

STATE OF INDIANA

INDIANA UTILITY REGULATORY COMMISSION

VERIFIED PETITION OF NORTHERN)
INDIANA PUBLIC SERVICE COMPANY LLC)
FOR APPROVAL OF ITS PROPOSED 2019-2021)
ENERGY EFFICIENCY PLAN FOR ELECTRIC)
SERVICE (OR ITS ALTERNATIVE PLAN) AND) CAUSE NO. 45011
ASSOCIATED RATEMAKING AND)
ACCOUNTING TREATMENT, INCLUDING)
TIMELY RECOVERY THROUGH NIPSCO'S)
DEMAND SIDE MANAGEMENT)
ADJUSTMENT MECHANISM OF)
ASSOCIATED COSTS (INCLUDING)
PROGRAM COSTS, LOST REVENUES, AND)
FINANCIAL INCENTIVES), IN ACCORDANCE)
WITH INDIANA CODE SECTION 8-1-8.5-10,)
AND FOR AUTHORITY TO DEFER PROGRAM)
COSTS.)

COMPLIANCE FILING –QUARTERLY SCORECARD

In accordance with Ordering Paragraph 4 of the Indiana Utility Regulatory Commission's September 12, 2018 Order in this Cause, Petitioner Northern Indiana Public Service Company LLC ("NIPSCO"), by counsel, respectfully submits the Quarterly Performance Update as of March 31, 2021.

Respectfully submitted,



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CERTIFICATE OF SERVICE

The undersigned hereby certifies that on May 28, 2021, the foregoing was served by email transmission upon the following:

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NIPSCO Electric Programs Energy Efficiency Scorecard
Program Period January 2021 to December 2021
 As of March 31, 2021

	Gross MWh Savings at the Meter						MWh Savings at the Meter - EM&V (a)						
	Current Quarter	Year To Date	Commission Approved Plan	Commission Actual % Achieved	OSB Current Plan	OSB Actual % Achieved	Ex-Ante Savings	Audited Savings	Verified Savings	Ex-Post Gross Savings	Net Energy Savings	Projected Lost Revenues (b)	Actual Lost Revenues based upon Net Energy Savings (b)
RESIDENTIAL PROGRAMS													
Residential HVAC Rebates	330	330	2,389	14%	2,013	16%						\$ 49,823	
Residential Lighting (1)	3,304	3,304	26,172	13%	16,502	20%						\$ 388,246	
Residential Home Energy Analysis (HEA)	15	15	2,140	1%	314	5%						\$ 11,645	
Residential Appliance Recycling	58	58	1,643	4%	2,267	3%						\$ 92,628	
Residential School Education	-	-	2,574	0%	2,236	0%						\$ 99,683	
Residential Multi Family Direct Install (MFDI)	-	-	1,125	0%	851	0%						\$ 46,453	
Residential New Construction	220	220	854	26%	926	24%						\$ 14,825	
Residential Home Life EE Calculator	11	11	2,059	1%	243	5%						\$ 8,344	
Residential Employee Education	-	-	1,004	0%	230	0%						\$ 8,342	
Residential Income Qualified Weatherization (IQW)	-	-	1,195	0%	592	0%						\$ 33,767	
Residential Online Marketplace (3)	6	6	-	0%	1,946	0%						\$ 98,732	
RESIDENTIAL PROGRAMS SUBTOTAL	3,944	3,944	41,155	10%	28,121	14%						\$ 852,488	
Residential Behavioral	5,213	5,213	9,763	53%	22,796	23%						\$ 2,146,443	
TOTAL 2021 RESIDENTIAL PROGRAMS	9,157	9,157	50,918	18%	50,917	18%						\$ 2,998,931	
COMMERCIAL & INDUSTRIAL PROGRAMS													
C&I Prescriptive	5,256	5,256	25,520	21%	43,020	12%						\$ 719,175	
C&I Custom	1,267	1,267	36,960	3%	43,399	3%						\$ 1,220,409	
C&I New Construction	385	385	11,440	3%	11,440	3%						\$ 254,118	
C&I Small Business Direct Install (SBDI)	156	156	9,680	2%	9,680	2%						\$ 360,601	
C&I Retro-Commissioning (c)	N/A	N/A	4,400	N/A	N/A	N/A						\$ -	
C&I Online Marketplace (3)	1,027	1,027	-	0%	1,351	76%						\$ -	
TOTAL 2021 C&I PROGRAMS	8,091	8,091	88,000	9%	108,890	7%						\$ 2,554,303	
TOTAL 2021 NIPSCO DSM PROGRAMS	17,248	17,248	138,918	12%	159,807	11%						\$ 5,553,234	

