate Schedule split out between Rates DGS-1&2 and Rate DGS-3. Consistent with prior DSMA proceedings, these percentages also take into consideration that all HLF customers have officially opted out.

Schedule 2, Page 4 of 7 and Page 5 of 7 reflect the actual lost margins by Rate Schedule. Page 4 represents the actual lost margins for Small Customers, and Page 5 represents the actual lost margins for Large Customers. Actual kWh and kW savings for calendar year 2019 are supported by witness Harris in Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, page 1 of 2. As discussed by witness Harris, the Company has reflected the weighted average measure life ("WAML"), minus 10%, in calculating the actual 2019 lost revenues in Schedule 2, consistent with the Order in Cause No. 44927. This schedule shows how the measures installed as of each cutoff date (e.g., June 30, 2014 and December 31, 2014) are creating net energy and demand savings for calendar year 2019, which then determines which opt out group within each Rate Schedule is responsible for the respective lost margins.

- The savings for measures as of June 30, 2014 apply to all groups, opt out and non-opt out.
- The savings for measures from July 1, 2014 through December 31, 2014 apply to all groups except for Opt Out Group 2014, which is exempt from any lost margins after June 30, 2014.
- The savings for measures from January 1, 2015 through December 31, 2015 apply to all groups except for Opt Out Group 2014 and Opt Out Group 2015.

The savings for measures for calendar year 2016 apply to all groups, except for
 Opt Out Group 2014, Opt Out Group 2015, and Opt Out Group 2016.

- The savings for measures for calendar year 2017 apply to all groups, except for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016 and Opt Out Group 2017.
- The savings for measures for calendar year 2018 apply to all groups, except for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, and Opt Out Group 2018.
- The savings for measures for calendar year 2019 apply to all groups, except for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, Opt Out Group 2018 and Opt Out Group 2019.

Actual savings attributed to each period are allocated to the Opt Out Groups for each Rate Schedule based on the fixed percentages from DSMA13, when the lost margins were first allocated to the opt out groups. Thus, the lost margin assigned to the Opt Out Rate Schedules will remain constant in future filings, pending any base rate changes or roll-off of DSM measures.

Schedule 2, Page 6 of 7 calculates the ratio of energy and demand used to allocate the annual variance. The energy and demand ratio is based on the projected components of the DSMA rate in effect during the reconciliation period, as presented in DSMA16. Total projected demand charges included in DSMA16 (line 6) are divided by total projected charges in DSMA16 (line 12) to determine the demand split of DSMA16 charges (line 13). The energy split (line 14) is calculated as 100% minus the demand split.

Schedule 2, Page 7 of 7 allocates the ending variance by Rate Schedule from Schedule 2, Page 1 to energy and demand based upon the energy and demand ratio calculated on Schedule 2, Page 5. For Rate Schedules without demand meters (Rates RS, B, and SGS), both the energy and demand variances are recovered via the energy charge (per kWh). For all other Rate Schedules, the demand variance is recovered through the demand charge (per kWh) and the energy variance is recovered through the energy charge (per kWh).

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Q. Please describe Schedule 3 of <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

Schedule 3 reflects the allocation of the financial incentives to each Rate Schedule, and derives the energy and demand rates for both the financial incentives and variances (Incentives and Variance Component).

Schedule 3, Page 1 of 2 calculates the allocation of financial incentives to each Rate Schedule. The 2019 incentives are derived from the findings of the final independent EM&V report, which serves as the basis of the detailed performance incentive calculation in the testimony of witness Harris. As presented on Table RHH-3, Performance Incentive Matrix, incentives are calculated separately for Residential and Commercial & Industrial (C&I) programs, with each category including energy and demand incentive components.

Residential energy incentives are allocated only to residential Rate Schedules. C&I energy incentives are allocated only to non-residential Rate Schedules. Vectren South allocates energy incentives to non-opt out Rate Schedules using actual kWh sales from 2019 (from Schedule 1, Page 1).

Both residential and C&I demand incentives are allocated to all eligible Rate Schedules using 4CP allocation factors. Vectren South allocates demand incentives to non-opt out Rate Schedules using the Program Cost 4CP allocation factors, adjusted to allocate Rate DGS between Rates DGS-1&2 and Rate DGS-3 (from Schedule 1, Page 3). These percentages also take into consideration that all Rate HLF customers have opted out of DSM Programs.

From these calculations, the Company determines total incentives to be recovered via energy derived rates (line 16) and total incentives to be recovered via demand derived rates (line 17). For Rate Schedules without demand meters (Rates RS and B), all allocated demand incentives are recovered via the energy charge (per kWh).

For the energy and demand allocated portion of the Incentives and Variances Component, Schedule 3, Page 2 of 2 calculates the respective unit rates for each Rate

Schedule. The energy and demand variances are from Schedule 2, Page 6. The energy and demand incentives are from Schedule 3, Page 1. The rate per kWh is calculated by dividing the total energy incentives and energy variance by the estimated 2021 kWh sales for each Rate Schedule from Schedule 1, Page 2. The kW / kVa rates are calculated by dividing the total demand incentives and demand variance by the estimated 2021 kW / kVa sales for each Rate Schedule.

A.

Q. Please describe Schedule 4 of <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

Schedule 4, Page 1 of 3 depicts the calculation of the incremental DLC costs (the DLC Component) to be recovered in DSMA18. Line 1 shows the estimated DLC billing credits to be paid to customers during the DSMA18 period. Line 2 shows the amount of DLC credits included in base rates. As indicated on Line 1 and described by witness Harris, Vectren South projects that DLC billing credits paid in the DSMA18 period will be less than the annual base rate amount.

Schedule 4, Page 2 of 3 depicts the calculation of the I&M Component. The estimated annual costs are described by witness Harris, and the difference between the estimated and base rate amounts is included in this DSMA.

Schedule 4, Page 3 of 3 depicts the calculation of the DLC and I&M Component unit rates applicable to each Rate Schedule in DSMA18. The unit rates are derived by multiplying the total DLC and I&M Component amounts by the 4CP Allocation percentages shown on Line 2 (from Schedule 1, Page 3, column (b)), for each Rate Schedule, as shown on Lines 3 and 4. The total of the DLC and I&M Components, by Rate Schedule (Line 5), is divided by the estimated energy sales on Line 1 to derive the DLC and I&M Component per kWh for each Rate Schedule (Line 6). The amounts on Line 6 are then modified for IURT. The results on Line 7 are carried to Schedule 8 for inclusion in the final proposed DSMAs.

The DLC and I&M components are charged to all customers and are included in the rate derivation on Schedule 8, Page 1 for non-opt out customers and Pages 2 through 9 for opt out customers.

1 Q. Please describe Schedule 5 of Petitioner's Exhibit No. 2, Attachment JCS-2.

A. Schedule 5 reflects the calculation of the EEFC based on the DSM Program Costs projected for calendar year 2021, as presented in the 2021-2023 DSM Plan and supported by witness Harris.

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Q. How is the EEFC calculated on Schedule 5?

The EEFC is calculated on Schedule 5 by first assigning, on Page 1 of 2, energy and demand values to projected Program Costs shown in column (i). The total Program Costs in column (i) are the portion of the "Total Energy Efficiency Programs" identified by witness Harris in Petitioner's Exhibit No. 1. Attachment RHH-4 applicable to the DSMA18 period. These values are used to derive an appropriate allocation between energy and demand related costs, which in turn allows for a more appropriate allocation of costs to the Rate Schedules. Vectren South utilizes the on-peak energy payment and the annualized capacity payment from its Cogeneration and Small Power Production ("Rate CSP") tariff sheet (Sheet 79) to derive the value of the projected energy and demand savings by rate class (Residential and General Service/Large). The amounts from Columns (g) and (h), Lines 3 and 5 are then carried to Page 2 of 2. As shown on Page 2 of 2, the energy portion is allocated to the Rate Schedules based on projected energy sales to customers participating in DSM Programs (as adjusted for line losses) and the demand portion is allocated to the Rate Schedules based upon the Program Cost 4CP Allocation percentages as discussed previously and included in Schedule 1, Page 3, column (c).

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The EEFC unit rates per Rate Schedule (derived on Page 2 of 2) are based on the projected kWh and/or kW / kVa billing units applicable to the DSMA17 period. Program Costs allocated to Rates RS, B, and SGS are recovered through a per kWh charge, and Program Costs allocated to Rates DGS/MLA, OSS, and LP are recovered through demand (per kW) and energy (per kWh) charges. No EEFC unit rate (energy or demand) is shown for Rate HLF as all customers have opted out of DSM Program participation. This methodology is the same as that reflected in the Company's compliance filing in Cause No. 43427, as adjusted due to the opt out of all Rate HLF customers.

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1 Q. Please describe Schedule 6 of <u>Petitioner's Exhibit No. 2</u>, Attachment JCS-2.

Schedule 6 captures the calculation of the projected Large Customer Lost Margin component of the DSMA. As discussed by witness Harris, Vectren South has made no changes in the 2021-2023 Plan for recovery of lost revenue from what was previously approved (Cause No. 44927). Vectren South's 2021-2023 Plan continues the modified approach utilizing the 10% reduction to annual savings along with the cap to measure life being the smaller of the measure life of the program or the WAML of the plan.

Α.

Q. Please describe the calculation of the Large Customer Lost Margins included in this DSMA.

A. Large Customer lost margins are projected using savings estimated for calendar year 2021. These savings are based on DSM Program measures implemented during 2021 plus those measures from prior periods still generating customer savings. Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2 reflects the projected energy and demand savings in 2021 resulting from these measures.

Schedule 6, Page 1 of 3, reflects the currently-effective tariff rates applicable to the projected lost energy sales for each Rate Schedule.

Schedule 6, Page 2 of 3, reflects 2021 savings as explained by witness Harris and supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2. This exhibit shows the projected energy and demand savings for calendar year 2021, detailed by specific period to support the allocation of these savings to each opt out group, consistent with the approach described earlier in testimony for Schedule 2. This delineation of savings by period ensure that each opt out group is only allocated and responsible for those lost margins related to measures in place prior to each respective opt out date. Allocations to each opt out group are based upon energy and demand sales allocations, and are fixed at DSMA13 levels for Opt Out Group 2014 and Opt Out Group 2015, at DSMA14 levels for Opt Out Group 2016, at DSMA15 levels for Opt Out Group 2017, and at DSMA16 levels for Opt Out Group 2018, and at DSMA 17 levels for Opt Out Group 2019. The total projected net energy and demand savings allocate to each specific opt out group flow to Schedule 6, Page 3.

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Schedule 6, Page 3, reflects the calculation of the projected lost margins by Rate Schedule and opt out group, using the applicable rates from Page 1 and the projected energy and demand savings from Page 2. Total projected lost margins to be recovered from the DSMA period is shown for each Rate Schedule and divided by projected energy sales for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, Opt Out Group 2018, Opt Out Group 2019, Opt Out Group 2020, Opt Out Group 2021 and Non-Opt Out Large Customers during the DSMA18 period, resulting in a Lost Margin Component rate per kWh applicable to those Large Customer Rate Schedules. The Large Customer Lost Margin Component rate is then adjusted to include recovery of IURT. The results are carried to: (1) Non-Opt Group, Schedule 8, Page 1, Line 4, (2) Opt Out Group 2014, Schedule 8, Page 2, Line 3, (3) Opt Out Group 2015, Schedule 8, Page 3, Line 3, (4) Opt Out Group 2016, Schedule 8, Page 4, Line 3, (5) Opt Out Group 2017, Schedule 8, Page 5, Line 3, (6) Opt Out Group 2018, Schedule 8, Page 6, Line 3, (7) Opt Out Group 2019, Schedule 8, Page 7, Line 3, (8) Opt Out Group 2020, Schedule 8, Page 8, Line 3, and (9) Opt Out Group 2021, Schedule 8, Page 9, Line 3.

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Q. Please describe Schedule 7 of Petitioner's Exhibit No. 2, Attachment JCS-2.

A. Schedule 7 captures the calculation of the projected Small Customer Lost Margin component included in this DSMA. As discussed by witness Harris Vectren South has made no changes in the 2021-2023 Plan for recovery of lost revenue from what was previously approved (Cause No. 44927). Vectren South's 2021-2023 Plan continues the modified approach utilizing the 10% reduction to annual savings along with the cap to measure life being the smaller of the measure life of the program or the WAML of the plan.

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Q. Please describe the calculation of Small Customer Lost Margins included in this DSMA.

30 A. Small Customer lost margins are projected using savings estimated for calendar year 2021. These savings are based on DSM Program measures implemented during 2021 plus those measures from prior periods still generating customer savings. Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2 reflects the projected

energy and demand savings in 2020 resulting from these measures.

Schedule 7, Page 1 of 3, reflects the currently-effective tariff rates applicable to the projected lost energy sales for each Rate Schedule. As shown, for Rate Schedules with only one energy block (a single, year-round charge for all energy used in a given month (such as Standard Customers served under Rate RS, Residential Service ("Rate RS-S"), that single energy block charge is used (e.g. is \$0.09160 per kWh for Rate RS-S). For Rate Schedules with more than one energy block, the last block energy charge is used to determine projected lost margins (e.g. Small General Service ("Rate SGS")). In the case of Demand General Service ("Rate DGS"), the Company uses a weighted average energy charge applied to lost energy sales for purposes of determining lost margins. Only 5% of non-first block energy sales to DGS-1 and DGS-2 customers fall in the last block, so it is reasonable to expect that only a similar percentage of lost energy sales will come from the last block. The derivation of the proposed weighted average energy charge applicable to lost energy sales from programs implemented by DGS-1 and DGS-2 customers is shown on Schedule 7, Page 1.

Schedule 7, Page 2 of 3, reflects 2021 savings as explained by witness Harris and supported by Petitioner's Exhibit No.1, Attachment RHH-6, Schedule 2, Page 2 of 2. This exhibit shows the projected energy and demand savings for calendar year 2021, detailed by specific period to support the allocation of these savings to each opt out group, consistent with the approach described earlier in testimony for Schedule 2 and for Large Customer lost margins in Schedule 6. This delineation of savings by period ensure that each opt out group is only allocated and responsible for those lost margins related to measures in place prior to each respective opt out date. Allocations to each opt out group are based upon energy and demand sales allocations, and are fixed at DSMA13 levels for Opt Out Group 2014 and Opt Out Group 2015, at DSMA14 levels for Opt Out Group 2016, at DSMA15 levels for Opt Out Group 2017, at DSMA16 levels for Opt Out Group 2018, and at DSMA17 levels for Opt Out Group 2019. The total projected net energy and demand savings allocate to each specific opt out group flow to Schedule 7, Page 3.

Schedule 7, Page 3, reflects the calculation of the projected lost margins by Rate Schedule and opt out group, using the applicable rates from Page 1 and the projected energy and demand savings from Page 2. Total projected lost margins to be recovered from the DSMA period is shown for each Rate Schedule and divided by projected energy sales for Opt Out Group 2014, Opt Out Group 2015, Opt Out Group 2016, Opt Out Group 2017, Opt Out Group 2018, Opt Out Group 2019, Opt Out Group 2020, Opt Out Group 2021 and Non-Opt Out Small Customers during the DSMA18 period, resulting in a Lost Margin Component rate per kWh applicable to those Small Customer Rate Schedules. The Small Customer Lost Margin Component rate is then adjusted to include recovery of IURT. The results are carried to (1) Non-Opt Out Group, Schedule 8, Page 1, Line 4, (2) Opt Out Group 2014, Schedule 8, Page 2, Line 3, (3) Opt Out Group 2015, Schedule 8, Page 3, Line 3, (4) Opt Out Group 2016, Schedule 8, Page 4, Line 3, (5) Opt Out Group 2017, Schedule 8, Page 5, Line 3, (6) Opt Out Group 2018, Schedule 8, Page 6, Line 3, (7) Opt Out Group 2019, Schedule 8, Page 7, Line 3, (8) Opt Out Group 2020, Schedule 8, Page 8, Line 3, and (9) Opt Out Group 2021, Schedule 8, Page 9, Line 3.

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Q. How are the lost margin component rates by Rate Schedule determined for Opt Out Group 2021 on Schedule 6 and Schedule 7?

As the determination of customers electing to opt out of DSM Programs effective January 1, 2021 is not finalized, nor will it be until December 2020, the estimated rate for these customers is based upon the exclusion of the projected 2021 net energy and demand savings from the allocated costs. The derivation of the Lost Margin Component for Opt Out Group 2021 is shown on Lines 31-35 on Schedule 6, Page 3 for Large Customers and Lines 43-47 on Schedule 7, Page 3 for Small Customers. The rate per kWh is based on total projected lost margin, less expected net energy savings for 2021 Programs multiplied by the currently-effective applicable tariff rates. The rate per kW / kVa is based on total projected lost margin, less expected net demand savings for 2021 Programs, multiplied by the currently-effective applicable tariff rates. The total projected recoverable lost margin amount for Opt Out Group 2021 is divided by projected energy sales during the DSMA18 period, resulting in a lost margin component rate per kWh. The resulting rate is then calculated to show the proposed Lost Margin Components including recovery of IURT. The results are

| 1 | | carried to Opt Out Group 2021, Schedule 8, Page 9, Line 3. | |
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| 2 | | | |
| 3 | Q. | Please describe Schedule 8 of Petitioner's Exhibit No. 2, Attachment JCS-2. | |
| 4 | A. | Schedule 8, Pages 1 through 9, shows the proposed DSMA unit rates resulting from | |
| 5 | | combining the various components. Page 1 reflects the rates for the Non-Opt Out | |
| 6 | | Groups. Pages 2 through 9 reflect the rates for the Opt Out Groups 2014, 2015, 2016, | |
| 7 | | 2017, 2018, 2019, 2020, and 2021 respectively. These unit rates are also reflected | |
| 8 | | on the proposed DSMA tariff sheets (Petitioner's Exhibit No. 2, Attachment JCS-1). | |
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| 10 | Q. | Please describe Schedule 9 of Petitioner's Exhibit No. 2, Attachment JCS-2. | |
| 11 | A. | Schedule 9 shows the impact of the proposed DSMA on the bill of a residential | |
| 12 | | customer using 1,000 kWh per month during the DSMA18 period as being a 0.35% | |
| 13 | | increase, which equates to about \$0.54 per month. | |
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| 16 | VI. | CONCLUSION | |
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| 18 | Q. | Does this conclude your direct testimony? | |
| 19 | A. | Yes, at the present time. | |
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VERIFICATION

I, J. Cas Swiz, Director, Regulatory and Rates at Southern Indiana Gas & Electric Company d/b/a Vectren Energy Delivery of Indiana, Inc., a CenterPoint Energy Company, affirm under the penalties of perjury that the statements and representations in the foregoing Direct Testimony are true to the best of my knowledge, information and belief.

1. Cas Swiz

Dated: 9/15/2020

Cause No. 43405-DSMA 18

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 1 of 16

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66
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APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

APPLICABILITY

The Demand Side Management Adjustment (DSMA) shall be applicable to all Rate Schedules as set forth below.

DESCRIPTION

The DSMA shall be calculated annually for each Rate Schedule and shall recover approved Demand Side Management (DSM) programs costs including the following:

- The difference between the actual amount of Direct Load Control (DLC) billing credits and the base rate amount of such credits (annual amount of \$817,000) (the DLC Component), plus
- b. The difference between actual DLC Inspection and Maintenance (I&M) Program expenses and the base rate amount of such expenses (annual amount of \$569,628) approved in Cause No. 43839 (the I&M Component), plus
- c. DSM Program Costs, approved in Cause Nos. 43427 and 43839 (the Energy Efficiency Funding Component or EEFC), plus
- d. Lost margins associated with Large Customer DSM programs as approved in Cause No. 43938, and with Small Customer DSM programs as approved in Cause No. 43405-DSMA9 S1 (the Lost Margin Component), plus
- e. Financial incentives and variances (Incentives and Variance Component), plus
- f. Other DSM costs approved for recovery by the Commission.

DLC billing credits and any applicable variances associated with these credits, and I&M expenses and any variances associated with these expenses, are allocated to the Rate Schedules on the basis of the 4CP allocation factors approved in Company's most recent general rate case. These allocation percentages by Rate Schedule are shown on Page 2 of 6 in Column (a).

The DLC and I&M Component are calculated by dividing the allocated credit or expense differences, as applicable, by the projected billing determinants for each Rate Schedule, for the projected one year period.

DSM Program Costs are allocated to Rate Schedules on the basis of either: 1) the Program Cost Allocation Percentage as shown on Page 2 of 6 in Column (b) (for demand-related programs) or 2) projected kWh sales as adjusted for line losses (for energy-related programs). The line losses applicable to each Rate Schedule are shown on Page 2 of 6 in Column (c).

The EEFC will be calculated by dividing the allocated energy- and demand-related DSM program costs applicable to each Rate Schedule by the projected billing determinants, as applicable, for each Rate Schedule, for the projected twelve month period.

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 2 of 16

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Eleventh Revised Page 2 of 8
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APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

The DSMA rates as calculated above shall be further modified to include the impact of Indiana Utility Receipts Tax and other applicable revenue taxes.

The actual DSMA amounts passed back to or recovered from customers shall be reconciled with DSMA amounts intended for pass back to or recovery from customers for such period, with any variance reflected in the subsequent DSMA filing.

DSMA ALLOCATION FACTORS AND LINE LOSS

| | (a) | (b) | (c) |
|-----------------|-------------------------|-------------------------|-------------|
| | Modified 4CP | Program Cost | |
| Rate | Allocation | Allocation | Line |
| <u>Schedule</u> | Percentage ¹ | Percentage ² | <u>Loss</u> |
| RS | 43.1221% | 43.5114% | 8.294716% |
| В | 0.1307% | 0.1318% | 8.294716% |
| SGS | 1.8234% | 1.8399% | 8.294716% |
| DGS/MLA | 27.9043% | 28.1563% | 8.239646% |
| OSS | 2.1556% | 2.1750% | 8.294716% |
| LP | 23.9692% | 24.1856% | 5.388646% |
| HLF | 0.8947% | 0.0000% | 2.136625% |

DSMA CHARGES

The following DSMA Charges are applicable to all customers participating in Company-sponsored DSM programs:

| Rate | DSMA Charge | DSMA Charge |
|-----------------|--------------------|---------------------|
| <u>Schedule</u> | (\$ per kW or kVa) | <u>(\$ per KWh)</u> |
| RS | n/a | \$0.008757 |
| В | n/a | \$0.004451 |
| SGS | n/a | \$0.008286 |
| DGS-1 & 2/MLA-2 | \$0.585 | \$0.010574 |
| DGS-3/MLA-3 | \$0.538 | \$0.005636 |
| OSS | \$0.380 | \$0.007151 |
| LP | \$1.083 | \$0.004226 |

¹ Pursuant to the Stipulation and Settlement Agreement approved in Cause No. 43354-MCRA21-S1; applicable to only DLC and I&M costs.

² Pursuant to the Stipulation and Settlement Agreement approved in Cause No. 43354-MCRA21-S1; applicable to only demand-related program costs.

