

**FILED**  
August 21, 2018  
INDIANA UTILITY  
REGULATORY COMMISSION

**STATE OF INDIANA**

**INDIANA UTILITY REGULATORY COMMISSION**

**IN THE MATTER OF THE INDIANA UTILITY )  
REGULATORY COMMISSION'S INVESTIGATION ) CAUSE NO. 45032 S8  
INTO THE IMPACTS OF THE TAX CUTS AND JOBS )  
ACT OF 2017 AND POSSIBLE RATE IMPLICATIONS )**

**INDIANA OFFICE OF UTILITY CONSUMER COUNSELOR**

**PUBLIC'S EXHIBIT NO. 1**

**TESTIMONY OF OUCC WITNESS**

**MARK H. GROSSKOPF**

**AUGUST 21, 2018**

Respectfully submitted,



---

Scott Franson  
Attorney No. 27839-49  
Deputy Consumer Counselor

**TESTIMONY OF OUCC WITNESS MARK H. GROSSKOPF  
CAUSE NO. 45032 S-8  
FOUNTAIN TOWN GAS COMPANY, INC.**

**I. INTRODUCTION**

1 **Q: Please state your name and business address.**

2 A: My name is Mark H. Grosskopf, and my business address is 115 W. Washington  
3 Street, Suite 1500 South, Indianapolis, Indiana 46204.

4 **Q: By whom are you employed and in what capacity?**

5 A: I am employed by the Indiana Office of Utility Consumer Counselor (“OUCC”)  
6 as a Senior Utility Analyst. For a summary of my educational and professional  
7 experience and my preparation for this case, please see Appendix MHG-1  
8 attached to my testimony.

9 **Q: What is the purpose of your testimony?**

10 A: I discuss and provide background on the Indiana Utility Regulatory Commission’s  
11 (“Commission”) Investigation in Cause No. 45032 into the impacts of the Tax  
12 Cuts and Jobs Act of 2017 (“TCJA”) on regulated utilities (the “Commission  
13 Investigation”). I respond to Fountaintown Gas Company, Inc.’s (“Respondent”  
14 or “Fountaintown”) proposed amortization and calculation of its excess  
15 accumulated deferred income taxes (“EDIT”)<sup>1</sup> and address the refund of excess  
16 federal income tax expense collected by Fountaintown from January 1, 2018  
17 through April 30, 2018, the date on which Respondent’s base rates and charges  
18 were reduced to reflect the current federal income tax rate of 21%.

---

<sup>1</sup> Hereafter, ADIT refers to accumulated deferred income tax before the excess (EDIT) is calculated.

## II. TCJA BACKGROUND

1 **Q: What are the main effects of the TCJA on regulated utilities?**

2 A: The main effects of the TCJA on regulated utilities are the reduction of the federal  
3 income tax rate to 21% and the elimination of bonus depreciation. Regulated  
4 utilities are still allowed to deduct all interest expense without limitation.

5 **Q: What adjustments are necessary to reflect these effects in a regulated utility's**  
6 **rates and charges?**

7 A: There are three major adjustments necessary to reflect the impact of the TCJA on  
8 a regulated utility's rates and charges: (1) reduction of federal income tax  
9 expense embedded in utility rates to reflect the new 21% corporate tax rate on a  
10 going-forward basis; (2) refund of the federal income tax expense over-collected  
11 by the utility from January 1, 2018 until the federal income tax rate embedded in  
12 rates and charges is reduced to 21%;<sup>2</sup> and (3) reduction of federal income tax  
13 expense to reflect the return of excess ADIT created when ADIT is revalued at the  
14 21% rate. Item (1) is a Phase 1 issue in the Commission Investigation and items  
15 (2) and (3) are Phase 2 issues in the Commission Investigation.

16 **Q: How are the impacts of the TCJA on Fountaintown's rates being addressed?**

17 A: On March 26, 2018, Fountaintown made a 30-Day filing in compliance with the  
18 Commission's Order in Cause No. 45032 dated February 16, 2018, and  
19 implemented revised rates based on the new 21% income tax rate effective on  
20 May 1, 2018, resolving Phase 1 of the Commission Investigation. Phase 2 tax  
21 issues are being addressed in this subdocket, Cause No. 45032 S-8.

---

<sup>2</sup> Per the Commission's order dated January 3, 2018 in Cause No. 45032, all Indiana investor-owned utilities are required to begin using regulatory accounting, such as the use of regulatory assets and liabilities, for all calculated differences resulting from the TCJA and what would have been recorded if the TCJA did not go into effect.

1 **Q: How are deferred income taxes generated?**

2 A: Deferred income taxes are the result of temporary timing differences created by  
3 how revenues or expenses are recognized on a company's financial statements or  
4 its "books" and how those same revenues or expenses are recognized for tax  
5 purposes. For regulated utilities, the primary cause of deferred income taxes is  
6 due to accelerated tax depreciation. Deferred taxes can also be generated by other  
7 items, such as unbilled revenue, accrued wages, capitalized payroll taxes,  
8 unamortized rate case expense, pension expenses, bad debts, and capital loss carry  
9 forwards. Deferred income taxes can be either a deferred liability (taxes paid are  
10 less than book taxes) or a deferred asset (taxes paid are more than book taxes).