	Gross MW Savings at the Meter						MW Savings at the Meter - EM&V (a)						
	Current Quarter	Year To Date	Commission Approved Plan	Commission Actual % Achieved	OSB Current Plan	OSB Actual % Achieved	Ex-Ante Savings	Audited Savings	Verified Savings	Ex-Post Gross Savings	Net Demand Savings	Projected Lost Revenues (b)	Actual Lost Revenues based upon Net Demand Savings (b)
RESIDENTIAL PROGRAMS													
Residential HVAC Rebates	0	0	1	26%	2	13%						\$ -	
Residential Lighting (1)	0	0	4	12%	2	20%						\$ -	
Residential Home Energy Analysis (HEA)	0	0	0	1%	0	3%						\$ -	
Residential Appliance Recycling	0	0	0	4%	1	2%						\$ -	
Residential School Education	-	-	0	0%	0	0%						\$ -	
Residential Multi Family Direct Install (MFDI)	-	-	0	0%	0	0%						\$ -	
Residential New Construction	0	0	1	9%	0	24%						\$ -	
Residential Home Life EE Calculator	0	0	0	0%	0	5%						\$ -	
Residential Employee Education	-	-	0	0%	0	0%						\$ -	
Residential Income Qualified Weatherization (IQW)	-	-	0	0%	0	0%						\$ -	
Residential Online Marketplace (3)	0	0	-	0%	0	1%						\$ -	
RESIDENTIAL PROGRAMS SUBTOTAL	1	1	7	11%	6	13%						\$ -	
Residential Behavioral	N/A	N/A	3	N/A	N/A	N/A						\$ -	
TOTAL 2021 RESIDENTIAL PROGRAMS	1	1	9	8%	6	13%						\$ -	
COMMERCIAL & INDUSTRIAL PROGRAMS													
C&I Prescriptive	1	1	8	10%	13	6%						\$ 38,573	
C&I Custom	0	0	7	2%	5	2%						\$ 22,807	
C&I New Construction	0	0	2	5%	1	6%						\$ 4,673	
C&I Small Business Direct Install (SBDI)	0	0	2	1%	1	2%						\$ 3,855	
C&I Retro-Commissioning (c)	N/A	N/A	1	N/A	N/A	N/A						\$ -	
C&I Online Marketplace (3)	0	0	-	0%	0	78%						\$ -	
TOTAL 2021 C&I PROGRAMS	1	1	19	6%	20	6%						\$ 69,908	
TOTAL 2021 NIPSCO DSM PROGRAMS	2	2	29	7%	26	8%						\$ 69,908	

(a) Once NIPSCO obtains its annual EM&V Report, the cells in gray will be populated and a final scorecard will be submitted for the program year.

(b) Lost Revenues are calculated from ex-post net energy and demand savings.

(c) NIPSCO filed and received approval to offer the Retro-Commissioning (RCx) program but Lockheed Martin proposed to shift the RCx projects within the Custom program. The OSB approved the shift and RCx projects will be reported in the Custom program.

(d) On November 4, 2020, the OSB approved the addition of the Residential and C&I Online Marketplace programs.



NIPSCO Electric Programs Energy Efficiency Scorecard
Program Period January 2021 to December 2021
As of March 31, 2021