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66 Sixth Revised Page 3 of 8 Cancels Fifth Revised Page 3 of 8

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

DSMA OPT OUT CHARGES

The following DSMA Opt Out Charges are applicable to Qualifying Customers who have elected to discontinue participation in Company-sponsored EE Programs, pursuant to the Terms and Conditions of Opt Out below:

| OPT OUT GROUP 2014 As of July 1, 2014 | | | |
|---------------------------------------|--------------------|--------------|--|
| Rate | DSMA Charge | DSMA Charge | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | |
| SGS | n/a | \$0.000637 | |
| DGS-1 & 2/MLA-2 | \$(0.005) | \$0.001769 | |
| DGS-3/MLA-3 | \$0.029 | \$0.002381 | |
| OSS | \$0.001 | \$0.002279 | |
| LP | \$0.001 | \$0.000220 | |
| HLF | \$(0.365) | \$(0.003587) | |

| OPT OUT GROUP 2015 As of January 1, 2015 | | | |
|--|--------------------|--------------|--|
| Rate | DSMA Charge | DSMA Charge | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | |
| SGS | n/a | \$0.000934 | |
| DGS-1 & 2/MLA-2 | \$(0.001) | \$0.003082 | |
| DGS-3/MLA-3 | \$(0.079) | \$0.001266 | |
| OSS | \$(0.020) | \$0.001275 | |
| LP | \$(0.010) | \$0.000291 | |
| HLF | \$0.000 | \$0.000000 | |

| OPT OUT GROUP 2016 As of January 1, 2016 | | | |
|--|--------------------|--------------|--|
| Rate | DSMA Charge | DSMA Charge | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | |
| SGS | n/a | \$0.001599 | |
| DGS-1 & 2/MLA-2 | \$0.187 | \$0.001284 | |
| DGS-3/MLA-3 | \$0.141 | \$0.000428 | |
| OSS | \$0.059 | \$(0.000826) | |
| LP | \$0.080 | \$0.001785 | |
| HLF | \$0.000 | \$0.000000 | |

| OPT OUT GROUP 2017 As of January 1, 2017 | | | |
|--|--------------------|---------------------|--|
| Rate | Rate DSMA Charge | | |
| <u>Schedule</u> | (\$ per kW or kVa) | <u>(\$ per kWh)</u> | |
| SGS | n/a | \$0.001599 | |
| DGS-1 & 2/MLA-2 | \$0.187 | \$0.001284 | |
| DGS-3/MLA-3 | \$0.141 | \$0.000428 | |
| OSS | \$0.059 | \$(0.000826) | |
| LP | \$0.120 | \$0.004208 | |
| HLF | \$0.000 | \$0.000000 | |

| OPT OUT GRO | OPT OUT GROUP 2018 As of January 1, 2018 | | | |
|-----------------|--|--------------|--|--|
| Rate | DSMA Charge | DSMA Charge | | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | | |
| SGS | n/a | \$0.001599 | | |
| DGS-1 & 2/MLA-2 | \$0.045 | \$0.006996 | | |
| DGS-3/MLA-3 | \$(0.091) | \$0.000244 | | |
| OSS | \$0.059 | \$(0.000826) | | |
| LP | \$(0.007) | \$0.000937 | | |
| HLF | \$0.000 | \$0.000000 | | |

| OPT OUT GRO | OPT OUT GROUP 2019 As of January 1, 2019 | | | | |
|-----------------|--|--------------|--|--|--|
| Rate | DSMA Charge | DSMA Charge | | | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | | | |
| SGS | n/a | \$0.002453 | | | |
| DGS-1 & 2/MLA-2 | \$(0.009) | \$0.004073 | | | |
| DGS-3/MLA-3 | \$0.141 | \$0.000428 | | | |
| OSS | \$0.059 | \$(0.000826) | | | |
| LP | \$0.006 | \$0.001372 | | | |
| HLF | \$0.000 | \$0.000000 | | | |

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66
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APPENDIX B DEMAND SIDE MANGEMENT ADJUSTMENT

(Continued)

| OPT OUT GRO | OPT OUT GROUP 2020 As of January 1, 2020 | | | | |
|-----------------|--|--------------|--|--|--|
| Rate | DSMA Charge | DSMA Charge | | | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | | | |
| SGS | n/a | \$0.001599 | | | |
| DGS-1 & 2/MLA-2 | \$0.187 | \$0.001284 | | | |
| DGS-3/MLA-3 | \$0.141 | \$0.000428 | | | |
| OSS | \$0.059 | \$(0.000826) | | | |
| LP | \$0.290 | \$0.000597 | | | |
| HLF | \$0.000 | \$0.000000 | | | |

| OPT OUT GROUP As of | | | | |
|---------------------|--------------------|--------------|--|--|
| Rate | DSMA Charge | DSMA Charge | | |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | | |
| SGS | n/a | \$0.004728 | | |
| DGS-1 & 2/MLA-2 | \$0.187 | \$0.008171 | | |
| DGS-3/MLA-3 | \$0.141 | \$0.003421 | | |
| OSS | \$0.059 | \$0.004790 | | |
| LP | \$0.290 | \$0.002140 | | |
| HLF | \$0.000 | \$0.000000 | | |

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 5 of 16

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66 Third Revised Page 5 of 8 Cancels Second Revised Page 5 of 6

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

DEFINITIONS APPLICABLE TO CUSTOMER OPT OUT

- Energy Efficiency (EE) Program A program sponsored by Company or a third party implementer designed to implement energy efficiency improvements (as defined in 170 I.A.C. § 4-8-1(j)) for customers. The term does not include a program designed primarily to reduce demand.
- **EE Program Costs** Includes program costs, lost revenues and incentives approved by the Commission. The definition also includes reconciliation of such costs.
- **Opt Out Notice** Company-provided form, or other written communication in substantially the same format, provided by Qualifying Customer indicating intent to discontinue participation in Company-sponsored EE Program approved by the Commission.
- **Opt In Notice** Company-provided form, or other written communication in substantially the same format, provided by Qualifying Customer indicating Customer's unequivocal desire to participate in Company's EE Program.
- Qualifying Customer Customer that receives service at a Single Site constituting more than one (1) megawatt of electric demand from Company. The Qualifying Customer shall demonstrate that at least one (1) demand meter on its Single Site has received service of more than one (1) megawatt of electric demand within the previous twelve (12) months.
- Qualifying Load A Single Site with at least one meter constituting more than one (1) megawatt of electric demand from Company for any billing period with the previous twelve (12) months prior to the Qualifying Customer providing Opt Out Notice to Company. Qualifying Load shall be measured with a demand meter.
- **Single Site** Contiguous property on which Qualifying Load is located.

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 6 of 16

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66 Third Revised Page 6 of 8 Cancels Second Revised Page 6 of 6

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

Terms and Conditions of Opt Out

- 1. A Qualifying Customer must provide Opt Out Notice to Company on or before June 1, 2014 in order to opt out effective July 1, 2014, at which time DSMA Opt Out Charges will apply to such Customer. The Opt Out Notice shall include: 1) a statement indicating the Qualifying Customer's unequivocal desire to discontinue participation in Company's EE Program; 2) a list of all sites (and all accounts at such site) for which the Qualifying Customer intends to opt out; and 3) a statement confirming that the signatory has the authority to make the opt out decision for Customer.
- 2. Qualifying Customers providing Opt Out Notice after June 1, 2014 but before November 15, 2014, will be eligible to opt out effective January 1, 2015. After November 15, 2014, Qualifying Customers shall provide Opt Out Notice to Company by November 15th of each year in order to opt out of participation in EE Programs effective January 1st of the following year. Beginning in 2015, Qualifying Customers may opt out only with an effective date of January 1st of any subsequent year.
- Qualifying Customer may identify and opt out all non-residential accounts receiving service at any Single Site where Qualifying Load has been determined. All non-residential accounts will be opted out at the Single Site of the Qualifying Load account, provided Qualifying Customer has provided timely notice as described in 1 and 2 above. A Qualifying Customer that opts out may not participate in programs funded by EE Program Costs at the Single Site subject to the opt out.
- 4. Once a customer is determined by Company to be a Qualifying Customer and has opted out of EE Programs, Company shall not revoke such Customer's opt out status at a later date and such Customer shall not be required to renew its Opt Out Notice. If Customer who has opted out elects to opt back in to participation in Company EE Program, such Customer must be re-qualified to opt out again.

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 7 of 16

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66 Original Page 7 of 8

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

- 5. New customers signing a demand contract of greater than one (1) megawatt via at least one meter on a Single Site may complete an opt out form provided by Company to opt out of the EE Program immediately. New customers who do not sign a demand contract must demonstrate Qualifying Load in an Opt Out Notice provided to Company by November 15th, as described above.
- A Qualifying Customer who has opted out may opt in again effective January 1 of any year by providing notice to Company by November 15th of the previous year. In order to opt in, such Customer shall complete an Opt In form provided by the Company, or provide written notice to Company in substantially the same format as the form provided by Company. The Opt In Notice shall include: 1) a statement indicating Customer's unequivocal desire to participate in Company's EE program; 2) a list of all sites (and all accounts at such site) for which Customer intends to opt in; 3) a statement that Customer understands that by opting in, Customer is required to participate in the EE Program for at least three years and pay related costs, including lost margins and incentives; and 4) a statement confirming that the signatory has the authority to make the Opt In decision for Customer.
- 7. Qualifying Customers who, after opting out, opt in to participation into Company's EE Program shall participate for at least three years and may only opt out effective January 1st of the year following the third year of participation. If Qualifying Customer elects to opt out again before the end of the three year period, it may do so, but such Customer remains responsible for and must continue to pay charges that include all EE Program Costs, including lost margins for the remainder of the three year period. If a Qualifying Customer who opted in chooses to opt out again at the end of the three year period, then that Customer shall be responsible for all EE Program Costs, including lost margins, as outlined for other customers who have opted out of the EE Program as of the same date.

Cause No. 43405-DSMA 18

Petitioner's Exhibit No. 2 Attachment JCS-1 Page 8 of 16

Southern Indiana Gas and Electric Company D/B/A Vectren Energy Delivery of Indiana, Inc. (Vectren South) Tariff for Electric Service I.U.R.C. No. E-13 Sheet No. 66 Original Page 8 of 8

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

- Qualifying Customers who have opted out remain responsible for EE Program Costs 8. and lost margins that accrued or were incurred or relate to EE Program investments made before the date on which the opt out is effective, regardless of the date on which the charges are actually assessed. Such EE Program Costs may include: 1) costs related to evaluation, measurement, and verification ("EM&V") required on projects completed while the Qualifying Customer was participating in Company's EE Program, but conducted subsequent to the effective date of Qualifying Customer's opt out; and 2) costs required by contracts executed prior to July 1, 2014 but incurred after the date of the Qualifying Customer's opt out. However these costs shall be limited to fixed, administrative costs, including costs related to EM&V. A Qualifying Customer who opts out shall not be responsible for any EE Program Costs (such as the payment of energy efficiency rebates or incentives) incurred following the effective date of its opt out, except for incentives or rebates that are paid on applications that have not closed out as of the effective date of its opt out. A Qualifying Customer who opts out shall be responsible for lost margins associated only with measures that were installed prior to the effective date of the Qualifying Customer's opt out.
- 9. As of the effective date of the opt out in 2014 or January 1 of any subsequent year, the Qualifying Customer who has opted out is no longer eligible to participate in any EE Programs for the account(s) identified in the Opt Out Notice, including receiving incentive payment for projects previously approved but not yet complete as of the effective date of the opt out.

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Eighth Revised Page 1 of 8
Cancels Seventh Revised Page 1 of 6

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

APPLICABILITY

The Demand Side Management Adjustment (DSMA) shall be applicable to all Rate Schedules as set forth below.

DESCRIPTION

The DSMA shall be calculated annually for each Rate Schedule and shall recover approved Demand Side Management (DSM) programs costs including the following:

- a. The difference between the actual amount of Direct Load Control (DLC) billing credits and the base rate amount of such credits (annual amount of \$817,000) (the DLC Component), plus
- b. The difference between actual DLC Inspection and Maintenance (I&M) Program expenses and the base rate amount of such expenses (annual amount of \$569,628) approved in Cause No. 43839 (the I&M Component), plus
- DSM Program Costs, approved in Cause Nos. 43427 and 43839 (the Energy Efficiency Funding Component or EEFC), plus
- d. Lost margins associated with Large Customer DSM programs as approved in Cause No. 43938, and with Small Customer DSM programs as approved in Cause No. 43405-DSMA9 S1 (the Lost Margin Component), plus
- e. Financial incentives and variances (Incentives and Variance Component), plus
- f. Other DSM costs approved for recovery by the Commission.

DLC billing credits and any applicable variances associated with these credits, and I&M expenses and any variances associated with these expenses, are allocated to the Rate Schedules on the basis of the 4CP allocation factors approved in Company's most recent general rate case. These allocation percentages by Rate Schedule are shown on Page 2 of 6 in Column (a).

The DLC and I&M Component are calculated by dividing the allocated credit or expense differences, as applicable, by the projected billing determinants for each Rate Schedule, for the projected one year period.

DSM Program Costs are allocated to Rate Schedules on the basis of either: 1) the Program Cost Allocation Percentage as shown on Page 2 of 6 in Column (b) (for demand-related programs) or 2) projected kWh sales as adjusted for line losses (for energy-related programs). The line losses applicable to each Rate Schedule are shown on Page 2 of 6 in Column (c).

The EEFC will be calculated by dividing the allocated energy- and demand-related DSM program costs applicable to each Rate Schedule by the projected billing determinants, as applicable, for each Rate Schedule, for the projected twelve month period.

Sheet No. 66

Fleventh Revised Page 2 of 8

Cancels Tenth Revised Page 2 of 8

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APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

The DSMA rates as calculated above shall be further modified to include the impact of Indiana Utility Receipts Tax and other applicable revenue taxes.

The actual DSMA amounts passed back to or recovered from customers shall be reconciled with DSMA amounts intended for pass back to or recovery from customers for such period, with any variance reflected in the subsequent DSMA filing.

DSMA ALLOCATION FACTORS AND LINE LOSS

| | (<u>a</u>) | (<u>b</u>) | <u>(c</u>) |
|-----------------|-------------------------|-------------------------|-------------|
| | Modified 4CP | Program Cost | |
| Rate | Allocation | Allocation | Line |
| <u>Schedule</u> | Percentage ¹ | Percentage ² | Loss |
| RS | 43.1221% | 43.5114% | 8.294716% |
| В | 0.1307% | 0.1318% | 8.294716% |
| SGS | 1.8234% | 1.8399% | 8.294716% |
| DGS/MLA | 27.9043% | 28.1563% | 8.239646% |
| OSS | 2.1556% | 2.1750% | 8.294716% |
| LP | 23.9692% | 24.1856% | 5.388646% |
| HLF | 0.8947% | 0.0000% | 2.136625% |

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DSMA CHARGES

The following DSMA Charges are applicable to all customers participating in Companysponsored DSM programs:

| Rate | DSMA Charge | DSMA Charge | |
|-----------------|-----------------------|--------------------|--|
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per KWh) | |
| RS | n/a | \$ <u>0.008757</u> | |
| В | n/a | \$ <u>0.004451</u> | |
| SGS | n/a | \$ <u>0.008286</u> | |
| DGS-1 & 2/MLA-2 | \$ <u>0.585</u> | \$ <u>0.010574</u> | |
| DGS-3/MLA-3 | \$ <mark>0.538</mark> | \$ <u>0.005636</u> | |
| OSS | \$ <mark>0.380</mark> | \$ <u>0.007151</u> | |
| LP | \$ <u>1.083</u> | \$ <u>0.004226</u> | |
| | | | |

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¹ Pursuant to the Stipulation and Settlement Agreement approved in Cause No. 43354-MCRA21<u>-</u>S1; applicable to only DLC and I&M costs.

² Pursuant to the Stipulation and Settlement Agreement approved in Cause No. 43354-MCRA21<u>-</u>S1; applicable to only demand-related program costs.

Sheet No. 66
Sixth Revised Page 3 of 8
Cancels Fifth Revised Page 3 of 8

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APPENDIX B
DEMAND SIDE MANAGEMENT ADJUSTMENT

DSMA OPT OUT CHARGES

The following DSMA Opt Out Charges are applicable to Qualifying Customers who have elected to discontinue participation in Company-sponsored EE Programs, pursuant to the Terms and Conditions of Opt Out below:

| OPT OU | T GROUP 2014 As of | July 1 2014 | OPT OUT G | ROUP 2015 As of Jai | nuary 1 2015 | Deleted: 0.000316 |
|-----------------|--------------------|----------------------|-----------------|---------------------|--------------------|----------------------------|
| <u> </u> | 1 GROUP 2014 AS 01 | - | <u> </u> | KOUF 2013 AS 01 Jai | | Deleted: (0.005) |
| Rate | DSMA Charge | DSMA Charge | Rate | DSMA Charge | | Deleted: 0.000152 |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | <u>Schedule</u> | (\$ per kW or kVa) | | Deleted: 0.021 |
| SGS | n/a | \$ <u>0.000637</u> | SGS | n/a | \$0.00093 | Deleted: 0.000121 |
| DGS-1 & 2/MLA-2 | \$(<u>0.005</u>) | \$ <u>0.001769</u> | DGS-1 & 2/MLA-2 | \$(<u>0.001</u>) | \$0.00308 | Deleted: 0.058 |
| DGS-3/MLA-3 | \$ <u>0.029</u> | \$ <u>0.002381</u> | DGS-3/MLA-3 | \$ (0.079) | \$0.00126 | Deleted: (0.000625) |
| OSS | \$ <u>0.001</u> | \$ <u>0.002279</u> | OSS | \$ <u>(0.020</u>) | \$0. 001/27 | Deleted: 0.000809 |
| LP | \$ <u>0.001</u> | \$ <u>0.000220</u> | LP | \$(<u>0.010</u>) | \$0.00029 | Deleted: 0.000809 |
| HLF | \$(<u>0.365</u>) | \$ <u>(0.003587)</u> | HLF | \$0.000 | \$0.0000 | Deleted: 0.073 |
| 1 | | | | | /// | Deleted: (0.000139) |

| ١ | OPT OUT G | ROUP 2016 As of Jai | nuary 1, 2016 | OPT OUT G | ROUP 2017 As of Ja | nuary 1, 201 7 // | Deleted: 0.073 |
|---|-----------------|---------------------|---------------|-----------------|--------------------|--------------------------|----------------------------|
| ١ | Rate | DSMA Charge | DSMA Charge | Rate | DSMA Charge | DSMA Char | Deleted: (0.000139) |
| ١ | Schedule | (\$ per kW or kVa) | (\$ per kWh) | Schedule | (\$ per kW or kVa) | (\$ per kWh | B-1-4-4-0444 |
| ١ | SGS | n/a | \$0.001599 | SGS | n/a | \$0.007599 | Deleted: 0.0010EE |
| ١ | DGS-1 & 2/MLA-2 | \$ 0.187 | \$0.001284 | DGS-1 & 2/MLA-2 | \$0.187 | \$0.001284 | Deleted: 0.144 |
| ١ | DGS-3/MLA-3 | \$0.141 | \$0.000428 | DGS-3/MLA-3 | \$0.141 | \$0.000428 | Deleted: 0.001255 |
| ١ | oss | \$0.059 | \$(0.000826) | OSS | \$0.059 | \$(0.000826 | Deleted: 0.021 |
| ١ | LP | \$0.080 | \$0.001785 | LP | \$0.120 | \$0.004208 | Deleted: 0.001463 |
| ١ | l HIF | \$0.000 | \$0,000000 | HIF | \$0,000 | \$0,000000 | Deleted: 0 129 |
| | | | | | | | |

| ПLГ | \$0.000 | \$0.000000 | ПLГ | \$0.000 | \$0.000000 | Deleted: 0.001463 |
|-----------------|-----------------------|----------------------|-----------------|--------------------|-------------|--------------------------|
| | | | | | | |
| ODT OUT O | POLID 2040. As of las | | ODT OUT O | POUD 2010 As of Is | | Deleted: (0.047) |
| <u> </u> | GROUP 2018 As of Jan | nuary 1, 2018 | <u> </u> | ROUP 2019 As of Ja | | Deleted: (0.000180) |
| Rate | DSMA Charge | DSMA Charge | Rate | DSMA Charge | DSMA Char | Deleted: (0.048) |
| <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh) | <u>Schedule</u> | (\$ per kW or kVa) | (\$ per kWh | Deleted: 0.000048 |
| SGS | n/a | \$ <u>0.001599</u> | SGS | n/a | \$0.002453 | Deleted: 0.000809 |
| DGS-1 & 2/MLA-2 | \$ <u>0.045</u> | \$ <u>0.006996</u> | DGS-1 & 2/MLA-2 | \$ <u>(0.009)</u> | \$0.004073 | Deleted: 0.002882 |
| DGS-3/MLA-3 | \$(<u>0.091</u>) | \$ <u>0.000244</u> | DGS-3/MLA-3 | \$ <u>0.141</u> | \$0.000428 | Deleted: (0.069) |
| OSS | \$ <u>0.059</u> | \$ <u>(0.000826)</u> | OSS | \$ <u>0.059</u> | \$(0.000826 | Deleted: 0.003500 |
| LP | \$(<u>0.007</u>) | \$ <u>0.000937</u> | LP | \$ <u>0.006</u> | \$0.001372 | Deleted: 0.073 |
| HLF | \$0.000 | \$0.000000 | HLF | \$0.000 | \$0.00000 | Deleted: 0.004815 |
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Sheet No. 66 Fifth Revised Page 4 of 8 Deleted: Fourth Cancels Fourth Revised Page 4 of 8 Deleted: Third

APPENDIX B DEMAND SIDE MANGEMENT ADJUSTMENT

(Continued)

| OPT OUT C | GROUP 2020 As of Jai | nuary 1, 2020 | <u>OPT</u> | OUT GROUP As o | of | | |
|-------------------------|-----------------------------------|-----------------------------|-------------------------|-----------------------------------|-----------------|-----------------|--------------------------|
| Rate <u>Schedule</u> | DSMA Charge (\$ per kW or kVa) | DSMA Charge (\$ per kWh) | Rate <u>Schedule</u> | DSMA Charge (\$ per kW or kVa) | DSMA C | _ | |
| SGS | n/a | \$ <u>0.001599</u> | SGS | n/a | <u>\$0.00</u> 4 | 1728 | Deleted: 0.003112 |
| GS-1 & 2/MLA-2 | \$ <u>0.187</u> | \$ <u>0.001284</u> | DGS-1 & 2/MLA-2 | <u>\$0.187</u> | \$0.008 | <u>3171</u> | Deleted: 0.073 |
| DGS-3/MLA-3 | \$ <u>0.141</u> | \$ 0.000428 | DGS-3/MLA-3 | <u>\$0.141</u> | \$0.003 | 3421 | Deleted: 0.005728 |
| OSS | \$ <u>0.059</u> | \$ <u>(0.000826)</u> | OSS | <u>\$0.059</u> | \$0.002 | 479d | Deleted: 0.144 |
| LP | \$ <u>0.290</u> | \$ <u>0.000597</u> | LP | <u>\$0.290</u> | \$0.002 | 2140 | Deleted: 0.003925 |
| HLF | \$0.000 | \$0.000000 | HLF | <u>\$0.000</u> | \$0.000 | 000c | Deleted: 0.129 |
| | | | | | , | // <i>/</i> ~ | D-1-4- d- 0 000 175 |

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Sheet No. 66 Third Revised Page 5 of 8 Cancels Second Revised Page 5 of 6

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

DEFINITIONS APPLICABLE TO CUSTOMER OPT OUT

- Energy Efficiency (EE) Program A program sponsored by Company or a third party implementer designed to implement energy efficiency improvements (as defined in 170 I.A.C. § 4-8-1(j)) for customers. The term does not include a program designed primarily to reduce demand.
- **EE Program Costs** Includes program costs, lost revenues and incentives approved by the Commission. The definition also includes reconciliation of such costs.
- **Opt Out Notice** Company-provided form, or other written communication in substantially the same format, provided by Qualifying Customer indicating intent to discontinue participation in Company-sponsored EE Program approved by the Commission.
- **Opt In Notice** Company-provided form, or other written communication in substantially the same format, provided by Qualifying Customer indicating Customer's unequivocal desire to participate in Company's EE Program.
- Qualifying Customer Customer that receives service at a Single Site constituting more than one (1) megawatt of electric demand from Company. The Qualifying Customer shall demonstrate that at least one (1) demand meter on its Single Site has received service of more than one (1) megawatt of electric demand within the previous twelve (12) months.
- Qualifying Load A Single Site with at least one meter constituting more than one (1) megawatt of electric demand from Company for any billing period with the previous twelve (12) months prior to the Qualifying Customer providing Opt Out Notice to Company. Qualifying Load shall be measured with a demand meter.
- Single Site Contiguous property on which Qualifying Load is located.

Sheet No. 66 Third Revised Page 6 of 8 Cancels Second Revised Page 6 of 6

APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

Terms and Conditions of Opt Out

- 1. A Qualifying Customer must provide Opt Out Notice to Company on or before June 1, 2014 in order to opt out effective July 1, 2014, at which time DSMA Opt Out Charges will apply to such Customer. The Opt Out Notice shall include: 1) a statement indicating the Qualifying Customer's unequivocal desire to discontinue participation in Company's EE Program; 2) a list of all sites (and all accounts at such site) for which the Qualifying Customer intends to opt out; and 3) a statement confirming that the signatory has the authority to make the opt out decision for Customer.
- Qualifying Customers providing Opt Out Notice after June 1, 2014 but before November 15, 2014, will be eligible to opt out effective January 1, 2015. After November 15, 2014, Qualifying Customers shall provide Opt Out Notice to Company by November 15th of each year in order to opt out of participation in EE Programs effective January 1st of the following year. Beginning in 2015, Qualifying Customers may opt out only with an effective date of January 1st of any subsequent year.
- 3. Qualifying Customer may identify and opt out all non-residential accounts receiving service at any Single Site where Qualifying Load has been determined. All non-residential accounts will be opted out at the Single Site of the Qualifying Load account, provided Qualifying Customer has provided timely notice as described in 1 and 2 above. A Qualifying Customer that opts out may not participate in programs funded by EE Program Costs at the Single Site subject to the opt out.
- 4. Once a customer is determined by Company to be a Qualifying Customer and has opted out of EE Programs, Company shall not revoke such Customer's opt out status at a later date and such Customer shall not be required to renew its Opt Out Notice. If Customer who has opted out elects to opt back in to participation in Company EE Program, such Customer must be re-qualified to opt out again.

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APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

- 5. New customers signing a demand contract of greater than one (1) megawatt via at least one meter on a Single Site may complete an opt out form provided by Company to opt out of the EE Program immediately. New customers who do not sign a demand contract must demonstrate Qualifying Load in an Opt Out Notice provided to Company by November 15th, as described above.
- 6. A Qualifying Customer who has opted out may opt in again effective January 1 of any year by providing notice to Company by November 15th of the previous year. In order to opt in, such Customer shall complete an Opt In form provided by the Company, or provide written notice to Company in substantially the same format as the form provided by Company. The Opt In Notice shall include: 1) a statement indicating Customer's unequivocal desire to participate in Company's EE program; 2) a list of all sites (and all accounts at such site) for which Customer intends to opt in; 3) a statement that Customer understands that by opting in, Customer is required to participate in the EE Program for at least three years and pay related costs, including lost margins and incentives; and 4) a statement confirming that the signatory has the authority to make the Opt In decision for Customer.
- Qualifying Customers who, after opting out, opt in to participation into Company's EE Program shall participate for at least three years and may only opt out effective January 1st of the year following the third year of participation. If Qualifying Customer elects to opt out again before the end of the three year period, it may do so, but such Customer remains responsible for and must continue to pay charges that include all EE Program Costs, including lost margins for the remainder of the three year period. If a Qualifying Customer who opted in chooses to opt out again at the end of the three year period, then that Customer shall be responsible for all EE Program Costs, including lost margins, as outlined for other customers who have opted out of the EE Program as of the same date.

