FILED
JUNE 19, 2018
INDIANA UTILITY
REGULATORY COMMISSION

STATE OF INDIANA

INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE INDIANA UTILITY REGULATORY COMMISSION'S INVESTIGATION INTO))
THE IMPACTS OF THE TAX CUTS AND JOBS ACT OF 2017 AND POSSIBLE) CAUSE NO. 45032 S-20
RATE IMPLICATIONS	PETITION RESPONDENT'S
RESPONDENTS: ALL JURISDICTIONAL RATE-REGULATED, INVESTOR-OWNED UTILITIES	EXHIBIT NO. DATE REPORTER

SUBMISSION OF DIRECT TESTIMONY OF STEVEN M. LUBERTOZZI

Community Utilities of Indiana, Inc., by counsel, hereby submits the direct testimony and attachments of Steven M. Lubertozzi.

Respectfully submitted.

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CERTIFICATE OF SERVICE

The undersigned attorney hereby certifies that a copy of the foregoing has been served upon the following via electronic mail this 19th day of June, 2018 to:

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RESPONDENT'S EXHIBIT 1

COMMUNITY UTILITIES OF INDIANA, INC.

INDIANA UTILITY REGULATORY COMMISSION

CAUSE NO. 45032-S20

DIRECT TESTIMONY

 $\underline{\mathbf{OF}}$

STEVEN M. LUBERTOZZI

SPONSORING RESPONDENT'S ATTACHMENTS SML-1 THROUGH SML-5

COMMUNITY UTILITIES OF INDIANA, INC.

CAUSE NO. 45032-S20

Direct Testimony of Steven M Lubertozzi

INTRODUCTION AND QUALIFICATIONS

1

2	Q1.	Please state your name occupation and business address.
3	A1.	My name is Steven Lubertozzi. I am the President of Community Utilities of Indiana, Inc.
4		("CUII" or "Company"). My business address is 2335 Sanders Road, Northbrook, IL
5		60062.
6	Q2.	Please describe your duties in your current position.
7	A2.	As President I am responsible for all aspects of the Company's business culminating in the
8		ongoing provision of safe drinking water and environmentally responsible wastewater
9		service to all of our customers.
10	Q3.	Please summarize your educational and professional background.
11	A3.	I graduated from Indiana University in 1990, and I am a Certified Public Accountant. I
12		earned my Master of Business Administration from Northwestern University's Kellogg
13		School of Management. I am a member of the American Institute of Certified Public
14		Accountants. I have been employed by Utilities, Inc. since June of 2001.
15	Q4.	Have you previously testified before the Indiana Utility Regulatory Commission
16		("Commission")?
17	A4.	Yes. I have provided written and oral testimony before public utilities commissions
18		throughout the United States, including the Indiana Utility Regulatory Commission
19		("Commission"), on topics ranging from cost of equity, capital structure, cost of debt,

acquisition adjustments, divestment strategies, appropriate levels of operations and maintenance expense, parent company allocations, affiliate transactions, income taxes and most every aspect of utility operations. In Indiana, I most recently testified in Cause No. 44724, involving the rate case. The other state commissions where I have presented testimony include Florida, Illinois, Kentucky, Maryland, Nevada, New Jersey, New Mexico, North Carolina and South Carolina.

7 Q5. What is the purpose of your testimony?

- 8 A5. My testimony is to respond to the Commission's order to investigate the impact of the recently enacted Tax Cuts and Jobs Acts of 2017.
- 10 Q6. Please summarize the Tax Cuts and Jobs Act.
 - A6. On December 22, 2017, President Donald Trump signed into law the Tax Cuts and Jobs Act of 2017 ("Tax Act"). The Tax Act can impact the Company, customers and developers in three ways. First, the Tax Act reduces the corporate income tax rates from 35% to 21%. Second, Contributions in Aid of Construction are now included in taxable income for tax purposes, and third, bonus depreciation was eliminated. The Act also affects CUII's Accumulated Deferred Income Taxes ("ADIT"). Historically, CUII calculated ADIT using the 34 or 35 percent federal corporate income tax rate. However, with the Act's reduction of the federal corporate income tax rate to 21%, UI's financial, accounting and tax professionals remeasured CUII's ADIT balances as of December 31, 2017. This results in Excess Deferred Taxes ("EDT"). These EDTs fall into two categories: (1) Protected Assets, and (2) Unprotected Assets. It is the Company's understanding that IRS guidelines for Protected Assets contain a specific requirement for the reversal of the amortization period of the Protected Assets. However, the Unprotected Assets can be reversed or amortized

