



Used 2016 CHEVROLET Dump Truck, Landscap  
**SILVERADO 3500HD**

71,471 Miles    # 211940

**\$53,848**

Contact **Smart Chevrolet**

View Dealer's Website

**1-888-311-5691**

Your Email Address

Hello, I am interested in your  
**2016 CHEVROLET SILVERADO 3500HD Durr**

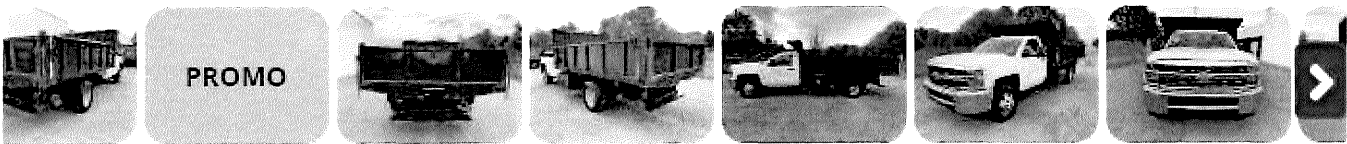
Please contact me

You can reach me at

Additional Comments

Thank you,

First and Last Name



PROMO



## BEACON® AMA Onboarding Billing Vendor Integration & Deployment Best Practices BROWN CO WATER DEPT

### ONBOARDING OVERVIEW

BEACON AMA onboarding is the entire process a Utility goes through from the time an order is placed until users are trained and deriving value from BEACON AMA. A key part of the onboarding process is integration with the Utility's billing vendor, which can be time consuming and delay implementation of the Utility's BEACON AMA Solution if not properly executed.

This document is intended to help the Utility understand the overall process and responsibilities to help ensure a successful onboarding experience.

### Best Practices When Deploying a BEACON® AMA Solution

Use the checklist below and the *Onboarding & Billing Interface Integration Process* flow chart available in BEACON Help to get your BEACON AMA deployment going, and keep it on track.

- ☒ Identify a project champion who best understands and promotes the Utility's operational vision for your BEACON AMA Solution
- ☒ Establish a project budget
- ☒ Obtain a quote for the BEACON AMA Solution
- ☐ Contact your billing vendor to obtain a quote for a BEACON AMA Data Exchange interface
- ☒ Obtain project approval
- ☐ Sign and return Waller's Meter quote 21984 (Part A) & 21351 (Part B)
- ☐ Issue a PO to your billing vendor for the Data Exchange billing interface
  - ☐ Submit Signed ST-105 Tax Exempt Form to Waller's Meter
  - ☐ Read and initial 'BEACON AMA Mobile Pricing Terms & Conditions Document - Submit to Waller's Meter
  - ☒ Submit completed Onboarding Questionnaire to Waller's Meter
- ☐ Install endpoints and capture installation data, as applicable
- ☐ Stay **actively** engaged with your billing vendor and Badger Meter during the Data Exchange import file creation
- ☐ Enter and export test data file(s) as requested
- ☐ Enter and clean up customer data as required
- ☐ Actively participate in the BEACON AMA online or onsite training and ensure appropriate Utility personnel attend training
- ☐ Use your BEACON AMA system and explore the features and functions!
- ☐ Attend BEACON AMA supplemental online training opportunities. Multiple no charge, online courses are available each month to keep users up to date on new features and give you an opportunity to engage with other users to maximize your investment in your BEACON AMA Solution. Visit <https://www.badgermeter.com/training/> to view available online courses and to register.

### Making Water Visible®

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[www.badgermeter.com](http://www.badgermeter.com)