11 **Q: What is the difference between book depreciation and tax depreciation?**

12 A: Accelerated tax depreciation uses a higher depreciation rate than the depreciation  
13 rate used for book purposes. This higher rate of depreciation results in more  
14 expense being recognized earlier in an asset's life for tax purposes than is  
15 recognized for book purposes.

16 **Q: How does the difference between book depreciation and accelerated tax  
17 depreciation affect Respondent's payment of income taxes?**

18 A: A lower depreciation expense rate for book purposes results in a higher net  
19 income on a company's financial statements. A higher accelerated depreciation  
20 expense for tax purposes lowers the net income on which the company is taxed,  
21 thereby lowering the income tax payment. But a utility's income tax revenue  
22 requirement is not adjusted when it takes accelerated depreciation; therefore, the  
23 amount of income tax expense recovered from customers is higher than the actual  
24 income tax paid by the utility to the government. With accelerated tax

1 depreciation, the company avoids taxes in the early years, and the temporary  
2 timing difference is recognized as deferred income tax. The value recorded for  
3 ADIT is based on the utility's current income tax rate and is calculated by taking  
4 the difference between book and tax expense and multiplying by the tax rate.  
5 ADIT reverses when accelerated tax depreciation is exhausted and the temporary  
6 timing difference is eliminated.

7 **Q: What is the effect of the TCJA on Respondent's ADIT?**

8 A: When tax rates change, ADIT balances must be revalued at the new tax rates.  
9 The difference between the ADIT balance valued at the old income tax rate (34%)  
10 and the new income tax rate (21%) is known as an excess deferred tax liability, or  
11 excess deferred income tax ("EDIT"). Respondent also has other book-to-tax  
12 differences, not generated from accelerated depreciation, which resulted in either  
13 excess deferred tax liabilities or deferred tax assets. As reflected in this filing,  
14 Respondent revalued its accumulated deferred taxes using the new 21% income  
15 tax rate, which resulted in the amount of EDIT to be returned to customers. As I  
16 discuss in more detail below, the amortization period over which the EDIT  
17 balance is to be refunded to customers depends on whether the EDIT is deemed  
18 protected or unprotected, pursuant to Internal Revenue Service ("IRS")  
19 normalization guidelines.

**III. FOUNTAIN TOWN'S PHASE 2 SUBDOCKET**

1 **EDIT**

2 **Q: Please describe Respondent's calculation of EDIT as shown on Exhibit 1 and**  
3 **the proposed refund amortization period shown on Exhibit 2.**

4 A: Respondent's Exhibit 1, page 1 determines the amount of ADIT at the prior 34%  
5 income tax rate and the amount of ADIT at the new 21% income tax rate; the  
6 difference being EDIT, which is to be refunded to ratepayers. Respondent's  
7 EDIT is mostly derived from book-to-tax depreciation differences, but it is also  
8 derived from accrued wages and unbilled revenue. The book-to-tax depreciation  
9 portion is considered protected.<sup>3</sup> To the extent the utility has the detailed  
10 information for each of its assets individually, the utility should use the Average  
11 Rate Assumption Method ("ARAM") to calculate the remaining lives over which  
12 to refund protected EDIT. Respondent is not using ARAM for this calculation.  
13 The TCJA allows utilities with less sophisticated accounting records to use a  
14 weighted average life or composite rate used to compute depreciation for  
15 regulatory purposes. Respondent uses the weighted average life method as  
16 summarized on its Exhibit 2, page 1.<sup>4</sup> The accrued wages and unbilled revenue  
17 are considered unprotected and can be returned over a period subject to the  
18 Commission's discretion.

19 Exhibit 1, page 1, lines 1-6 calculates the book-to-tax difference in

---

<sup>3</sup> EDIT can be protected and unprotected. For protected EDIT, utilities are required to use normalized accounting under which depreciation for ratemaking purposes does not reflect accelerated depreciation for tax purposes. Unprotected EDIT is not subject to such normalization requirements, and the amortization of any refund is subject only to Commission discretion.

<sup>4</sup> Respondent's Exhibit 2 is titled Average Rate Assumption Method ("ARAM"), but ARAM is not used. Respondent indicated in response to discovery Q1.4 "Petitioner does not believe that Exhibit 2 shows an ARAM method." Respondent further indicates that "the calculation on Exhibit 2 is a calculation of the average remaining lives of [the] Petitioner's utility plant in service." (See Attachment MHG-2, page 3.)

1 depreciation, and subtracts accrued wages as a short term (negative) liability<sup>5</sup> and  
2 unbilled revenue as a regulatory asset. The result is multiplied by the old 34% tax  
3 rate and the new 21% tax rate to get the difference, which is a regulatory liability  
4 shown on line 13. Respondent's Exhibit 1, page 1 calculates unprotected EDIT  
5 on lines 14-21. Also, since state income tax is a deduction for federal income tax  
6 purposes, the ADIT related to state deferred taxes is deducted from total ADIT to  
7 arrive at the federal ADIT balance used to derive the excess deferred taxes that  
8 should be refunded to customers.