over any reasonable period. The reduction in tax rate, the loss of bonus depreciation, and the taxability of CIAC and advances in aid of construction ("AAC") will significantly reduce future income tax deferrals. The reduction in deferred income taxes will increase CUII's rate base, and as reported by Moody's Investor Service, the Act is "credit negative for investor-owned utilities." which is attributed to the reduction in cash flows.¹

A7.

Q7. How has the Company addressed the impact of the Tax Act and its impact on customer's rates?

The three major components that impact rates include: (1) the reduction in the corporate income tax expense from 35% to 21%, (2) elimination of bonus depreciation and (3) EDT. On January 24, 2018, CUII received a final order in its basic rates case, Cause No. 44724. While the Order itself did not directly address the impacts of the Tax Act, CUII acted promptly to reflect the reduction in the corporate income tax expense from 35% to 21% as part of its compliance filing made on February 23, 2018. As explained in CUII's compliance filing, CUII reduced its approved revenue requirement by \$211,506 to reflect the "Phase 1" impact of the Tax Act. The elimination of bonus depreciation took effect on September 27, 2017, so there were no adjustments to rate base or rates for the elimination bonus depreciation. The third component, EDT is being addressed in this case, Cause 45032-S20.

19 Q8. Has CUII performed a calculation of its excess accumulated deferred income taxes?

A8. Yes. Respondent's Attachments SML-1 through SML-4, which are attached to my direct testimony, show the per book balance of ADIT prior to and after the effect of the Tax Act.

¹ See Moody's Investors Services, Sector Comment - Regulated Utilities – US, January 24, 2018.

- Additionally, these attachments indicate if the balances are protected or unprotected. On a

 Company-wide basis, the protected EDT balance totals \$701,338 and the unprotected EDT

 balance totals \$267,822. I am also providing a supporting workpaper that contains
- 4 additional supporting details, including information requested to be provided by the
- 4 additional supporting details, including information requested to be provided by the
- 5 Indiana Office of Utility Consumer Counselor in its proposed Phase 2 procedural schedule.
- 6 Q9. Does the Tax Act specify how a company is to calculate the amortization of its EDT?
- 7 A9. Yes. Section 13001(d) of the Tax Act precludes a taxpayer from reducing its protected
 8 EDT more rapidly or to a greater extent than such would be reduced under what is referred
- 9 to as the Average Rate Assumption Method ("ARAM"). Under the ARAM approach, the
- excess reserve for deferred taxes is reduced over the remaining lives of the property as used
- in its regulated books of account which gave rise to the reserve for deferred taxes. The Tax
- Act further permits an entity without sufficient records to calculate amortization of EDT
- under ARAM to utilize what is referred to as the Reserve South Georgia Method. This
- method amortizes the excess deferred taxes ratably over the remaining life of the utility's
- assets.
- 16 Q10. Which method did the Company use to calculate EDT?
- 17 A10. The Company used the Reverse South Georgia Method.
- 18 Q11. Over what period should the protected EDT flow to customers?

