FILED September 25, 2018 INDIANA UTILITY REGULATORY COMMISSION

Respondent's Exhibit No. 5

OFFICIAL EXHIBITS

INDIANA-AMERICAN WATER COMPANY, INC.

INDIANA UTILITY REGULATORY COMMISSION

CAUSE NO. 45032 S4

PHASE 2

IURC RESPONDENT'S 4

XHIBIT NO.

REPORTER

REBUTTAL TESTIMONY

OF

JOHN R. WILDE

SPONSORING ATTACHMENT JRW-1R

REBUTTAL TESTIMONY OF JOHN WILDE

CAUSE NO. 45032 S4 PHASE 2

INTRODUCTION

1	Q.	Please state your name and business address.
2	A.	My name is John Wilde, and my business address is 131 Woodcrest Road, Cherry

- 4 Q. Have you previously filed testimony in this case?
- 5 A. Yes, I filed Direct Testimony in this case.

Hill, NJ 08003.

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- 6 Q. What is the purpose of your testimony?
- 7 A. The purpose of my testimony is to address the recommendations of the witness for 8 the Office of Utility Consumer Counselor ("OUCC"), Mr. Ralph C. Smith. He first specifies five recommendations for the regulatory treatment of TCJA related federal 9 10 income tax savings. The Company does not have any issue with this set of recommendations at this time. Second, he then specifies five recommendations 11 12 regarding the treatment of excess accumulated deferred income taxes ("EADIT") for Indiana-American Water ("Indiana-American," "IAWC," or "the Company"). 13 14 The second set of recommendations related to EADIT is as follows:

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15		 IAWC should be required to justify and support its classification of EADIT between "protected" (required to meet IRS normalization requirements that pertain to the use of accelerated tax depreciation) and "unprotected" (for which IRS normalization requirements to not apply and hence for which disposition is up to the Commission's discretion). Based on the information reviewed to date, EADIT related to repairs deductions should be classified as "unprotected" because the repairs deductions are a basis difference, not a method/life difference, and thus are not subject to the normalization requirements that apply to the use of accelerated tax depreciation. The treatment of EADIT for repairs as "unprotected" is also consistent with how other utilities, such as Vectren and Duke, have classified it. IAWC's appropriately classified "protected" EADIT should be
16 17 18 19		amortized according to the ARAM. Compliance with IRS normalization requirements is necessary to preserve the utility's ability to utilize accelerated tax depreciation.
20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37		 4. The level of EADIT that is unprotected by IRS normalization rules for IAWC should be appropriately identified and should be refunded or applied for the benefit of IAWC's customers. The unprotected EADIT could be applied to offset known and verified regulatory asset balances (such as those that have a financing cost element that is being borne by customers). Alternatively, or in addition, the unprotected EADIT could be amortized over an appropriate period to reduce or minimize the impact of other rate increases on customer rates. 5. Due to IAWC's delays in quantifying EADIT and properly classifying it between "protected" and "unprotected," and providing the related EADIT amortizations for 2018, interest calculated at IAWC's most recently authorized weighted average cost of capital ("WACC") of 6.598% should be applied on the EADIT balances from January 1, 2018 through the date when such balances are flowed back to IAWC rate payers. The Final Order from IAWC's last rate case, Cause No. 44450, shows that the parties settled on a 6.598 percent WACC for IAWC.
38	Q.	Regarding Recommendation #1, what is the status of the Company's analysis
39		regarding its "protected" and "unprotected" EADIT?
40	A.	As mentioned in my direct testimony, American Water as a whole, including
41		Indiana-American, is already in the process of working to break down its records
42		necessary to calculate protected and unprotected EADIT. It is implementing

software to manage this in an efficient and accurate manner. This is necessary so that the Company can ensure it is following the IRS normalization rules regarding the return to customers of the protected EADIT pieces. This work will be completed whether ordered to or not, but it will take time to ensure it gets done right.