The Americas | Badger Meter | 4545 West Brown Deer Rd | PO Box 245036 | Milwaukee, WI 53224-9536 | 800-876-3837 | 414-355-0400  
 México | Badger Meter de las Américas, S.A. de C.V. | Pedro Luis Ogazón N°32 | Esq. Angelina N°24 | Colonia Guadalupe Inn | CP 01050 | México, DF | México | +52-55-5662-0882  
 Europe, Eastern Europe Branch Office (for Poland, Latvia, Lithuania, Estonia, Ukraine, Belarus) | Badger Meter Europe | ul. Korfantego 6 | 44-193 Knurów | Poland | +48-32-236-8787  
 Europe, Middle East and Africa | Badger Meter Europa GmbH | Nürtinger Str 76 | 72639 Neulffen | Germany | +49-7025-9208-0  
 Europe, Middle East Branch Office | Badger Meter Europe | PO Box 341442 | Dubai Silicon Oasis, Head Quarter Building, Wing C, Office #C209 | Dubai / UAE | +971-4-371 2503  
 Slovakia | Badger Meter Slovakia s.r.o. | Raciánska 109/B | 831 02 Bratislava, Slovakia | +421-2-44 63 83 01  
 Asia Pacific | Badger Meter | 80 Marine Parade Rd | 19-07 Parkway Parade | Singapore 449269 | +65-63464836  
 Switzerland | Badger Meter Swiss AG | Mittelholzerstrasse 8 | 3006 Bern | Switzerland | +41-31-932 01 11

BEA-QG-02995-EN-02 (March 2019)

**QUICK GUIDE**

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
PHONE: 812-265-3565 TOLL-FREE: 888-485-7018  
FAX: 812-265-3647  
email: wallers@cinergymetro.net  
website: www.wallersmeterinc.com

PAGE: 1 OF 3

PRICE QUOTATION

Date: 02/04/22 No.: 21985  
Print Time: 9:54 PM  
Job:

BROWN CO WATER UTILITY  
ATTN: JUSTIN

ORDER CONFIRMATION PART 'A'

Quoted by: TW/CF

Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
		BEACON MOBILE UPGRADE FOR SYSTEMS ** CUSTOMER LOYALTY - FOR EXISTING ORION SYSTEMS ONLY, UP TO 1500 SERVICES. CUSTOMER LOYALTY DISCOUNTED PRICING BASED ON 813 SERVICES.			
1.0	BEACONACT	BEACON ACTIVATION NO CHARGE		0.00	0.00
1.0	BEACONENGCL10Z	BEACON ENG.FEE CUST LOYAL 10K		6962.00	6962.00
		FOR 5,001-10,000 SERVICES DISCOUNTED 50% FOR CUSTOMER LOYALTY A ONE-TIME FEE FOR THE INITIAL LICENSING OF THE BEACON AMA SOFTWARE & SETUP OF THE UTILITY'S BEACON AMA PORTFOLIO			
1.0	BILLINGINT10KZ	66220-005 BILLING INT.5001-10K		5211.00	5211.00
		A ONE-TIME FEE FOR WORK BY BADGER METER TO INTEGRATE YOUR BILLING SYSTEM WITH BEACON. INCLUDING EVALUATION OF THE IMPORT FILE INTO BEACON AND THE TESTING OF A BILLING READ FILE FROM BEACON. DOES NOT INCLUDE FEES THAT MAY BE CHARGED BY THE UTILITY'S BILLING VENDOR TO PREPARE THE BEACON INTERFACE.			

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
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email: wallers@cinergymetro.net  
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PAGE: 2 OF 3

PRICE QUOTATION

Date: 02/04/22 No.: 21985  
Print Time: 9:54 PM  
Job:

BROWN CO WATER UTILITY  
ATTN: JUSTIN

ORDER CONFIRMATION PART 'A'

Quoted by: TW/CF

Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
2.0	BEACONMOBT10Z	TRIMBLE T-10 TABLET		5470.00	10940.00
		RUGGEDIZED TABLET WITH WINDOWS 10 PRO, GLOVED MULTI-TOUCH+DIGITIZER SCREEN, 128 GB SSD, 8GB RAM, WIFI, BLUETOOTH v4, GPS, 8MP CAMERA. A/C ADAPTER CORD, DC VEHICLE CHARGER & QUICK-START GUIDE. BATTERY, HANDSTRAP & DIGITIZER PEN. WITH MULTI-PORT USB HUB, 4G LTE COMPATIBLE (CELL PLAN NOT INCL) INCLUDES 36 MONTH HARDWARE WARRANTY.			
1.0	BEACONMOBTAIN	BEACON MOBILE TRAINING 2 DAYS		4200.00	4200.00
		(2) CONSECUTIVE DAYS ON-SITE THIS QUOTE DOES NOT INCLUDE FEES INVOICED DIRECT BY BADGER. SEE QUOTE# 21351 (SIGNATURE REQUIRED)			