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APPENDIX B DEMAND SIDE MANAGEMENT ADJUSTMENT

(Continued)

- 8. Qualifying Customers who have opted out remain responsible for EE Program Costs and lost margins that accrued or were incurred or relate to EE Program investments made before the date on which the opt out is effective, regardless of the date on which the charges are actually assessed. Such EE Program Costs may include: 1) costs related to evaluation, measurement, and verification ("EM&V") required on projects completed while the Qualifying Customer was participating in Company's EE Program, but conducted subsequent to the effective date of Qualifying Customer's opt out; and 2) costs required by contracts executed prior to July 1, 2014 but incurred after the date of the Qualifying Customer's opt out. However these costs shall be limited to fixed, administrative costs, including costs related to EM&V. A Qualifying Customer who opts out shall not be responsible for any EE Program Costs (such as the payment of energy efficiency rebates or incentives) incurred following the effective date of its opt out, except for incentives or rebates that are paid on applications that have not closed out as of the effective date of its opt out. A Qualifying Customer who opts out shall be responsible for lost margins associated only with measures that were installed prior to the effective date of the Qualifying Customer's opt out.
- 9. As of the effective date of the opt out in 2014 or January 1 of any subsequent year, the Qualifying Customer who has opted out is no longer eligible to participate in any EE Programs for the account(s) identified in the Opt Out Notice, including receiving incentive payment for projects previously approved but not yet complete as of the effective date of the opt out.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) ACTUAL ENERGY SALES FOR JANUARY 1, 2019 - DECEMBER 31, 2019 ALLOCATION SUPPORT

| Jan | uary 1, 2015 - December 31, 2015 | | | | | | | | | | | | | |
|--|--|--|---------------------------|----------------------|----------------------|---|---|------------------------------------|------------------------------|--|--|------------------------|------------------|---------------|
| | | | | | - | ALL CUSTOME | RS 2019 Consumpt | tion | Total General | | | | | |
| Lin No | | | RS-S/RS-T | В | Total Residential | sgs | DGS-1/2 | oss | Service | DGS-3 | LP | HLF | Total Industrial | Total C&I |
| 1 2 | Actual Energy Sales (kWh) | (1) | 1,401,635,024 | 7,576,948 | 1,409,211,972 | 64,587,193 | 697,780,629 66.5922% | 87,064,085 | 849,431,908 | 350,060,112 33.4078% | 1,992,553,555 | 80,358,000 | 2,422,971,666 | 3,272,403,574 |
| | | _ | RS-S/RS-T | В | Total Residential | SGS | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial | Total C&I |
| 3 4 5 | Non Opt-Out Energy Sales % Allocator | (2) (3) | 1,401,635,024 99.4623% | 7,576,948 0.5377% | 1,409,211,972 | 64,290,487 4.0531% | 681,240,274 42.9474% 68.0493% | 74,482,340 4.70% | 820,013,102 | 319,857,764 20.1648% 31.9507% | 444,877,606 28.0464% | 1,470,000 0.0927% | 766,205,370 | 1,586,218,472 |
| | | | | | | OPT OU | T GROUP - 2014 | | | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 6 7 | | (4) | | | | 223,608 0.3462% | 14,030,646 2.0108% | 1,064,745 1.2229% | 15,318,999 | 19,688,148 5.6242% | 1,359,880,249 68.2481% | 78,888,000 98.1707% | 1,458,456,397 | |
| | | | | | | OPT OU | T GROUP - 2015 | | Total General | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 8 9 10 | 2015 Opt-Out % of Total Consumption | (4) (5) | | | | 34,256 0.0530% 0.0532% | 1,545,372 0.2215% 0.2260% | 11,517,000 13.2282% 13.3920% | 13,096,628 | 7,466,200 2.1328% 2.2599% | 97,854,900 4.9110% 15.4669% | 0.0000% 0.0000% | 105,321,100 | |
| | | | | | | OPT OU | T GROUP - 2016 | | Total General | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 11 12 13 14 | 2016 Opt-Out % of Total Consumption | (4) (5) (5) | | | | 0.0000% 0.0000% | 0.0000% 0.0000% | 0.0000% 0.0000% | - | 0.0000% 0.0000% | 22,907,400 1.1497% 3.6207% 4.2832% | 0.0000% 0.0000% | 22,907,400 | |
| | | | | | | OPT OU | T GROUP - 2017 | | T-1-101 | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 15 16 17 18 19 | 2017 Opt-Out % of Total Consumption Percent of Consumption exc. 2014 Opt-Out Percent of Consumption exc. 2014-2015 Opt-Out | (4) (5) (5) (5) | | | | 0.0000% 0.0000% | 0.0000% 0.0000% | 0.0000% 0.0000% | <u>-</u> | 0.0000% 0.0000% | 7,533,600 0.3781% 1.1908% 1.4086% 1.4717% | 0.0000% 0.0000% | 7,533,600 | |
| | | | | | | OPT OU | T GROUP - 2018 | | Total General | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 20 21 22 23 24 25 | 2018 Opt-Out % of Total Consumption Percent of Consumption exc. 2014 Opt-Out Percent of Consumption exc. 2014-2015 Opt-Out | (4) (5) (5) (5) (5) | | | | 0.0000% 0.0000% | 211,520 0.0303% 0.0309% 0.0310% | 0.0000% 0.0000% | 211,520 | 3,048,000 0.8707% 0.9226% 0.9439% | 12,379,200 0.6213% 1.9566% 2.3147% 2.4182% 2.4544% | 0.0000% 0.0000% | 15,427,200 | |
| _ | | | | | | OPT OU | T GROUP - 2019 | | | | | | | |
| | | | | | | SGS | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial | |
| 26 27 28 29 30 31 32 | 2019 Opt-Out % of Total Consumption Percent of Consumption exc. 2014 Opt-Out Percent of Consumption exc. 2014-2015 Opt-Out Percent of Consumption exc. 2014-2016 Opt-Out Percent of Consumption exc. 2014-2017 Opt-Out | (4) (5) (5) (5) (5) (5) | | | | 38,842 0.0601% 0.0603% 0.0604% | 752,817 0.1079% 0.1101% 0.1104% 0.1104% 0.1104% 0.1104% | 0.0000% 0.0000% | 791,659 | 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% | 47,120,600 2.3648% 7.4479% 8.8106% 9.2048% 9.3423% 9.5774% | 0.0000% 0.0000% | 47,120,600 | |

- Notes:
 (1) Used to allocate the DGS portion to DGS 182 and DGS 3 for the "Without Opt-Out" 4CP allocator on Schedule 1, Page 3
 (2) Used to allocate energy related EEFC costs incurred between non opt-out rate schedules on Schedule 2, Page 3 and energy component of incentives to non opt-out rate schedules on Schedule 3, Page 1
 (3) Used to allocate the DGS portion to DGS 182 and DGS 3 for the "With Opt-Out" 4CP allocator on Schedule 1, Page 3
 (4) Used to allocate the "with Opt-Out" 4CP allocator on Schedule 1, Page 3 and used to allocate LRAM to Opt-Out groups on Schedule 2, Pages 4 and 5.
 (5) Used to allocate LRAM to Opt-Out groups on Schedule 2, Pages 4 and 5.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) BUDGETED ENERGY AND DEMAND SALES FOR JANUARY 1, 2021 - DECEMBER 31, 2021 ALLOCATION SUPPORT

| | | | | | 4 | ALLOCATION : | | | | | | | | | |
|----------------|--|--|--|------------------------------------|----------------------|--------------------|-------------------------|---------------------|----------------------------------|------------------|------------------------------|-----------------------------------|----------------------------------|-------------------|-----------------------------------|
| Line No. | _ | RS-S | RS-T | В | Total Residential | SGS | DGS-1 | DGS-2 | Total DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial kWh |
| 1 | Budget Energy Sales (kWh) (1) | 941,186,059 | 419,293,557 | 7,946,703 | 1,368,426,319 | 64,581,625 | 301,397,890 | 403,704,927 | 705,102,817 Total | 90,522,381 | 860,206,824 Total General | 364,986,666 | 2,268,577,515 | 79,734,000 | 2,713,298,180 Total Industrial |
| 2 | Budget Demand Sales (kW / kVa) | | | | | .= | DGS-1 741,078 | DGS-2 1,283,357 | DGS-1/2 2,024,435 | OSS 320,945 | 2,345,380 | DGS-3 1,094,675 | LP 4,463,374 | HLF 122,400 | kW / kVa 5,680,449 |
| | | RS-S | RS-T | | Total Residential | SGS | DGS-1 | DGS-2 | Total DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial kWh |
| 3 4 | Budget Energy Sales less Opt Out 2014-2019 (kWh) (3) Percent of Total Consumption (7) | 941,186,059 | 419,293,557 | 7,946,703 | 1,368,426,319 | 64,284,919 | 298,771,316 | 389,791,146 | 688,562,462 97.6542% | 77,940,636 | 830,788,018 | 334,784,318 91.7251% | 720,901,566 31.7777% | nur . | 1,055,685,884 38.9078% |
| 5 6 | Percent of Total Consumption less Opt Out 2014(10) Percent of Total Consumption less Opt Out 2014-2015 (5) Percent of Total Consumption less Opt Out 2014-2016 (13) | | | | | | | | 99.6368% 99.8601% | | | 96.9550% 99.0978% | 79.3335% 88.9077% | | 84.1858% 91.9047% |
| 8 | Percent of Total Consumption less Opt Out 2014-2016 (1.3) Percent of Total Consumption less Opt Out 2014-2017 (14) Percent of Total Consumption less Opt Out 2014-2018 (15) | | | | | | 100.0000% | 99.8072% | 99.8601% 99.8601% 99.8908% | | | 99.0978% 99.0978% 100.0000% | 91.4925% 92.3757% 93.8647% | | 93.7748% 94.4066% 95.7272% |
| 10 | Percent of Total Consumption less Opt Out 2014-2019 (16) Budget Energy Sales less Opt Out With Line Loss (kWh) (12) | 1,026,316,062 | 457.218.536 | 8,665,480 | 1.492.200.078 | 70,099,472 | 325,599,568 | 424,792,548 | 750,392,116 | 84,990,344 | 905,481,932 | 364.846.367 | 761.960.944 | | 1,126,807,311 |
| 12 | Percent of Total Consumption (4) | 1,020,310,002 | 99.4193% | 0.5807% | 100.0000% | 3.4493% | 323,399,300 | 727,792,340 | Total | 4.1820% | Total General | 54.8760% | 37.4927% | | 100.0000% Total Industrial |
| 13 | Budget Demand Sales less Opt Out 2014-2019 (kW / kVa) (2) | | | | | | DGS-1 732,711 | DGS-2 1,250,735 | DGS-1/2 1,983,446 | OSS 285,615 | Service kW 2,269,061 | DGS-3 998,230 | LP 1,284,672 | HLF . | kW / kVa 2,282,902 |
| 14 15 16 | Percent of Total Consumption (7) Percent of Total Consumption less Opt Out 2014 (10) | | | | | | | | 97.9753% 99.6383% 99.8942% | | | | 28.7825% 73.5723% 86.4291% | | |
| 17 18 | Percent of Total Consumption less Opt Out 2014-2015 (5) Percent of Total Consumption less Opt Out 2014-2016 (13) Percent of Total Consumption less Opt Out 2014-2017 (14) | | | | | | | | 99.8942% 99.8942% | | | | 89.7936% 91.5090% | | |
| 19 20 | Percent of Total Consumption less Opt Out 2014-2018 (15) Percent of Total Consumption less Opt Out 2014-2019 (16) | | | | | | 100.0000% | 99.8908% | 99.9311% | | | 100.0000% | 93.2900% | | |
| | | | | | | OPT OUT GROU | JP - 2014 | | | | Total General | | | | Total Industrial |
| 21 | Budget Energy Sales (kWh) (6) | | | | | 223,608 | DGS-1 1,909,462 | DGS-2 12,121,184 | DGS-1/2 14,030,646 | OSS 1,064,745 | Service kWh 15,318,999 | DGS-3 19,688,148 | LP 1,359,880,249 | HLF 79,734,000 | kWh 1,459,302,397 |
| 22 | Percent of Total Consumption (7) | | | | | | DGS-1 5,721 | DGS-2 28,067 | DGS-1/2 33,788 | OSS 2,926 | Total kW 36,714 | DGS-3 66,428 | 59.9442% LP | HLF 122,400 | Total kW / kVa 2,906,065 |
| 23 | Budget Demand Sales (kW / kVa) (8) | | | | | OPT OUT GROU | | 28,067 | 33,788 | 2,926 | 36,714 | 66,428 | 2,717,237 | 122,400 | 2,906,065 |
| | | | | | | SGS | DGS-1 | DGS-2 | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial kWh |
| 24 | Budget Energy Sales (kWh) (6) | | | | | 34,256 | 712,632 | 832,740 | 1,545,372 | 11,517,000 | 13,096,628 | 7,466,200 | 97,854,900 | | 105,321,100 |
| 25 | Budget Demand Sales (kW / kVa) (8) | | | | | - | DGS-1 2,568 | DGS-2 2,532 | DGS-1/2 5,099 | OSS 32,405 | Total kW 37,504 | DGS-3 | LP 259,748 | HLF | Total kW / kVa 279,390 |
| 23 | Budget Demand Sales (KW / KVa) (6) | | | | | OPT OUT GROU | | 2,332 | 3,099 | 32,405 | 37,304 | 19,642 | 239,740 | | 279,390 |
| | | | | | | SGS | DGS-1 | DGS-2 | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial kWh |
| 26 27 28 | Budget Energy Sales (kWh) (9) Percent of Total Consumption (7) Percent of Total Consumption - Excluding Opt Out 2014 (10) | | | | | - | | | - | | | | 22,907,400 1.0098% 2.5209% | | 22,907,400 |
| 29 | Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | DGS-1 | DGS-2 | DGS-1/2 | oss | Total kW | DGS-3 | 2.8251% LP | HLE | Total kW / kVa |
| 31 | Budget Demand Sales (kW / kVa) (11) Percent of Total Consumption (7) Percent of Total Consumption - Excluding Opt Out 2014 (10) | | | | | - | DGS-1 | DGS-2 | DGS-1/2 | | lotai kw | DG5-3 | 55,694 1.24779% | HLF . | 55,694 |
| 32 33 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | | | | | 3.18953% 3.74691% | | |
| | | | | | | OPT OUT GROU | UP - 2017 | | | | Total General | | | | Total Industrial |
| 34 | Budget Energy Sales (kWh) (9) | | | | | SGS | DGS-1 | DGS-2 | DGS-1/2 | oss . | Service kWh | DGS-3 | LP 7,533,600 | HLF . | 7,533,600 |
| 35 36 | Percent of Total Consumption (7) Percent of Total Consumption - Excluding Opt Out 2014 (10) | | | | | | | | | | | | 0.3321% 0.8291% 0.9291% | | |
| 37 38 | Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) | | | | | | | | | | | | 0.9561% | | |
| 39 40 | Budget Demand Sales (kW / kVa) (11) Percent of Total Consumption (7) | | | | | - | DGS-1 | DGS-2 | DGS-1/2 | oss - | Total kW | DGS-3 | 26,820 0.6009% | HLF - | Total kW / kVa 26,820 |
| 41 42 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | | | | | 1.5360% 1.8044% | | |
| 43 | Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) | | | | | OPT OUT GROU | UP - 2018 | | | | | | 1.8746% | | |
| | | | | | | SGS | DGS-1 | DGS-2 | DGS-1/2 | oss | Total General Service kWh | DGS-3 | LP | HLF | Total Industrial kWh |
| 45 | Budget Energy Sales (kWh) (9) Percent of Total Consumption (7) | | | | | | 4,480 | DGS-2 207,040 | 211,520 0.0300% | | 211,520 | 3,048,000 0.8351% | 12,379,200 0.5457% | | 15,427,200 |
| 46 47 48 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) | | | | | | | | 0.0306% 0.0307% 0.0307% | | | 0.8827% 0.9022% 0.9022% | 1.3623% 1.5267% 1.5711% | | |
| 49 | Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) | | | | | | 0.0015% DGS-1 | 0.0530% DGS-2 | 0.0307% DGS-1/2 | oss | Total kW | 0.9022% | 1.5863% LP | HLF | Total kW / kVa |
| 51 | Budget Demand Sales (kW / kVa) (11) Percent of Total Consumption (7) | | | | | - | 78 | 655 | 734 0.0362% | | 734 | DGS-3 10,375 0.9478% | 26,801 0.6005% | | 37,176 |
| 52 53 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | 0.0369% 0.0369% | | | 1.0090% 1.0286% | 1.5349% 1.8031% | | |
| 54 55 | Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) | | | | | | 0.0107% | 0.0523% | 0.0369% 0.0369% | | | 1.0286% 1.0286% | 1.8733% 1.9091% | | |
| | | | | | | OPT OUT GROU | | | | | Total General | | | | Total Industrial |
| 56 57 | Budget Energy Sales (kWh) (9) Percent of Total Consumption (7) | | | | | 38,842 | DGS-1 | 752,817 | 752,817 0,1068% | oss - | 791,659 | DGS-3 0.0000% | 47,120,600 2.0771% | HLF - | 47,120,600 |
| 58 59 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | 0.1089% 0.1092% | | | 0.0000% 0.0000% | 5.1855% 5.8113% | | |
| 60 61 | Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) | | | | | 0.05040/ | 0.00000 | 0.402007 | 0.1092% 0.1092% | | | 0.0000% 0.0000% | 5.9803% 6.0380% | | |
| 62 | Percent of Total Consumption - Excluding Opt Out 2014-2018 (15) Budget Demand Sales (kW / kVa) (11) | | | | | 0.0604% | 0.0000% DGS-1 | 0.1928% DGS-2 | 0.1092% DGS-1/2 1,368 | oss | Total kW | 0.0000% DGS-3 | 6.1353% LP 92,402 | HLF | Total kW / kVa |
| 64 65 | Percent of Total Consumption (7) Percent of Total Consumption - Excluding Opt Out 2014 (10) | | | | | | • | 1,368 | 0.0676% 0.0687% | | 1,300 | 0.0000% 0.0000% | 2.0702% 5.2918% | | 92,402 |
| 66 67 | Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) | | | | | | | | 0.0689% 0.0689% | | | 0.0000% 0.0000% | 6.2165% 6.4585% | | |
| 68 69 | Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) Percent of Total Consumption - Excluding Opt Out 2014-2018 (15) | | | | | | 0.0000% | 0.1092% | 0.0689% 0.0689% | | | 0.0000% 0.0000% | 6.5819% 6.7100% | | |
| | | | | | | OPT OUT GROU | | | | | Total General | | | | Total Industrial |
| | Budget Energy Sales (kWh) (9) Percent of Total Consumption (7) | | | | | SGS - | DGS-1 | DGS-2 | DGS-1/2 - 0.0000% | OSS . | Service kWh | DGS-3 0.0000% | LP 0.0000% | HLF | kWh - |
| 71 72 73 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | 0.0000% | | | 0.0000% 0.0000% | 0.0000% | | |
| 74 75 | Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) | | | | | | | | 0.0000% 0.0000% 0.0000% | | | 0.0000% 0.0000% 0.0000% | 0.0000% 0.0000% 0.0000% | | |
| 76 77 | Percent of Total Consumption - Excluding Opt Out 2014-2018 (15) Percent of Total Consumption - Excluding Opt Out 2014-2019 (16) | | | | | 0.0000% | 0.0000% | 0.0000% | 0.0000% | | | 0.0000% | 0.0000% | | |
| 78 79 | Budget Demand Sales (kW / kVa) (11) Percent of Total Consumption (7) | | | | | - | DGS-1 | DGS-2 | DGS-1/2 0.0000% | oss - | Total kW | DGS-3 0.0000% | LP 0.0000% | HLF . | Total kW / kVa |
| 80 81 | Percent of Total Consumption - Excluding Opt Out 2014 (10) Percent of Total Consumption - Excluding Opt Out 2014-2015 (5) | | | | | | | | 0.0000% 0.0000% | | | 0.0000% 0.0000% | 0.0000% 0.0000% | | |
| 82 83 84 | Percent of Total Consumption - Excluding Opt Out 2014-2016 (13) Percent of Total Consumption - Excluding Opt Out 2014-2017 (14) Percent of Total Consumption - Excluding Opt Out 2014-2018 (15) | | | | | | | | 0.0000% 0.0000% 0.0000% | | | 0.0000% 0.0000% 0.0000% | 0.0000% 0.0000% 0.0000% | | |
| 84 85 | Percent of Total Consumption - Excluding Opt Out 2014-2019 (16) | | | | | | 0.0000% | 0.0000% | 0.0000% | | | 0.0000% | 0.0000% | | |
| | Notes: (1) Used for derivation of \$/kWh rate for all components except those cc (2) Used for derivation of \$ per kW / kVa rate for the demand componer | omponents that exc nt of Variance and 1 | lude opt out-cust incentives on Sch | omers 3, Page 2 and I | EEFC on Sch 5. Pag | ge 2. Also used | to allocate I RAM | demand savinos | from 2018 DSM | programs on S | th 6, Page 1 | | | | |
| | (3) Used to derive rate for energy component of EEFC on Sch 5, Page 2, (4) Used to allocate energy component of EEFC costs between rate sche | of large customer dules on Sch 5, Pag | LRAM on Sch 6, F ge 2 | age 3, and of s | mall customer LRA | M on Sch 7, Page | e 3, and to allocat | te LRAM energy s | savings from the 2 | 018 DSM prog | ram on Sch 6, Page 2 | 2 and Sch 7, Page 2 | 2. | | |
| | (5) Used to allocate incremental LRAM energy savings from January to D (6) Used to derive \$/kWh rate for Variance and Incentives on Sch 3, Pag (7) Used to allocate June 30, 2014 annualized LRAM savings between ra | e 2, and for LRAM | on Sch 6, Page 3 | les on Sch 6, Pa and Sch 7, Pag | age 2. ge 3. | | | | | | | | | | |
| | (8) Used for derivation of \$ per kW / kVa rate for the demand componer (9) Used to derive LRAM \$/kwh rate on Sch 6, Page 3. | nt of Variance and I | ncentives on Sch | | | | | | | | | | | | |
| | (10) Used to allocate incremental LRAM savings from July to December 2 (11) Used for derivation of \$ per kW / kVa rate for the demand components. | ent of EEFC on Sch | 5. page 2 | | | | | F 45 | | | | | | | |
| | (12) Projected kWh sales for the projected period are adjusted for line lc (13) Used to allocate incremental LRAM energy savings from January to (14) Used to allocate incremental LRAM energy savings from January to | December 2016 be | tween rate sched | ules on Sch 6, F | Page 2. | used to derive the | e percentages on | iine 10. | | | | | | | |
| | (15) Used to allocate incremental LRAM energy savings from January to (16) Used to allocate incremental LRAM energy savings from January to | December 2018 be | tween rate sched | ules on Sch 6, F | Page 2. | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DEMAND ALLOCATION SUPPORT

| | | | (a) | (b) | (c) |
|--------------------|-------------------------|--|------------------------|----------------------------------|------------------------------------|
| Line <u>No.</u> | Rate <u>Schedule</u> | <u>Description</u> | 4CP Cause No. 43839 | Modified 4CP Allocation (1) | Program Cost 4CP Allocation (2) |
| 1 | RS | Residential | 40.4145% | 43.1221% | 43.5114% |
| 2 | В | Water Heating | 0.1225% | 0.1307% | 0.1318% |
| 3 | SGS | Small General Service | 1.7089% | 1.8234% | 1.8399% |
| 4 | DGS/MLA | Demand General Service / Municipal Levee Authority | 26.1523% | 27.9043% | 28.1563% |
| 5 | OSS | Off-Season Service | 2.0202% | 2.1556% | 2.1750% |
| 6 | LP | Large Power | 19.0511% | 23.9692% | 24.1856% |
| 7 | HLF | Transmission Power | 10.5305% | 0.8947% | 0.0000% |
| 8 | Total | | 100.0000% | 100.0000% | 100.0000% |
| | | | | 42 | () |
| | | | | (b) | (c) |
| | | | | With Opt - Out Allocation (3) | Without Opt-Out Allocation (4) |
| 9 | RS | Residential | | 43.1221% | 43.5114% |
| 10 | В | Water Heating | | 0.1307% | 0.1318% |
| 11 | SGS | Small General Service | | 1.8161% | 1.8399% |
| 12 | SGS Opt-Out | Small General Service | | 0.0073% | 0.0000% |
| 13 | DGS/MLA 1&2 | Demand General Service / Municipal Levee Authority | | 18.5648% | 18.7499% |
| 14 | DGS/MLA 1&2 Opt-Out | Demand General Service / Municipal Levee Authority | | 0.4239% | 0.0000% |
| 15 | DGS/MLA-3 | Demand General Service / Municipal Levee Authority | | 8.2240% | 9.4064% |
| 16 | DGS/MLA 3 Opt-Out | Demand General Service / Municipal Levee Authority | | 0.6916% | 0.0000% |
| 17 | OSS | Off-Season Service | | 1.8441% | 2.1750% |
| 18 | OSS Opt-Out | Off-Season Service | | 0.3115% | 0.0000% |
| 19 | LP | Large Power | | 6.1580% | 24.1856% |
| 20 | LP Opt-Out | Large Power | | 17.8112% | 0.0000% |
| 21 | HLF | Transmission Power | | 0.0000% | 0.0000% |
| 22 | HLF Opt-Out | Transmission Power | | 0.8947% | 0.0000% |
| 23 | Total | | = | 100.0000% | 100.0000% |

- (1) Modified from 4CP in Cause No. 43839 to consider demand load shift discussed in JCS testimony. Used to allocate projected DLC and I&M costs on Sch 4, Page 3.
- (2) Originally derived in DSMA 13 and modified in DSMA 15, used to allocate projected demand related EEFC costs on Sch 5, Page 2.