6 Q. Why weren't these detailed records maintained prior to the TCJA?

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In the past, the Company had neither the records nor the system available to calculate ARAM. When the income tax rate changed as a result of the Tax Reform Act of 1986, Section 203(e) of that Act required usage of ARAM. At that time some companies, including the American Water Works Company, Inc. ("American Water") utilities, were not in a position to calculate ARAM because they were using a composite rate method for depreciation and had not yet automated their fixed asset accounting systems and databases, and as a result they did not have the records or capability to do ARAM at that time. As a result the IRS issued Revenue Procedure 88-12, which allowed an alternative method, commonly referred to as Reverse South Georgia Method ("RSGM"). A taxpayer uses this method if the taxpayer (a) computes the excess tax reserve on all public utility property included in the plant account on the basis of the weighted average life or composite rate used to compute depreciation for regulatory purposes, and (b) reduces the excess tax reserve ratably over the remaining regulatory life of the property. The RSGM entails taking all the plant-related EADIT and amortizing it over the remaining life of the underlying property. A utility that does not have a system in place to do ARAM and does not flow-through non-protected plant

1	differences would not have readily available the split between protected and
2	unprotected ADIT. The Company has been using RSGM for items relating to the
3	Tax Reform Act of 1986.

The TCJA has codified usage of the alternative method. The criteria to use the alternative method are clearly stated: It can only be used if a company is required to use a composite depreciation method for accounting in its regulated books, and the company does not have the records necessary to calculate ARAM. Indiana-American uses a composite depreciation method, but it does have the data and systems available to use ARAM. Therefore, IAWC believes that it must use ARAM. However, the data and systems need to be aligned and configured to do so, and that takes time to execute. It is anticipated that it will take until the end of Q1 2019 to complete the process and at that time IAWC will be able to split EADIT between "protected" and "unprotected" and to calculate the exact return of the EADIT to customers using ARAM.

- Why will it take so long to update the records to determine a precise breakdown between the "protected" and "unprotected" amounts and calculate ARAM?
- A. As stated previously, the Company has not been keeping its deferred tax inventory in the detail needed for ARAM because it was not using ARAM. In addition, Repairs deductions are normalized, and as such there is no need to separate repairs from any other plant-related differences. For example, Repairs has its own line in the Company's deferred tax inventory. This line is mostly the tax return deductions

taken, but also included in the balance are net adjustments of prior deductions taken (IRC Section 481(a) adjustments). So in order to calculate true deferred taxes related to the Repairs deductions, the Company first needs to break down those 481(a) adjustments between basis adjustments and accumulated depreciation adjustments. Then it needs to relate book depreciation and book retirement information that occurred over life that should be associated with those tax repair deductions. Repairs is a temporary difference, and the book information is what will drive the reversal of the deductions. Currently, the book depreciation information, whether related to repair book property or non-repair book property, ends up on other line items within the deferred tax inventory. Currently the Repairs line in the deferred tax inventory is mostly an accumulation of tax return deductions. It is not a completely self-contained temporary difference. Therefore one cannot calculate the excess deferred taxes on that one line item and know that it is correctly classified as "protected" or "unprotected". As this information is determined and developed, the Company will refine how much is truly in the "protected" bucket for method/life differences. This is also the case for other basis differences and is one of the reasons for the time line required to complete the project and be comfortable that the Company can sustain its numbers under IRS review.

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Q. Is it necessary at this time for the Company to have the precise breakdown between protected and unprotected?

No. Under our proposal, all of the excess deferred income taxes will be flowed back, whether protected or unprotected, using the ARAM method. consistent with the Commission's treatment of excess deferred income taxes in the 1986 investigation proceeding in Cause No. 38194. I believe the Commission has already taken administrative notice of the Commission's June 1, 1987 Order in that Cause. This is also the best result for customers over the long term, as it results in the benefits from amortization of the excess plant-related ADIT being spread over the life of the assets that generate the excess ADIT thereby avoiding intergenerational inequities among customers. Further, it prevents the Company from needing to attract capital at a cost rate (be it debt or equity capital) in order to provide the funds so the Company could amortize and thereby eliminate more rapidly a source of capital (excess ADIT) that has zero cost in the capital structure. Given that we are proposing ARAM for all excess ADIT (protected and unprotected), we do not need a more precise split between protected and unprotected to implement our proposal. We do, however, have an estimate of the split. Other parties are free to make their own proposals and explain why they believe their proposals provide a better result for customers. If the Commission ultimately adopts an alternative proposal, the Company would need to adjust the results of that proposal to reflect in rates the precise split between protected and unprotected, which should be available by end of first quarter of 2019. In fact, I believe the Commission very recently approved a rate case settlement in Cause No. 44988 which approved a later step to implement a flow back of unprotected on a more rapid basis than ARAM commencing January 1, 2020 with the utility being required to submit the compliance workpapers showing this effect only in late