SEE PAGE 3 FOR SIGNATURE

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
PHONE: 812-265-3565 TOLL-FREE: 888-485-7018  
FAX: 812-265-3647  
email: wallers@cinergymetro.net  
website: www.wallersmeterinc.com

PAGE: 3 OF 3

PRICE QUOTATION

Date: 02/04/22 No.: 21985  
Print Time: 9:54 PM  
Job:

BROWN CO WATER UTILITY  
ATTN: JUSTIN

ORDER CONFIRMATION PART 'A'

Quoted by: TW/CF

Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
----------	-------------	-------------	--------	------------	----------

THESE DOCUMENTS MUST BE  
COMPLETED FULLY AND ACCURATELY,  
WITH SIGNATURE AND/OR INITIALS  
WHERE INDICATED. BADGER WILL NOT  
ACCEPT OUR P.O. WITHOUT THEM.

- (COMPLETED) 1. ONBOARDING QUESTIONNAIRE  
2. BEACON MOBILE TERMS & CONDITIONS  
3. INDIANA ST-105 SALES TAX EXEMPT CERT

I APPROVE THIS QUOTE 'AS IS' AND AGREE  
TO ACCEPT PRODUCT DESCRIBED ABOVE.  
I UNDERSTAND PRODUCT IS NON RETURNABLE.  
SIGNED [Signature]  
NAME Justin Hawley  
TITLE/POSITION GENERAL MAN.  
DATE SIGNED 3/15/22

SIGN HERE

Email to: wallers@cinergymetro.net  
Thank you,  
Teresa

SUBTOTAL: 27313.00  
TAX: 0.00

+ 1ST YEAR FEES (SEE  
QUOTE 21351,  
SIGNATURE REQUIRED)

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
PHONE: 812-265-3565 TOLL-FREE: 888-485-7018  
FAX: 812-265-3647  
email: wallers@cinergymetro.net  
website: www.wallersmeterinc.com

PAGE: 2

PRICE QUOTATION

Date: 02/04/22 No.: 21351  
Print Time: 9:49 PM  
Job:

BEACON MOBILE UPGRADE -PART 'B'

BROWN COUNTY WATER UTILITY INC  
5130 N STATE ROAD 135  
MORGANTOWN IN 46160

PHONE: (812) 988-6611

FAX (812) 988-9351

Quoted by: TW/SP

Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
75.0	00000003NI	3. BEACON AMA FIELD APPLICATION SUITE-MOBILE READ MODULE. Licenses are required to access the mobile meter reading software suite. 68886-502 USER LOGIN ANNUAL LI		12.00	900.00

(25) Units for Office (\$300)  
(25) Units for each Meter Reader  
= (50) units (\$600)  
Badger Meter will send an invoice  
directly to you, prior to the 12-month  
anniversary of the initial invoice,  
and annually thereafter.  
SEE 'BEACON MOBILE PRICING TERMS &  
CONDITIONS' FOR COMPLETE INFORMATION  
REGARDING RECURRING FEES.

SIGNED [Signature]  
NAME Justin Hawley  
TITLE/POSITION GENERAL MGR.  
DATE SIGNED 3/21/22

SIGN HERE

FAX TO 812-265-3647 or  
Email to: wallers@cinergymetro.net  
Thank you for the opportunity  
to quote this material.  
Teresa Waller (for Chad Fewell)

TOTAL FEES (CHECK ONE LINE)

WITH 12-MONTH SUPPLY OF HOSTING FEES: \$ 4,416.00

WITH 5-YEAR SUPPLY OF HOSTING FEES: \$ 12,480.00

WITH 10-YEAR SUPPLY OF HOSTING FEES: \$ 22,560.00

An increase in the number of services may deplete the Hosting Unit supply prior to the end of the time periods listed. Prior to the end of the invoice period, Badger Meter will assess the number of hosting fees needed for the renewal and will adjust as-needed. The current rate of .03 per unit is good only for the initial order and is subject to change at renewal.