	Program Trackable Expenditures								
	Customer Incentive (a)	Actual Customer Incentive as a % of Total Commission Budget	Actual Customer Incentive as a % of Total Annual OSB Budget	Direct Program Expenditures	Actual Direct Program Expenditures as a % of Total Annual Commission Budget	Actual Direct Program Expenditures as a % of Total Annual OSB Budget	Indirect Program Expenditures (b)	Actual Indirect Program Expenditures as a % of Total Annual Commission Budget	Actual Indirect Program Expenditures as a % of Total Annual OSB Budget
RESIDENTIAL PROGRAMS									
Residential HVAC Rebates	\$ 58,502	25%	10%	\$ 31,867	12%	14%	N/A	N/A	N/A
Residential Lighting (1)	\$ 362,894	12%	21%	\$ 286,038	17%	18%	N/A	N/A	N/A
Residential Home Energy Analysis (HEA)	N/A	N/A	N/A	\$ 5,454	1%	4%	N/A	N/A	N/A
Residential Appliance Recycling	\$ 2,350	2%	2%	\$ 6,708	2%	3%	N/A	N/A	N/A
Residential School Education	N/A	N/A	N/A	\$ 3,070	1%	1%	N/A	N/A	N/A
Residential Multi Family Direct Install (MFDI)	N/A	N/A	N/A	\$ 2,228	1%	1%	N/A	N/A	N/A
Residential New Construction	N/A	N/A	N/A	\$ 98,237	33%	23%	N/A	N/A	N/A
Residential Home Life EE Calculator	N/A	N/A	N/A	\$ 1,974	0%	5%	N/A	N/A	N/A
Residential Employee Education	N/A	N/A	N/A	\$ 253	0%	1%	N/A	N/A	N/A
Residential Income Qualified Weatherization (IQW)	N/A	N/A	N/A	\$ 2,746	1%	1%	N/A	N/A	N/A
Residential Online Marketplace (3)	N/A	N/A	N/A	\$ 2,832	0%	1%	N/A	N/A	N/A
RESIDENTIAL PROGRAMS SUBTOTAL	\$ 423,746	13%	17%	\$ 441,407	8%	11%	N/A	N/A	N/A
Residential Behavioral	N/A	N/A	N/A	\$ 370,928	69%	22%	N/A	N/A	N/A
TOTAL 2021 RESIDENTIAL PROGRAMS	\$ 423,746	13%	17%	\$ 812,334	13%	14%	N/A	N/A	N/A

*The Residential current full year plan for program expense does not include unallocated funds of \$1,099,618 related to TRC vendor expense. TRC will utilize the unallocated funding for additional cost effective savings and the plan will be updated accordingly.

COMMERCIAL & INDUSTRIAL PROGRAMS

C&I Prescriptive	\$ 327,372	18%	9%	\$ 235,551	23%	14%	N/A	N/A	N/A
C&I Custom	\$ 115,795	4%	3%	\$ 130,429	9%	8%	N/A	N/A	N/A
C&I New Construction	\$ 26,938	3%	3%	\$ 100,661	22%	23%	N/A	N/A	N/A
C&I Small Business Direct Install (SBDI)	N/A	N/A	N/A	\$ 33,917	3%	3%	N/A	N/A	N/A
C&I Retro-Commissioning (c)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C&I Online Marketplace (3)	N/A	N/A	N/A	\$ 67,325	0%	72%	N/A	N/A	N/A
TOTAL 2021 C&I PROGRAMS	\$ 470,105	8%	6%	\$ 567,882	12%	11%	N/A	N/A	N/A
TOTAL 2021 NIPSCO DSM PROGRAMS	\$ 893,852	10%	8%	\$ 1,380,217	13%	12%	N/A	N/A	N/A

	Program Trackable Expenditures									Performance Incentives (e)	
	EM&V Expenditures	Actual EM&V Expenditures as a % of Total Commission Budget	Actual EM&V Expenditures as a % of Total Annual OSB Budget	Total Actual Expenditures Current Quarter	Year to Date	Commission Approved Budget	Commission % Year to Date	OSB Approved Budget (d)	OSB % Year to Date	Projected Financial Incentives	Actual Financial Incentives Based on Net Energy Savings
RESIDENTIAL PROGRAMS											
Residential HVAC Rebates	\$ -	0%	0%	\$ 90,369	\$ 90,369	\$ 529,842	17%	\$ 842,319	11%	\$ 272,918	
Residential Lighting (1)	\$ -	0%	0%	\$ 648,932	\$ 648,932	\$ 4,919,279	13%	\$ 3,576,958	18%	\$ 54,900	
Residential Home Energy Analysis (HEA)	\$ -	0%	0%	\$ 5,454	\$ 5,454	\$ 850,039	1%	\$ 162,552	3%	\$ 10,807	
Residential Appliance Recycling	\$ -	0%	0%	\$ 9,058	\$ 9,058	\$ 430,929	2%	\$ 324,034	3%	\$ 43,418	
Residential School Education	\$ -	0%	0%	\$ 3,070	\$ 3,070	\$ 636,740	0%	\$ 475,322	1%	\$ 36,811	
Residential Multi Family Direct Install (MFDI)	\$ -	0%	0%	\$ 2,228	\$ 2,228	\$ 376,817	1%	\$ 341,154	1%	\$ 33,875	
Residential New Construction	\$ -	0%	0%	\$ 98,237	\$ 98,237	\$ 312,095	31%	\$ 450,208	22%	\$ 14,807	
Residential Home Life EE Calculator	\$ -	0%	0%	\$ 1,974	\$ 1,974	\$ 486,225	0%	\$ 60,806	3%	\$ 5,206	
Residential Employee Education	\$ -	0%	0%	\$ 253	\$ 253	\$ 278,838	0%	\$ 49,271	1%	\$ 4,968	
Residential Income Qualified Weatherization (IQW)	\$ -	0%	0%	\$ 2,746	\$ 2,746	\$ 423,520	1%	\$ 418,755	1%	\$ -	
Residential Online Marketplace (3)	\$ -	0%	0%	\$ 2,832	\$ 2,832	\$ -	0%	\$ 307,462	1%	\$ 54,157	
RESIDENTIAL PROGRAMS SUBTOTAL	\$ -	0%	0%	\$ 865,153	\$ 865,153	\$ 9,244,323	9%	\$ 7,008,840	12%	\$ 531,868	
Residential Behavioral	\$ -	0%	0%	\$ 370,928	\$ 370,928	\$ 565,630	66%	\$ 1,737,316	21%	\$ -	
TOTAL 2021 RESIDENTIAL PROGRAMS	\$ -	0%	0%	\$ 1,236,081	\$ 1,236,081	\$ 9,809,953	13%	\$ 8,746,157	14%	\$ 531,868	