9 **Q: Do you agree with Respondent's EDIT, as calculated on its Exhibit 1, page 1?**

10 A: Yes. The necessary components to calculate EDIT are included in Respondent's  
11 Exhibit 1, page 1, with supporting documentation on additional pages of Exhibit  
12 1. Using Respondent's book and tax values for protected ADIT, and other  
13 deferred income tax balances of unprotected ADIT, I calculated a deferred tax  
14 liability shown on Attachment MHG-1. I took the difference between  
15 Respondent's net book value and net tax value of its assets, less state deferred  
16 taxes, and calculated the difference in deferred balances using the 34% and 21%  
17 tax rates, which yields the total protected EDIT to be returned to the ratepayers.  
18 (Attachment MHG-1, lines 1-10.) A similar calculation is shown on lines 11-24  
19 for unprotected EDIT, where deferred tax assets (accrued wages and unbilled  
20 revenue) were added, less applicable state deferred taxes, and the difference in  
21 deferred balances using the 34% and 21% tax rates, yielded the total unprotected

---

<sup>5</sup> Respondent's Exhibit 1, page 6 shows accrued salary as a deferred tax liability, but is reflected as a debit balance like a deferred tax asset. E-mail correspondence with Respondent's testimonial accounting consultant, Ms. Mann, affirms that it is a tax asset.

1 EDIT. My calculation differs from Respondent's Exhibit 1, page 1 by deducting  
2 the state deferred income tax applicable to the protected and unprotected EDIT  
3 separately based on the deferred state income tax calculation shown on  
4 Respondent's Exhibit 1, page 6, giving a more accurate protected and unprotected  
5 EDIT balance. The total protected EDIT and unprotected EDIT is added together  
6 on lines 25-27 for a total net regulatory liability to be returned to customers. This  
7 total net EDIT of \$470,706 is the same net total EDIT amount reflected on line 13  
8 of Respondent's Exhibit 1, page 1.

9 **Q: Is Respondent proposing to refund its EDIT as calculated on Exhibit 1, page**  
10 **1?**

11 A: No. Respondent proposes to use an alternative calculation shown on its Exhibit 3.  
12 As described on page 8 of Ms. Mann's testimony, Respondent recalculated  
13 deferred income taxes from the utility's last rate case assuming a 21% federal tax  
14 rate. Respondent proposes to refund the difference between this amount and the  
15 ADIT at 34% from its last rate case.

16 **Q: Do you agree with using Respondent's Exhibit 3 as the basis for the EDIT**  
17 **refund?**

18 A: No, for several reasons. First, this calculation represents deferred taxes from a  
19 point in time years ago. Ratepayers have been paying income taxes embedded in  
20 rates each year since the last rate case, and each year deferred income taxes are  
21 calculated and reflected on the balance sheet. The December 31, 2017 deferred  
22 income tax balance is the most up to date balance before the new 21% income tax  
23 rate went into effect on January 1, 2018. For purposes of the calculation on  
24 Exhibit 3, Respondent did not update any deferred tax calculations since the last

1 rate case. (Attachment MHG-2, Q1.9.) Not updating deferred tax calculations  
2 since the last rate case ignores ratepayer contributions to income taxes or  
3 contributions to depreciation expense for the years between the last rate case and  
4 the date of the most current deferred income tax balance before the TCJA went  
5 into effect.

6 Second, Exhibit 3 is not supported by any other schedules. Ms. Mann  
7 states on page 9, lines 8-11 of her testimony, “[t]he accumulated deferred federal  
8 income tax calculation referenced in [e]xhibit 3 was included in each utilities [sic]  
9 last rate case and has therefore been previously vetted by both the OUCC and the  
10 IURC.” None of the workpapers from the last rate case were presented to support  
11 these figures. In contrast, Respondent’s Exhibit 1, page 1 is supported by  
12 sufficient detail in subsequent pages 2 through 6, and with Exhibit 2, pages 1  
13 through 4. Supporting detail is necessary to verify the calculation of EDIT and  
14 would come directly from Respondent’s books and records. The supporting detail  
15 should show how each pertinent figure in Respondent’s EDIT calculation is  
16 derived.

17 Third, in its calculation on Exhibit 3, Respondent subtracted the short term  
18 liability, accrued wages, from the calculation because, according to Ms. Mann’s  
19 testimony on page 8, lines 17-20, “[s]hort term items are items that are deferred  
20 for only one year. As a result those taxes have been incurred and paid at the  
21 utility’s prior tax rate and therefore do not need to be refunded.” I do not agree  
22 with this statement. The items generating the deferred tax created a liability, or  
23 asset, at a higher tax rate. When the liability or asset reverses the following year,

1 it will be at a lower tax rate, being insufficient to offset the full amount,  
2 consequently, leaving excess deferred tax. Therefore, I included these items in  
3 the calculation of EDIT in Attachment MHG-1.