$$\begin{array}{r} 4416 \\ \times 10 \\ \hline 44160 \end{array}$$

$$\begin{array}{r} 4416 \\ \times 5 \\ \hline 22080 \end{array}$$

22560 For 10

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
PHONE: 812-265-3565 TOLL-FREE: 888-485-7018  
FAX: 812-265-3647  
email: wallers@cinergymetro.net  
website: www.wallersmeterinc.com

PAGE: 1

ATTN: JUSTIN

BROWN COUNTY WATER UTILITY INC  
5130 N STATE ROAD 135  
MORGANTOWN IN 46160

PRICE QUOTATION

Date: 02/04/22 No.: 21351

Print Time: 9:49 PM

Job:

BEACON MOBILE UPGRADE -PART 'B'

PHONE: (812) 988-6611

FAX (812) 988-9351

Quoted by: TW/SP

Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
DETAILED PRICING OF BEACON MOBILE FEES TO BE INVOICED BY BADGER METER. CUSTOMER LOYALTY DISCOUNTED PRICING APPLIES TO INITIAL INVOICE ONLY.					
67200.0	00000003NI	1.MOBILE HOSTING FEE SERVICE UNITS. 68886-301 MOB.HOSTING S.U.		0.03	<u>2016.00</u>
12 UNITS PER SERVICE PER YEAR 12 x 5600 = 67,200 UNITS ANNUALLY * up to (10) year supply of hosting fees may be pre-purchased. Pre-purchasing locks in the 2022 Customer Loyalty price of .03 per unit. 5 year supply: \$10,080 10-year supply: \$20,160 Please circle to indicate your choice. so that I can proceed with the P.O.					(12 month supply)
125.0	00000003NI	2.68886-501 MOB READ MOD LIC		12.00	1500.00

FOR UP TO 5,001-10,000 SERVICES

CONTINUED ON PAGE 2

Waller's Meter, Inc  
For: Brown Co Water  
Number of Services: 5600

2/4/22



**Badger Meter**

## **BEACON® AMA Mobile Pricing Terms and Conditions**

The following Terms & Conditions apply to BEACON® AMA Mobile Solution and BEACON AMA Traditional Fixed Network Solution services sold by Badger Meter, Inc. ("Badger Meter") or one of its authorized distributors to a utility or non-utility customer ("Customer") and are in addition to those found at <https://www.badgermeter.com/legal-and-compliance/> and as appropriate, the BEACON General Agreement and/or BEACON Master Agreement executed by Customer.

### **ONE-TIME FEES**

**BEACON ENGAGEMENT FEE** Quote 21985 \$6,692 (discounted 50%) to be invoiced by Waller's  
For 5,001 to 10,000 services

JH

INITIAL HERE

A one-time BEACON Engagement Fee, invoiced by Badger Meter or one of its authorized distributors, is for Mobile Solution and Traditional Fixed Network Solution deployments. This fee includes setup and activation of Customer's BEACON AMA portfolio. Billing Integration professional services are separate and an additional fee. Fees charged to a Customer by its utility billing vendor for an interface file are separate and are the responsibility of the Customer.

Quote 21985 BILLING INTEGRATION FEE for 5,001 to 10,000 Services \$5,211

JH

INITIAL HERE

Recurring service fees are based on asset type and assessed monthly ("Service Units"). Asset types are identified by unique Service Unit part numbers as represented in this section. Service Units will be invoiced by Badger Meter or one of its authorized distributors.

### **HOSTING FEE SERVICE UNITS**

Customers deploying a BEACON AMA Mobile Solution or Traditional Fixed Network Solution will be assessed Hosting Fee Service Units, which include Customer's license and access to the BEACON AMA software, software updates, hosting of Customer's metering data, and technical support. A Hosting Fee Service Unit represents one (1) month of service for an Account in Customer's BEACON AMA portfolio and will be assessed on the 26th of each month. Service Unit price may vary if purchase increment is changed.