*The Residential current full year plan for program expense does not include unallocated funds of \$1,099,618 related to TRC vendor expense. TRC will utilize the unallocated funding for additional cost effective savings and the plan will be updated accordingly.

COMMERCIAL & INDUSTRIAL PROGRAMS

C&I Prescriptive	\$ -	0%	0%	\$ 562,923	\$ 562,923	\$ 2,999,926	19%	\$ 5,589,323	10%	\$ 2,858,029	
C&I Custom	\$ -	0%	0%	\$ 246,223	\$ 246,223	\$ 4,661,950	5%	\$ 5,434,456	5%	\$ 1,226,275	
C&I New Construction	\$ -	0%	0%	\$ 127,599	\$ 127,599	\$ 1,411,839	9%	\$ 1,394,641	9%	\$ 354,361	
C&I Small Business Direct Install (SBDI)	\$ -	0%	0%	\$ 33,917	\$ 33,917	\$ 1,391,940	2%	\$ 1,374,309	2%	\$ 276,684	
C&I Retro-Commissioning (c)	N/A	N/A	N/A	N/A	N/A	\$ 592,020	N/A	N/A	N/A	\$ -	
C&I Online Marketplace (3)	\$ -	0%	0%	\$ 67,325	\$ 67,325	\$ -	0%	\$ 94,101	72%	\$ 38,521	
TOTAL 2021 C&I PROGRAMS	\$ -	0%	0%	\$ 1,037,988	\$ 1,037,988	\$ 11,057,675	9%	\$ 13,886,830	7%	\$ 4,753,869	
TOTAL 2021 NIPSCO DSM PROGRAMS	\$ -	0%	0%	\$ 2,274,069	\$ 2,274,069	\$ 20,867,628	11%	\$ 22,632,987	10%	\$ 5,285,737	

(a) NIPSCO defines 'customer incentive' as a direct payment or instant discount to the customer.

(b) NIPSCO allocates all expense to the appropriate program and does not have indirect costs.

(c) NIPSCO filed and received approval to offer the Retro-Commissioning (RCx) program but Lockheed Martin proposed to shift the RCx projects within the Custom program. The OSB approved the shift and RCx projects will be reported in the Custom program.

(d) The OSB Approved Budget includes Program Implementation, Admin, Marketing, EM&V, and \$76,199 of Market Potential Study expense.

(e) Once NIPSCO obtains its annual EM&V Report, the cells in gray will be populated and a final scorecard will be submitted for the program year.



