

STATE OF INDIANA

INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE VERIFIED)
PETITION OF INDIANAPOLIS POWER &)
LIGHT FOR APPROVAL OF DEMAND SIDE)
MANAGEMENT (DSM) PLAN, INCLUDING)
ENERGY EFFICIENCY (EE) PROGRAMS,)
AND ASSOCIATED ACCOUNTING AND)
RATEMAKING TREATMENT, INCLUDING)
TIMELY RECOVERY, THROUGH IPL'S)
EXISTING STANDARD CONTRACT RIDER)
NO. 22, OF ASSOCIATED COSTS)
INCLUDING PROGRAM OPERATING)
COSTS, NET LOST REVENUE, AND)
FINANCIAL INCENTIVES.)

CAUSE NO. 45370

**INDIANAPOLIS POWER & LIGHT COMPANY'S
SUBMISSION OF QUARTERLY DSM SCORECARD**

Indianapolis Power & Light Company d/b/a AES Indiana ("AES Indiana", "IPL" or "Petitioner"), by counsel, hereby submits its Q3 2023 Quarterly Scorecard.



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ATTORNEYS FOR PETITIONER
INDIANAPOLIS POWER & LIGHT COMPANY
D/B/A AES INDIANA

CERTIFICATE OF SERVICE

The undersigned certifies that a copy of the foregoing was served this 31st day of October, 2023, via email transmission to:

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INDIANAPOLIS POWER & LIGHT COMPANY
D/B/A AES INDIANA

PROGRAM YEAR 2023 - Q3

	Direct Costs					Customer Incentives					EM&V					PORTFOLIO TOTALS				
	YTD Direct Costs	Approved Direct Cost Budget	% of Approved Budget	OSB Adjusted Direct Cost Budget	% of Adjusted Budget	YTD Incentives	Approved Incentive Budget	% of Approved Budget	OSB Adjusted Incentive Budget	% of Adjusted Budget	YTD EM&V	Approved EM&V Budget*	% of Approved Budget	OSB Adjusted EM&V Budget**	% to Adjusted Budget	YTD Total	Approved Total Budget	% of Approved Budget	OSB Adjusted Total Budget	% of Approved Total Budget
Residential Programs																				
Appliance Recycling	\$ 132,854	\$ 563,001	24%	\$ 633,535	21%	\$ 84,904	\$ 212,080	40%	\$ 215,754	39%	\$ 85,010	\$ 22,685	374%	\$ 66,428	128%	\$ 302,768	\$ 797,766	38%	\$ 915,717	33%
Demand Response	\$ 856,409	\$ 3,219,428	27%	\$ 1,665,756	51%	\$ 1,560,002	\$ 1,648,949	6%	\$ 2,510,206	4%	\$ 105,796	\$ 142,489	1095%	\$ 37,615	4147%	\$ 2,522,207	\$ 5,010,866	50%	\$ 4,213,577	60%
Income Qualified Weatherization	\$ 3,710,793	\$ 3,356,723	111%	\$ 5,316,696	70%	\$ -					\$ 77,947	\$ 160,118	0%	\$ 103,193	0%	\$ 3,788,740	\$ 3,516,841	108%	\$ 5,419,889	70%
Efficient Products	\$ 2,588,743	\$ 2,785,202	93%	\$ 2,847,988	91%	\$ 1,418,549	\$ 1,635,304	6%	\$ 1,451,730	7%	\$ 99,396	\$ 129,381	1096%	\$ 189,402	749%	\$ 4,106,687	\$ 4,549,887	90%	\$ 4,489,120	91%
Multifamily	\$ 985,208	\$ 748,998	132%	\$ 1,129,674	87%	\$ -					\$ 53,334	\$ 46,339	0%	\$ 58,526	0%	\$ 1,038,542	\$ 795,337	131%	\$ 1,188,200	87%
Home Energy Reports	\$ 478,344	\$ 1,107,000	43%	\$ 743,392	64%	\$ -					\$ 70,399	\$ 32,400	0%	\$ 38,398	0%	\$ 548,743	\$ 1,139,400	48%	\$ 781,790	70%
School Education	\$ 426,815	\$ 571,687	75%	\$ 591,468	72%	\$ -					\$ 62,292	\$ 16,595	0%	\$ 29,258	0%	\$ 489,107	\$ 588,282	83%	\$ 620,726	79%
Indirect Costs																\$ 83,577	\$ 600,000	14%	\$ 600,000	14%
Total Residential	\$ 9,179,165	\$ 12,352,039	74%	\$ 12,928,509	71%	\$ 3,063,455	\$ 3,496,333	88%	\$ 4,177,690	73%	\$ 554,173	\$ 550,007	101%	\$ 522,820	106%	\$ 12,880,370	\$ 16,998,379	76%	\$ 18,229,019	71%
Business Programs																				
Custom	\$ 1,109,601	\$ 2,262,804	49%	\$ 2,455,914	45%	\$ 375,682	\$ 2,337,812	5%	\$ 2,011,733	6%	\$ 120,578	\$ 134,652	279%	\$ 125,637	299%	\$ 1,605,861	\$ 4,735,268	34%	\$ 4,593,284	35%
Demand Response	\$ -	\$ 41,525	0%	\$ -	0%	\$ 21,330	\$ 19,450	0%	\$ 11,446	0%	\$ -	\$ 1,751	1218%	\$ 22,722	94%	\$ 21,330	\$ 62,726	34%	\$ 34,168	62%
Prescriptive	\$ 1,606,974	\$ 1,758,574	91%	\$ 2,098,156	77%	\$ 7,579,342	\$ 7,573,032	1%	\$ 8,883,869	1%	\$ 88,207	\$ 138,246	5483%	\$ 108,155	7008%	\$ 9,274,522	\$ 9,469,852	98%	\$ 11,090,180	84%
Small Business Direct Install	\$ 1,107,962	\$ 1,743,249	64%	\$ 1,756,657	63%	\$ -					\$ 77,855	\$ 114,088	0%	\$ 93,805	0%	\$ 1,185,817	\$ 1,857,337	64%	\$ 1,850,462	64%
Indirect Costs																\$ 188,643	\$ 600,000	31%	\$ 600,000	31%
Total Business	\$ 3,824,536	\$ 5,806,152	66%	\$ 6,310,727	61%	\$ 7,976,354	\$ 9,930,294	80%	\$ 10,907,048	73%	\$ 286,640	\$ 388,737	74%	\$ 350,319	82%	\$ 12,276,174	\$ 16,725,183	73%	\$ 18,168,094	68%
Portfolio Totals	\$ 13,003,702	\$ 18,158,191	72%	\$ 19,239,236	68%	\$ 11,039,809	\$ 13,426,627	82%	\$ 15,084,738	73%	\$ 840,814	\$ 938,744	90%	\$ 873,139	96%	\$ 25,156,545	\$ 33,723,562	75%	\$ 36,397,113	69%

*Approved EM&V Budget reflects the estimated EM&V 2023 spend as filed in Cause No. 45370 Settlement Agreement. Actual YTD amounts reflect dollars spent for evaluation of 2022 programs.
**OSB Adjusted EM&V Budget reflects the actual EM&V budget for the 2023 program year evaluation. This budget covers spending in late 2022 and spring 2023 to complete the 2022 evaluation report that was filed on June 8, 2023.

PLAN ADJUSTMENTS	
Program	Description
All Programs	OSB Adjusted Budgets and Plan MWh savings reflect the 2023 DSM Program Portfolio Summary as approved by the AES Indiana OSB in September 2022.