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2019. Also, the Commission approved regulatory accounting treatment to account for any differences between ARAM and the amortization period for protected excess ADIT. *Northern Indiana Public Service Co.*, Cause No. 44988 (IURC 9/19/2018), at p. 98.

Why can't the Company estimate its "protected" amounts like Vectren or other Indiana companies can?

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We have estimated the split. I do not know the degree of certainty of our estimate as compared to other utilities, but we have provided the estimate. There is enough precision in our estimates that we can look generally at excess ADIT and any alternative flow-back proposals that may differ from ours. But before Indiana American actually implements rates to reflect a flow-back, let the Company use the more precise figure that will be available after first quarter 2019. But as to the specifics of other utilities, Indiana-American is not privy to Vectren's facts and circumstances regarding their ability to insure a tax normalization violation will not occur with respect to its classification and amortization of excess ADIT balances that resulted from the TCJA. Further, IAWC does not know how or when the Excel based system was developed implemented and tested. In addition, IAWC does not have knowledge of the exact circumstances of any other Indiana companies. Mr. Smith states in his testimony, "I note that other Indiana utilities have been able to resolve protected ADIT amortization in a manner that also acknowledges ARAM calculations are subject to further refinement", and goes on to mention Vectren. It would be inappropriate for IAWC to attempt to comment specifically on the quality of the ARAM computations that Vectren is doing simply based upon the exhibits and

quotations provided by Mr. Smith. IAWC does not have the requisite knowledge of the Vectren's Excel based computations to know if they are adequate and if they indeed generate results consistent with a normalization method of accounting. That said, if the calculations need further refinement, then they potentially pose a risk in that they could result in a normalization violation if they cause EADIT to be returned too quickly.

Given <u>Indiana-American's</u> facts and circumstances, including but not limited to the fact that it is one of 14 regulated utilities for which American Water is remeasuring ADIT and determining EADIT amortization periods, and in light of its understanding of the normalization rules, Indiana-American and American Water prefer not to implement a temporary ARAM computation only to replace it in a short period of time with a best in class system solution. The usage of resources to generate the return of EADIT using a temporary computation for 14 separate utilities while also working on implementation of a best in class solution would both be inefficient as well as risky.

IAWC has no specific knowledge regarding other Indiana companies. That said, IAWC believes that any company that had implemented and used the PowerTax deferred tax module prior to enactment of the TCJA will most likely be able to more precisely identify protected vs. unprotected differences and perform ARAM computations more quickly than IAWC because their data and system presumably were already set up to calculate ARAM accurately. As mentioned above, the American Water group consists of 14 separate regulated companies. It currently uses the book and tax depreciation modules of PowerPlant and PowerTax but not the PowerTax deferred tax module that will help with the classification and

calculation of deferred taxes. Due to the nature of the system and SOX (Sarbanes
Oxley) internal control requirements, this endeavor to refine the data necessary for
the deferred tax module cannot be done individually by the companies but must be
done together as a company-wide project in order to be efficient and cost effective.
We will have the more precise amount after first quarter 2019, which can be
implemented in the general rate case that Indiana American has filed. Parties are
free to use our estimates for purposes of their work in that case and can make their
alternative proposals, but we maintain that using the more precise figures in the
actual rates that are finally implemented is the better approach. This will also avoid
the need to use a deferral mechansims that some of the other Indiana utilities appear
to be using or proposing.