**MOBILE:** Mobile Hosting Fee Service Units (68886-301) will be assessed monthly, per eligible Mobile Account in Customer's BEACON AMA portfolio. Any Account which is brought into Customer's portfolio which is not classified as a Fixed Network or Cellular Account will be classified as a Mobile Account.

5,600 Services: Initial 12-month supply\* : Re quote 21351: 67,200 units. Pricing bracket: 50,001 - 75,000. Customer Loyalty Rate: .03 ea  
\*Consumption of Hosting Fee Service Units will begin when the Utility's services are loaded to Beacon. This may occur prior to the deployment of the system and may result in depletion of service units prior to 12 months. Renewal rate to be determined by Badger Meter approx 2 months prior to depletion of supply.

JH

INITIAL HERE



Waller's Meter, Inc  
Re: quote 21351 Part 'B' Badger Fees  
For: Brown Co Water, Number of Services: 5600

2/4/22

#### BEACON AMA FIELD APPLICATION SUITE – MOBILE READ MODULE SERVICE UNITS

An annual BEACON AMA Field Application Suite-Mobile Read Module license is required. This license includes Customer access to the BEACON AMA mobile meter reading software system, software updates, and technical support.

A Mobile Read Module License Service Unit represents one (1) month of Customer access to the BEACON AMA Field Application Suite-Mobile Read Module, including BEACON AMA Field Director, ORION® Mobile Read software and ORION Endpoint Utility software, and will be assessed in multiples of twelve (12) Mobile Read Module License Service Units (68886-501). **\$1500 First Year (quote 21351)**  
Annual Renewal Rate to be determined by Badger Meter

JA INITIAL HERE

#### BEACON AMA FIELD APPLICATION SUITE – MOBILE READ MODULE USER LOGIN SERVICE UNITS

An annual BEACON AMA Field Application Suite-Mobile Read Module User Login license is required for each Customer User Login for the BEACON AMA mobile meter reading software suite. User Login License includes access to the BEACON AMA Field Application Suite-Mobile Read Module.

A Mobile Read Module User Login License Service Unit represents one (1) month of Customer user access to BEACON AMA Field Director or ORION® Mobile Read software and will be assessed in multiples of twelve (12) Mobile Read Module User Login License Service Units (68886-502). **Quote 21531 \$900.00 Annual Fee for (3) Licenses**  
Annual Renewal Rate to be determined by Badger Meter

JA INITIAL HERE

#### SERVICE UNIT PRICING AND PAYMENT

Customer will be required to submit a PO to Badger Meter or one of its authorized distributors for applicable Service Units. Initial Service Unit pricing will be held for the first 12-month term, then subject to change thereafter.

Service Units may be purchased in Customer-defined increments except where minimum multiple purchase increments have been stated. Reorder increments will be established at time of initial purchase and may be modified at a later date. Service Unit price may vary if purchase increment is changed.

Service Unit pricing is Net to Customer and will be invoiced by Badger Meter or one of its authorized distributors based on Customer-defined Service Unit purchase increments or minimum multiple purchase increments as noted. Service Unit part numbers are denoted as 68886 and have been included in this document for cross reference with Customer pricing proposal.

Service Units will be consumed on a monthly basis, as applicable to each asset type.

Service Units are non-refundable and non-transferable to another entity without Badger Meter approval.

JA INITIAL HERE

Service Units may be converted to like-valued, or higher, Service Units of a different asset type with Badger Meter approval.

Service Units expire ten (10) years from date of purchase. Expired Service Units will be forfeited unless converted prior to expiration.

Upon termination of a Customer's BEACON AMA services, for whatever cause, unused Service Units will be forfeited if not converted to Badger Meter future purchase credit within ninety (90) days.

Failure to renew services at term expiration, or pay for services invoiced by Badger Meter or one of its authorized distributors, may result in termination of services and limited access to Customer's BEACON AMA portfolio at the discretion of Badger Meter.