 (3) Derived from Modified 4CP Allocation, with break out between Opt-Out groups and DGS groups based on actual 2016 consumption. Used to allocate actual DLC and I&M costs from on Sch 2, Page 3
- (4) Derived from Modified 4CP allocation, used to allocate actual demand related EEFC costs on Sch 2, Page 3, and the demand component of incentives on Sch 3, Page 1.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) 2019 VARIANCE BY RATE SCHEDULE JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (I) | (m) | (n) | (o) | (p) | (p) | (r) | (s) | (t) | (u) | (v) | (w) | (x) | (y) | (z) | (aa) | (ab) |
|--|-------------------------------|----------------|--------------------------|----------|-----------|--------------|----------------------------|----------|----------------|--------------------|--------------|---------------------|--------------------|-----------------------|----------------|------------------|------------|-----------------|--------------------------|--------------------------|----------|---------------------|---------------------|--------------|--------------------|-------|--------------------------|-------------------------|
| | | | | 2014 | | 2019 | | 2014 | 2015 | 2018 | 2019 | | 2014 | 2015 | 2018 | | 2014 | 2015 | | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | 2014 | |
| Line | | _ | | SGS | SGS | SGS | | DGS 1&2 | | | DGS 1&2 | | DGS 3 | DGS 3 | DGS 3 | | oss | oss | | LP | LP | LP | LP | LP | LP | | HLF | |
| No. | RS | В | SGS | Opt Out | Opt Out (| Opt Out | DGS 1&2 | Opt Out | Opt Out | Opt Out | Opt Out | DGS 3 | Opt Out | Opt Out | Opt Out | oss | Opt Out | Opt Out | LP | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | HLF | Opt Out | Total |
| DSMA Revenue Billed (Including IURT) | \$ (11,598,810) \$ | (49,752) | \$ (299,325) | \$ (165) | (19) \$ | (63) \$ | (5,435,607) \$ | (28,644) | \$ (4,362) | \$ (1,084) \$ | (3,355) \$ | (1,685,638) | \$ (29,456) | \$ (21,970) | \$ (15,552) \$ | (609,376) | \$ (2,350) | \$ (23,198) \$ | (2,160,776) | \$ (295,505) \$ | (56,120) | \$ 2,925 | \$ (261) | \$ (14,641) | \$ (28,311) \$ | - : | \$ 32,116 \$ | (22,329,302) |
| 2 Less: Indiana Utility Receipts Tax (IURT) (Line 1 x 1.49%) | \$ 171,662 \$ | 736 | \$ 4,430 | \$ 2 5 | 5 0 \$ | 1 \$ | 80,447 \$ | 424 | \$ 65 | \$ 16 \$ | 50 \$ | 24,947 | \$ 436 | \$ 325 | \$ 230 \$ | 9,019 | \$ 35 | 343 \$ | 31,979 | \$ 4,373 \$ | 831 | \$ (43) | \$ 4 | \$ 217 | \$ 419 \$ | - : | \$ (475) \$ | 330,474 |
| 3 Total DSMA Revenues (Net of IURT) | \$ (11,427,148) \$ | (49,016) | \$ (294,895) | \$ (162) | (18) \$ | (62) \$ | (5,355,160) \$ | (28,221) | \$ (4,298) | \$ (1,068) \$ | (3,306) \$ | (1,660,691) | \$ (29,021) | \$ (21,645) | \$ (15,321) \$ | (600,357) | \$ (2,316) | \$ (22,855) \$ | (2,128,796) | \$ (291,132) \$ | (55,289) | \$ 2,882 | \$ (258) | \$ (14,424) | \$ (27,892) \$ | - : | \$ 31,640 \$ | (21,998,829) |
| 4 Less Recovery of DSMA 16 Variance 5 Less Recovery of Incentives Included in DSMA 16 | \$ 22,394 \$ \$ 477,423 \$ | 7,931 1,988 | \$ (41,012) \$ 30,274 | | | - \$ - \$ | (377,339) \$ 329,680 \$ | 831 | \$ 844 \$ - | \$ - \$ \$ - \$ | - \$ - \$ | (48,347) 161,367 | \$ (2,393) \$ - | \$ 11,109 : \$ - : | s - s s - s | 56,549 36,317 | \$ 15 S | 50 \$ 5 - \$ | (199,593) : 285,315 : | \$ (3,219) \$ \$ - \$ | 12,335 | \$ (16,328) \$ - | \$ (11,537) \$ - | \$ - \$ - | \$ - \$ \$ - \$ | - : | \$ 350,951 \$ \$ - \$ | (236,752) 1,322,363 |
| 6 DSMA DLC & I&M Variance to Base Level | \$ (292,640) \$ | (887) | \$ (12,325) | \$ (37) | 6) \$ | (6) \$ | (125,987) \$ | (2,440) | \$ (269) | \$ (37) \$ | (131) \$ | (55,811) | \$ (3,059) | \$ (1,160) | \$ (474) \$ | (12,515) | \$ (179) | \$ (1,935) \$ | (41,790) | \$ (106,206) \$ | (7,642) | \$ (1,789) | \$ (588) | \$ (967) | \$ (3,680) \$ | - : | \$ (6,072) \$ | (678,631) |
| 7 DSMA Actual Level (EEFC) | \$ 4,664,417 \$ | 22,653 | \$ 210,101 | \$ - : | s - s | - \$ | 2,207,807 \$ | - | \$ - | \$ - \$ | - \$ | 1,051,552 | \$ - | \$ - : | \$ - \$ | 244,484 | s - : | \$ - \$ | 1,737,644 | 5 - \$ | - | \$ - | \$ - | \$ - | s - s | 3,762 | \$ - \$ | 10,142,420 |
| 8 Total DSMA Variance to Base Level Line 6 + Line 7 | \$ 4,371,777 \$ | 21,766 | \$ 197,777 | \$ (37) | 6) \$ | (6) \$ | 2,081,820 \$ | (2,440) | \$ (269) | \$ (37) \$ | (131) \$ | 995,742 | \$ (3,059) | \$ (1,160) | \$ (474) \$ | 231,970 | \$ (179) | \$ (1,935) \$ | 1,695,854 | \$ (106,206) \$ | (7,642) | \$ (1,789) | \$ (588) | \$ (967) | \$ (3,680) \$ | 3,762 | \$ (6,072) \$ | 9,463,789 |
| 9 Small Customer LRAM 10 Large Customer LRAM | \$ 6,282,615 \$ | 24,214 | \$ 148,532 | \$ 195 | \$ 29 \$ | 85 \$ | 4,051,895 \$ | 30,219 | \$ 5,362 | \$ 1,344 \$ | 3,345 \$ | 858,901 | \$ 43,719 | \$ 22,715 | | 366,996 | \$ 2,532 | \$ 20,177 | 930,325 | \$ 413,764 \$ | 56,614 | \$ 14,854 | \$ 12,612 | \$ 14,033 | \$ 65,623 \$ | - : | \$ - \$ \$ 2,255 \$ | 10,937,540 2,444,376 |
| 11 DSMA18 December 31, 2019 Variance (Line 3 - Line 4 - Line 5 + Line 8 + Line 9 + Line 10) | \$ (1,272,573) \$ | (12,955) | \$ 62,152 | \$ (17) | 8 \$ | 16 \$ | 826,214 \$ | (1,272) | \$ (48) | \$ 240 \$ | (92) \$ | 80,932 | \$ 14,031 | \$ (11,200) | \$ (6,834) \$ | (94,257) | \$ 23 5 | \$ (4,663) \$ | 411,661 | \$ 19,646 \$ | (18,653) | \$ 32,274 | \$ 23,303 | \$ (1,358) | \$ 34,051 \$ | 3,762 | \$ (323,127) \$ | (238,736) |

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) 2019 VARIANCE BY RATE SCHEDULE - DLC & I&M JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (I) | (m) | (n) | (o) | (p) | (q) | (r) | (s) | (t) | (u) | (v) | (w) | (x) | (y) | (z) | (aa) | (ab) |
|--|-----------------|-----------|-------------|----------|---------|---------|-----------|--------------|------------|-----------------------|---------|----------|-------------|------------|------------|----------|-------------|----------|---------------|----------|--------------|------------|------------|-------------|------------|------------|---------|------------|
| | | | | | 2014 | 2015 | 2019 | | 2014 | 2015 | 2018 | 2019 | | 2014 | 2015 | 2018 | | 2014 | 2015 | | | | | | | | | 2014 |
| Line | | | | | SGS | SGS | SGS | | DGS 1&2 | DGS 1&2 | DGS 1&2 | DGS 1&2 | | DGS 3 | DGS 3 | DGS 3 | | oss | oss | | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | HLF |
| No. | Total | RS | В | SGS | Opt Out | Opt Out | Opt Out | DGS 1&2 | Opt Out | Opt Out | Opt Out | Opt Out | DGS 3 | Opt Out | Opt Out | Opt Out | oss | Opt Out | Opt Out | LP | LP Opt Out | LP Opt Out | LP Opt Out | LP Opt Out | LP Opt Out | LP Opt Out | HLF | Opt Out |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 Modified 4CP Allocation (1) | 100.0000% | 43.1221% | 0.1307% | 1.8161% | 0.0055% | 0.0008% | 0.0010% | 18.5648% | 0.3596% | 0.0396% | 0.0054% | 0.0193% | 8.2240% | 0.4508% | 0.1710% | 0.0698% | 1.8441% | 0.0264% | 0.2851% | 6.1580% | 15.6500% | 1.1262% | 0.2636% | 0.0867% | 0.1425% | 0.5423% | 0.0000% | 0.8947% |
| 2 DSMA Actual Level (DLC) | \$ 667,028 \$ | 287.636 | ¢ 872 ¢ | 12.114 | 37 | \$ 6 | . 6 4 | 123.832 | \$ 2398 | \$ 264 | \$ 36 | \$ 129 | \$ 54,857 | \$ 3,007 | \$ 1,140 5 | \$ 466 | \$ 12,301 | \$ 176 | \$ 1.902 \$ | 41.075 | \$ 104,390 | \$ 7,512 | \$ 1,758 | \$ 578 \$ | 950 | \$ 3.617 | s - s | 5,967.90 |
| 3 DSMA Actual Level Inspection & Maintenance (I&M) | \$ 40,969 \$ | 17,667 | \$ 54 \$ | | 2 1 | | . 0 | 7,606 | \$ 147 | \$ 16 | \$ 2 | \$ 8 | \$ 3,369 | \$ 185 | \$ 70 9 | 29 | | \$ 11 | \$ 117 \$ | 2,523 | | \$ 461 | \$ 108 | \$ 36 \$ | 58 | \$ 222 | č - č | 367 |
| 4 DSMA Base Rate Level (DLC) | \$ 817,000 \$ | 352,308 | \$ 1.068 \$ | 14.838 | 45 | 5 7 9 | 8 9 | 151,675 | \$ 2,938 | \$ 324 | \$ 44 | \$ 158 | 5 67,190 | \$ 3,683 | \$ 1,397 | 570 | | \$ 215 | \$ 2,330 \$ | 50,311 | \$ 127,861 | \$ 9.201 | \$ 2,154 | \$ 708 \$ | 1.164 | \$ 4,430 | š - š | 7.310 |
| 5 DSMA Base Rate Level (I&M) | \$ 569,628 \$ | 245,636 | \$ 745 \$ | 10,345 | 31 : | \$ 5 5 | 5 5 | 105,750 | \$ 2,048 | \$ 226 | \$ 31 | \$ 110 | \$ 46,846 | \$ 2,568 | \$ 974 5 | 398 | \$ 10,504 | \$ 150 | \$ 1,624 \$ | 35,078 | \$ 89,147 | \$ 6,415 | \$ 1,502 | \$ 494 \$ | 812 | \$ 3,089 | \$ - 5 | 5,096 |
| 6 DLC & I&M Variance to Base Level | \$ (678,631) \$ | (292,640) | \$ (887) \$ | (12,325) | \$ (37) | \$ (6) | \$ (6) \$ | \$ (125,987) | \$ (2,440) | \$ (269) | \$ (37) | \$ (131) | \$ (55,811) | \$ (3,059) | \$ (1,160) | \$ (474) | \$ (12,515) | \$ (179) | \$ (1,935) \$ | (41,790) | \$ (106,206) | \$ (7,642) | \$ (1,789) | \$ (588) \$ | (967) | \$ (3,680) | \$ - : | \$ (6,072) |
| (Line 2 + Line 3 - Line 4 - Line 5) | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Notes:
(1) Actual and Base Level DLC and I&M costs are allocated to rate classes using Modified 4CP allocator from Sch 1, Pg 3, Lines 9-22 (column b).

VECTREN SOUTH - ELECTRIC
DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA)
2019 VARIANCE BY RATE SCHEDULE - EEFC
JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | | | | | | | | | | | | JA.10A.11. 2 | ., 2025 | | CLI IDLIC DA | | | | | | | | | | | | | | | | |
|-------------|--|---|----|----------------------------------|------------------------|----------------------|-----------------------|-----------------|-----------------|----------------|-----------------------|--------------------|-----------------|--------------------|-----------------|------------------------|------------------|------------------|------------------|--------------------|-----------------|--------------------|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------|----------------|
| Line No. | | | | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (1) | (m) | (n) | (o) | (p) | (q) | (r) | (s) | (t) | (u) | (v) | (w) | (x) | (y) | (z) | (aa) | (ab) |
| | January - December EEFC | | W | eighting (1) Pr | ogram Costs | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 2 3 | Residential Total Energy Demand | Ln 1 x Ln 2, col (a) Ln 1 x Ln 3, col (a) | | \$ 68.6961% \$ 31.3039% \$ | 5,248,850 3,605,757 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 5 6 | C&I Total Energy Demand | Ln 4 x Ln 5, col (a) Ln 4 x Ln 6, col (a) | | \$ 82.9465% \$ 17.0535% \$ | | | | 2014 | 2015 | 2019 | | 2014 | 2015 | 2018 | 2019 | | 2014 | 2015 | 2018 | | 2014 | 2015 | | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | 2014 |
| | | | | Total | RS | В | SGS | SGS Opt Out | SGS Opt Out | SGS Opt Out | DGS 1&2 | DGS 1&2 Opt Out | | DGS 1&2 Opt Out | | DGS 3 | DGS 3 Opt Out | DGS 3 Opt Out | DGS 3 Opt Out | oss | OSS Opt Out | OSS Opt Out | LP | LP Opt Out | HLF | HLF Opt Out |
| 7 8 | Residential Energy Allocation 2019 Actual Volumes Allocation | Ln 2, col (b) x Ln 8 Sch 1 , Pg 1, L4 | \$ | 3,605,757 \$ 100.0000% | 3,586,370 99.4623% | \$ 19,387 0.5377% | | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ | 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ | 0.0000% | \$ - 0.0000% | \$ - \$ 0.0000% | 0.0000% | \$ - 0.0000% | | \$ - : | |
| 9 10 | C&I Energy Allocation 2019 Actual Volumes Allocation | Ln 5, col (b) x Ln 10 Sch 1 , Pg 1, L4 | \$ | 4,059,043 \$ 100.0000% | 0.0000% | \$ - 0.0000% | \$ 164,516 4.0531% | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ | 1,743,255 42.9474% | | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ 818,498 20.1648% | | \$ - 0.0000% | \$ - \$ | 190,596 4.6956% | \$ - 0.0000% | \$ - \$ 0.0000% | 1,138,417 28.0464% | \$ - 0.0000% | \$ 3,762 : 0.0927% | |
| 11 12 | Residential & C&I Demand Allocation Program Cost 4CP Allocation | (Ln 3, col (b) + Ln 6, col (b)) x Ln 12 Sch 1, Pg 3, L9-L22, col (c) | \$ | 2,477,620 \$ 100.0000% | 1,078,047 43.5114% | | \$ 45,586 1.8399% | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ | 464,552 18.7499% | | | \$ - 0.0000% | \$ - 0.0000% | \$ 233,055 9.4064% | | \$ - 0.0000% | \$ - \$ | 53,888 2.1750% | | \$ - \$ | 599,227 24.1856% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | | \$ - : | |
| 13 | Total EEFC January - December | Lines 7 + 9 + 11 | \$ | 10,142,420 \$ | 4,664,417 | \$ 22,653 | \$ 210,101 | \$ - | \$ - | \$ - ! | \$ 2,207,807 | \$ - | \$ - | \$ - | \$ - | \$ 1,051,552 | \$ - | \$ - | \$ - \$ | 244,484 | \$ - | s - s | 1,737,644 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 3,762 | \$ - |

Notes:
(1) MWh and kW / kVa savings are final actual evaluated 2019 Program savings and supported by Company's Work Papers.

Cause No. 43405-DSMA 18

Line

(a)

(b)

2019 Savings as of

(c)

(d)

2019 Savings as of 12/31/2014

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 2 Page 4 of 7

(p)

2019

(o)

2019 Savings

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) 2019 VARIANCE BY RATE SCHEDULE - SMALL CUSTOMER LOST MARGIN COMPONENT JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

2019 Savings as of 12/31/2016

(h)

(j)

2019 Savings as of 12/31/2017

(l)

2019 Savings as of

(m)

(n)

2019 Savings as of

(k)

(g)

(f)

2019 Savings as of

(e)

| Line No. | | | ivings as of 30/2014 | | avings as of 31/2014 | | avings as of 31/2015 | 2019 Sa 12/3 | vings as of 1/2016 | | ivings as of 31/2017 | | ivings as of 31/2018 | | avings as of 31/2019 | 2019 Savings Total (2) | 2019 Total (3) |
|-------------|--------------------------------|------------------------|-------------------------|--------------------|------------------------------|--------------------|------------------------------|--------------------|-----------------------|--------------------|-------------------------|------------------------|------------------------------|--------------------|-------------------------|---------------------------|-----------------------|
| Energy | | kWh | Allocation % (1) | kWh | Allocation % (1) | | Allocation % (1) | | Allocation % (1) | | Allocation % (1) | | Allocation % (1) | kWh | Allocation % (1) | kWh | Dollars |
| | RS-S | | | | | | | | | | | | | | | | |
| 1 | All customers | 14.593.032 | 100.0000% | 4,652,111 | 100.0000% | 7.347.561 | 100.0000% | 8,005,183 | 100.0000% | 7,858,103 | 100.0000% | 8,364,902 | 100.0000% | 9.511.971 | 100.0000% | 60,332,863 | \$ 5,526,490 |
| 2 | Total RS-S kWh (2) | 14,593,032 | 100.0000% | 4,652,111 | 100.0000% | 7,347,561 | 100.0000% | 8,005,183 | 100.0000% | 7,858,103 | 100.0000% | 8,364,902 | 100.0000% | 9,511,971 | 100.0000% | 60,332,863 | \$ 5,526,490 |
| | RS-T | | | | | | | | | | | | | | | | |
| 3 | All customers | 6,362,413 | 100.0000% | 1,485,883 | 100.0000% | 1,873,812 | 100.0000% | 1.778.112 | 100.0000% | 1,905,706 | 100.0000% | 1,672,378 | 100.0000% | 3,515,935 | 100.0000% | 18,594,240 | \$ 756,124 |
| 4 | Total RS-T kWh (2) | 6,362,413 | 100.0000% | 1,485,883 | 100.0000% | 1,873,812 | 100.0000% | 1,778,112 | 100.0000% | 1,905,706 | 100.0000% | 1,672,378 | 100.0000% | 3,515,935 | 100.0000% | 18,594,240 | \$ 756,124 |
| | В | | | | | | | | | | | | | | | | |
| 5 | All customers | 177,020 | 100.0000% | 24,441 | 100.0000% | 26,119 | 100.0000% | 15,787 | 100.0000% | 16,494 | 100.0000% | 11,614 | 100.0000% | 245,031 | 100.0000% | 516,507 | \$ 24,214 |
| 6 | Total B kWh (2) | 177,020 | 100.0000% | 24,441 | 100.0000% | 26,119 | 100.0000% | 15,787 | 100.0000% | 16,494 | 100.0000% | 11,614 | 100.0000% | 245,031 | 100.0000% | 516,507 | \$ 24,214 |
| | SGS | | | | | | | | | | | | | | | | |
| 7 | 2014 Opt Out | 5.300 | 0.4090% | | | | | | | | | | | | | 5.300 | \$ 195 |
| 8 | 2015 Opt Out | 718 | 0.0554% | 66 | 0.0556% | | | | | | | | | | | 783 | 29 |
| 9 | 2019 Opt Out | 824 | 0.0636% | 75 | 0.0638% | 230 | 0.0639% | 183 | 0.0639% | 147 | 0.0639% | 833 | 0.0639% | | | 2,292 | 85 |
| 10 11 | Non - Opt Total SGS kWh (2) | 1,289,099 1,295,941 | 99.4721% 100.0000% | 117,959 118,100 | 99.8806% 100.0000% | 360,104 360,334 | 99.9361% 100.0000% | 286,229 286,412 | 99.9361% 100.0000% | 229,635 229,782 | 99.9361% 100.0000% | 1,303,300 1,304,133 | 99.9361% 100.0000% | 442,205 442,205 | 100.0000% 100.0000% | 4,028,530 4,036,905 | 148,532 \$ 148,841 |
| | Total 300 kWii (2) | 1,233,341 | 100.0000 /8 | 110,100 | 100.0000 /8 | 300,334 | 100.0000 /6 | 200,412 | 100.0000 /8 | 223,702 | 100.0000 /8 | 1,304,133 | 100.0000 /6 | 442,203 | 100.000078 | 4,030,303 | \$ 140,041 |
| | DGS-1/2 | | | | | | | | | | | | | | | | |
| 12 | 2014 Opt Out | 464,148 | 1.8078% | | | | | | | | | | | | | 464,148 | \$ 24,461 |
| 13 | 2015 Opt Out | 65,630 | 0.2556% | 11,258 | 0.2603% | 0.000 | 0.0431% | 2.400 | 0.04040/ | 0.540 | 0.04040/ | | | | | 76,888 | 4,052 |
| 14 15 | 2018 Opt Out 2019 Opt Out | 10,846 24,439 | 0.0422% 0.0952% | 1,861 4,192 | 0.0430% 0.0969% | 2,806 6,323 | 0.0431% | 3,188 7,183 | 0.0431% 0.0972% | 2,540 5,723 | 0.0431% 0.0972% | 7,152 | 0.0972% | | | 21,241 55,012 | 1,119 2,899 |
| 16 | Non - Opt | 25,109,800 | 97.7992% | 4,307,295 | 99.5997% | 6,496,618 | 99.8597% | 7,379,647 | 99.8597% | 5,879,613 | 99.8597% | 7,348,268 | 99.9028% | 6,047,672 | 100.0000% | 62,568,911 | 3,297,475 |
| 17 | Total DGS-1/2 kWh (2) | 25,674,864 | 100.0000% | 4,324,606 | 100.0000% | 6,505,747 | 100.0000% | 7,390,017 | 100.0000% | 5,887,875 | 100.0000% | 7,355,420 | 100.0000% | 6,047,672 | 100.0000% | 63,186,200 | \$ 3,330,008 |
| | oss | | | | | | | | | | | | | | | | |
| 18 | 2014 Opt Out | 44.484 | 1.2644% | | | | | | | | | | | | | 44.484 | \$ 1,951 |
| 19 | 2015 Opt Out | 342,875 | 9.7457% | 2,599 | 9.8705% | | | | | | | | | | | 345,474 | 15,149 |
| 20 | Non - Opt | 3,130,863 | 88.9899% | 23,730 | 90.1295% | 199,795 | 100.0000% | 1,594,169 | 100.0000% | 752,292 | 100.0000% | 598,415 | 100.0000% | 411,253 | 100.0000% | 6,710,516 | 294,256 |
| 21 | Total OSS kWh (2) | 3,518,222 | 100.0000% | 26,329 | 100.0000% | 199,795 | 100.0000% | 1,594,169 | 100.0000% | 752,292 | 100.0000% | 598,415 | 100.0000% | 411,253 | 100.0000% | 7,100,474 | \$ 311,356 |
| | | 2019 Sa | vings as of | 2019 S | avings as of | 2019 Sa | avings as of | 2019 Sa | vings as of | 2019 Sa | vings as of | 2019 Sa | vings as of | 2019 S | avings as of | 2019 Savings | 2019 |
| D | | | 30/2014 | | 31/2014 | | 31/2015 | | 1/2016 | | 31/2017 | | 31/2018 | | 31/2019 | Total | Total (3) |
| Demand | DGS-1/2 | kW / kVa | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa | Allocation % (1) | KW/KVa | Allocation % (1) | KW/KVa | Allocation % (1) | KW / KVa | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa | Dollars |
| 22 | 2014 Opt Out | 1,109 | 1.5359% | | | | | | | | | | | | | 1.109 | \$ 5.758 |
| 23 | 2015 Opt Out | 225 | 0.3118% | 27 | 0.3167% | | | | | | | | | | | 252 | 1,310 |
| 24 | 2018 Opt Out | 27 | 0.0369% | 3 | 0.0375% | 6 | 0.0376% | 4 | 0.0376% | 4 | 0.0376% | | | | | 43 | 225 |
| 25 26 | 2019 Opt Out Non - Opt Out | 47 70.767 | 0.0647% 98.0506% | 6 8,513 | 0.0657% 99.5801% | 10 15,222 | 0.0659% 99.8964% | 7 10,321 | 0.0659% 99.8964% | 7 10,185 | 0.0659% 99.8964% | 10 14,976 | 0.0660% 99.9340% | 15,252 | 100.0000% | 86 145,237 | 446 754,420 |
| | Total DGS-1/2 kW / kVa (2) | 70,767 | 100.0000% | 8,513 | 100.0000% | 15,222 | 100.0000% | 10,321 | 100.0000% | 10,185 | 100.0000% | 14,976 | 100.0000% | 15,252 | 100.0000% | 145,237 | \$ 762,158 |
| | oss | , | | .,. | | , | | ,,,,, | | ,, | | , | | ., | | ., | , |
| 28 | 2014 Opt Out | 123 | 1.2901% | | | | | | | | | | | | | 123 | \$ 582 |
| 29 | 2015 Opt Out | 1,053 | 11.0920% | 6 | 11.2370% | | | | | | | | | | | 1,059 | \$ 5,028 |
| 30 | Non - Opt Out | 8,322 | 87.6179% | 45 | 88.7630% | 343 | 100.0000% | 2,384 | 100.0000% | 2,245 | 100.0000% | 1,055 | 100.0000% | 928 | 100.0000% | 15,322 | \$ 72,740 |
| 31 | Total OSS kW / kVa (2) | 9,498 | 100.0000% | 50 | 100.0000% | 343 | 100.0000% | 2,384 | 100.0000% | 2,245 | 100.0000% | 1,055 | 100.0000% | 928 | 100.0000% | 16,504 | \$ 78,350 |
| 32 | Total Small Customer Lost | t Margins | | | | | | | | | | | | | | | \$ 10,937,540 |

- (2) Supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 1 of 2, and Company's Work Paper.