4 Lastly, the method summarized on Respondent's Exhibit 1, and on my  
5 Attachment MHG-1, is the same or similar to methods I have seen with other  
6 utilities responsive to Phase 2 of the Commission Investigation, such as  
7 NIPSCO's rate case in Cause No. 44988, and Sycamore Gas Company's rate case  
8 in Cause No. 45072. In my experience, all utilities recognize December 31, 2017  
9 as the ADIT balance from which to derive the EDIT amount for purposes of a  
10 ratepayer refund.

11 **Q: What is the EDIT balance you recommend be returned to ratepayers?**

12 A: As I described earlier and as shown on Attachment MHG-1, I recommend a total  
13 EDIT balance of \$470,706 be returned to Respondent's customers.

14 **Amortization Period**

15 **Q: What method has Respondent proposed for calculating the amortization**  
16 **period for its protected EDIT balance?**

17 A: Respondent uses the alternative weighted average life method, based on the level  
18 of property record detail available. Respondent calculated the estimated average  
19 useful life of its utility plant in service on Exhibit 2, page 4, and calculated the  
20 weighted average to determine the final amortization period by asset class  
21 summarized on Exhibit 2, page 1. As I mentioned earlier, although this exhibit is  
22 labeled ARAM, the ARAM method is not used. Given the level of property detail  
23 available to Fountaintown, the OUCC does not object to using the weighted  
24 average life method. Respondent's weighted average remaining life calculation

1 for each of its asset classes results in a 16.51 year amortization period, over which  
2 protected EDIT is to be amortized back to ratepayers.

3 **Q: Does Respondent propose an amortization period over which unprotected**  
4 **EDIT will be returned to ratepayers?**

5 A: Yes. Even though Respondent recommends using Exhibit 3 for purposes of  
6 calculating its proposed ratepayer refund for deferred taxes, which does not show  
7 any unprotected EDIT, in an apparent reference to Exhibit 1, it states that due to  
8 the relatively small amount, unprotected EDIT should be amortized over the same  
9 amortization period as calculated for protected EDIT. Respondent also argues  
10 that using the same amortization period for the entire EDIT will make tracking of  
11 the amortization easier for both the utility and the regulator. (Testimony of Mann,  
12 p. 10, lines 16-23.)

13 **Q: Do you agree with Respondent's proposed unprotected EDIT amortization**  
14 **period?**

15 A: For the reasons described below, yes. While the TCJA governs the appropriate  
16 normalization method to amortize protected EDIT back to ratepayers, the  
17 Commission has discretion over the amortization period for unprotected EDIT. In  
18 most instances, it would be appropriate to require a utility to return unprotected  
19 EDIT over a shorter timeframe than for protected EDIT. Should the Commission  
20 determine that to be the appropriate outcome in this instance, the OUCC would  
21 not object; however, I note below the reasons why Respondent's unique  
22 characteristics create challenges that make following this general principle  
23 difficult.

1           First, as shown in Attachment MHG-1, which makes use of Respondent's  
2 Exhibit 1, I calculate an unprotected EDIT *asset* for Respondent of \$23,848. An  
3 EDIT asset results in an increase in rates. If Respondent is ordered to amortize  
4 this unprotected EDIT asset over a timeframe shorter than its protected EDIT  
5 liability, Respondent will have to make separate ratemaking adjustments that both  
6 increase and decrease its deferred tax balances and amortization expense until the  
7 unprotected EDIT asset is fully amortized. Then Respondent will need an  
8 additional tariff filing to remove the ratemaking adjustment for unprotected EDIT,  
9 leaving the adjustment for protected EDIT in place. Given Fountaintown's  
10 relative size and limited resources, it seems unnecessarily burdensome to require  
11 that level of complexity and additional tariff submissions.

12           Second, Respondent's weighted average calculation results in a 16.51 year  
13 amortization period for protected EDIT. Relatively speaking, this amortization  
14 period will return protected EDIT back to ratepayers more quickly than the time  
15 periods that were calculated by NIPSCO and Vectren's gas utilities in the  
16 Commission Investigation. Likewise, using the same amortization period for  
17 Respondent's unprotected EDIT asset will spread out the rate increase, as a result  
18 of this asset, over a reasonable time period so as to mitigate any customer burden.  
19 Therefore, I recommend Respondent's protected and unprotected EDIT balances  
20 be amortized over 16.51 years.

21 **Q: Can this amortization period be adjusted for rounding?**

22 A: No. Respondent replied in discovery that it "expects that it would likely be  
23 required to round that amount to 17 years." (Attachment MHG-2, Q1.4(b).)

1 Protected EDIT is governed by the TCJA and the weighted average life method  
2 resulted in a specific amount. The 16.51 year weighted average remaining life is  
3 the proper amortization period used in my calculation on line 29 of Attachment  
4 MHG-1 for both protected and unprotected EDIT, converted to 198 months on  
5 line 32.