PROGRAM YEAR 2023 - Q3

	Ex-Ante Gross MWh					EM&V MWh (1)			
	YTD Ex-Ante MWh	Approved Ex-Ante MWh	% to Plan Approvals	OSB Adjusted Plan MWh	% to Adjusted Plan	Audited Gross MWh	Verified Gross MWh	Ex-Post Gross MWh	NET MWh
Residential Programs									
Appliance Recycling	1,003	3,228	31%	3,228	31%				
Demand Response	-	503	0%	-	0%				
Income Qualified Weatherization	7,189	9,081	79%	9,428	76%				
Efficient Products	15,137	12,115	125%	11,977	126%				
Multifamily	3,533	2,611	135%	3,846	92%				
Home Energy Reports	17,613	27,000	65%	23,308	76%				
School Education	3,944	4,639	85%	4,253	93%				
Total Residential	48,418	59,177	82%	56,041	86.40%	-	-	-	-

	Ex-Ante Gross MWh					EM&V MWh (1)			
	YTD Ex-Ante MWh	Approved Ex-Ante MWh	% to Plan Approvals	OSB Adjusted Plan MWh	% to Adjusted Plan	Audited Gross MWh	Verified Gross MWh	Ex-Post Gross MWh	NET MWh
Business Programs									
Custom	7,043	29,512	24%	29,750	24%				
Demand Response	-	-	0%	-	0%				
Prescriptive	54,153	64,495	84%	68,879	79%				
Small Business Direct Install	3,279	5,926	55%	5,117	64%				
Total Business	64,475	99,932	65%	103,746	62%	-	-	-	-

	Ex-Ante Gross MW					EM&V MW (1)			
	YTD Ex-Ante MW	Approved Ex-Ante MW	% to Plan Approvals	OSB Adjusted Plan MW	% to Adjusted Plan	Audited Gross MW	Verified Gross MW	Ex-Post Gross MW	NET MW
	0.17	0.55	31%	0.55	31%				
	-	47.83	0%	51.78	0%				
	0.59	1.07	55%	0.69	86%				
	2.18	2.51	87%	3.46	63%				
	0.11	0.26	44%	0.19	61%				
	4.57	7.01	65%	6.04	76%				
	0.37	0.67	56%	0.64	58%				
	8.00	59.89	13%	63.34	13%	-	-	-	-

	Ex-Ante Gross MW					EM&V MW (1)			
	YTD Ex-Ante MW	Approved Ex-Ante MW	% to Plan Approvals	OSB Adjusted Plan MW	% to Adjusted Plan	Audited Gross MW	Verified Gross MW	Ex-Post Gross MW	NET MW
	0.56	3.92	14%	3.50	16%				
	-	0.78	0%	0.82	0%				
	8.45	10.88	78%	7.50	113%				
	0.37	0.78	48%	0.39	96%				
	9.39	16.36	57%	12.21	77%	-	-	-	-

PORTFOLIO TOTALS	112,893	159,109	71%	159,787	71%	-	-	-	-

(1) Evaluated savings from 2023 EM&V will be available on or before July 1, 2024

Financial Incentives/Lost Revenues	Projected^	Based on Net Savings Forecast				
		YTD Ex-Ante	Audited*	Verified*	Ex-Post Gross*	NET
Financial Incentives	\$ 3,580,915	\$ 2,531,470	NA	NA	NA	
Lost Revenue	\$ 3,932,694	\$ 2,472,373	NA	NA	NA	
Total	\$ 7,513,609	\$ 5,003,843	\$ -	\$ -	\$ -	

*AES Indiana calculates Ex-Ante based on NET savings. Financial Incentives and Lost Revenue are forecast at the Ex-Ante and Ex-Post NET levels only.
^Projections are from DSM-22. Lost Revenue projection represents 2023 Incremental lost revenue only.
Financial Incentives were projected at 12% of the direct expenditures. YTD Ex-Ante Financial Incentives for the Q3 scorecard assumes 100% of the filed goal which results in 12% of direct expenditures.