 (3) To Schedule 2, Page 1, Line 9

⁽¹⁾ Allocation percentages for Opt Out 2014, Opt Out 2015 and Non-Opt Out groups are fixed at DSMA-13, Sch 7, Pg 3, Lines 1 (Energy) and Line 10 (Demand).

\$ 2,444,376

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) 2019 VARIANCE BY RATE SCHEDULE - LARGE CUSTOMER LOST MARGIN COMPONENT JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (1) | (m) | (n) | (0) | (p) |
|-------------|--|-------------------------|--------------------------|-----------------------|--------------------------|--------------|-------------------------|-----------------------|-------------------------|--------------|------------------------|---------------|---------------------------|-----------|------------------------|---------------------------|----------------------|
| Line No. | | | avings as of /30/2014 | | avings as of /31/2014 | | avings as of 31/2015 | | vings as of /31/2016 | | vings as of 31/2017 | | avings as of //31/2018 | | vings as of 31/2019 | 2019 Savings Total (2) | 2019 Total (3) |
| Energy | | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Dollars |
| | DGS - 3 | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| 2 | 2014 Opt Out 2015 Opt Out | 1,305,884 535,822 | 11.4761% 4.7088% | 170,071 | 5.3192% | | | | | | | | | | | 1,305,884 705,893 | \$ 32,882 17,774 |
| 3 | 2018 Opt Out | 131,360 | 1.1544% | 41.694 | 1.3040% | 21,219 | 1.3773% | 33,605 | 1.3773% | 43.520 | 1.3773% | | | | | 705,693 271.397 | 6,834 |
| 4 | Non - Opt Out | 9,406,143 | 82.6608% | 2.985.536 | 93.3767% | 1.519.397 | 98.6227% | 2,406,310 | 98.6227% | 3.116.265 | 98.6227% | 3,224,726 | 100.0000% | 1,613,154 | 100.0000% | 24,271,531 | 611,157 |
| 5 | Total DGS-3 kWh (2) | 11,379,209 | 100.0000% | 3,197,301 | 100.0000% | 1,540,616 | 100.0000% | 2,439,915 | 100.0000% | 3,159,784 | 100.0000% | 3,224,726 | 100.0000% | 1,613,154 | 100.0000% | 26,554,705 | \$ 668,647 |
| | | ,, | | -,, | | .,, | | _,, | | -,, | | -, | | .,, | | ,, | *, |
| | LP | | | | | | | | | | | | | | | | |
| 6 | 2014 Opt Out | 13.571.380 | 58.5527% | | | | | | | | | | | | | 13.571.380 | \$ 264.235 |
| 7 | 2015 Opt Out | 1,411,246 | 6.0887% | 278,863 | 14.6903% | | | | | | | | | | | 1,690,110 | \$ 264,235 32,906 |
| 8 | 2016 Opt Out | 314.985 | 1.3590% | 62.241 | 3.2788% | 179.991 | 3.8434% | | | | | | | | | 557.217 | 10.849 |
| 9 | 2017 Opt Out | 227,467 | 0.9814% | 44.948 | 2.3678% | 124.984 | 2.6689% | 59,109 | 2.7755% | | | | | | | 456.508 | 8,888 |
| 10 | 2018 Opt Out | 161.134 | 0.6952% | 31.840 | 1.6773% | 92.181 | 1.9684% | 43,595 | 2.0471% | 104.428 | 2.1055% | | | | | 433,178 | 8.434 |
| 11 | 2019 Opt Out | 567,122 | 2.4468% | 112,064 | 5.9034% | 324,438 | 6.9279% | 153,437 | 7.2048% | 367.544 | 7.4105% | 534.435 | 7.5699% | | | 2,059,040 | 40,090 |
| 12 | Non - Opt Out | 6.924.721 | 29.8762% | 1.368.330 | 72.0824% | 3.961.479 | 84.5914% | 1.873.507 | 87.9726% | 4.487.811 | 90.4840% | 6.525.607 | 92.4301% | 2.869.100 | 100.0000% | 28,010,555 | 545,366 |
| 13 | Total LP kWh (2) | 23,178,055 | 100.0000% | 1,898,287 | 100.0000% | 4,683,073 | 100.0000% | 2,129,648 | 100.0000% | 4,959,783 | 100.0000% | 7,060,042 | 100.0000% | 2,869,100 | 100.0000% | 46,777,988 | \$ 910,767 |
| | | | | | | | | | | | | | | | | | |
| | HLF | | | | | | | | | | | | | | | | |
| 14 | 2014 Opt Out | 116,294 | 100.0000% | | | | | | | | | | | | | 116,294 | s - |
| 15 | Total HLF kWh (2) | 116,294 | 100.0000% | | | | | | | | | | | | | 116,294 | \$ - |
| | | | | | | | | | | | | | | | | | |
| | | | avings as of | | avings as of /31/2014 | | avings as of 31/2015 | | vings as of 31/2016 | | vings as of 1/2017 | | avings as of 31/2018 | | vings as of 1/2019 | 2019 Savings | 2019 |
| Demand | - | kW / kVa | /30/2014 Allocation % | kW / kVa | Allocation % | kW / kVa | Allocation % | kW / kVa | Allocation % | kW / kVa | Allocation % | kW / kVa | Allocation % | kW / kVa | Allocation % | Total kW / kVa | Total (3) Dollars |
| Demand | DGS-3 | KW/ KVa | Allocation /6 | KW/KVa | Anocation /6 | KW/KVa | Allocation /6 | KW/ KVa | Allocation /6 | KVV / KVa | Allocation /6 | KVV / KVG | Allocation /6 | KWV / KWa | Allocation /6 | KW/ KWa | Donais |
| | | | | | | | | | | | | | | | | | |
| 16 | 2014 Opt Out | 2,084 | 10.5254% | | | | | | | | | | | | | 2,084 | \$ 10,836 |
| 17 | 2015 Opt Out | 711 | 3.5915% | 239 | 4.0140% | | | | | | | | | | | 950 | 4,940 |
| 18 | 2018 Opt Out | 190 | 0.9575% | 64 | 1.0702% | 38 | 1.1149% | 34 | 1.1149% | 84 | 1.1149% | | | | | 409 | 2,127 |
| 19 | Non - Opt Out | 16,814 | 84.9255% | 5,651 | 94.9158% | 3,388 | 98.8851% | 2,971 | 98.8851% | 7,458 | 98.8851% | 7,058 | 100.0000% | 4,302 | | 47,643 | 247,744 |
| 20 | Total DGS-3 kW / kVa (2) | 19,799 | 100.0000% | 5,954 | 100.0000% | 3,426 | 100.0000% | 3,005 | 100.0000% | 7,542 | 100.0000% | 7,058 | 100.0000% | 4,302 | 100.0000% | 51,086 | \$ 265,648 |
| | LP | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| 21 | 2014 Opt Out | 16,061 | 54.0352% | | | | | | | | | | | | | 16,061 | \$ 149,530 |
| 22 | 2015 Opt Out | 2,209 | 7.4325% | 337 | 16.1700% | | | | | | | | | | | 2,546 | 23,707 |
| 23 | 2016 Opt Out | 250 | 0.8415% | 38 | 1.8308% | 142 | 2.1840% | | | | | | | | | 430 | 4,005 |
| 24 | 2017 Opt Out | 207 | 0.6963% | 32 | 1.5148% | 115 | 1.7676% | 47 | 1.8070% | | | | | | | 400 | 3,724 |
| 25 | 2018 Opt Out | 218 | 0.7325% | 33 | 1.5936% | 124 | 1.9018% | 50 | 1.9442% | 177 | 1.9800% | | 0.500001 | | | 601 | 5,599 |
| 26 27 | 2019 Opt Out | 710 | 2.3894% | 108 | 5.1983% | 403 5.714 | 6.2036% 87.9431% | 163 | 6.3421% 89.9066% | 577 8,175 | 6.4588% | 781 11,069 | 6.5893% 93.4107% | 2,470 | 100.0000% | 2,743 | 25,534 384,960 |
| 28 | Non - Opt Out Total LP kW / kVa (2) | 10,068 29,724 | 33.8725% 100.0000% | 1,537 2.086 | 73.6924% 100.0000% | 6.497 | 100.0000% | 2,317 2,577 | 100.0000% | 8,928 | 91.5612% 100.0000% | 11,850 | 100.0000% | 2,470 | 100.0000% | 41,349 64,131 | \$ 597,058 |
| 20 | I OLAI LE NYV / NVA (2) | 25,124 | 100.0000% | 2,000 | 100.0000% | 0,497 | 100.0000% | 2,377 | 100.0000% | 0,920 | 100.0000% | 11,050 | 100.0000% | 2,470 | 100.0000% | 04,131 | φ 591,056 |
| | HLF | | | | | | | | | | | | | | | | |
| 29 | 2014 Opt Out | 116 | 100.0000% | | | | | | | | | | | | | 116 | \$ 2,255 |
| 30 | Total HLF kW / kVa (2) | 116 | 100.0000% | | | | | | | | | | | | | 116 | \$ 2,255 |
| | | | | | | | | | | | | | | | | | |

31

- (1) Allocation percentages for Opt Out 2014 and Opt Out 2015 groups are fixed at DSMA-13, Sch 6, Pg 2 of 2, Lines 1 (Energy) and Line 10 (Demand). Opt Out 2016 and Non-Opt Out groups are fixed at DSMA-14, Sch 6, Pg 2 of 2, Lines 1 (Energy) and Line 12 (Demand). (2) Supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 1 of 2, and Company's Work Paper. (3) To Schedule 2, Page 1, Line 10

Total Large Customer Lost Margins

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 2 Page 6 of 7

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DEMAND AND ENERGY VARIANCE SPLIT JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| Line | | Peferran | DOMA 40 |
|------|----------------------------------|---|------------------|
| No. | | Reference | DSMA 16 |
| | Demand Related Projected Charges | | |
| 1 | DLC Component | DSMA 16, Schedule 4, Page 3, Line 3 | \$ (217,000) |
| 2 | I&M Component | DSMA 16, Schedule 4, Page 3, Line 4 | \$ (314,628) |
| 3 | Demand Component of EEFC | DSMA 16, Schedule 5, Page 2, Lines 12 & 19 | \$ 1,985,470 |
| 4 | Large LRAM | DSMA 16, Schedule 6, Page 3, Lines 6, 16 & 26 | \$ 727,026 |
| 5 | Small LRAM | DSMA 16, Schedule 7, Page 3, Lines 28 & 38 | \$ 780,569 |
| 6 | Total | | \$ 2,961,437 |
| | Total Projected Charges | | |
| 7 | DLC Component | DSMA 16, Schedule 4, Page 3, Line 3 | \$ (217,000) |
| 8 | I&M Component | DSMA 16, Schedule 4, Page 3, Line 4 | \$ (314,628) |
| 9 | EEFC | DSMA 16, Schedule 5, Page 2, Line 23 | \$ 9,593,386 |
| 10 | Large LRAM | DSMA 16, Schedule 6, Page 3, Lines 7, 17 & 27 | \$ 2,123,499 |
| 11 | Small LRAM | DSMA 16, Schedule 7, Page 3, Lines 7, 13, 19, 29 & 39 | \$ 10,570,678 |
| 12 | Total | | \$ 21,755,935 |
| 13 | Total Demand % | Line 6 / Line 12 | 13.6121% |
| 14 | Energy % | 100% - Line 13 | 86.3879% |

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DEMAND AND ENERGY VARIANCE SPLIT JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | (a) | (b) | (c) | (d) 2014 | (e) 2015 | 2019 | (g) | (n) 2014 | 2015 | 2018 | (K) 2019 | (1) | (m) 2014 | (n) 2015 | (o) 2018 | (p) | (q) 2014 | 2015 | (s) | 2014 | 2015 | 2016 | (W) 2017 | 2018 | (y) 2019 | (Z) | (aa) 2014 | (ab) |
|--|-------------------|------------|-------------|-------------|-------------|--------|------------|-------------|---------|---------|-------------|--------------|-------------|-------------|-------------|---------------|-------------|-------------|------------|-----------|-------------|-----------|-------------|------------|-------------|----------|-----------------|-----------|
| Line | | | | SGS | SGS | SGS | | DGS 1&2 | DGS 1&2 | DGS 1&2 | 2 DGS 1& | 2 | DGS 3 | DGS 3 | DGS 3 | | oss | oss | | LP | LP | LP | LP | LP | LP | | HLF | |
| No. | RS | В | SGS | Opt-Out 0 | Opt-Out C | pt-Out | DGS 1&2 | Opt Out | Opt Out | Opt Out | t Opt Ou | t DGS 3 | Opt Out | Opt Out | Opt Out | oss | Opt Ou | t Opt Out | LP | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | HLF | Opt Out | Total |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 DSMA 18 Annual Variance Sch 2, Pg 1, L11 | \$ (1,272,573) | \$ (12,955 |) \$ 62,152 | \$ (17) \$ | 8 \$ | 16 | \$ 826,214 | \$ (1,272) | \$ (48) | \$ 24 | 0 \$ (9 | 2) \$ 80,932 | \$ 14,031 | \$ (11,200) |) \$ (6,834 |) \$ (94,257) | \$ 2 | 3 \$ (4,663 | \$ 411,661 | \$ 19,646 | \$ (18,653) | \$ 32,274 | \$ 23,303 | \$ (1,358) | \$ 34,051 | \$ 3,762 | \$ (323,127) \$ | (238,736) |
| 2 Demand % Sch 2, Pg 6, L13 | 13.6121% | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 Demand Variance by Rate Schedule Line 1 x Line 2, col (a | i) \$ (173,224) | \$ (1,763 |) \$ 8,460 | \$ (2) \$ | 1 \$ | 2 | \$ 112,465 | \$ (173) | \$ (7) | \$ 3 | 3 \$ (1 | 2) \$ 11,017 | \$ 1,910 | \$ (1,524) |) \$ (930 |) \$ (12,830) | \$ | 3 \$ (635 | \$ 56,036 | \$ 2,674 | \$ (2,539) | \$ 4,393 | \$ 3,172 | \$ (185) | \$ 4,635 | \$ 512 | \$ (43,984) \$ | (32,497) |
| 4 Energy % Sch 2, Pg 6, L14 | 86.3879% | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 Energy Variance by Rate Schedule Line 1 x Line 4, col (a | 1) \$ (1,099,349) | \$ (11,192 |) \$ 53,692 | \$ (15) \$ | 7 \$ | 14 | \$ 713,749 | \$ (1,099) | \$ (42) | \$ 20 | 7 \$ (7 | 9) \$ 69,916 | \$ 12,121 | \$ (9,675) |) \$ (5,904 |) \$ (81,427) | \$ 2 | 0 \$ (4,028 | \$ 355,625 | \$ 16,971 | \$ (16,114) | \$ 27,881 | \$ 20,131 | \$ (1,173) | \$ 29,416 | \$ 3,250 | \$ (279,143) \$ | (206,239) |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 6 Total Recovered through Energy Charge (1) | \$ (1,272,573) | \$ (12,955 |) \$ 62,152 | \$ (17) \$ | 8 \$ | 16 | \$ 713,749 | \$ (1,099) | \$ (42) | \$ 20 | 7 \$ (7 | 9) \$ 69,916 | \$ 12,121 | \$ (9,675) | \$ (5,904 |) \$ (81,427) | \$ 2 | 0 \$ (4,028 | \$ 355,625 | \$ 16,971 | \$ (16,114) | \$ 27,881 | \$ 20,131 | \$ (1,173) | \$ 29,416 | \$ 3,250 | \$ (279,143) \$ | (372,765) |
| 7 Total Recovered through Demand Charge | | | | | | | \$ 112,465 | \$ (173) | \$ (7) | \$ 3 | 3 \$ (1 | 2) \$ 11,017 | \$ 1,910 | \$ (1,524) |) \$ (930 |) \$ (12,830) | \$ | 3 \$ (635 | \$ 56,036 | \$ 2,674 | \$ (2,539) | \$ 4,393 | \$ 3,172 | \$ (185) | \$ 4,635 | \$ 512 | \$ (43,984) \$ | 134,029 |
| 8 Total Variance Line 6 + line 7 | | | | | | | | | | | | | | | | | | | | | | | | | | | \$ | (238,736) |

Notes:
(1) Demand Variance is recovered via Energy Charge for Rate Schedules without demand meters.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) 2019 VARIANCE BY RATE SCHEDULE - INCENTIVES JANUARY 1, 2019 THROUGH DECEMBER 31, 2019

| | | | | (a) | (b) | (c) | (d) | (e) 2014 | (f) 2015 | (g) 2019 | (h) | (i) 2014 | (j) 2015 | (k) 2018 | (I) 2019 | (m) | (n) 2014 | (o) 2015 | (p) 2018 | (q) | (r) 2014 | (s) 2015 | (t) | (u) 2014 | (v) 2015 | (w) 2016 | (x) 2017 | (y) 2018 | (z) (aa 2019 | (ab) 2014 |
|--------------|---|---|----------------|---------------------------------|-----------------------|---------------------|-------------------|--------------------|----------------|--------------------|--------------------------|--------------------|--------------------|--------------------|--------------------|------------------------|------------------|------------------|------------------|-------------------|----------------|-----------------|------------------------|---------------|---------------|---------------|---------------|---------------|-------------------|--------------------|
| Line No. | | REFERENCE | | Total | RS | В | SGS | SGS Opt-Out | SGS Opt-Out | SGS Opt-Out | DGS 1&2 | DGS 1&2 Opt Out | DGS 1&2 Opt Out | DGS 1&2 Opt Out | DGS 1&2 Opt Out | DGS 3 | DGS 3 Opt Out | DGS 3 Opt Out | DGS 3 Opt Out | oss | OSS Opt Out | OSS Opt Out | LP | LP Opt Out HLI | HLF Opt Out |
| 1 2 3 | Residential Financial Incentives Financial Incentives Allocation to Energy (1) Allocation to Demand (1) | Petitioner's Exhibit No. 1, Table RHH-3 Line 1 x 50% Line 1 x 50% | \$ \$ \$ | 1,507,985 753,993 753,993 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 5 | Energy Energy Allocation | Line 2, col (a) x Line 5 Sch 1, Pg 1, L4 | \$ | 753,993 \$ 100.0000% | 749,939 5 99.4623% | 4,054 \$ 0.5377% | 0.0000% | \$ - \$ 0.0000% | 0.0000% | 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ | 0.0000% | 0.0000% | 0.0000% | s - 5 0.0000% | 0.0000% | 0.0000% | - \$ 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% 0.000 | \$ - 0% 0.0000% |
| 6 7 | Demand Demand Allocation | Line 3, col (a) x Line 7 Sch 1, Pg 3, L9-L22, col (c) | \$ | 753,993 \$ 100.0000% | 328,073 43.5114% | 994 \$ 0.1318% | 13,873 1.8399% | s - 0.0000% | 0.0000% | 0.0000% | \$ 141,373 18.7499% | \$ - 0.0000% | 0.0000% | 0.0000% | 0.0000% | 70,923 \$ 9.4064% | 0.0000% | 0.0000% | 0.0000% | 16,399 2.1750% | 0.0000% | 0.0000% | 182,358 \$ 24.1856% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% 0.000 | \$ - 0% 0.0000% |
| 8 9 10 | Commercial Financial Incentives Financial Incentives Allocation to Energy (1) Allocation to Demand (1) | Petitioner's Exhibit No. 1, Table RHH-3 Line 8 x 50% Line 8 x 50% | \$ \$ \$ | 1,200,114 600,057 600,057 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Energy Energy Allocation | Line 9, col (a) x Line 12 Sch 1, Pg 1, L4 | \$ | 600,057 \$ 99.9073% | 0.0000% | 0.0000% | 24,321 4.0531% | \$ - \$ 0.0000% | 0.0000% | 0.0000% | \$ 257,709 42.9474% | \$ - 0.0000% | \$ - 0.0000% | \$ - 0.0000% | \$ - \$ 0.0000% | 121,000 \$ 20.1648% | 0.0000% | 0.0000% | s - s | 28,176 4.6956% | 0.0000% | - \$ 0.0000% | 168,295 \$ 28.0464% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% 0.000 | \$ - 0% 0.0000% |
| | Demand Demand Allocation | Line 10, col (a) x Line 14 Sch 1, Pg 3, L9-L22, col (c) | \$ | 600,057 \$ 100.0000% | 261,093 43.5114% | 791 \$ 0.1318% | 11,040 1.8399% | \$ - \$ | 0.0000% | 0.0000% | \$ 112,510 18.7499% | \$ - 0.0000% | 0.0000% | 0.0000% | 0.0000% | 56,444 \$ 9.4064% | 0.0000% | 0.0000% | 0.0000% | 13,051 2.1750% | 0.0000% | 0.0000% \$ | 145,127 \$ 24.1856% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% | 0.0000% 0.000 | \$ - 0% 0.0000% |
| 15 | Incentive Allocation | Sum of Lines 4, 6, 11, 13 | \$ | 2,708,099 \$ | 1,339,105 | 5,839 \$ | 49,234 | s - s | | | \$ 511,592 | s - | s - | \$ - | s - s | 248,367 | : | | s - : | 57,627 | s - : | - \$ | 495,780 | s - s | : | s - \$ | \$ | - 5 | | \$ - |
| | Incentives Recovered by Energy (2) | Sum of Lines 4 and 11 Sum of Lines 6, and 13 | \$ | 1,969,357 \$ 738,186 \$ | 1,339,105 | | 49,234 | | - | | \$ 257,709 \$ 253,883 | | | s - | | 121,000 \$ | | | | 28,176 | | | 168,295 \$ | | | | | - 9 | - \$ - | \$ - \$ - |

Notes:
(1) Energy vs Demand components of incentive are based on the detailed incentive calculation from Petitioner's Exhbit No.1, Table RHH-3. For both Residential and Commercial, the energy and demand components of the incentives were each 50%, (2) The demand component is recovered via the Energy Charge for Rate Schedules without demand meters (RS, B, and SGS).