6 **Q: By what mechanism do you propose to return EDIT?**

7 A: Amortizing EDIT of \$470,706 over 16.51 years or 198 months yields an annual  
8 amortization of \$28,510. Respondent's base rates should be reduced by this  
9 annual amount using the same revenue requirement schedules applicable to the  
10 approved rates in Respondent's last rate case, reflecting the revised 21% income  
11 tax rate effective on May 1, 2018 in Cause No. 45032. This method is commonly  
12 used to remove rate case expense amortization from base rates and will account  
13 for any flow-through tax effects of the adjusted rates. New rates should also be  
14 based on customer allocation and rate design as approved in Respondent's last  
15 rate case. I suggest this be accomplished using a 30-Day filing process to allow  
16 sufficient time for review by the OUCC and IURC.

17 **Refund of Over-Collection**

18 **Q: Did Respondent provide a calculation and propose a method for returning**  
19 **over-collected taxes beginning January 1, 2018?**

20 A: Yes. Respondent provided a calculation of its tax over-collection in Exhibit 4,  
21 pages 1 and 3-6, and a proposed refund credit tracker on page 2. The over-  
22 collection represents Respondent's tracking of the difference in revenue collected  
23 at the 34% tax rate and what would have been collected at the 21% tax rate during  
24 the period January 1, 2018 through April 30, 2018. Respondent's calculations of

1 the over-collection are by customer class, and the proposed refund mechanism is  
2 also by customer class at the same volumes as collected. Respondent is proposing  
3 to refund the over-collection over the same four months it was collected, January  
4 through April starting January 1, 2019. Respondent recommends the refund be  
5 administered through a temporary tracker mechanism with variances recovered  
6 through Respondent's next GCA that includes a reconciliation of April 2019.

7 **Q: Is there any element in Respondent's over-collection refund proposal with**  
8 **which you disagree?**

9 A: Yes. I agree with Respondent's calculation of the over-collection and with  
10 making the refund over the proposed four month period in 2019. I agree with the  
11 temporary tracker mechanism proposal. However, the GCA is an inappropriate  
12 mechanism for tax refunds. Not all customer classes receiving refunds are  
13 included in the GCA mechanism. Additionally, all seven small utilities  
14 represented by Ms. Mann's testimony have one GCA rate for all customer classes,  
15 so the allocation of variances would deviate from the customer class allocation  
16 approved in the last rate case. I recommend any variances in the temporary  
17 tracker mechanism be reconciled and refunded in the same temporary tracker  
18 mechanism.

19 **Other Concerns**

20 **Q: Does Respondent address other concerns it believes are relevant to this**  
21 **Cause?**

22 A: Yes. First, Respondent seeks approval to defer the cost of its participation in this  
23 proceeding as a regulatory asset that can be reviewed and eventually recovered in  
24 the next full base rate case. I do not recommend approval for this unknown  
25 amount. Given that Respondent's income tax rate has been changed, it would

1 have had to calculate its EDIT in order to adhere to the IRS's normalization  
2 requirements; therefore, it is not entirely accurate to suggest that Respondent's  
3 costs to participate in the Commission Investigation would not have been required  
4 anyway. However, even so, in a regulatory environment, unexpected, one-time  
5 legal and accounting bills occur occasionally. Respondent has legal and  
6 accounting fees embedded into its current rates and no additional compensation  
7 should be necessary.

8 Also, since this is a single issue case and Respondent's testimony is  
9 considerably similar for each of seven utilities, and litigation should be minimal, I  
10 would hope the costs for each utility are a reasonable amount as the actual costs  
11 incurred have not been presented in this subdocket. Further, Respondent has an  
12 interest in arguing for an outcome in this case that minimizes any refunds it owes  
13 to its customers. Those same customers should not be required to pay for the  
14 regulatory expense Respondent incurs in making such arguments.

15 Second, Respondent argues that a lower ADIT with a 0% cost of capital  
16 could have the effect of increasing the overall cost of capital, so authorized  
17 earnings should increase. I do not disagree that overall cost of capital could  
18 increase, but this issue is outside the scope of this proceeding.

19 Last, Respondent believes the fact the Commission initiated the tax  
20 investigation has created uncertainty for the utility, increasing the risk for its  
21 shareholders. A regulated utility facing regulatory action is inherent to its  
22 business model.

**IV. OUCC RECOMMENDATIONS**

1 **Q: What are your recommendations in this Cause?**

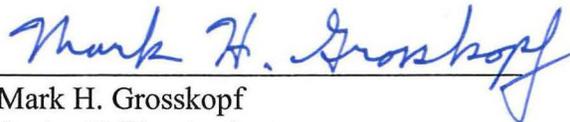
2 A: I recommend amortizing EDIT of \$470,706 over 16.51 years, resulting in a return  
3 of EDIT to the ratepayers at an annual amortization of \$28,510. This amortization  
4 should be reflected as a reduction to existing rates using revenue requirement  
5 schedules from Respondent's last rate case, updated to the new tax rate as of May  
6 1, 2018, using the same customer allocation and rate design as approved in  
7 Respondent's last rate case, to be submitted for review through a 30-Day filing  
8 process. I also recommend Respondent be required to file a compliance filing  
9 initiating a temporary tracker to return the excess federal tax collected from  
10 January 1, 2018 through April 30, 2018, allocated to each rate class based on  
11 actual revenues received during the period collected. This temporary tracker  
12 should also be used to reconcile and return or collect any variances. I do not  
13 recommend approval to defer the cost of this proceeding as a regulatory asset.