NIPSCO Electric Programs Energy Efficiency Scorecard

Program Period January 2021 to December 2021

As of March 31, 2021

Program Name	Program Description	Program Updates
Residential HVAC Rebates	The Heating, Ventilation and Air Conditioning ("HVAC") Rebates Program, which will be marketed as the Energy Efficiency Rebate Program, is designed to incentivize natural gas and electric customers to replace inefficient HVAC equipment with energy efficient alternatives. These measures are paid per-unit installed, reimbursing the customer for a portion of their cost. The program's intent is to help remove the financial barrier associated with the initial cost of these energy efficient alternatives. The primary marketing driver for these programs is the construction of a strong and active network of trade allies who are capable of promoting the program to NIPSCO customers directly.	860 rebates have been paid out to 641 participants.
Residential Lighting	The Residential Lighting Program, which will be marketed as the Lighting Discounts Program, encourages residential customers to purchase high-efficiency ENERGY STAR® qualified lighting. The program works toward this goal by using wholesale incentives to buy down or mark down the incremental cost of energy efficient products through manufacturer and retailer partnerships.	236,137 bulbs have been sold through the Lighting program.
Residential Home Energy Analysis	The Home Energy Analysis Program, which will be marketed as the Home Energy Assessment ("HEA") Program, provides homeowners with the direct install of low-cost, energy-efficient measures followed by the delivery of a Comprehensive Home Assessment ("CHA") report to the customer. The HEA Program is designed to help homeowners improve the efficiency, safety, and comfort of their homes, as well as deliver an immediate reduction in electricity (kWh) and/or natural gas (therm) consumption savings and promote additional efficiency work. TRC will be utilizing the services of Solutions for Energy Efficient Logistics ("SEEL") to administer this program.	Reported savings reflect 56 virtual home energy assessments.
Residential Appliance Recycling	The Appliance Recycling Program provides a \$50 incentive to residential customers who recycle a secondary working refrigerator and/or freezer. TRC will be utilizing the services of ARCA to administer this program.	44 customers have recycled 47 units. In February, a credit was issued to 24 customers recycling 25 units. This includes a savings credit of 24,005 kWh and program expense credit of \$3,161.
Residential School Education	The School Education Program, which will be marketed as the Energy Efficiency Education Program, produces cost-effective electric and natural gas savings by influencing 5th grade students and their families to focus on conservation and the efficient use of electricity and natural gas. It provides classroom instruction, posters, and activities aligned with national and state learning standards and energy education kits filled with energy-saving products and advice. Students participate in an energy education presentation at school, learning about basic energy concepts through class lessons and activities. The students also receive an energy education kit of quality, high-efficiency products, that they are instructed to install at home with their families. The experience at home completes the learning cycle started at school. TRC will be utilizing the services of the National Energy Foundation ("NEF") to administer this program.	Reported savings reflect 0 school kits shipped to participating schools.
Residential Multi Family Direct Install	The Multi Family Direct Install Program ("MFDI") is designed to provide a "one-stop shop" to multifamily building owners, managers, and tenants of multifamily units containing three or more residences receiving service from NIPSCO. The program generates immediate energy savings and improvements in two distinct program phases. Phase I is a walkthrough assessment of each property, while Phase II is an in-unit direct installation of energy-efficient devices at no-cost or low-cost to the tenant or landlord, such as light emitting diode light bulbs, low-flow showerheads, faucet aerators, pipe wrap, and programmable thermostats. TRC will be utilizing the services of SEEL to administer this program.	Reported savings reflect 0 multifamily units.
Residential New Construction	The Residential New Construction Program is designed to increase awareness and understanding by home builders of the benefits of energy-efficient building practices, with a focus on capturing energy efficiency opportunities during the design and construction of single family homes. This program will produce long-term, cost-effective savings as a result of the training they have received to achieve the various Home Energy Rating System ("HERS") tiers, along with strategies for incorporating the Silver, Gold, and Platinum approaches and for creating energy efficiency messages into their marketing efforts to home buyers.	Reported savings reflect 195 new construction rebates.
Residential Home Life EE Calculator	The Home Life Energy Efficiency ("EE") Calculator Program is designed to offer NIPSCO residential customers an online "do-it-yourself" audit and an energy savings kit for carrying out this audit, at no cost to the customer. The audit tool effectively: 1) identifies low-cost/no-cost measures that a NIPSCO residential customer can easily implement to manage their electric consumption; 2) allows eligible customers to request a free home energy kit; 3) educates customers about the variety of programs available to them through the residential EE portfolio; and 4) assists customers in finding qualified and experienced contractors through NIPSCO's trade ally network.	44 kits have been shipped to customers who completed the online HomeLife EE Calculator tool.