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 3 Page 2 of 2

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DERIVATION OF UNIT RATES - INCENTIVES AND VARIANCES

| | | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (1) | (m) | (n) | (o) | (p) | (p) | (r) | (s) | (t) | (u) | (v) | (w) | (x) | (y) | (z) | (aa) | (ab) |
|------------------------------|-------------------|-------------------|------------|-------------|--------------|------------|------------|----------------|--------------|--------------|------------|--------------|-------------|-------------|--------------|--------------|--------------|------------|-----------------|-------------|---------------|--------------|-------------|------------|--------------|-------------|----------|--------------|--------------|
| | | | | | 2014 | 2015 | 2019 | | 2014 | 2015 | 2018 | 2019 | | 2014 | 2015 | 2018 | | 2014 | 2015 | | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | 2014 | |
| Line | | | | | SGS | SGS | SGS | | DGS 1&2 | DGS 1&2 | | DGS 1&2 | | DGS 3 | DGS 3 | DGS 3 | | oss | oss | | LP | LP | LP | LP | LP | LP | | HLF | |
| No. | Reference | RS | В | SGS | Opt-Out | Opt-Out | Opt-Out | DGS 1&2 | Opt Out | Opt Out | Opt Out | Opt Out | DGS 3 | Opt Out | Opt Out | Opt Out | oss | Opt Out | Opt Out | LP | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | Opt Out | HLF | Opt Out | Total |
| Energy | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1 Incentives | Sch 3, Pg 1, L16 | \$ 1,339,105 \$ | 5,839 | \$ 49,234 | \$ - | \$ - | \$ - | \$ 257,709 | \$ - | \$ - | \$ - | \$ - | \$ 121,000 | \$ - | \$ - | \$ - | \$ 28,176 | \$ - | \$ - \$ | 168,295 \$ | - | \$ - | \$ - | \$ - | \$ - | \$ - : | \$ - | \$ - | \$ 1,969,357 |
| 2 Variance | Sch 2, Pg 7, L6 | \$ (1,272,573) \$ | (12,955) | \$ 62,152 | \$ (17) | \$ 8 | \$ 16 | \$ 713,749 | \$ (1,099) | \$ (42) | \$ 207 | \$ (79) | \$ 69,916 | \$ 12,121 | \$ (9,675) | \$ (5,904) | \$ (81,427) | \$ 20 | \$ (4,028) \$ | 355,625 \$ | 16,971 | \$ (16,114) | \$ 27,881 | \$ 20,131 | \$ (1,173) | \$ 3,250 | \$ 3,250 | \$ (279,143) | \$ (398,931) |
| 3 kWh Recovery | Line 1 + Line 2 | \$ 66,532 \$ | (7,117) | \$ 111,386 | \$ (17) | \$ 8 | \$ 16 | \$ 971,458 | \$ (1,099) | \$ (42) | \$ 207 | \$ (79) | \$ 190,916 | \$ 12,121 | \$ (9,675) | \$ (5,904) | \$ (53,251) | \$ 20 | \$ (4,028) \$ | 523,920 \$ | 16,971 | \$ (16,114) | \$ 27,881 | \$ 20,131 | \$ (1,173) | \$ 3,250 | \$ 3,250 | \$ (279,143) | \$ 1,570,426 |
| 4 Estimated 2021 kWh | Sch 1, Pg 2 | 1,360,479,616 | 7,946,703 | 64,323,761 | 223,608 | 34,256 | 38,842 | 689,526,799 | 14,030,646 | 1,545,372 | 211,520 | 752,817 | 337,832,318 | 19,688,148 | 7,466,200 | 3,048,000 | 77,940,636 | 1,064,745 | 11,517,000 8 | 310,842,366 | 1,359,880,249 | 97,854,900 | 22,907,400 | 7,533,600 | 12,379,200 | 47,120,600 | - | 79,734,000 | |
| 5 kWh Pricing | Line 3 / Line 4 | \$ 0.000049 \$ | (0.000896) | \$ 0.001732 | \$(0.000076) | \$0.000246 | \$0.000410 | \$ 0.001409 | \$(0.000078) | \$(0.000027) | \$0.000979 | \$(0.000105) | \$ 0.000565 | \$ 0.000616 | \$(0.001296) | \$(0.001937) | \$(0.000683) | \$0.000019 | \$(0.000350) \$ | 0.000646 \$ | 0.000012 | \$(0.000165) | \$ 0.001217 | \$0.002672 | \$(0.000095) | \$ 0.000069 | \$ - | \$(0.003501) | |
| 6 2021 IURT Factor | | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | |
| Incentives and Variances | - | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7 Component (to Schedule 8) | Line 5 / Line 6 | \$ 0.000050 \$ | (0.000909) | \$ 0.001757 | \$(0.000077) | \$0.000250 | \$0.000416 | \$ 0.001430 | \$(0.000079) | \$(0.000027) | \$0.000993 | \$(0.000107) | \$ 0.000574 | \$ 0.000625 | \$(0.001315) | \$(0.001966) | \$(0.000693) | \$0.000019 | \$(0.000355) \$ | 0.000656 \$ | 0.000013 | \$(0.000167) | \$ 0.001235 | \$0.002712 | \$(0.000096) | \$ 0.000070 | \$ - | \$(0.003553) | |
| | - | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Demand | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 8 Incentives | Sch 3, Pg 1, L17 | | | | | | | \$ 253,883 | s - | s - | s - | s - | \$ 127.367 | s - | s - | s - | \$ 29.451 | s - | s - s | 327.485 \$ | - | s - | s - | s - | s - | s - | s - | s - | \$ 738,186 |
| 9 Variance | Sch 2, Pg 7, L7 | | | | | | | \$ 112.465 | \$ (173) | \$ (7) | \$ 33 | \$ (12) | \$ 11.017 | \$ 1,910 | \$ (1.524) | \$ (930) | \$ (12.830) | \$ 3 | \$ (635) \$ | 56.036 \$ | 2.674 | \$ (2.539) | \$ 4.393 | \$ 3172 | \$ (185) | \$ 512 | 5 512 | \$ (43.984) | \$ 129.906 |
| 10 kW/kVa Recovery | Line 8 + Line 9 | | | | | | | \$ 366,348 | \$ (173) | \$ (7) | \$ 33 | \$ (12) | \$ 138 384 | \$ 1,910 | \$ (1.524) | \$ (930) | \$ 16,620 | S 3 | \$ (635) \$ | 383.521 \$ | 2 674 | \$ (2.539) | \$ 4.393 | \$ 3.172 | \$ (185) | \$ 512 | \$ 512 | \$ (43.984) | \$ 868,092 |
| 11 Estimated 2021 kW/kVa | Sch 1, Page 2 | | | | | | | 1 983 446 | 33 788 | 5 099 | 734 | 1 368 | 998 230 | 66 428 | 19 642 | 10.375 | 285 615 | 2 926 | 32 405 | 1 340 366 | 2 717 237 | 259 748 | 55 694 | 26.820 | 26 801 | 92.402 | | 122.400 | , |
| 12 kW/kVa Pricing | Line 10 / Line 11 | | | | | | | \$ 0.18470 | \$ (0.00512) | \$ (0.00129) | \$ 0.04447 | \$ (0.00914) | \$ 0.13863 | \$ 0.02875 | \$ (0.07761) | \$ (0.08966) | \$ 0.05819 | \$ 0.00108 | \$ (0.01959) \$ | 0.28613 \$ | 0.00098 | \$ (0.00977) | \$ 0.07888 | \$ 0.11827 | \$ (0.00690) | 0.005541431 | s - | \$ (0.35935) | |
| 13 2021 IURT Factor | Line 107 Line 11 | | | | | | | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | 0.9853 | |
| Incentives and Variances | | | | | | | | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.5000 | 2.3000 | 5.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.0000 | 2.3000 | 2.0000 | |
| 14 Component (to Schedule 8) | Line 12 / Line 13 | | | | | | | \$ 0.187 | \$ (0.005) | \$ (0.001) | \$ 0.045 | \$ (0.009) | \$ 0.141 | \$ 0.029 | \$ (0.079) | \$ (0.091) | \$ 0.059 | \$ 0.001 | \$ (0.020) \$ | 0.290 \$ | 0.001 | \$ (0.010) | \$ 0.080 | \$ 0.120 | \$ (0.007) | \$ 0.006 | | \$ (0.365) | |
| | LING IL/LING IS | | | | | | | ♥ 0.107 | ¥ (3.003) | ¥ (3.001) | ¥ J.043 | ¥ (3.003) | ♥ U.141 | ₩ 0.023 | ¥ (3.073) | ¥ (3.031) | ¥ 0.033 | ¥ 3.001 | ¥ (0.020) \$ | 0.230 \$ | , 0.001 | ¥ (0.010) | ₩ 0.000 | ¥ 0.120 | ¥ (0.007) | ¥ J.000 | • | ¥ (0.303) | |

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 4 Page 1 of 3

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DLC COMPONENT CALCULATION OF INCREMENTAL COSTS FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | Demand Side Management Costs | Reference | Total |
|-------------|---|---|-----------------|
| 1 | Estimated Direct Load Control (DLC) Billing Credits | Petitioner's Exhibit No. 1, Table RHH-6 | \$ 580,000 |
| 2 | Less Base Rate Amount of DLC Billing Credits | Tariff Sheet No. 66, Page 1 of 6 | \$ (817,000) |
| 3 | Total DLC Costs for Inclusion in DSMA | Line 1 + Line 2 | \$ (237,000) |

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 4 Page 2 of 3

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) I&M COMPONENT CALCULATION OF INCREMENTAL COSTS FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | Demand Side Management Costs | Reference | Total |
|-------------|--|---|-----------------|
| 1 | Estimated Inspection and Maintenance Costs | Petitioner's Exhibit No. 1, Table RHH-7 | \$ 256,538 |
| 2 | Less Base Rate Amount of Inspection and Maintenance Costs | Tariff Sheet No. 66, Page 1 of 6 | \$ (569,628) |
| 3 | Total Inspection and Maintenance Costs for Inclusion in DSMA | Line 1 + Line 2 | \$ (313,090) |

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DLC & I&M COMPONENTS DETERMINATION OF UNIT RATES

FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | |
|------|--|----|--------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| No | | | Rate RS | Rate B | Rate SGS | Rate DGS/MLA | Rate OSS | Rate LP | Rate HLF | Total |
| 1 | Estimated Sales (kWh) - Schedule 1, Page 2, Line 1 | 1, | ,360,479,616 | 7,946,703 | 64,581,625 | 1,070,089,483 | 90,522,381 | 2,268,577,515 | 79,734,000 | 4,941,931,324 |
| 2 | DLC and I&M Component Allocation Percentages (Sch 1, Pg 3, L1-L7, col (b)) | | 43.1221% | 0.1307% | 1.8234% | 27.9043% | 2.1556% | 23.9692% | 0.8947% | 100.0000% |
| 3 | Incremental DLC Component Amount ((Sch 4, Pg 1, L3) X Line 2) | \$ | (102,200) | \$ (310) | \$ (4,321) | \$ (66,133) | \$ (5,109) | \$ (56,807) | \$ (2,120) | \$ (237,000) |
| 4 | Incremental I&M Component Amount ((Sch 4, Pg 2, L3) X Line 2) | \$ | (135,011) | \$ (409) | \$ (5,709) | \$ (87,366) | \$ (6,749) | \$ (75,045) | \$ (2,801) | \$ (313,090) |
| 5 | Total DLC and I&M Component (Line 3 + Line 4) | \$ | (237,211) | \$ (719) | \$ (10,030) | \$ (153,499) | \$ (11,858) | \$ (131,852) | \$ (4,921) | \$ (550,090) |
| 6 | DLC and I&M Component per kWh Excl IURT (Line 5 / Line 1) | \$ | (0.000174) | \$ (0.000090) | \$ (0.000155) | \$ (0.000143) | \$ (0.000131) | \$ (0.000058) | \$ (0.000062) | |
| 7 | DLC and I&M Component per kWh Incl IURT (1) (Line 6 / 0.9853) | \$ | (0.000177) | \$ (0.000092) | \$ (0.000158) | \$ (0.000146) | \$ (0.000133) | \$ (0.000059) | \$ (0.000063) | |

Notes:

- (1) To Sch 8, Pg 1 Pg 9
- (2) All customers, including Opt Out Groups, are responsible for these costs within the DSMA.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) ENERGY EFFICIENCY FUNDING COMPONENT 2021 PROJECTED PROGRAM COST ALLOCATION

| | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
|-------------|---|----------------|-------------------------|---|-------------------------|---------------|--------------------------|--------------------------|----------------------|
| Line | | | | | | | | | |
| No. | _ SAVINGS (1 MWh |) kW | VALUE (2) | | WEIGHTIN | IG | Р | ROGRAM DOLI | LARS (1) |
| | Energy TOTAL: | Demand | Energy MWh | Demand kW | | | Energy MWh | Demand kW | Total |
| 1 | 44,325 | 10,061 | \$1,336,855 | \$734,030 | | | \$7,357,853 | \$4,150,174 | \$11,508,027 |
| 2 | RESIDENTIAL: | | (2) \$30.16 MWh | (2) \$72.96 kW | Energy MWh | Demand kW | Energy MWh | Demand kW | Total (3) |
| 3 ref | 19,940 INPUT | 5,908 INPUT | \$601,379 [a3]*[c2] | \$431,028 [b3]*[d2] | 58% [c3]/([c3]+[d3]) | 42% 1-[e3] | \$3,671,439 [e3]*[i3] | \$2,631,439 [f3]*[i3] | \$6,302,878 INPUT |
| 4 | GENERAL SERVICE/LA | RGE: | (2) \$30.1600 MWh | (2) \$72.96 kW | Energy MWh | Demand kW | Energy MWh | Demand kW | Total (3) |
| 5 ref | 24,386 INPUT | 4,153 INPUT | \$735,476 [a5]*[c4] | \$303,003 [b5]*[d4] | 71% [c5]/([c5]+[d5]) | 29% 1-[e5] | \$3,686,414 [e5]*[i5] | \$1,518,736 [f5]*[i5] | \$5,205,150 INPUT |
| 6 7 8 | Residential General Service/Large Total Program Costs | [c6]+[c7] | | Demand g3] \$2,631,439 [h3 g5] \$1,518,736 [h5 \$4,150,174 | | | | | |

Notes:

- (1) Supported by Petitioner's Exhibit No. 1, Attachment RHH-4. Cause No. 44927 Vectren South 2021 DSM Program Budget, and within Company's Work Paper. (2) The per MWh rate is 1000 times the currently effective on-peak energy payment from Rate CSP (\$0.03016/kWh), and the per kW rate is the annualized capacity payment from Rate CSP (\$6.08/kW X 12 months). Supported within Company's Work Paper. (3) Outreach and Education costs are allocated based on % of Gross Energy Savings (kWh)

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) ENERGY EFFICIENCY FUNDING COMPONENT DERIVATION OF UNIT RATES - EEFC FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | | ref | Res | sidential RS | Wa | ater Heater Rate B | | nall General Rate SGS | | emand Gen ate DGS/MLA | | ff-Season Rate OSS | Li | arge Power Rate LP | Tot | tal Funding_ |
|-------------|--|--------------|-----|--------------|----|-----------------------|----|--------------------------|----|--------------------------|----|-----------------------|----|-----------------------|-----|--------------|
| | | | | (a) | | (b) | | (c) | | (d) | | (e) | | (f) | | (g) |
| 9 1 | Non Opt Out Energy Allocation %'s Sch 1, | Pg 2, L11 | | 99.4193% | | 0.5807% | | 3.4493% | | 54.8760% | | 4.1820% | | 37.4927% | | |
| | Energy | • | \$ | 3,650,118 | \$ | | \$ | 127.155 | \$ | 2,022,956 | \$ | 154,166 | \$ | 1,382,138 | \$ | 7,357,853 |
| | Program Cost 4CP Sch 1, Pg 3, L1-L | | • | 43.5114% | • | 0.1318% | • | 1.8399% | · | ,- , | • | , | · | , , | • | , , |
| | , , , | | \$ | 1,805,799 | \$ | 5,470 | \$ | 76,359 | | | | | | | | 1,887,628 |
| 13 I | kWh Recovery | | \$ | 5,455,917 | \$ | 26,791 | \$ | 203,514 | \$ | 2,022,956 | \$ | 154,166 | \$ | 1,382,138 | \$ | 9,245,481 |
| 14 I | Estimated kWh (January 2021 through December 2021) Sch 1 | 1, Pg 2, L3 | 1. | ,360,479,616 | | 7,946,703 | | 64,284,919 | | 1,023,346,780 | 7 | 77,940,636 | | 720,901,566 | | |
| 15 I | kWh Pricing | [13]/[14] | \$ | 0.004010 | \$ | 0.003371 | \$ | 0.003166 | \$ | 0.001977 | \$ | 0.001978 | \$ | 0.001917 | | |
| 16 I | Indiana Utility Receipts Tax after January 1, 2021 | | | 0.9853 | | 0.9853 | | 0.9853 | | 0.9853 | | 0.9853 | | 0.9853 | | |
| 17 I | EEFC (\$/kWh - to Sch 8, Pg 1, L3) | [15]/[16] | \$ | 0.004070 | \$ | 0.003422 | \$ | 0.003213 | \$ | 0.002006 | \$ | 0.002008 | \$ | 0.001946 | | |
| | | • | | | | | | | | | | | | | | |
| 18 I | Modified 4CP Sch 1, Pg 3, L4-L | L6, col. (c) | | | | | | | | 28.1563% | | 2.1750% | | 24.1856% | | |
| 19 I | kW / kVa Recovery | [8(d)]*[18] | | | | | | | \$ | 1,168,535 | \$ | 90,266 | \$ | 1,003,745 | \$ | 2,262,546 |
| 20 I | Estimated kW / kVa (January 2021 through December 2021) Sch 1, | Pg 2, L12 | | | | | | | | 2,981,676 | | 285,615 | | 1,284,672 | | |
| 21 I | kW / kVa Pricing | [19]/[20] | | | | | | | \$ | 0.392 | \$ | 0.316 | \$ | 0.781 | | |
| 22 I | Indiana Utility Receipts Tax after January 1, 2021 | | | | | | | | \$ | 0.9853 | \$ | 0.9853 | \$ | 0.9853 | | |
| 23 I | EEFC (\$ per kW / kVa - to Sch 8, Pg 1, L7) | [21]/[22] | | | | | | | \$ | 0.398 | \$ | 0.321 | \$ | 0.793 | \$ | 11,508,027 |

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 6 Page 1 of 3

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) LARGE CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | Cause No. 43839 | Description | <u>T</u> | ariff Rate |
|----------|-----------------------------------|---|----------|------------|
| 1 | Rate DGS-Demand General Service | Last block rate applicable per kWh for all over 15,000 kWh used per month | \$ | 0.02518 |
| | | Demand Charge applicable per kW for all kW used per month | \$ | 5.187 |
| 2 | Rate LP-Large Power Service | Rate applicable per kWh for all kWh used per month | \$ | 0.01947 |
| | | Demand Charge applicable per kVa for all kVa used per month | \$ | 9.310 |
| 3 | Rate HLF-High Load Factor Service | Demand Charge applicable per kVa for all kVa used per month | \$ | 19.482 |

[A]

[B]

[C]

[D]

[E]

[F]

[Q]

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) PROJECTED LARGE CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

[K]

[L]

[M]

[N]

[O]

[P]

[O]

[P]