- 1 All. The Company's analysis shows that the protected EDT should flow back to customers over
- 2 36 years, which is the estimated remaining life of the Company's assets.² This results in
- an annual reduction of \$19,482 to CUII's revenue requirement.
- 4 Q12. When should the protected EDT start flowing back to customers?
- 5 A12. The Company believes that the amortization of the protected EDT can start flowing back
- 6 to customers as soon as the Commission approves the calculations and concurs with the
- 7 flow back period, and the amortization would continue for 36 years from the effective date
- 8 of the tariff.
- 9 Q13. Over what period should the unprotected EDT flow to customers?
- 10 A13. The Company believes that the unprotected EDT should flow back to customers over 4
- 11 years, which is similar to the amortization period of rate case. This results in an annual
- reduction of \$66,956 to CUII's revenue requirement.
- 13 Q14. When should the unprotected EDT start flowing back to customers?
- 14 A14. The Company believes that the amortization of the unprotected EDT can start flowing back
- to customers as soon as the Commission approves the calculations and concurs with the
- flow back period, and the amortization would continue for 4 years from the effective date
- of the tariff.
- 18 Q15. How does the Company propose to implement the flow back of the EDT Tax Act
- benefits to its customers?

² See CUII Workpaper 1, tab "CUII Protected Analysis".

- 1 A15. The Company proposed tariffs that would implement the return of the protected and
- 2 unprotected EDT balances. I have attached the proposed tariffs as Respondent's
- 3 Attachment SML-5.
- 4 Q16. Are there any remaining Phase 2 issues to address?
- 5 A16. Yes. Per the Commission's January 3, 2018 Order in Cause No. 45032, CUII is to address
- 6 the disposition of the over-collected revenue beginning January 1, 2018 through the date
- 7 CUII's rates were modified to reflect the lower corporate tax rate. CUII implemented
- 8 temporary rates in Cause No. 44724 effective January 8, 2018. CUII subsequently
- 9 reconciled those rates to the final rates (which included the impact of the lower corporate
- tax rate) pursuant to Indiana Code § 8-1-2-42.7(i). As explained CUII reduced its approved
- revenue requirement by \$211,506, which is an annual amount and equates to \$579.47 per
- day. The CUII's new rates were effective on January 8, 2018, which means any over-
- collected revenue would have lasted seven days and been immaterial.
- 14 Q17. Did the Company calculate the potential refund per customer based on the seven
- 15 days?
- 16 A17. Yes, assuming a potential refund of \$579.47 per day for seven days the maximum refund
- equals \$4,056.28, and as of May 30, 2018 CUII had 5,052 active water and wastewater
- 18 accounts. Therefore, each active water and wastewater customer would be due \$0.80.
- 19 Q18. How does the Company propose to refund the \$0.80 to its customers?
- 20 A18. The Company proposes to provide each active water and wastewater customer with a one-
- 21 time bill credit of \$0.80 once approved by the Commission.
- 22 Q19. Does this conclude your prepared direct testimony?

Twin Lakes

Co Obj	Туре	Description	12/31/2017	Reclass Excess ADIT to Reg Liab	Record DTA on Reg Liab	Final 12/31/2017
150 425	7	ACCURA DEF INCOME TAY FED	(10 207.05)	4 154 00	160 610 10	162 270 04
150 436	, unprotected	ACCUM DEF INCOME TAX-FED	(10,387.06)	4,154.82	168,612.18	162,379. 9 4
150 4369	Protected	DEF FED TAX - CIAC PRE 1987	59,923.00	(23,969.20)		35,953.80
150 437	l Protected	DEF FED TAX - TAP FEE POST 200	121,194.78	(48,477.91)		72,716.87
150 437	5 Unprotected	DEF FED TAX - RATE CASE	(61,390.66)	24,556.26		(36,834.40)
150 437	7 Unprotected	DEF FED TAX - DEF MAINT	(168,396.14)	67,358.45		(101,037.69)
150 438	3 Unprotected	DEF FED TAX - ORGN EXP	389.09	(155.64)		233.45
150 438	5 Unprotected	DEF FED TAX - BAD DEBT	1,789.14	(715.65)		1,073.49
150 438	7 Protected	DEF FED TAX - DEPRECIATION	(1,689,759.06)	675,903.63		(1,013,855.43)
150 438	Protected	DEF FED TAX - NOL	160,879.54	(64,351.81)		96,527.73