- 12 Q. Regarding Recommendation #2, is it the Company's position that the Repairs
 13 deduction is "protected" pursuant to the Internal Revenue Code's
 14 normalization requirements?
- 15 A. No. Indiana-American has not asserted that the Repairs deduction is "protected"

 16 pursuant to the application of the tax normalization rules. In fact,

 17 Indiana-American would agree that repairs would not be "protected" based on the

 18 typical use of that term in application of the tax normalization rules.
- Q. Please explain then why the Company insists that Repairs deductions be considered "protected" and amortized using ARAM for Indiana-American?

 A. As previously explained in my direct testimony and response to data request OUCC 04-014, Attachment JW-R1, Indiana-American executed its tax repair method

change pursuant to a consent agreement with the IRS. That consent agreement
requires Indiana-American to use a normalized method of accounting to account
for those repair deductions. Indiana-American is not aware of any applicable
guidance or directive from the IRS that releases Indiana-American from the terms
and conditions of the consent agreement. Indiana-American believes that acting
contrary to that consent agreement would put Indiana-American and its customers
at risk of losing part or all of the benefits of taking advantage of its tax repairs
method of accounting. Mr. Smith is recommending we take that risk by classifying
the repairs deduction as "unprotected" or not subject to a normalized method of
accounting and return it to customers faster then allowed by ARAM.

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- Q. Does the IRS determine whether and under what terms and conditions a taxpayer can change its method of accounting for income tax purposes?
 - Yes. In general, once a taxpayer has established a method of accounting, it cannot change that method of accounting without permission. In order to secure that permission, the taxpayer may be required to agree to terms and conditions set forth by the IRS. Specifically Treasury Regulation 1.466(e)(3) states in pertinent part: "Permission to change a taxpayer's method of accounting will not be granted unless the taxpayer agrees to the Commissioner's prescribed terms and conditions for effecting the change."
- Q. Please explain how the IRS imposes terms and conditions on the taxpayer's
 accounting change.

1	A.	They did so for Indiana-American in the form of a Consent Agreement between the
2		IRS and the Company.

- Q. Is Mr. Smith's recommendation to treat the EADIT resulting from repairs deduction in a manner inconsistent with a normalization method of accounting prudent?
- 6 A. No, for several reasons. First, Mr Smith is recommending that Indiana-American 7 intentionally violate the terms and conditions set forth the consent agreement it 8 signed that secured the permission necessary to change its method of accounting. 9 Second, the result of violating the terms of the consent agreement could be the 10 payback of all net tax benefits received from the repairs deduction including the 11 EADIT. If Mr. Smith's recommendation were adopted, his goal of forcing swift 12 payback of EADIT would be realized. The problem would be that the payback 13 would flow to the IRS, not to customers.
- 14 Q. It does not seem reasonable that Mr. Smith could have intended that result.

 15 Does he explain or offer any specific discussion on the consent agreement and

 16 why its terms can be ignored?
- 17 A. No. He does not address the language of the consent agreement and only offers
 18 arguments that repairs deductions are "unprotected". We have already said that we
 19 agree they are not "protected" under IRS rules. However, we do not agree that we

can treat them in a manner inconsistent with a normalization method of accounting
because the consent agreement requires us to do so.

Q. Are other companies mentioned in Mr. Smith's testimony, such as Vectren
 and Duke, subject to a similar consent agreement?

A. Indiana-American does not know whether any of the utilities owned by those entities are subject to an IRS consent agreement requiring the use of a normalization method of accounting for repairs deductions. In the case of non-automatic changes in methods of accounting, each consent agreement is unique to the taxpayer involved. Automatic method changes related to repairs made in the 2009 time frame may have required similar agreements.

We are aware that when the electric utilities were issued safe harbor methods of accounting pursuant to Revenue Procedure 2011-43 and 2013-24, changing to those safe harbor methods required another change in accounting to be filed. In those changes there were no provisions requiring a normalization method of accounting. Therefore an electric company changing to a method consistant with with the safe harbor method would have no obligation to use a normalization method of accounting even if their initial change either was automatic with the requirement or if they had a consent agreement requiring it in an earlier change. In addition, in the case of any utilities that adopted the repairs method of accounting change after Treasury Decision 9636 became final in 2013, their change may have been done under automatic method change provisions that no longer had that stipulation.