| Line No. | | 2021 Saving 6/30/2 | 2014 | 12/3 | ings as of 1/2014 | 12/3 | vings as of 31/2015 | 12 | vings as of /31/2016 | 12/ | vings as of 31/2017 | 12/3 | vings as of 31/2018 | 12/ | vings as of 31/2019 | 12/ | avings as of /31/2020 | 12/ | vings as of 31/2021 | 2020 Savings Total (2) |
|---|--|---|--|---|---|---|---|--|---|---|--|-------------------------|---|--------------------------|---|--------------------------|--|-------------------------|---|--|
| Energy | DGS - 3 | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh |
| | DG3 - 3 | | | | | | | | | | | | | | | | | | | |
| 1 | 2014 Opt Out | 1,127,393 | 11.4761% | | | | | | | | | | | | | | | | | 1,127,393 |
| 2 | 2015 Opt Out | 462,584 | 4.7088% | 169,754 | 5.3192% | | | | | | | | | | | | | | | 632,339 |
| 3 | 2018 Opt Out | 113,405 | 1.1544% | 27,261 | 0.8542% | 13,900 | 0.9022% | 22,013 | 0.9022% | 28,508 | 0.9022% | | | | | | | | | 205,088 |
| 4 | Non - Opt Out | 8,120,487 | 82.6608% | 2,994,322 | 93.8266% | 1,526,716 | 99.0978% | 2,417,901 | 99.0978% | 3,131,276 | 99.0978% | 3,224,726 | 100.0000% | 3,183,224 | 100.0000% | 3,474,624 | 100.0000% | 1,924,508 | 100.0000% | 29,997,785 |
| 5 | Total DGS-3 kWh (2) | 9,823,869 | 100.0000% | 3,191,338 | 100.0000% | 1,540,616 | 100.0000% | 2,439,915 | 100.0000% | 3,159,784 | 100.0000% | 3,224,726 | 100.0000% | 3,183,224 | 100.0000% | 3,474,624 | 100.0000% | 1,924,508 | 100.0000% | 31,962,604 |
| | LP | | | | | | | | | | | | | | | | | | | |
| 6 | 2014 Opt Out | 12,005,909 | 58.5527% | | | | | | | | | | | | | | | | | 12,005,909 |
| 7 | 2015 Opt Out | 1,248,458 | 6.0887% | 278,863 | 14.6903% | | | | | | | | | | | | | | | 1,527,321 |
| 8 | 2016 Opt Out | 278,652 | 1.3590% | 62,241 | 3.2788% | 179,991 | 3.8434% | | | | | | | | | | | | | 520,884 |
| 9 | 2017 Opt Out | 193,494 | 0.9437% | 43,220 | 2.2768% | 124,985 | 2.6689% | 59,108 | 2.7755% | | | | | | | | | | | 420,807 |
| 10 | 2018 Opt Out | 142,710 | 0.6960% | 31,877 | 1.6792% | 92,181 | 1.9684% | 43,595 | 2.0471% | 104,428 | 2.1055% | F04 40= | 7 500001 | | | | | | | 414,791 |
| 11 12 | 2019 Opt Out Non - Opt Out | 502,277 6.132.946 | 2.4496% 29.9103% | 112,192 1.369.894 | 5.9102% 72.1647% | 324,438 3.961.479 | 6.9279% 84.5914% | 153,437 1.873.508 | 7.2048% 87.9726% | 367,544 4,487,811 | 7.4105% 90.4840% | 534,435 6.525.607 | 7.5699% 92.4301% | 3.638.297 | 100.0000% | 4.678.781 | 100.0000% | 2.591.461 | 100.0000% | 1,994,323 35,259,783 |
| 13 | Total LP kWh (2) | 20,504,445 | 100.0000% | 1,369,894 | 100.0000% | 4,683,073 | 100.0000% | 2,129,648 | 100.0000% | 4,487,811 | 100.0000% | 7,060,042 | 100.0000% | 3,638,297 | 100.0000% | 4,678,781 | 100.0000% | 2,591,461 | 100.0000% | 52,143,817 |
| | | .,, | | ,, | | ,, | | , ., | | ,, | | ,, | | .,, | | ** ** | | ,, | | . , .,. |
| | HLF | | | | | | | | | | | | | | | | | | | |
| 14 | 2014 Opt Out | 116,294 | 100.0000% | | | | | | | | | | | | | | | | | 116,294 |
| 15 | Total HLF kWh (2) | 116,294 | 100.0000% | | | | | | | | | | | | | | | | | 116,294 |
| | | | | | | | | | | | | | | | | | | | | |
| | | 2021 Saving 6/30/2 | 2014 | 12/3 | ings as of 1/2014 | 12/3 | vings as of 31/2015 | 12 | vings as of /31/2016 | 12/ | vings as of 31/2017 | 12/3 | vings as of 31/2018 | 12/ | vings as of 31/2019 | 12/ | avings as of /31/2020 | 12/ | vings as of 31/2021 | 2020 Savings Total |
| Demand | DGS-3 | | | 12/3 | | | | | | | | | | | | | | | | |
| Demand | DGS-3 2014 Opt Out | 6/30/2 | 2014 | 12/3 | 1/2014 | 12/3 | 31/2015 | 12 | /31/2016 | 12/ | 31/2017 | 12/3 | 31/2018 | 12/ | 31/2019 | 12/ | /31/2020 | 12/ | 31/2021 | Total |
| 16 17 | | 6/30/2 kW / kVa 1,640 559 | 2014 Allocation % | 12/3 kW / kVa 239 | 1/2014 Allocation % 4.0140% | 12/3 | 31/2015 | 12 | /31/2016 | 12/ | 31/2017 | 12/3 | 31/2018 | 12/ | 31/2019 | 12/ | /31/2020 | 12/ | 31/2021 | Total kW / kVa 1,640 798 |
| 16 17 18 | 2014 Opt Out 2015 Opt Out 2018 Opt Out | 6/30/2 kW / kVa 1,640 559 149 | 2014 Allocation % 10.5254% 3.5915% 0.9575% | 12/3 kW / kVa 239 64 | 1/2014 Allocation % 4.0140% 1.0702% | 12/3 kW / kVa | 31/2015 Allocation % | 12 kW / kVa | /31/2016 Allocation % | 12/ kW / kVa | 31/2017 Allocation % | 12/3 kW / kVa | Allocation % | 12/ kW / kVa | 31/2019 Allocation % | 12) kW / kVa | /31/2020 Allocation % | kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 |
| 16 17 18 19 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% | 239 64 5,651 | 4.0140% 1.0702% 94.9158% | 12/3 kW / kVa 38 3,388 | 31/2015 Allocation % 1.1149% 98.8851% | 34 2,971 | /31/2016 Allocation % 1.1149% 98.8851% | 12/ kW / kVa 84 7,458 | 31/2017 Allocation % 1.1149% 98.8851% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 |
| 16 17 18 19 | 2014 Opt Out 2015 Opt Out 2018 Opt Out | 6/30/2 kW / kVa 1,640 559 149 | 2014 Allocation % 10.5254% 3.5915% 0.9575% | 12/3 kW / kVa 239 64 | 1/2014 Allocation % 4.0140% 1.0702% | 12/3 kW / kVa | 31/2015 Allocation % | 12 kW / kVa | /31/2016 Allocation % | 12/ kW / kVa | 31/2017 Allocation % | 12/3 kW / kVa | Allocation % | 12/ kW / kVa | 31/2019 Allocation % | 12) kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 |
| 16 17 18 19 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% | 239 64 5,651 | 4.0140% 1.0702% 94.9158% | 12/3 kW / kVa 38 3,388 | 31/2015 Allocation % 1.1149% 98.8851% | 34 2,971 | /31/2016 Allocation % 1.1149% 98.8851% | 12/ kW / kVa 84 7,458 | 31/2017 Allocation % 1.1149% 98.8851% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 |
| 16 17 18 19 20 1 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% | 12/3 kW / kVa 239 64 5,651 5,954 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% | 12/3 kW / kVa 38 3,388 | 31/2015 Allocation % 1.1149% 98.8851% | 34 2,971 | /31/2016 Allocation % 1.1149% 98.8851% | 12/ kW / kVa 84 7,458 | 31/2017 Allocation % 1.1149% 98.8851% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 |
| 16 17 18 19 20 1 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% | 12/3 kW / kVa 239 64 5,651 5,954 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% | 38 3,388 3,426 | 31/2015 Allocation % 1.1149% 98.8951% 100.0000% | 34 2,971 | /31/2016 Allocation % 1.1149% 98.8851% | 12/ kW / kVa 84 7,458 | 31/2017 Allocation % 1.1149% 98.8851% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 |
| 16 17 18 19 20 1 21 22 23 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2016 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% | 12/3 kW / kVa 239 64 5,651 5,954 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% | 12/5 kW / kVa 388 3,388 3,426 | 31/2015 Allocation % 1.1149% 98.8851% 100.0000% | 12 kW / kVa 34 2,971 3,005 | 231/2016 Allocation % 1.1149% 98.8851% 100.0000% | 12/ kW / kVa 84 7,458 | 31/2017 Allocation % 1.1149% 98.8851% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 |
| 16 17 18 19 20 1 21 22 23 24 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2016 Opt Out 2017 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 13,256 1,823 206 167 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% 0.6811% | 239 64 5,651 5,954 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 1.8308% 1.4818% | 12/5 kW / kVa 38 3,388 3,426 | 31/2015 Allocation % 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% | 12 kW / kVa 34 2,971 3,005 | 73172016 Allocation % 1.1149% 98.8851% 100.0000% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% | 12/3 kW / kVa | 31/2018 Allocation % | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 359 |
| 16 17 18 19 20 1 21 22 23 24 25 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2017 Opt Out 2017 Opt Out 2018 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 13,256 1,823 206 167 180 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% 0.8811% 0.7328% | 12/3 kW / kVa 239 64 5,651 5,954 337 38 31 33 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% | 12/5 kW / kVa 38 3,388 3,426 | 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% | 12 kW/kVa 34 2.971 3,005 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% | 7,058 7,058 | 100.000% | 12/ kW / kVa 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 12/ kW / kVa | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 359 563 |
| 16 17 18 19 20 1 21 22 23 24 25 26 | 2014 Opt Out 2015 Opt Out 2018 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2015 Opt Out 2017 Opt Out 2018 Opt Out 2018 Opt Out 2018 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,677 13,256 1,823 206 167 180 586 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8611% 0.7328% 2.3904% | 12/3 kW / kVa 239 64 5,651 5,954 337 38 31 33 108 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% 1.5942% 5.2005% | 12/5 kW / kVa 38 3,388 3,426 | 31/2015 Allocation % 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% 6.2036% | 12 kW / kVa 34 2,971 3,005 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% 1.8070% 1.9442% 6.342% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% | 7,058 7,058 | 100.000% 100.000% 100.000% | 7,614 7,614 | 31/2019 Allocation % 100.0000% 100.0000% | 12/ kW / kVa 6,746 | 731/2020 Allocation % 100.0000% 100.0000% | 3,919 3,919 | 31/2021 Allocation % 100.0000% 100.0000% | Total kW / kVa 1,640 788 369 58,036 60,842 13,256 2,161 387 359 563 2,619 |
| 16 17 18 19 20 1 21 22 23 24 25 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out total DGS-3 kW / kVa (2) LP 2014 Opt Out 2016 Opt Out 2016 Opt Out 2017 Opt Out 2018 Opt Out 2019 Opt Out 2019 Opt Out Non - Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 13,256 1,823 206 167 180 586 8,313 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% 0.8811% 0.7328% | 12/3 kW / kVa 239 64 5,651 5,954 337 38 31 33 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% 1.5942% 5.2005% 73.7226% | 12/5 kW / kVa 38 3.388 3.426 142 115 124 403 5.714 | 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% | 34 2.971 3,005 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% 1.8070% 1.9442% 6.3421% 89.9067% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% 1.9800% 6.4588% 91.5612% | 7.058 7,058 7,058 | 100.000% 100.000% 100.000% 6.5893% 93.4107% | 7,614 7,614 | 31/2019 Allocation % | 12/ kW / kVa | /31/2020 Allocation % | 3,919 3,919 3,928 | 31/2021 Allocation % | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 359 563 |
| 16 17 18 19 20 1 21 22 23 24 25 26 27 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out total DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2015 Opt Out 2016 Opt Out 2017 Opt Out 2018 Opt Out 2018 Opt Out 7018 Opt Out 7019 Opt Out 7019 Opt Out 7019 Opt Out 7019 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,677 13,256 1,823 206 167 180 586 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% 0.6811% 0.7228% 2.3904% 33.8864% | 12/3 kW / kVa 239 64 5.651 5,954 337 38 31 33 108 1,538 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% 1.5942% 5.2005% | 12/5 kW / kVa 38 3,388 3,426 | 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% 6.2036% 87.9431% | 12 kW / kVa 34 2,971 3,005 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% 1.8070% 1.9442% 6.342% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% | 7,058 7,058 | 100.000% 100.000% 100.000% | 7,614 7,614 | 100.000% | 6,746 6,746 | 31/2020 Allocation % 100.0000% 100.0000% | 3,919 3,919 | 31/2021 Allocation % 100.0000% 100.0000% | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 359 563 2,619 54,687 |
| 16 17 18 19 20 1 21 22 23 24 25 26 27 28 | 2014 Opt Out 2015 Opt Out 2018 Opt Out 2018 Opt Out Non - Opt Out otal DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2015 Opt Out 2017 Opt Out 2019 Opt Out 2019 Opt Out Non - Opt Out HLF HLF | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 13,256 1,823 206 167 180 586 8,313 24,532 | 2014 Allocation % 10.5254% 3.5915% 0.95757% 84.9255% 100.0000% 54.0352% 7.4325% 0.8415% 0.6811% 0.7328% 33.8864% 100.0000% | 12/3 kW / kVa 239 64 5.651 5,954 337 38 31 33 108 1,538 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% 1.5942% 5.2005% 73.7226% | 12/5 kW / kVa 38 3.388 3.426 142 115 124 403 5.714 | 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% 6.2036% 87.9431% | 34 2.971 3,005 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% 1.8070% 1.9442% 6.3421% 89.9067% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% 1.9800% 6.4588% 91.5612% | 7.058 7,058 7,058 | 100.000% 100.000% 100.000% 6.5893% 93.4107% | 7,614 7,614 | 100.000% | 6,746 6,746 | 31/2020 Allocation % 100.0000% 100.0000% | 3,919 3,919 3,928 | 31/2021 Allocation % 100.0000% 100.0000% | Total kW / kVa 1,640 788 369 58,036 60,842 13,256 2,161 3,879 563 2,619 54,657 74,032 |
| 16 17 18 19 20 1 21 22 23 24 25 26 27 | 2014 Opt Out 2015 Opt Out 2018 Opt Out Non - Opt Out total DGS-3 kW / kVa (2) LP 2014 Opt Out 2015 Opt Out 2015 Opt Out 2016 Opt Out 2017 Opt Out 2018 Opt Out 2018 Opt Out 7018 Opt Out 7019 Opt Out 7019 Opt Out 7019 Opt Out 7019 Opt Out | 6/30/2 kW / kVa 1,640 559 149 13,229 15,577 13,256 1,823 206 167 180 586 8,313 | 2014 Allocation % 10.5254% 3.5915% 0.9575% 84.9256% 100.0000% 54.0352% 7.4325% 0.8415% 0.6811% 0.7228% 2.3904% 33.8864% | 12/3 kW / kVa 239 64 5.651 5,954 337 38 31 33 108 1,538 | 1/2014 Allocation % 4.0140% 1.0702% 94.9158% 100.0000% 16.1700% 1.8308% 1.4818% 1.5942% 5.2005% 73.7226% | 12/5 kW / kVa 38 3.388 3.426 142 115 124 403 5.714 | 1.1149% 98.8851% 100.0000% 2.1840% 1.7676% 1.9018% 6.2036% 87.9431% | 34 2.971 3,005 47 50 163 2,317 | 731/2016 Allocation % 1.1149% 98.8851% 100.0000% 1.8070% 1.9442% 6.3421% 89.9067% | 12/ kW / kVa 84 7,458 7,542 | 1.1149% 98.8851% 100.0000% 1.9800% 6.4588% 91.5612% | 7.058 7,058 7,058 | 100.000% 100.000% 100.000% 6.5893% 93.4107% | 7,614 7,614 | 100.000% | 6,746 6,746 | 31/2020 Allocation % 100.0000% 100.0000% | 3,919 3,919 3,928 | 31/2021 Allocation % 100.0000% 100.0000% | Total kW / kVa 1,640 798 369 58,036 60,842 13,256 2,161 387 359 563 2,619 54,687 |

Notes:
(1) Allocation percentages for Opt Out 2014 and Opt Out 2015 groups are fixed at DSMA-13, Sch 6, Pg 2 of 2, Lines 1 (Energy) and Line 10 (Demand). Opt Out 2016 is fixed at DSMA-14, Sch 6, Pg 2 of 2, Lines 1 (Energy) and Line 12 (Demand). Opt Out 2017 and Non-Opt Out groups are allocated based on projected sales shown on Sch 1, Pg 2.
(2) Supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 1 of 2, and Company's Work Paper.

Cause No. 43405-DSMA 18

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) PROJECTED LARGE CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | | Reference | 20 | [A] 014 Opt Out | 20 | [B] 15 Opt Out | 201 | [C] 6 Opt Out | [D] 2017 Opt Out | 20 | [E] 18 Opt Out | [F] 2019 Opt Out | [G] Non - Opt Out | [H] Total (1) |
|----------------|--|--|-----------------|----------------------|-----------------|----------------------|-----------------|----------------------|----------------------------|----------|-----------------------------|----------------------------|----------------------------|------------------|
| Energy | DGS - 3 | | | | | | | | | | | | | |
| 1 2 | kWh Savings Tariff Rate (\$/kWh) | Sch. 6, Pg. 2, Col. Q Sch. 6, Pg. 1 | \$ | 1,127,393 0.02518 | \$ | 632,339 0.02518 | | | | \$ | 205,088 0.02518 | | 29,997,785 \$ 0.02518 | 31,962,604 kWh |
| 3 | LRAM (Energy) | Line 1 x Line 2 | \$ | 28,388 | \$ | 15,922 | | | | \$ | 5,164 | | \$ 755,344 | |
| 4 5 | kW / kVa Savings Tariff Rate (\$/kW/kVa) | Sch. 6, Pg. 2, Col. Q Sch. 6, Pg. 1 | \$ | 1,640 5.187 | \$ | 798 5.187 | | | | \$ | 369 5.187 | | 58,036 \$ 5,187 | 60,842 kW / kVa |
| 6 | LRAM (Demand) | Line 4 x Line 5 | \$ | 8,504 | \$ | 4,141 | | | | \$ | 1,912 | | \$ 301,030 | |
| 7 | Total LRAM | Line 3 + Line 6 | \$ | 36,892 | \$ | 20,064 | | | | \$ | 7,076 | | \$ 1,056,374 | |
| 8 | Budgeted Consumption | Sch. 1, Pg. 2 | | 19,688,148 | | 7,466,200 | | | | | 3,048,000 | | 334,784,318 | |
| 9 10 | LRAM Component Rate DGS-3 - LRAM Component Rate with IURT (2) | Line 7 / Line 8 Line 9 / 0.9853 | \$ \$ | 0.001874 0.001902 | \$ \$ | 0.002687 0.002727 | | | | | 0.002322 0.002356 | | \$ 0.003155 \$ 0.003202 | |
| | • | Ellie 37 0.3000 | ٠ | 0.001302 | ٠ | 0.002727 | | | | • | 0.002000 | | 0.000202 | |
| | LP | | | | | | | | | | | | | |
| 11 | kWh Savings | Sch. 6, Pg. 2, Col. Q | | 12,005,909 | | 1,527,321 | | 520,884 | 420,807 | | 414,791 | 1,994,323 | 35,259,783 | 52,143,817 kWh |
| 12 13 | Tariff Rate (\$/kWh) LRAM (Energy) | Sch. 6, Pg. 1 Line 11 x Line 12 | \$ | 0.01947 233,755 | \$ \$ | 0.01947 29,737 | \$ \$ | 0.01947 10,142 | \$ 0.01947 \$ 8.193 | \$ \$ | 0.01947 8,076 | \$ 0.01947 \$ 38,829 | \$ 0.01947 \$ 686,508 | |
| | | | • | | • | | • | | | • | | | | 7.000 |
| 14 15 | kW / kVa Savings Tariff Rate (\$/kW/kVa) | Sch. 6, Pg. 2, Col. Q Sch. 6, Pg. 1 | \$ | 13,256 9.310 | \$ | 2,161 9.310 | s | 387 9.310 | 359 \$ 9.310 | \$ | 563 9.310 | 2,619 \$ 9.310 | 54,687 \$ 9,310 | 74,032 kW / kVa |
| 16 | LRAM (Demand) | Line 14 x Line 15 | \$ | 123,411 | \$ | 20,115 | \$ | 3,598 | \$ 3,346 | \$ | 5,246 | \$ 24,381 | \$ 509,138 | |
| 17 | Total LRAM | Line 13 + Line 16 | \$ | 357,166 | \$ | 49,852 | \$ | 13,740 | \$ 11,539 | \$ | 13,322 | \$ 63,211 | \$ 1,195,646 | |
| 18 | Budgeted Consumption | Sch. 1, Pg. 2 | | ,359,880,249 | | 97,854,900 | | 22,907,400 | 7,533,600 | | 12,379,200 | 47,120,600 | 720,901,566 | |
| 19 20 | LRAM Component Rate LP - LRAM Component Rate with IURT (2) | Line 17 / Line 18 Line 19 / 0.9853 | \$ \$ | 0.000263 0.000267 | \$ \$ | 0.000509 0.000517 | \$ \$ | 0.000600 0.000609 | \$ 0.001532 \$ 0.001555 | | 0.001076 0.001092 | \$ 0.001341 \$ 0.001361 | \$ 0.001659 \$ 0.001683 | |
| 20 | | Line 19 / 0.9003 | Ţ | 0.000207 | φ | 0.000317 | • | 0.000003 | \$ 0.001000 | Ţ | 0.001032 | \$ 0.001301 | \$ 0.001003 | |
| | HLF | | | | | | | | | | | | | |
| 21 | kWh Savings | Sch. 6, Pg. 2, Col. Q | | 116,294 | | | | | | | | | | 116,294 kWh |
| 22 23 | Tariff Rate (\$/kWh) LRAM (Energy) | Sch. 6, Pg. 1 Line 21 x Line 22 | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| 24 25 | kW / kVa Savings Tariff Rate (\$/kW/kVa) | Sch. 6, Pg. 2, Col. Q Sch. 6, Pg. 1 | \$ | 116 19.482 | | | | | | | | | | 116 kW / kVa |
| 26 | LRAM (Demand) | Line 24 x Line 25 | \$ | 2,255 | | | | | | | | | | |
| 27 | Total LRAM | Line 23 + Line 26 | \$ | 2,255 | | | | | | | | | | |
| 28 | Budgeted Consumption | Sch. 1, Pg. 2 | | 79,734,000 | | | | | | | | | | |
| 29 30 | LRAM Component Rate | Line 27 / Line 28 Line 29 / 0.9853 | \$ \$ | 0.000028 0.000029 | | | | | | | | | | |
| 30 | HLF - LRAM Component Rate with IURT (2) | Line 29 / 0.9853 | Þ | | | | | | | | | | | |
| 31 | Recoverable Lost Margin for 2021 Opt Out Customers Opt Out 2021 - Applicable kWh Savings x Tariff Rate | | \$ | DGS-3 706.885 | \$ | LP 636.052 | | | | | | | | |
| 32 | Opt Out 2021 - Applicable kW/kVa Savings x Tariff Rate | | \$ | 280.700 | \$ | 460,002 | | | | | | | | |
| 33 | Opt Out 2021 - Total LRAM (Energy + Demand) | Line 31 + Line 32 | \$ | 987,585 | \$ | 1,096,054 | | | | | | | | |
| 34 | Opt Out 2021 - Lost Margin Component (\$/kWh) | Line 33 / Col G | \$ | 0.002950 | \$ | 0.001520 | | | | | | | | |
| 35 | Opt Out 2021 - Lost Margin Component with IURT (\$/kWh) (2) | Line 34 / 0.9853 | \$ | 0.002994 | \$ | 0.001543 | | | | | | | | |

Notes: (1) Total kWh / kW/kVa savings supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2 (2) to Schedule 8, pages 1-9

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) SMALL CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | Cause No. 43839 | | | | RATE DERI | VATION | | |
|----------|----------------------|----------------|--------------|-----------------------------|--------------------------------|---------------|------------------|--------------------------|
| 1 | Rate RS-Standard | | Rate ap | oplicable per kWh for all l | kWh used per month | | | \$ 0.09160 |
| 2 | Rate RS-Transitional | | | | | | | |
| | | Last Bloc | k | | | | | |
| | | Rate | _ | Sales (1) | % of Total | | Effective | |
| 3 | June - September | 0.04937 | kWh | 45,069,958 kWh | % June - Sept Usage | 0.23 | 0.23 X 0.04937 = | \$ 0.01136 |
| 4 | October - May | 0.03654 | kWh | 154,140,518_kWh | % October - May Usage | 0.77 | 0.77 X 0.03654 = | |
| 5 | | | | 199,210,476 kWh | | | | \$ 0.03949 (2) |
| 6 | Rate B | | Rate ap | oplicable per kWh for all l | kWh used per month | | | \$ 0.04688 |
| 7 | Rate SGS | | Last blo | ock rate applicable per k\ | Wh for all over 2,000 kWh used | per month | | \$ 0.03687 |
| 8 | Rate DGS 1, 2 | | | | | | | |
| | | | | Sales | s (kWh) (1) | | | |
| | | 5.4 | | D00.4 | D00.0 | T .4.1 | % of | Effective But |
| • | | Rate | . | DGS 1 | DGS 2 | Total | Total | Effective Rate |
| 9 | 2nd bl | | | 244,989,302 | 398,472,485 | 643,461,787 | 0.95 | 0.95 X 0.05415 = 0.05144 |
| 10 | Last b | ock \$ 0.02518 | s kvvn | 1,147,787 | 30,811,130 | 31,958,917 | 0.05 | 0.05 X 0.02518 = 0.00126 |
| 11 | | | | 246,137,089 | 429,283,615 | 675,420,704 | | \$ 0.05270 (2) |
| 12 | | | Deman | d Charge applicable per | kW for all kW used per month | | | \$ 5.18700 |
| 13 | Rate OSS | | Rate ap | oplicable per kWh for all l | kWh used per month | | | \$ 0.04385 |
| | | | Deman | d Charge applicable per | kW for all kW used per month | | | \$ 4.74400 |

Notes:

- (1) Energy sales from Cause No. 43839
- (2) Effective rate used only for <u>projections</u> of lost margins.

Cause No. 43405-DSMA 18

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) SMALL CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | | [A] 2021 Savin 6/30/2 | 014 | [C] 2021 Savir 12/31/ | 2014 | [E] 2021 Savir 12/31/ | 2015 | [G] 2021 Savin 12/31/2 | 016 | [l] 2021 Saving 12/31/2 | 017 | [K] 2021 Saving 12/31/2 | 018 | [M] 2021 Saving 12/31/2 | 019 | [O] 2021 Saving 12/31/20 | 120 | [Q] 2021 Savir 12/31/ | 2021 | [S] 2020 Savings Total (2) |
|----------------------|--|--------------------------------------|--|-----------------------------|-------------------------------|-----------------------------|------------------------|-------------------------------|------------------------|-------------------------------|------------------------|-------------------------------|------------------------|-------------------------------|------------------------|--------------------------------|------------------------|-----------------------------|------------------------|---------------------------------------|
| Energy | RS-S | kWh | Allocation % (1) | kWh A | Allocation % (1) | kWh / | Allocation % (1) | kWh | Allocation % (1) | kWh A | Allocation % (1) | kWh A | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh | Allocation % (1) | kWh |
| 1 2 | All customers Total RS-S kWh (2) | 8,015,646 8,015,646 | 100.0000% | 2,685,086 2,685,086 | 100.0000% | 3,556,553 3,556,553 | 100.0000% 100.0000% | 7,316,027 7,316,027 | 100.0000% 100.0000% | 7,858,103 7,858,103 | 100.0000% 100.0000% | 8,364,902 8,364,902 | 100.0000% 100.0000% | 9,540,213 9,540,213 | 100.0000% 100.0000% | 8,346,440 8,346,440 | 100.0000% | 7,758,172 7,758,172 | 100.0000% 100.0000% | 63,441,143 63,441,143 |
| | RS-T | | | | | | | | | | | | | | | | | | | |
| 3 4 | All customers Total RS-T kWh (2) | 2,110,099 2,110,099 | 100.0000% 100.0000% | 895,411 895,411 | 100.0000% 100.0000% | 745,826 745,826 | 100.0000% 100.0000% | 1,568,366 1,568,366 | 100.0000% 100.0000% | 1,905,706 1,905,706 | 100.0000% 100.0000% | 1,672,378 1,672,378 | 100.0000% 100.0000% | 2,160,445 2,160,445 | 100.0000% 100.0000% | 2,390,901 2,390,901 | 100.0000% 100.0000% | 2,826,617 2,826,617 | 100.0000% 100.0000% | 16,275,751 16,275,751 |
| | В | | | | | | | | | | | | | | | | | | | |
| 5 6 | All customers Total B kWh (2) | 140,527 140,527 | 100.0000% | 13,377 13,377 | 100.0000% | 21,391 21,391 | 100.0000% | 15,789 15,789 | 100.0000% | 16,494 16,494 | 100.0000% | 11,614 11,614 | 100.0000% 100.0000% | 14,149 14,149 | 100.0000% 100.0000% | 52,096 52,096 | 100.0000% | 53,719 53,719 | 100.0000% | 339,156 339,156 |
| | SGS | | | | | | | | | | | | | | | | | | | |
| 7 8 9 | 2014 Opt Out 2015 Opt Out 2019 Opt Out | 5,214 706 811 | 0.4090% 0.0554% 0.0636% | 66 75 | 0.0556% 0.0638% | 230 | 0.0639% | 183 | 0.0639% | 147 | 0.0639% | 833 | 0.0639% | | | | | | | 5,214 772 2,279 |
| 10 11 | Non - Opt Total SGS kWh (2) | 1,268,106 1,274,836 | 99.4721% 100.0000% | 117,959 118,100 | 99.8806% 100.0000% | 360,104 360,334 | 99.9361% 100.0000% | 286,229 286,412 | 99.9361% 100.0000% | 229,635 229,782 | 99.9361% 100.0000% | 1,303,300 1,304,133 | 99.9361% 100.0000% | 737,629 737,629 | 100.0000% 100.0000% | 1,071,046 1,071,046 | 100.0000% | 593,226 593,226 | 100.0000% 100.0000% | 5,967,233 5,975,497 |
| | DGS-1/2 | | | | | | | | | | | | | | | | | | | |
| 12 13 14 15 | 2014 Opt Out 2015 Opt Out 2018 Opt Out 2019 Opt Out | 422,111 59,686 9,864 22,226 | 1.8078% 0.2556% 0.0422% 0.0952% | 11,209 1,852 4,174 | 0.2603% 0.0430% 0.0969% | 2,806 6.323 | 0.0431% 0.0972% | 3,188 7.183 | 0.0431% 0.0972% | 2,540 5.723 | 0.0431% 0.0972% | 7.152 | 0.0972% | | | | | | | 422,111 70,895 20,250 52,780 |
| 16 17 | Non - Opt Total DGS-1/2 kWh (2) | 22,835,632 23,349,518 | 97.7992% 100.0000% | 4,288,573 4,305,809 | 99.5997% 100.0000% | 6,496,617 6,505,747 | 99.8597% 100.0000% | 7,379,647 7,390,017 | 99.8597% 100.0000% | 5,879,613 5,887,875 | 99.8597% 100.0000% | 7,348,268 7,355,420 | 99.9028% 100.0000% | 10,353,840 10,353,840 | 100.0000% 100.0000% | 7,689,760 7,689,760 | 100.0000% 100.0000% | 4,259,169 4,259,169 | 100.0000% 100.0000% | 76,531,118 77,097,155 |
| ., | oss | 20,040,010 | 100.0007,0 | 4,000,000 | 100.00070 | 0,000,141 | 100.0007,0 | 7,000,017 | 100.000070 | 0,007,070 | 100.000070 | 7,000,420 | 100.00070 | 10,000,040 | 100.00070 | 7,000,700 | 100.00070 | 4,200,100 | 100.00070 | 77,007,100 |
| 18 19 | 2014 Opt Out 2015 Opt Out | 44,046 339,504 | 1.2644% 9.7457% | 2,599 | 9.8705% | | | | | | | | | | | | | | | 44,046 342,102 |
| 20 21 | Non - Opt Total OSS kWh (2) | 3,100,079 3,483,629 | 88.9899% 100.0000% | 23,730 26,329 | 90.1295% 100.0000% | 199,795 199,795 | 100.0000% 100.0000% | 1,594,169 1,594,169 | 100.0000% 100.0000% | 752,292 752,292 | 100.0000% | 598,415 598,415 | 100.0000% 100.0000% | 736,979 736,979 | 100.0000% 100.0000% | 913,911 913,911 | 100.0000% 100.0000% | 506,193 506,193 | 100.0000% 100.0000% | 8,425,562 8,811,711 |
| | | 2021 Savin 6/30/2 | | 2021 Savir 12/31/ | | 2021 Savir 12/31/ | | 2021 Savin | | 2021 Saving 12/31/2 | | 2021 Saving 12/31/2 | | 2021 Saving 12/31/2 | | 2021 Saving 12/31/20 | | 2021 Savir 12/31/ | | 2020 Savings Total (2) |
| Demand | DGS-1/2 | kW / kVa | Allocation % (1) | kW / kVa A | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa | Allocation % (1) | kW/kVa A | Allocation % (1) | kW/kVa A | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa | Allocation % (1) | kW / kVa |
| 22 23 24 24 | 2014 Opt Out 2015 Opt Out 2018 Opt Out 2019 Opt Out | 1,026 208 25 43 | 1.5359% 0.3118% 0.0369% 0.0647% | 27 3 6 | 0.3167% 0.0375% 0.0657% | 6 10 | 0.0376% 0.0659% | 4 7 | 0.0376% 0.0659% | 4 7 | 0.0376% 0.0659% | 10 | 0.0660% | | | | | | | 1,026 235 41 82 |
| 25 26 | Non - Opt Out Total DGS-1/2 kW / kVa (2) | 65,487 66,789 | 98.0506% 100.0000% | 8,513 8,549 | 99.5801% 100.0000% | 15,222 15,238 | 99.8964% 100.0000% | 10,321 10,332 | 99.8964% 100.0000% | 10,185 10.196 | 99.8964% 100.0000% | 14,976 14,986 | 99.9340% 100.0000% | 26,856 26,856 | 100.0000% 100.0000% | 14,931 14.931 | 100.0000% | 8,674 8,674 | 100.0000% | 175,166 176,551 |
| | oss | 20,700 | | 0,040 | | 10,200 | | 10,002 | | 10,100 | | 14,000 | | 20,000 | | 14,001 | | 0,014 | . 20.000070 | .70,001 |
| 27 28 29 | 2014 Opt Out 2015 Opt Out Non - Opt Out | 122 1,049 8,290 | 1.2901% 11.0920% 87.6179% | 6 45 | 11.2370% 88.7630% | 343 | 100.0000% | 2.384 | 100.0000% | 2,282 | 100.0000% | 1,055 | 100.0000% | 1,550 | 100.0000% | 1.774 | 100.0000% | 1,031 | 100.0000% | 122 1,055 18,753 |
| 30 | Total OSS kW / kVa (2) | 9,461 | 100.0000% | 50 | 100.0000% | 343 | 100.0000% | 2,384 | 100.0000% | 2,282 | 100.0000% | 1,055 | 100.0000% | 1,550 | 100.0000% | 1,774 | 100.0000% | 1,031 | 100.0000% | 19,931 |