Protected Excess ADIT in Reg Liab	(539,104.71)
Gross-Up Tax on Protected	(178,467.35)
Unprotected Excess ADIT in Reg Liab	(95,198.24)
Gross-Up Tax on Unprotected	(31,514.80)
Total	(844,285.10)

WSC of Indiana

Co	Obj	Туре	Description	12/31/2017	Reclass Excess ADIT to Reg Liab	Record DTA on Reg Liab	Final 12/31/2017
					(0.00.00)		
151	4367	Unprotected	ACCUM DEF INCOME TAX-FED	853.21	(341.29)	38,560.65	39,072.57
151	4369	Protected	DEF FED TAX - CIAC PRE 1987	0.00	0.00		0.00
151	4371	Protected	DEF FED TAX - TAP FEE POST 200	1,177.00	(470.80)		705.20
151	4375	Unprotected	DEF FED TAX - RATE CASE	(19,803.58)	7,921.43		(11,882.15)
151	4377	Unprotected	DEF FED TAX - DEF MAINT	(23,688.97)	9,475.58		(14,213.39)
151	4383	Unprotected	DEF FED TAX - ORGN EXP	(49,401.46)	19,760.58		(29,640.88)
151	4385	Unprotected	DEF FED TAX - BAD DEBT	555.80	(222.32)		333.48
151	4387	Protected	DEF FED TAX - DEPRECIATION	(419,854.94)	167,942.00		(251,912.94)
151	4389	Protected	DEF FED TAX - NOL	147,509,22	(59,003,69)		88,505,53

Protected	Excess ADIT in Reg Liab	(108,467.51)
Gre	oss-Up Tax on Protected	(35,907.51)
Unprotected	Excess ADIT in Reg Liab	(36,593.98)
Gross	-Up Tax on Unprotected	(12,114.22)
	Total	(193,083.22)

IWSI

Co Obj	Туре	Description	12/31/2017	Reclass Excess ADIT to Reg Liab	Record DTA on Reg Liab	Final 12/31/2017
450 4057	1	100/11/055 11/051/15 T1// 550	(45.406.05)	5.054.40	(45 747 60)	(24.020.25)
132 430/	Unprotected	ACCUM DEF INCOME TAX-FED	(15,136.05)	6,054.42	(15,747.63)	(24,829.26)
152 4369	Protected	DEF FED TAX - CIAC PRE 1987	0.00	0.00		0.00
152 4371	Protected	DEF FED TAX - TAP FEE POST 200	471.00	(188.40)		282.60
152 4375	Unprotected	DEF FED TAX - RATE CASE	527.89	(211.15)		316.74
152 4377	Unprotected	DEF FED TAX - DEF MAINT	(65,841.13)	26,336.45		(39,504.68)
152 4383	Unprotected	DEF FED TAX - ORGN EXP	(51,472.92)	20,589.17		(30,883.75)
152 4385	Unprotected	DEF FED TAX - BAD DEBT	1,295.11	(518.04)		777.07
152 4387	Protected	DEF FED TAX - DEPRECIATION	7,366.03	(2,946.42)		4,419.61
152 4389	Protected	DEF FED TAX - NOL	270,892.75	(108,357.10)		162,535.65

Protected Excess ADIT in Reg Liab	111,491.92
Gross-Up Tax on Protected	36,908.73
Unprotected Excess ADIT in Reg Liab	(52,250.85)
Gross-Up Tax on Unprotected	(17,297.33)
Total	78,852.47

Community Utilities of Indiana, Inc.