14 **Q: Does this conclude your testimony?**

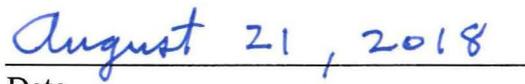
15 A: Yes.

**AFFIRMATION**

I affirm, under the penalties for perjury, that the foregoing representations are true.



Mark H. Grosskopf  
Senior Utility Analyst  
Indiana Office of Utility Consumer Counselor  
Cause No. 45032 S8  
Commission Investigation/Fountaintown  
Gas Company, Inc.

  
Date

**APPENDIX MHG-1 TO TESTIMONY OF  
OUCC WITNESS MARK H. GROSSKOPF**

1 **Q: Please describe your educational background and experience.**

2 A: I graduated from Indiana University in May 1980, receiving a Bachelor of  
3 Science degree in business with a major in accounting. I worked in auditing and  
4 accounting positions at various companies from 1980 to 1995. I joined the OUCC  
5 in April of 1995 and have worked as a member of the OUCC's Natural Gas  
6 Division since June of 1999. I became a Certified Public Accountant in  
7 November of 1998. I also completed both weeks of the National Association of  
8 Regulatory Utility Commissioners Annual Regulatory Studies program at  
9 Michigan State University. I completed an additional week of the Advanced  
10 Regulatory Studies Program hosted by the Institute of Public Utilities Regulatory  
11 Research and Education at Michigan State University.

12 **Q: Have you previously testified before the Commission?**

13 A: Yes, I have testified as an accounting witness in various causes involving water,  
14 wastewater, electric, and gas utilities, including but not limited to, rate cases,  
15 pipeline safety adjustment cases, 7-Year Plan, and Transmission, Distribution,  
16 and Storage System Improvement Charge ("TDSIC") Tracker cases.

17 **Q: Please describe the review and analysis you conducted to prepare your**  
18 **testimony.**

19 A: I reviewed Respondent's direct testimony, exhibits, workpapers and other  
20 supporting documentation provided in this Cause. I analyzed Respondent's  
21 responses to the OUCC's discovery requests. I reviewed Respondent's 30-Day  
22 Filing submitted for Phase 1 of Cause No. 45032. I also testified on the Phase 1  
23 and Phase 2 tax investigation issues in NIPSCO's rate case in Cause No. 44988

1           and Sycamore Gas Company's rate case in Cause No. 45072. I have been  
2           involved with the Commission Investigation in Cause No. 45032 since January 3,  
3           2018, conducting analysis of the Tax Cuts and Jobs Act of 2017 and the effect this  
4           Act has on the base rates and charges of the various respondent natural gas  
5           utilities.

Fountaintown Gas Company  
Deferred Tax Asset/Liability

<u>Line</u>	<u>After Tax Act</u>	<u>Prior to Tax Act</u>
<b>Protected EDIT:</b>		
1 Net Book Value, Petitioner's Exhibit 1 Page 2	4,782,373	4,782,373
2 Net Tax Value, Petitioner's Exhibit 1 Page 3	771,223	771,223
3 Difference in Net Book Value	4,011,150	4,011,150
4 State Deferred Tax Liability, Petitioner's Exhibit 1 Page 6	(206,893)	(206,893)
5 NBV less State Deferred Tax Estimate	3,804,257	3,804,257
6 Tax Rate	21.0%	34.0%
7 Current Period Deferred	798,894	1,293,447
8 Deferred Tax under old rate	1,293,447	
9 Deferred Tax under new rate	798,894	
10 Protected EDIT - Regulatory Liability	<u>494,553</u>	
	<u>After Tax Act</u>	<u>Prior to Tax Act</u>
<b>Un-Protected EDIT:</b>		
11 Other Deferred Taxes, Petitioner's Exhibit 1 Page 6:		
12 Accrued Wages (Short Term Deferred Asset)	(10,406)	(10,406)
13 Unbilled Revenue (Short Term Deferred Asset)	(184,747)	(184,747)
14 Total Other Deferred Taxes	(195,153)	(195,153)
15 State Deferred Tax Liability, Petitioner's Exhibit 1 Page 6	624	624
16 State Deferred Tax Liability, Petitioner's Exhibit 1 Page 6	11,085	11,085
17 Less Deferred Tax not applicable to utility rates:		
18 N/A	-	-
19 Total Applicable Other Deferred Taxes	(183,444)	(183,444)
20 Tax Rate	21.0%	34.0%
21 Current Period Deferred (Line 8 * Line 9)	(38,523)	(62,371)
22 Deferred Tax under old rate	(62,371)	
23 Deferred Tax under new rate	(38,523)	
24 Un-Protected EDIT - Net Regulatory Asset	<u>(23,848)</u>	
<b>Total EDIT:</b>		
25 Protected EDIT - Regulatory Liability	494,553	
26 Un-Protected EDIT - Net Regulatory Asset	<u>(23,848)</u>	
27 Total Net EDIT	<u>470,706</u>	
<b>EDIT Amortization:</b>		
28 Total Net EDIT	470,706	
29 Amortization Period (years), Petitioner's Exhibit 2 page 1	16.51	
30 Annual Amortization	<u>28,510</u>	
31 Total Net EDIT	470,706	
32 Amortization Period (months)	198.00	
33 Monthly Amortization	<u>2,377</u>	