Q. Mr. Smith mentions that data requests repeatedly asked for the EADIT related to repairs and the tax deductions related to repairs. Please explain your ability to provide this data.

As stated above, the Company was using RSGM and therefore did not maintain the repairs deductions separate from other ADIT, as is needed for an ARAM calculation. Segregating the repairs deductions is part of the scope of the project implementing ARAM.

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10 Q. Why can't you simply make high level assumptions and approximate the amounts

We can make high level assumptions and approximate the amounts. We have done so in our estimates. What we are claiming is that before rates are implemented to address the flow back of excess ADIT, that we calculate the results of that using the more precise amounts that will be available after March 2019. To do otherwise risks a normalization violation and severe penalities. To minimize that risk, we simply need the time to do the implementation correctly. There would be virtually no delay under our proposal, because the actual flowback would commence in conjunction with our pending rate case, with the actual rates approved after more precise figures are available. This is far preferable to having the commission or the taxpayer beg for IRS forgiveness for normalization violations resulting from approximating EADIT balances and amortization periods using high level assumptions.

Q. Do you agree with Recommendation #3?

A.

Yes, for the reasons stated above and in my direct testimony, the Company believes it is required to use ARAM for "protected" plant EADIT in order to avoid a normalization violation. That is why it is working expeditiously to build the data set and implement the process to do so. American Water also believes that the repairs deduction is to be treated similar to "protected" ADIT as required by the the IRS consent agreement.

Q. What is your response to Recommendation #4?

The Company agrees that the "unprotected" non-plant-related EADIT is not subject to the IRS normalization rules and the return to customers over an appropriate amortization period is ultimately based on the decision of the Commission. While there is also "unprotected" plant-related EADIT, we feel that because plant-related deferred taxes were built up over time as property was placed in service, it would be economically sound and create generational equity to return the excess deferred taxes over the life of the underlying property using ARAM. This includes all basis adjustments whether ultimately classified as "protected" or "unprotected". Also, the maintenance of keeping three different amortization methods - protected plant using ARAM, non-protected plant amortized over a certain period of time and non-protected non-plant amortized over a different period of time - can be burdensome.

Q. Regarding Recommendation # 5, is the Company benefiting by waiting to return the EADIT to customers?

No. The Company is not benefiting by waiting to return the EADIT because its rate base still reflects the deferred taxes at 35%. In other words, its return on base has been reduced by the larger amount of deferred taxes at 35% rather than the lesser amount of deferred taxes at 21%. The Company therefore will not earn a return on the rate base associated with the EADIT until it is amortized. And since the Company has reduced rates to reflect the TCJA's rate reduction, its recovery of income tax expense is at 21%. A utility amortizing EADIT would increase return on rate base as it normalizes and returns the EADIT balance in customer rates. A utility delaying the amortization of plant-related EADIT would not increase return on rate base. Thus, customers of a utility delaying the amortization of excess deferred taxes are, due to the mechanics of rate base/rate of return ratemaking, being kept whole during the delay. Furthermore, once an interest cost is applied to excess ADIT, then this is no longer cost-free capital. Whatever interest rate is assumed would need to be added to the capital structure.

15 Q. Please explain this last point.

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In Indiana, ADIT and excess ADIT are reflected for ratemaking purposes as a source of zero cost capital in the capital structure. This has the effect of reducing the overall weighted average cost of capital in rate cases. If we require interest to be paid on excess ADIT balances, then it will no longer be a source of capital at zero cost; it will bear a cost rate equal to whatever interest rate is applied. The sum and substance of Mr. Smith's interest proposal would be to increase Indiana American's weighted average cost of capital.