Co Obj	Туре	Description	12/31/2017	Reclass Excess ADIT to Reg Liab	Record DTA on Reg Liab	Final 12/31/2017
756 4367	Unprotected	ACCUM DEF INCOME TAX-FED	0.00	0.00	2,125.75	2,125.75
756 4369	Protected	DEF FED TAX - CIAC PRE 1987	0.00	0.00		0.00
756 4371	Protected	DEF FED TAX - TAP FEE POST 200	0.00	0.00		0.00
756 4375	Unprotected	DEF FED TAX - RATE CASE	(42,922.92)	17,169.17		(25,753,75)
		DEF FED TAX - DEF MAINT	0.00	0.00		0.00
	,	DEF FED TAX - ORGN EXP	0.00	0.00		0.00
	•	DEF FED TAX - BAD DEBT	0.00	0.00		0.00
756 4387	•	DEF FED TAX - DEPRECIATION	(22,911.08)	9.164.42		(13,746.66)
756 4389		DEF FED TAX - NOL	45.841.86	(18.336.74)		27,505,12

Protected Excess ADIT in Reg Liab	9,172.32
Gross-Up Tax on Protected	3,036.44
Unprotected Excess ADIT in Reg Liab	(17,169.1 7)
Gross-Up Tax on Unprotected	(5,683.75)
Total	(10,644.16)

COMMUNITY UTILITIES OF INDIANA, INC. LAKE, PORTER, JASPER AND NEWTON COUNTIES, INDIANA

I.U.R.C. No. S-1

Revised Replacement Sheet No. 1

SCHEDULE OF RATES AND CHARGES FOR SEWAGE SERVICE Service Territory Formally Known as Twin Lakes Utilities Inc. and Water Service Company of Indiana

(Lake, Porter, Jasper and Newton Counties, Indiana)

Applicability

This schedule applies to all sewage disposal service rendered by Community Utilities of Indiana, Inc.

Monthly Rate for All Customers

Meter Size	Charge*
5/8" & 3/4"	\$23.52
1"	56.28
1 1/4"	89.04
1 ½"	126.18
2"	220.08
3"	504.00
4"	875.27
6"	1,989.11
Unmetered	57.57
Usage Charge (per 1,000 gallons):	\$7.58
Campground Charge per Month (for each month April-October)	\$17.63

Issued 1	by: Steven M. Lubertozzi, President
Pursuant to the	, 2018, Order in IURC Cause No. 45032-S20

^{* --} Subject to the Infrastructure Improvement Charge in the attached Appendix A.

COMMUNITY UTILITIES OF INDIANA, INC. LAKE, PORTER, JASPER AND NEWTON COUNTIES, INDIANA

I.U.R.C. No. W-1

Revised Replacement Sheet No. 1

SCHEDULE OF RATES AND CHARGES FOR WATER SERVICE

Service Territory Formally Known as Twin Lakes Utilities Inc., Water Service Company of Indiana, and Indiana Water Service, Inc.

(Lake Porter Jaguer and Newton Counties Indiana)

(Lake, Porter, Jasper, and Newton, Counties, Indiana)

Applicability

This schedule applies to all water service rendered by Community Utilities of Indiana, Inc.

Monthly Rate for All Customers

The customer shall pay for each service connection a monthly rate which will be the sum of (A) a Base Facility Charge based on the size of the meter through which the customer receives such service, and (B) a Volume Charge based on the amount of water consumed during the monthly period. The Base Facility Charge shall also apply when the service is provided through a master meter and every individual dwelling unit is billed separately. The applicable Base Facility and Volume Charges are as follows:

A. Base Facility Charge*

Meter Size	<u>Charge</u>
5/8" & 3/4"	\$11.15
1"	25.11
1 1/4"	39.11
1 ½"	48.43
2"	76.33
3"	141.56
4"	234.69
6"	467.55

B. Volume Charge**

Per 1,000 gallons

\$6.27

Unmetered Water Service

Flat rate for unmetered public drinking fountain

\$21.21 per monthly period

*	Subject to the	Infrastructure Syster	n Improvement	: Charge in the	attached Append	lix A
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** -- Subject to the Water Tracking Factor in the attached Appendix B

Issu	ed by: Steven M. Lubertozzi, President	
Pursuant to the	, 2018, Order in IURC Cause No. 45032-S20	0

VERIFICATION

I, Steve Lubertozzi, President for Community Utilities of Indiana, Inc., affirm under penalties of perjury that the foregoing representations are true and correct to the best of my knowledge, information, and belief.

Steven Lubertozzi

Date: June 19, 2018

DMS 12604623v1