STATE OF INDIANA  
INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE INDIANA UTILITY )  
REGULATORY COMMISSION'S INVESTIGATION )  
INTO THE IMPACTS OF THE TAX CUTS AND JOBS ) CAUSE NO. 45032 S8  
ACT OF 2017 AND POSSIBLE RATE )  
IMPLICATIONS. )

**FOUNTAIN TOWN GAS COMPANY, INC.'S REVISED RESPONSES TO  
THE INDIANA OFFICE OF UTILITY CONSUMER COUNSELOR'S  
FIRST SET OF DATA REQUESTS**

Comes now Fountaintown Gas Company, Inc., by counsel, and submits to the Indiana Office of the Utility Consumer Counselor ("OUCC") its responses to the OUCC's First Set of Data Requests dated July 3, 2018, as follows:

**II. Data Request.**

- Q 1.1:** What is Respondent's balance of deferred taxes on the balance sheet as of December 31, 2017?
- A. Petitioner's balance of deferred taxes on the balance sheet as of December 31, 2017 was \$760,371.
- Q 1.2:** Regarding Respondent's Exhibit 1:
- a. Please provide a list of the types of accounts, assets, expenses, or other items that produced the balance of Deferred Tax on line 11, as of December 31, 2017, including the amount of each item.
  - b. On the list from a. above, identify the items as protected or unprotected balances.
  - c. On the list from a. above, identify the items as property or non-property.
  - d. On the list from a. above, identify short term items.
  - e. On the list from a. above, identify non-income statement items.
  - f. On the list from a. above, identify regulatory liabilities and regulatory assets.

- A.
- a. Each item and the amounts are listed on lines 1-5 of Exhibit 1 Page 1. All numbers on Exhibit 1 Page 1, are as of December 31, 2017.
  - b. Items which are listed as protected are on lines 1 and 2 of Exhibit 1 Page 1. The remaining items are unprotected as shown in the unprotected calculation of Exhibit 1 starting on line 14.
  - c. Petitioner is assuming that by “property” the request is asking which lines include utility plant information. Lines 1 and 2 of Exhibit 1 show information for utility plant information.
  - d. Short term items are reflected on lines 4 and 5 of Exhibit 1, with their respective amounts.
  - e. Petitioner is unsure of what is meant by “non-income statement items”. Utility plant included on lines 1 and 2 of Exhibit 1 are not reflected on the income statement however annual depreciation associated with those items is. The amount of depreciation differs between the financial statements and the tax return. Items on lines 4 and 5 of Exhibit 1 appear on the income statement, but appear differently on the tax return.
  - f. There are no regulatory liabilities or regulatory assets reflected in the calculation of deferred tax.

**Q 1.3:** Regarding Respondent’s Exhibit 1, line 11, Deferred Tax under old rate:

- a. Is any of Respondent’s deferred income tax balance derived from expense deductions available for tax purposes for costs that were capitalized for book purposes?
- b. If yes, are these deferred tax amounts considered as associated with property or non-property?
- c. Please provide the balance for the property or non-property for (a.) and (b.) above.

- A.
- a. There were not any deferred income tax balance items that were capitalized for book purposes for the petitioner.
  - b. N/A
  - c. N/A

**Q 1.4:** Page 9, lines 19-20 of Ms. Mann’s testimony mentions using the alternative weighted average life method, but Exhibit 2 shows an ARAM calculation.

- a. Is ARAM or the alternative weighted average life method used? Please explain.
- b. Is Respondent proposing an amortization period of 16.51 years?
- c. Please show the calculation of the 16.51 years. (i.e. What numbers were used?)
- d. Please provide the IRS publication and any other authoritative source Ms. Mann relied upon to support the calculation method on Exhibit 2.