#### SMART WATER IS: BADGER METER

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[www.badgermeter.com](http://www.badgermeter.com)

# Petitioner's Attachment 2-I

WALLER'S METER, INC  
2606 WILSON AVE  
MADISON, IN 47250  
PHONE: 812-265-3565 TOLL-FREE: 888-485-7018  
FAX: 812-265-3647  
email: wallers@cinergymetro.net  
website: www.wallersmeterinc.com

PAGE: 1

## PRICE QUOTATION

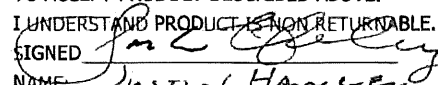
Date: 11/22/21 No.: 19778  
Print Time: 1:33 PM  
Job: 2022 METERS, HREs & ENDPOINTS

BROWN COUNTY WATER UTILITY INC  
5130 N STATE ROAD 135  
MORGANTOWN IN 46160

PHONE: (812) 988-6611 FAX (812) 988-9351 Quoted by: TW/SP Sales Rep: CF

Quantity	Item Number	Description	Avail.	Unit Price	Extended
THE QUANTITIES ARE BASED ON YOUR 2021 MASTER ORDER. PRICES ARE GOOD FOR ORDERING BY 11/30/21.					
550.0	HREM25GTXOMU1X	HR-E 5/8 G 8D TORX FH OR ME U1		183.73	101051.50
MECH ENCODER, GAL, 8-DIAL, TORX SCR PLS SHRD & LID W/TWIST-TIGHT CONN & ORION ME W/UNDER-LID KNUCKLES, 10"W PRICE ON OR AFTER 12/1/21: \$ 209.65 x 550 = \$ 115,307.50					
400.0	M25BARE5834LLX	M25 5/8X 3/4 LL PB BARE NO LID		55.10	22040.00

LOW LEAD, W/PLS BOTTOM, NO LID  
PRICE ON OR AFTER 12/1/21:  
\$63.35 x 400 = \$ 25,340.00  
PRICE OF COMPLETE METER:  
BY 11/30/21. \$238.83  
ON OR AFTER 12/1/21: \$273.00 +14.3%  
TOTAL ON OR AFTER 12/1/21: \$ 140,647.50  
DIFFERENCE: \$ 17,556.00

I APPROVE THIS QUOTE 'AS IS' AND AGREE  
TO ACCEPT PRODUCT DESCRIBED ABOVE.  
I UNDERSTAND PRODUCT IS NON-RETURNABLE.  
SIGNED   
NAME: Justin Hancey  
TITLE/POSITION Gm  
DATE SIGNED 11/22/21

Thank you, Teresa Waller (for Chad Fewell)

SUBTOTAL: 123091.50  
TAX: 0.00  
TOTAL: 123091.50

\*\* MANUFACTURER FUEL SURCHARGES, IF APPLICABLE, WILL BE CHARGED SEPARATELY\*\*

All Customers purchasing Goods or Services from Waller's Meter are bound by our Terms & Conditions in its entirety.  
Copies avail. upon request. Prices based on quantities listed. If quantities change, call for revised pricing.  
Prices are good for this job only, for a period of 30 days, except for PVC pipe. PVC pipe prices are good for 10 days to order, & 30 days to ship. Tax will be charged unless an exemption certificate is on file at the time of ordering. NON-RETURNABLE/NON-CANCELLABLE: 'LEADED BRASS'(NON-2014 COMPLIANT)& non-stock/special order items.  
Proof of purchase required for all returns. Warranty cr is at descretion of manufacturer. Customers must have PRIOR credit approval & are responsible for all legal & collection fees. Items not shipped with FFA stock orders to Waller's will have separate freight.

Connie Buterbaugh

---

**From:** Justin Hawley <jhawley@browncountywater.com>  
**Sent:** Friday, April 22, 2022 11:42 AM  
**To:** Christy Schmidt  
**Subject:** FW: Parking Lot annual maintenance

**From:** Justin Hawley  
**Sent:** Tuesday, November 23, 2021 1:50 PM  
**To:** twyne@sbmcpas.com  
**Subject:** Parking Lot annual maintenance

Justin

This is Mike Smith paving hey you're probably looking at about 2600 bucks to sealcoat and stripe out lot and that's something that would be done about every 2 to 3 years after the first initial new paving.

Get [Outlook for iOS](#)