Notes:
(1) Allocation percentages fixed at DSMA-13, Sch 7, Pg 3, Lines 1 (Energy) and Line 10 (Demand) for Opt Out 2014, Opt Out 2015 and Non-Opt Out groups.
(2) Supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2, and Company's Work Paper.

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) PROJECTED SMALL CUSTOMER LOST MARGIN COMPONENT FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line No. | | Reference | 20 | [A] 114 Opt Out | 20 | [B] 015 Opt Out | 20 | [C] 18 Opt Out | | D] Opt Out | No | [E] on - Opt Out | [F] Total (1) | |
|-----------------|---|--|-----------------|-----------------------------|-----------------|-----------------------------|-----------------|----------------------|----------|-----------------------------|-----------------|-----------------------------|------------------|----------|
| Energy | PO 0 (411 0 - 11 - 11 - 11) | | | | | | | | | | | | | • |
| 1 | RS-S (All Customers) kWh Savings | Sch 7, Pg 2. Col Q | | | | | | | | | | 63,441,143 | 63,441,143 | kWh |
| 2 | Tariff Rate (\$/kWh) | Sch 7, Pg 1 | | | | | | | | | \$ | 0.09160 | 00,111,110 | |
| 3 | LRAM (Energy) | Line 1 x Line 2 | | | | | | | | | \$ | 5,811,209 | | |
| | RS-T (All Customers) | | | | | | | | | | | | | |
| 4 | kWh Savings | Sch 7, Pg 2. Col Q | | | | | | | | | | 16,275,751 | 16,275,751 | kWh |
| 5 | Tariff Rate (\$/kWh) | Sch 7, Pg 1 | | | | | | | | | \$ | 0.03949 | | |
| 6 | LRAM (Energy) | Line 4 x Line 5 | | | | | | | | | \$ | 642,744 | | |
| 7 | Total Residential LRAM (RS-S and RS-T) | Line 3 + Line 6 | | | | | | | | | \$ | 6,453,953 | | |
| 8 | Budgeted Consumption (RS-S and RS-T) | Sch 1, Pg 2 | | | | | | | | | 1 | ,360,479,616 | | |
| 9 | LRAM Component Rate | Line 7 / Line 8 | | | | | | | | | \$ | 0.004744 | | |
| 10 | RS - LRAM Component Rate with IURT (2) | Line 9 / 0.9853 | | | | | | | | | \$ | 0.004815 | | |
| | B (All Customers) | | | | | | | | | | | | | |
| 11 | kWh Savings | Sch 7, Pg 2. Col Q | | | | | | | | | | 339,156 | 339,156 | kWh |
| 12 | Tariff Rate (\$/kWh) | Sch 7, Pg 1 | | | | | | | | | \$ | 0.04688 | | |
| 13 | LRAM (Energy) | Line 11 x Line 12 | | | | | | | | | \$ | 15,900 | | |
| 14 | Budgeted Consumption | Sch 1, Pg 2 | | | | | | | | | | 7,946,703 | | |
| 15 | LRAM Component Rate | Line 13 / Line 14 | | | | | | | | | \$ | 0.002001 | | |
| 16 | B - LRAM Component Rate with IURT (2) | Line 15 / 0.9853 | | | | | | | | | \$ | 0.002031 | | |
| | SGS | | | | | | | | | | | | | |
| 17 | kWh Savings | Sch 7, Pg 2. Col Q | • | 5,214 | • | 772 | | | • | 2,279 | • | 5,967,233 | 5,975,497 | kWh |
| 18 19 | Tariff Rate (\$/kWh) | Sch 7, Pg 1 Line 17 x Line 18 | \$ | 0.03687 192 | \$ | 0.03687 28 | | | \$ | 0.036870 84 | \$ \$ | 0.03687 220.012 | | |
| 19 | LRAM (Energy) | Line 17 x Line 10 | Þ | 192 | Þ | 20 | | | Þ | 04 | Þ | 220,012 | | |
| 20 | Budgeted Consumption | Sch 1, Pg 2 | _ | 223,608 | | 34,256 | | | \$ | 38,842 | | 64,284,919 | | |
| 21 22 | LRAM Component Rate SGS - LRAM Component Rate with IURT (2) | Line 19 / Line 20 Line 21 / 0.9853 | \$ \$ | 0.000860 0.000872 | \$ \$ | 0.000830 0.000843 | | | | 0.002163 0.002195 | \$ \$ | 0.003422 0.003474 | | |
| 22 | SGS - LRAM Component Rate with IUR1 (2) | Line 21 / 0.9853 | Þ | 0.000872 | Þ | 0.000843 | | | Þ | 0.002195 | Þ | 0.003474 | | |
| | DGS-1/2 | | | | | | | | | | | | | |
| 23 | kWh Savings | Sch 7, Pg 2. Col Q | • | 422,111 | • | 70,895 | • | 20,250 | • | 52,780 | • | 76,531,118 | 77,097,155 | kWh |
| 24 25 | Tariff Rate (\$/kWh) LRAM (Energy) | Sch 7, Pg 1 Line 23 x Line 24 | \$ | 0.05270 22,246 | <u>\$</u> \$ | 0.05270 3,736 | \$ | 0.05270 1,067 | \$ \$ | 0.05270 2,782 | \$ \$ | 0.05270 4,033,305 | | |
| 23 | LIMIN (Ellergy) | Lille 23 X Lille 24 | φ | 22,240 | φ | 3,730 | φ | 1,007 | Φ | 2,702 | φ | 4,033,303 | | |
| 26 | kW / kVa Savings | Sch 7, Pg 2. Col Q | • | 1,026 | • | 235 | • | 41 | • | 82 | • | 175,166 | 176,551 | kW / kVa |
| 27 28 | Tariff Rate (\$/kW/kVa) LRAM (Demand) | Sch 7, Pg 1 | \$ | 5.187 5,321 | \$ | 5.187 1,221 | \$ | 5.187 214 | \$ | 5.187 427 | \$ | 5.187 908,586 | | |
| 20 29 | Total LRAM | Line 26 x Line 27 Line 25 + Line 28 | φ \$ | 27,567 | э \$ | 4,957 | Φ \$ | 1,281 | \$ \$ | 3,209 | φ \$ | 4,941,891 | | |
| | | 0.1.1.0.0 | | | | | | | | | | | | |
| 30 | Budgeted Consumption | Sch 1, Pg 2 | • | 14,030,646 | ¢. | 1,545,372 | ¢. | 211,520 | c | 752,817 | • | 688,562,462 | | |
| 31 32 | LRAM Component Rate DGS-1/2 - LRAM Component Rate with IURT (2) | Line 29 / Line 30 Line 31 / 0.9853 | \$ \$ | 0.001965 0.001994 | \$ \$ | 0.003208 0.003256 | \$ \$ | 0.006058 0.006149 | | 0.004262 0.004326 | \$ \$ | 0.007177 0.007284 | | |
| 32 | | Line 317 0.3033 | Ψ | 0.001334 | Ψ | 0.003230 | Ψ | 0.000143 | Ψ | 0.004320 | Ψ | 0.007204 | | |
| | OSS | 01750015 | | 4 | | 040 105 | | | | | | 0.405.500 | 0.011.7 | 1340 |
| 33 34 | kWh Savings | Sch 7, Pg 2. Col Q | • | 44,046 0.04385 | • | 342,102 0.04385 | | | | | • | 8,425,562 | 8,811,711 | kWh |
| 34 35 | Tariff Rate (\$/kWh) LRAM (Energy) | Sch 7, Pg 1 Line 33 x Line 34 | \$ | 1,931 | <u>\$</u> \$ | 15,001 | | | | | \$ | 0.04385 369,461 | | |
| 33 | LIVINI (Litergy) | Line 33 x Line 34 | Ψ | 1,331 | Ψ | 13,001 | | | | | Ψ | 303,401 | | |
| 36 | kW / kVa Savings | Sch 7, Pg 2. Col Q | | 122 | | 1,055 | | | | | | 18,753 | 19,931 | kW / kVa |
| 37 | Tariff Rate (\$/kW/kVa) | Sch 7, Pg 1 | \$ | 4.744 | \$ | 4.744 | | | | | \$ | 4.744 | | |
| 38 | LRAM (Demand) Total LRAM | Line 36 x Line 37 Line 35 + Line 38 | \$ \$ | 579 | \$ \$ | 5,005 | | | | | \$ \$ | 88,966 | | |
| 39 | Total LRAM | Line 35 + Line 38 | Þ | 2,511 | Þ | 20,007 | | | | | Þ | 458,427 | | |
| 40 | Budgeted Consumption | Sch 1, Pg 2 | | 1,064,745 | | 11,517,000 | | | | | | 77,940,636 | | |
| 41 | LRAM Component Rate | Line 39 / Line 40 | \$ | 0.002358 | \$ | 0.001737 | | | | | \$ | 0.005882 | | |
| 42 | OSS - LRAM Component Rate with IURT (2) | Line 41 / 0.9853 | \$ | 0.002393 | \$ | 0.001763 | | | | | \$ | 0.005969 | | |
| | Recoverable Lost Margin for 2021 Opt Out Customers | | | SGS | | DGS - 1/2 | | oss | | | | | | |
| 43 | Opt Out 2021 - Applicable kWh Savings x Tariff Rate | | \$ | 198,140 | \$ | 3,808,840 | \$ | 347,264 | | | | | | |
| 44 | Opt Out 2021 - Applicable kW/kVa Savings x Tariff Rate | Line 40 : 11 - 44 | \$ | - | \$ | 863,593 | \$ | 84,076 | | | | | | |
| 45 46 | Opt Out 2021 - Total LRAM (Energy + Demand) Opt Out 2021 - Lost Margin Component (\$/kWh) | Line 43 + Line 44 Line 45 / Col D | \$ \$ | 198,140 0.003082 | \$ \$ | 4,672,434 0.006786 | \$ \$ | 431,340 0.005534 | | | | | | |
| 46 47 | Opt Out 2021 - Lost Margin Component (\$/kWh) Opt Out 2021 - Lost Margin Component with IURT (\$/kWh) (2) | Line 45 / Col D | \$ \$ | 0.003082 | \$ \$ | 0.006786 | \$ \$ | 0.005534 0.005617 | | | | | | |
| 41 | Sp. Sa. 2021 Lost margin component with forth (ψ/κννΙΙ) (2) | Emic 40 / 0.3033 | Ψ | 0.000120 | Ψ | 0.00007 | Ψ | 0.000017 | | | | | | |

(1) Total kWh / kW/kVa savings supported by Petitioner's Exhibit No. 1, Attachment RHH-6, Schedule 2, Page 2 of 2 (2) to Schedule 8, pages 1-9

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES NON OPT OUT GROUP

FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | | |
|------|--|---------------|---------------|---------------|------|-------------|------|------------|----|------------|------------------|
| No. | Billed on Energy: | Rate RS | Rate B | Rate SGS | Rate | DGS/MLA-1,2 | Rate | DGS/MLA-3 | R | Rate OSS | Rate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000177) | \$ (0.000092) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ | (0.000133) | \$ (0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.000050 | \$ (0.000909) | \$ 0.001757 | \$ | 0.001430 | \$ | 0.000574 | \$ | (0.000693) | \$ 0.000656 |
| 3 | EEFC per kWh (From Sch 5, Pg 2, L17) | \$ 0.004070 | \$ 0.003422 | \$ 0.003213 | \$ | 0.002006 | \$ | 0.002006 | \$ | 0.002008 | \$ 0.001946 |
| 4 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) | \$ 0.004815 | \$ 0.002031 | \$ 0.003474 | \$ | 0.007284 | \$ | 0.003202 | \$ | 0.005969 | \$ 0.001683 |
| 5 | Total Rate per kWh Incl IURT (Line 1 + Line 2 + Line 3 + Line 4) | \$ 0.008757 | \$ 0.004451 | \$ 0.008286 | \$ | 0.010574 | \$ | 0.005636 | \$ | 0.007151 | \$ 0.004226 |
| | Billed on Demand: | _ | | | | | | | | | |
| 6 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | | | \$ | 0.187 | \$ | 0.141 | \$ | 0.059 | \$ 0.290 |
| 7 | EEFC per kW/kVa Incl IURT (From Sch 5, Pg 2, L23) | | | | \$ | 0.398 | \$ | 0.398 | \$ | 0.321 | \$ 0.793 |
| 8 | Total Rate per kW/kVa incl IURT (Line 6 + Line 7) | | | | \$ | 0.585 | \$ | 0.538 | \$ | 0.380 | \$ 1.083 |

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 8 Page 2 of 9

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2014 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | | | |
|------|--|---------------|------|-------------|------|------------|------|-----------|------|-----------|-------|-----------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rate | DGS/MLA-3 | R | ate OSS | R | Rate LP | Ra | ate HLF |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (| 0.000133) | \$ (| 0.000059) | \$ (0 | 0.000063) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ (0.000077) | \$ | (0.000079) | \$ | 0.000625 | \$ | 0.000019 | \$ | 0.000013 | \$ (0 | 0.003553) |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ 0.000872 | \$ | 0.001994 | \$ | 0.001902 | \$ | 0.002393 | \$ | 0.000267 | \$ (| 0.000029 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2 + Line 3) | \$ 0.000637 | \$ | 0.001769 | \$ | 0.002381 | \$ | 0.002279 | \$ | 0.000220 | \$ (0 | 0.003587) |
| | Billed on Demand: | | | | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | (0.005) | \$ | 0.029 | \$ | 0.001 | \$ | 0.001 | \$ | (0.365) |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | (0.005) | \$ | 0.029 | \$ | 0.001 | \$ | 0.001 | \$ | (0.365) |

Notes:

(1) Savings through June 30, 2014

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2015 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | |
|------|--|---------------|------|-------------|------|------------|-------|-----------|------|-----------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rate | DGS/MLA-3 | Ra | te OSS | F | Rate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0 | 0.000133) | \$ (| 0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.000250 | \$ | (0.000027) | \$ | (0.001315) | \$ (0 | 0.000355) | \$ (| 0.000167) |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ 0.000843 | \$ | 0.003256 | \$ | 0.002727 | \$ (| 0.001763 | \$ | 0.000517 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.000934 | \$ | 0.003082 | \$ | 0.001266 | \$ 0 | 0.001275 | \$ | 0.000291 |
| | Billed on Demand: | | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | (0.001) | \$ | (0.079) | \$ | (0.020) | \$ | (0.010) |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | (0.001) | \$ | (0.079) | \$ | (0.020) | \$ | (0.010) |

Notes:

Petitioner's Exhibit No. 2 Attachment JCS-2 Schedule 8 Page 4 of 9

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2016 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | |
|------|--|---------------|------|-------------|------|------------|--------------|------|------------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rate | DGS/MLA-3 | Rate OSS | | Rate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0.000133 |) \$ | (0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.001757 | \$ | 0.001430 | \$ | 0.000574 | \$ (0.000693 |) \$ | 0.001235 |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ - | \$ | - | \$ | - | \$ - | \$ | 0.000609 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.001599 | \$ | 0.001284 | \$ | 0.000428 | \$ (0.000826 |) \$ | 0.001785 |
| | Billed on Demand: | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | 0.187 | \$ | 0.141 | \$ 0.059 | \$ | 0.080 |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | 0.187 | \$ | 0.141 | \$ 0.059 | \$ | 0.080 |

Notes:

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VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2017 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

l ine

| Line | | | | | | | | | | | |
|------|--|----|------------|------|-------------|------|------------|-------|-----------|------|-----------|
| No. | Billed on Energy: | F | Rate SGS | Rate | DGS/MLA-1,2 | Rate | DGS/MLA-3 | Ra | te OSS | R | ate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ | (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0 | 0.000133) | \$ (| 0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ | 0.001757 | \$ | 0.001430 | \$ | 0.000574 | \$ (0 | 0.000693) | \$ (| 0.002712 |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ | - | \$ | - | \$ | - | \$ | - | \$ (| 0.001555 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ | 0.001599 | \$ | 0.001284 | \$ | 0.000428 | \$ (0 | 0.000826) | \$ (| 0.004208 |
| | Billed on Demand: | | | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | | \$ | 0.187 | \$ | 0.141 | \$ | 0.059 | \$ | 0.120 |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | | \$ | 0.187 | \$ | 0.141 | \$ | 0.059 | \$ | 0.120 |

Notes:

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2018 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | |
|------|--|---------------|------|-------------|-----|-------------|---------------|------|-----------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rat | e DGS/MLA-3 | Rate OSS | F | Rate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0.000133) | \$ (| 0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.001757 | \$ | 0.000993 | \$ | (0.001966) | \$ (0.000693) | \$ (| 0.000096) |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ - | \$ | 0.006149 | \$ | 0.002356 | \$ - | \$ | 0.001092 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.001599 | \$ | 0.006996 | \$ | 0.000244 | \$ (0.000826) | \$ | 0.000937 |
| | Billed on Demand: | _ | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | 0.045 | \$ | (0.091) | \$ 0.059 | \$ | (0.007) |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | 0.045 | \$ | (0.091) | \$ 0.059 | \$ | (0.007) |

Notes:

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VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2019 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | |
|------|--|---------------|------|-------------|------|-------------|-------|-----------|------|-----------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rate | e DGS/MLA-3 | Ra | te OSS | F | Rate LP |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0 | 0.000133) | \$ (| 0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.000416 | \$ | (0.000107) | \$ | 0.000574 | \$ (0 | 0.000693) | \$ | 0.000070 |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ 0.002195 | \$ | 0.004326 | \$ | - | \$ | - | \$ | 0.001361 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.002453 | \$ | 0.004073 | \$ | 0.000428 | \$ (0 | 0.000826) | \$ | 0.001372 |
| | Billed on Demand: | _ | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | (0.009) | \$ | 0.141 | \$ | 0.059 | \$ | 0.006 |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | (0.009) | \$ | 0.141 | \$ | 0.059 | \$ | 0.006 |

Notes:

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2020 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | |
|------|--|--|----|------------|------------------|-------|----------|------|------------|
| No. | Billed on Energy: | Rate SGS Rate DGS/MLA-1,2 Rate DGS/MLA-3 F | | Ra | Rate OSS | | Rate LP | | |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ (0.000146) | \$ (0 | .000133) | \$ (| (0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.001757 | \$ | 0.001430 | \$ 0.000574 | \$ (0 | .000693) | \$ | 0.000656 |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) (1) | \$ - | \$ | - | \$ - | \$ | - | \$ | - |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.001599 | \$ | 0.001284 | \$ 0.000428 | \$ (0 | .000826) | \$ | 0.000597 |
| | Billed on Demand: | <u> </u> | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | 0.187 | \$ 0.141 | \$ | 0.059 | \$ | 0.290 |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | 0.187 | \$ 0.141 | \$ | 0.059 | \$ | 0.290 |

Notes:

(1) No 2020 Opt Outs

VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) DETERMINATION OF RATES 2021 OPT OUT GROUP FOR THE PERIOD JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

| Line | | | | | | | | | | |
|------|--|---------------|------|-------------|----------------|------------|----------|----------|---------|-----------|
| No. | Billed on Energy: | Rate SGS | Rate | DGS/MLA-1,2 | Rate DGS/MLA-3 | | Rate OSS | | Rate LP | |
| 1 | DLC and I&M Component per kWh (From Sch 4, Pg 3, L7) | \$ (0.000158) | \$ | (0.000146) | \$ | (0.000146) | \$ (0 | .000133) | \$ (0 | 0.000059) |
| 2 | Incentives and Variances Component (From Sch 3, Pg 2, L7) | \$ 0.001757 | \$ | 0.001430 | \$ | 0.000574 | \$ (0 | .000693) | \$ (| 0.000656 |
| 3 | LRAM Component per kWh (From Sch 6, Pg 3 or Sch 7, Pg 3) | \$ 0.003128 | \$ | 0.006887 | \$ | 0.002994 | \$ 0 | .005617 | \$ (| 0.001543 |
| 4 | Total Rate per kWh Incl IURT (Line 1 + Line 2+ Line 3) | \$ 0.004728 | \$ | 0.008171 | \$ | 0.003421 | \$ 0 | .004790 | \$ (| 0.002140 |
| | Billed on Demand: | <u></u> | | | | | | | | |
| 5 | Incentives and Variances Component (From Sch 3, Pg 2, L14) | | \$ | 0.187 | \$ | 0.141 | \$ | 0.059 | \$ | 0.290 |
| 6 | Total Rate per kW/kVa incl IURT (Line 5) | | \$ | 0.187 | \$ | 0.141 | \$ | 0.059 | \$ | 0.290 |

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VECTREN SOUTH - ELECTRIC DEMAND SIDE MANAGEMENT ADJUSTMENT (DSMA) Impact of a Change in DSMA

on the Bill of a Residential Standard Customer Using 1,000 kWh per month (1)

| | Bill At | | Bill At | D | | | |
|----------|---------|---------|---------|------|---------|--------|--|
| Proposed | | Current | | Inc | Percent | | |
| DSMA (2) | | D: | SMA (2) | (Dec | crease) | Change | |
| \$ | 155.00 | \$ | 154.46 | \$ | 0.54 | 0.35% | |

| Monthly charges: | F | Currently Approved | | | |
|--------------------------------|----|-----------------------|----|----------|--|
| Customer Facilities Charge | \$ | 11.00 | \$ | 11.00 | |
| Energy Charge for All kWh used | \$ | 0.091600 | \$ | 0.091600 | |
| Fuel Charge | \$ | 0.038890 | \$ | 0.038890 | |
| Variable Production Charge | \$ | 0.004750 | \$ | 0.004750 | |
| DSMA | \$ | 0.008757 | \$ | 0.008224 | |

Notes:

- (1) Reflects rates approved in Cause No. 43839.
- (2) DSMA impact on bill at base rates; excludes costs recovered via Vectren South's other rate adjustments.