Residential Employee Education	The Employee Education Program is designed to offer valuable information to employees of NIPSCO C&I customers by providing residential energy efficiency training seminars at the place of employment. At these seminars, educational materials will be provided to inform residential customers of energy savings opportunities and methods to proactively manage their energy consumption. At the completion of the EE seminar, employees will be instructed to complete a postcard included in the information packet if they wish to receive an EE kit. TRC will be utilizing the services of NEF to administer this program.	Reported savings reflect 0 kits shipped to customers who participated in a training seminar and completed a postcard.
Residential Income Qualified Weatherization	The Income Qualified Weatherization ("IQW") Program provides energy efficiency services to qualifying low-income households. Qualifying participants receive an in-home energy assessment to identify the areas of the home that can be improved so that energy is used more efficiently to help make the home more comfortable and reduce energy costs. The income-qualified appliance replacement measure has been incorporated within this program. TRC will be utilizing the services of SEEL to administer this program.	Reported savings reflect 0 income qualified assessments and 0 refrigerator replacements.
Residential Online Marketplace	The Residential Online Marketplace Program provides an online store for NIPSCO electric customers to purchase and install energy efficiency measures with instant incentive applied at the time of purchase. The Online Marketplace ensures only NIPSCO customers are eligible to purchase and limits are set on the quantities purchased to ensure timely installation.	12 customers have received 17 instant discounts.
Residential Behavioral	The Behavioral Program, which will be marketed as the Home Energy Report, significantly increases energy efficient behavior through customer engagement across a selected population within the NIPSCO service territory. Home Energy Reports are sent to the select population to: 1) show large-scale, measurable, and cost-effective energy savings over a one year period; 2) to increase program participation in select NIPSCO energy efficiency programs; and 3) increase customer satisfaction through an improved customer experience. TRC will be utilizing the services of Oracle to administer this program.	184,697 combo customers and 15,918 electric customers are enrolled and receive a home energy report. There have been limited efforts and methods used by evaluation firms across the country in order to calculate demand savings. Due to these limitations demand savings will not be reflected in the scorecard.
C&I Prescriptive	The C&I Prescriptive Program offers a menu of incentives to commercial and industrial customers for installing energy efficient measures by reimbursing a portion of their cost of those pre-selected measures. Customers may have concerns about the initial cost associated with implementing larger energy efficiency upgrades; the incentives provided by this program help remove that barrier.	137 customers have participated in the program, and pipeline savings total 5,617 MWh.
C&I Custom	The C&I Custom Program is available to commercial and industrial customers for non-prescriptive efficiency measure projects. This program is designed for more complicated projects, or those that incorporate alternative technologies where incentives are based on calculated energy savings. Each project will be specially designed by the customer and will be thoroughly reviewed by TRC. The purpose of this program is to provide customers with additional ways for saving energy outside of the traditional rebate program. Beginning in 2019, the Custom Program absorbed the Retro-Commissioning Program measures that were previously offered in 2016-2018.	25 customers have participated in the program, and pipeline savings total 7,268 MWh.
C&I New Construction	The C&I New Construction Program is designed to encourage energy efficient new construction of commercial and industrial facilities within NIPSCO's service territory. This program offers financial incentives to encourage building owners, designers and architects to exceed standard building practices and achieve efficiency, above and beyond the current statewide building code requirements. The goal of the New Construction Program is to produce newly constructed and expanded buildings that are among the most efficient in the nation.	4 customers have participated in the program, and pipeline savings total 9,338 MWh.
C&I Small Business Direct Install	The C&I Small Business Direct Install ("SBDI") Program is designed to assist small and medium commercial customers throughout NIPSCO's service territory by minimizing energy costs. The SBDI Program provides energy-saving measures paying up to the total cost (material and labor) of the measure by SBDI trade allies.	17 customers have participated in the program, and pipeline savings total 0 MWh.
C&I Online Marketplace	The C&I Online Marketplace provides an online store for NIPSCO electric customers to purchase and install energy efficiency measures with instant incentive applied at the time of purchase. The Online Marketplace ensures only NIPSCO customers are eligible to purchase and limits are set on the quantities purchased to ensure timely installation.	146 customers have participated in the program.
a) The NIPSCO forecast will be updated on a quarterly basis. The current list of postponed Residential programs include Appliance Recycling, MFDI, Employee Education and IQW.		
b) NIPSCO admin expense includes NIPSCO admin (\$927k), NIPSCO marketing (\$464k), and charges for the market potential study (\$76k). EM&V expense is not included in the scorecard.		
TRC is the program implementer for the 2021 Residential and C&I portfolio.		
As savings and spend are reported throughout the year, any prior month corrections will be reflected in the YTD column. As such, the sum of monthly/quarterly scorecards may not equal the YTD balance. 1) TRC modified the Residential Lighting program by decreasing the quantity of GSL bulbs, while increasing the quantity of specialty bulbs that are offered through the program. 2) C&I planned savings have been updated by 20,890,133 kWh and spend increased by \$2,788,778 to account for savings that were not achieved in 2020. 3) On November 4, 2020, the OSB approved the addition of the Residential and C&I Online Marketplace programs.		