- Q. Is Mr. Smith correct in saying that interest needs to be added to the EADIT to be returned to customers?
- 3 \mathbf{A} . No, he is not correct since the customer is not being harmed and the Company is not 4 benefiting from the lower ADIT amount in rate base. The split of a subsidiary 5 utility's EADIT between what is to be considered "protected" or "unprotected" is a 6 complex analytic, as is the application of the method to be used to normalize the 7 balance classified as protected. The time that a utility has to complete those tasks 8 is subject to the current state of the utility's data structure and system configuration 9 at the time the law is enacted, and the ultimate goal is deriving a result that best 10 serves customers interests, which includes not violating the tax normalization rules.
- 11 Q. Your testimony has been addressed predominantly to Mr. Smith. However,
 12 Mr. Kaufman suggests that the Company's proposal for use of the deferred
 13 liability resulting from the Commission's January 3, 2018 Order in the main
 14 docket in the manner proposed by Mr. Watkins may result in taxable
 15 contributions in aid of construction for Indiana American. Is he correct?
- 16 A. No. I note that Mr. Kaufman does not testify that this would be the tax effect; just
 17 that he has a concern in this regard. Mr. Smith does not testify about Mr.
 18 Kaufman's concern. Using the deferral in the manner proposed by Mr. Watkins
 19 will not create taxable CIAC for Indiana American.
- 20 Q. Does this conclude your rebuttal testimony?

VERIFICATION

I, John Wilde, Vice President - Tax, American Water Works Service Company, Inc., affirm under penalties of perjury that the foregoing representations are true and correct to the best of my knowledge, information and belief.

John Wilde

Date

OUCC 04-014

DATA INFORMATION REQUEST Indiana-American Water Company Cause No. 45032 S4

Information Requested:

Is Mr. Wilde or anyone at American Water Works aware of any other investor-owned regulated public utilities that are claiming that ADIT for repairs deductions taken under Section 162 or 263 of the Internal Revenue Code is a "protected" item (i.e., is subject to normalization requirements under sections 167 or 168 of the Internal Revenue Code)? If not, explain fully why not. If so, identify each other investor-owned regulated public utility of which Mr. Wilde and American Water is aware of that is claiming that ADIT for repairs deductions is a "protected" item that is subject to normalization requirements under sections 167 or 168 of the Internal Revenue Code.

Information Provided:

As a point of clarification, American Water is not saying repairs are "protected" if the term "protected" can only mean subject to IRS normalization rules. In other words, the Company has never said that repairs are subject to the normalization rules under 168. American Water's position is that it would not be allowed to claim the repairs deductions that have been claimed if the company had not agreed to normalize the effects of the deductions pursuant to the consent decree it signed. In simple terms, if American Water is forced to flow back the tax effects of the repairs deductions faster than ARAM (i.e. in the same manner as normalized property), American Water would be in violation of its agreement with the IRS, and the change in accounting would no longer be valid. As a result, the excess deferred taxes would essentially be paid back to the government instead of customers.

With that in mind, it is American Water Works' understanding that other regulated utilities in the process of filing a change in their accounting methods with similar timing and facts should have had to make a similar representation in their consent decree. However, electric utilities who did so, but subsequently changed their method to conform to the electric distribution or electric generation safe harbor methods in later IRS guidance, may have been able to eliminate that requirement. American Water Works has no way of knowing if gas distribution, water and wastewater utilities filed for a tax repairs method or if they are following their book method for most tax repairs because of the lack of a safe harbor method being available. American Water Works has no way of knowing which investor-owned utilities are similarly situated, meaning they would be subject to the same IRS requirements outlined in the American Water Works - IRS consent decree, who are also required to use ARAM to normalize tax repairs.

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Attachment JRW-1R
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American Water believes that all investor owned utilities planning to use RSGM to normalize TCJA excess ADIT balances should be treating all plant related excess consistently under that method. This is simply because anyone using RSGM would lack the ability to break out tax repairs from plant related ADIT balances. In order to be able to break out repairs one must know the book depreciation by vintage for repair property. Therefore, any utility that can break out repairs would also have the ability and records to use ARAM. Thus, American water believes all utilities that intend to use RSGM would treat tax repairs in exactly the same manner as protected differences, because they would have no records or ability to do otherwise. American Water Works has not maintained a list of those investor owned utilities that plan to use RSGM.