- A.
- a. Petitioner does not believe that Exhibit 2 shows an ARAM method. It is Petitioner's understanding that ARAM requires the calculation and amortization of the excess deferred federal income tax amount for each underlying item separately. Petitioner is not proposing to calculate the excess deferred federal income tax amount to that level of detail but instead calculate the average remaining of life of its assets at the greatest level of detail available to it.
  - b. Petitioner expects that it would likely be required to round that amount to 17 years.
  - c. Please review formula in cell K26 of the tab labeled (Ex 2 Pg 1) NAV in the excel file; that was filed with the workpapers in this cause and sent to OUCC as part of the workpaper package.
  - d. Ms. Mann believes that the calculation on Exhibit 2 is a calculation of the average remaining lives of the Petitioner's utility plant in service. She relied on her training as an accountant and her 30 years of consulting in the utility industry to make the calculation

**Q 1.5:** Referring to Exhibit 3, please provide the separate amounts to be refunded for protected and unprotected excess deferred federal income tax.

A. The amount calculated on Exhibit 3 is all protected.

**Q 1.6:** What are the depreciation rates used by Respondent, for each asset class, as of December 31, 2017?

A. Federal, state and book depreciation reports were previously submitted with this cause and sent to the OUCC as part of the workpaper package. These reports reflect the method of depreciation and useful life of those assets.

**Q 1.7:** What are the utility-plant-in-service balances, for each asset class, as of December 31, 2017?

A. The utility plant in services balance for each class of assets as of December 31, 2017 are included on Exhibit 1 page 2.

**Q 1.8:** Please provide the balance sheet for Respondent as of December 31, 2017.

A. See attached.

**Q 1.9:** On page 8, lines 4-5, Ms. Mann states, "I have recalculated the deferred income taxes from each utility's last base rate case assuming a federal tax rate of 21%."

- a. Did Ms. Mann recalculate the deferred income taxes for each tax year after the last base rate case through December 31, 2017? Please explain.
- b. If yes, please provide the workpapers and calculations.
- c. Please provide the IRS publication and any other authoritative source Ms. Mann relied upon to support this method of calculating excess deferred income tax.

- A.
- a. No.
  - b. N/A
  - c. The method used to calculate the deferred tax is as prescribed by the Federal Accounting Standards Board in Accounting Principles Board Opinion 11.

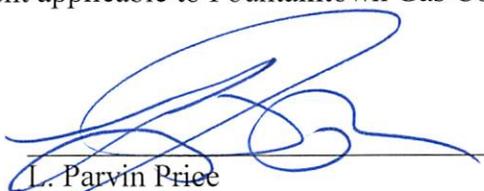
**Q 1.10:** Referring to Exhibit 1, page 1:

- a. Please confirm the line description for line 6 should read “Difference in NBV ((Sum Line 2-5) - Line 1).” If this is incorrect, what should the line description be?
- b. Please confirm the line description for line 8 should read “NBV less State Deferred Tax Estimate (Line 6 – Line 7).” If this is incorrect, what should the line description be?
- c. Please confirm the items on lines 4 and 5 represent the same items as on lines 14 and 15, respectively.
- d. Please indicate which item description is correct between “Accrued Wages” on line 4 and “Capitalized Payroll Taxes” on line 14.
- e. Please indicate which item description is correct between “Unbilled revenue” on line 5 and “Unamortized Rate Case & Accrued SRC” on line 15.
- f. Please provide documentation supporting the amounts on lines 4, 5, 14, and 15.
- g. Please explain why Respondent included a state deferred tax estimate on lines 7 and 22-24.
- h. Please confirm the correct calculation of Respondent’s protected portion of EADIT as line 13 less line 25, or as line 13 less line 21.

- A.
- a. Confirmed
  - b. Confirmed
  - c. Confirmed
  - d. Accrued Wages
  - e. Unbilled Revenue
  - f. See attached
  - g. Because state income taxes are deduction in the calculation of federal income taxes
  - h. The calculation of Respondent’s protected portion of EADIT is line 13 less line 25.

**Q 1.11:** On page 6, lines 13-20, Ms. Mann discusses a retirement component. Please explain whether this retirement component is applicable to Fountaintown Gas. If so, please provide a copy of the retirement study.

A. There is no retirement component applicable to Fountaintown Gas Company.



L. Parvin Price

Attorney No. 5827-49  
Barnes & Thornburg LLP  
11 S. Meridian Street  
Indianapolis, IN 46204  
Telephone: (317) 231-7721  
Facsimile: (317) 231-7433  
parvin.price@btlaw.com  
Counsel for Petitioner,  
Fountaintown Gas Company, Inc.

**CERTIFICATE OF SERVICE**

This is to certify that a copy of the foregoing *Indiana Office of Utility Consumer Counselor Public's Exhibit No. 1 Testimony of OUCC Witness Mark H. Grosskopf* has been served upon the following counsel of record in the captioned proceeding by electronic service on August 21, 2018.

L. Parvin Price  
**BARNES AND THORNBURG LLP**  
[parvin.price@btlaw.com](mailto:parvin.price@btlaw.com)



---

Scott Franson  
Deputy Consumer Counselor

**INDIANA OFFICE OF UTILITY CONSUMER COUNSELOR**  
115 West Washington Street  
Suite 1500 South  
Indianapolis, IN 46204  
[infomgt@oucc.in.gov](mailto:infomgt@oucc.in.gov)  
317/232-2494 – Phone  
317/232-5923 – Facsimile